

1 **To Build or Not to Build, that is the Uncertainty: Fuzzy Synthetic Evaluation of Risks**
2 **for Sustainable Housing in Developing Economies**

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4
5
6 **Abstract**

7 Sustainable housing development is essential for achieving the United Nation’s Sustainable
8 Development Goals. However, amid increasing housing deficits, investing in sustainable
9 housing is widely perceived as a risky venture among policymakers and potential developers.
10 This study explores the risk factors that hinder sustainable housing in developing economies
11 using Ghana as a case study. Through a comprehensive literature review, a list of 30 risk factors
12 was established and categorized into five thematic groups. These factors and groups were used
13 to conduct a questionnaire survey among professionals in the Ghanaian housing market to
14 assess progress on achieving sustainable development goals in housing and the risk factors that
15 affect these. Fuzzy synthetic evaluation (FSE) analysis conducted on risk factors revealed that
16 ‘financing-related’ is the most critical risk category followed by ‘procurement-related’, ‘design
17 and construction’, ‘operation and maintenance’ and ‘political-related’ risk factors. By
18 prioritizing the risk categories, the findings apprise policymakers and practitioners of the risk
19 factors that require more attention to achieve sustainable housing development. Additionally,
20 the study stipulates measures for mitigating critical risks and for promoting efficient eminent
21 domain on land, energy efficient retrofitting, transparent procurement, effective contractual
22 strategies and efficient co-production and co-designing for sustainable housing development.

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25
26 **Keywords:** Multiple criteria evaluation; fuzzy system model; group decision-making; decision
27 analysis; sustainable housing; risk factors

51 1. Introduction

52 *“It is one world. And it’s in our care.” David Attenborough*

53 To create the man-made built environment, construction activities have inevitably depleted
54 natural resources and increased greenhouse gas emissions such as carbon dioxide (CO₂) and
55 carbon monoxides (CO) (Huang et al., 2018). In turn, this environmental degradation has
56 contributed to climate change which threatens socio-economic development and endangers all
57 life on earth (Huang et al., 2018; Krause & Hawkins, 2021; Santos et al., 2021). Growing global
58 awareness of the dire need for sustainable development has focused governments onto
59 activities such as housing which is a major consumer of natural resources and contributor to
60 detrimental environmental effects (Klopp & Petretta, 2017; Chan and Adabre, 2019; Grossi &
61 Trunova, 2021). Sustainable development goals are embedded in the United Nation’s (UN)
62 policy, for example target 11.1 of the Sustainable Development Goal II requires access for all
63 to sustainable housing facilities by 2030 (UN, 2015). Sustainable housing facilities are
64 designed, constructed and managed as quality and safe facilities for ensuring optimum benefits
65 with regard to the three main sustainability pillars, viz: economic sustainability; social
66 sustainability; and environmental sustainability. Within these pillars are set goals such as: price
67 or rental affordability of housing facilities; environmentally-friendly facilities; adequate
68 connection to potable and affordable water, energy and sanitation facilities; and adequate
69 accessibility to jobs, shops, health-care, education and other services. Moreover, sustainable
70 housing facilities are adequately operated, maintained and timely refurbished and retrofitted
71 (UN-Habitat, 2012; Biermann et al., 2017; Adabre & Chan, 2018). Whilst the UN’s ambition
72 is laudable, practical solutions to ensuring housing sustainability in low-and middle-income
73 households (especially among cities of developing countries such as Ghana) have hitherto
74 proven elusive (Awanyo et al., 2016). Consequently, the focus in most developing countries
75 (especially in sub-Saharan African) has often been on price or rental affordability of housing
76 facilities (i.e. affordable housing or low-cost housing) to the neglect of the other sustainable
77 housing goals. Yet, there exist challenges that specifically affect affordable housing supply,
78 which cumulatively affect sustainable housing development in general (Croese et al., 2016).

80 Policymakers in Ghana’s era of neoliberalization provide a facilitative role to enable
81 developers to improve the housing market and for self-builders to meet their housing needs
82 (Arku, 2009). Although such policy intentions were commendable, housing commodification
83 among private developers has inadvertently created exclusive housing facilities to the minority
84 of high-income earners in major cities (ibid). Consequently, most of Ghana’s low- and middle-
85 income earners, especially in the administrative capital Accra, are socially excluded by
86 exorbitant sale prices or advance rental charges (Gaisie et al., 2019; Adu-Gyamfi et al., 2019).
87 In turn, this has unwittingly created an informal housing market and concomitant poor living
88 conditions for inhabitants such as overcrowding in housing facilities and an increasing number
89 of slum developments which affect economic, social and environmental sustainability
90 attainment (Gaisie et al., 2019). Keivani and Werna (2001) expressed grave concerns about the
91 facilitative role of the government (as recommended by the World Bank and other international
92 aid agencies), stressing that current provisions are inadequate. Accordingly, Keivani and
93 Werna (2001) and Adabre and Chan (2020) advocated for public housing supply for low- and
94 middle-income earners in addition to providing the supporting role for private developers and
95 self-builders.

96
97 The call for a dual role of governments (viz ensuring public housing supply and providing a
98 facilitative role) is more commendable and socially inclusive (Awanyo et al., 2016).
99 Essentially, a hybrid public policy/joint-venture approach has been adopted to augment
100 Ghana’s housing supply. Without governments’ adoption of such policy approaches, most low-

101 and middle-income earners (i.e. civil servants) will continue to be effectively priced-out of the
102 country's housing market in most cities (Arku, 2009). Despite the housing needs, some
103 properties remain abandoned, unoccupied or challenged with a low acceptability or low take
104 up rate (cf. Twumasi-Ampofo et al., 2014; Grant et al., 2019; Agyemang et al., 2018). This
105 issue is not unique to Ghana and doggedly persists in: Malaysia (Teck-Hong, 2012); and China
106 (Yuan et al., 2018). In sub-Saharan Africa, Grant et al. (2019) described the potential fate of
107 Ghana's abandoned Saglemi housing project as a ghost city in the worst-case scenario, a likely
108 comparable fate of the Chinese-Angola ghost town. Arguments for high-rise residential
109 buildings are persuasive and include: controlling urban sprawl by compact development,
110 reducing vehicular emission; and optimizing utilization of the environment – however, high-
111 rise apartment development is affected by a low social acceptability risk by some family
112 households (cf. Agyemang et al., 2018). Therefore, in this vogue crisis of housing needs amidst
113 abandoned facilities and low social acceptability risk or low take-up rate risk, governments
114 under a neoliberal economy are uncertain as to whether to build or not to build. Likewise, risks
115 in the prevailing global macroeconomic environment and national political conditions cast
116 doubts on private sectors' certitude to invest in housing investment or partner with the
117 government in housing supply. Thus, amidst the exigent need for housing facilities (especially
118 among developing economies), critical risk factors (CRFs) in the built environment have
119 affected public housing projects and the private sectors' initiatives in housing supply.

120

121 Extant literature reveals a current dearth of studies that provide an objective, quantitative
122 assessment of the impact of risk factors vis-à-vis the sustainable development goals in housing.
123 Considering the prevalence of pertinent risk factors and the need for effective policies to
124 mitigating them, this study adopts the fuzzy synthetic evaluation (FSE) technique to objectively
125 quantify the impact of risk factors on attaining the sustainable development goals in housing.
126 This technique is appropriate for eliminating the subjectivity and biases that are inherent in risk
127 assessment by multi-stakeholders in the built environment (Ameyaw and Chan, 2015; Zhao et
128 al., 2016; Ekanayake et al., 2021). Associated objectives are to: apprise policymakers of CRFs
129 and suggest policies for sustainability attainment in housing supply; engender greater social
130 equality by creating affordable and sustainable homes in major cities.

131

132 **2. Risks Factors from Extant Literature**

133 Sustainable development in housing can be inferred or measured by observable variables
134 (Adabre and Chan, 2020). Past erudite studies (cf. Mulliner et al., 2013; Nuuter et al. 2015;
135 Gan et al., 2017; Adabre and Chan, 2018; Nasrabadi & Hataminejad, 2021; Ahmad et al., 2021)
136 have provided a list of these variables/goals for assessing sustainable housing development
137 towards ensuring optimum economic, social and environmental benefits for a range of
138 households. Gan et al. (2017) asserted that considering the changing climatic conditions,
139 unaffordable housing crises in cities and energy crisis, it is germane to ensure that housing
140 supplies are not only price affordable but are also energy efficient and well-located to reduce
141 vehicular emissions/cost and to meet households' transient shelter needs. According to Adabre
142 and Chan (2018), 21 goals were identified for sustainable development in housing. Some of
143 these goals include: timely completion of projects within budgeted cost and to a desirable level
144 of quality; safety project performance; end-users' satisfaction; project team satisfaction; eco-
145 friendly housing facility that is energy efficient in addition to reducing maintenance and
146 lifecycle cost; rental/price affordability; commuting cost reduction; aesthetic housing facility
147 that is functionally adequate in addition to meeting its technical specification. These goals are
148 also inveterate indicators/criteria of sustainable housing development in Chan and Adabre
149 (2019).

150

151 Studies on projects' performance have concluded that in most cases, not all the goals are
152 achieved because projects are fraught with risks (Ashley et al., 1987; Osei-Kyei and Chan,
153 2017). El-Sayegh and Mansour (2015) define risk as an uncertain event or condition that, if it
154 occurs, could have either a positive or negative effect on at least one project objective or goal.
155 For this study, risks entail factors that, if not appropriately managed, could affect any of the
156 project goals or could culminate in barriers that lead to project failure. Thus, risks are
157 precursors to barriers. Risk is a joint function of both likelihood and severity and therefore,
158 should be assessed as such.

159
160 Various risk factors have been identified from prior studies and some are general and are
161 applicable in many countries and projects. For instance, key risk factors identified by Ameyaw
162 and Chan (2015) in the Ghanaian construction industry include 'foreign exchange rate
163 fluctuation', 'corruption', 'political interference', 'high operational costs', 'inflation and
164 interest rates volatility'. Similarly, a comparative study between Hong Kong and Ghana on
165 general infrastructure procurement through public-private partnership, (cf. Osei-Kyei and Chan
166 (2017) confirmed most of these risk factors. In the United Arab Emirates, El-Sayegh and
167 Mansour (2015) concluded that the most significant risks include: 'quality and integrity of
168 design'; 'delays in approvals'; and 'delays in land expropriations'. Likewise, in Singapore,
169 'currency and interest rate volatility'; 'inflation rate fluctuation'; 'poor construction quality';
170 and 'risk of design changes' are confirmed in studies by Hwang et al. (2017) and Zhao et al.
171 (2016) on sustainable buildings. Although most of these risk factors pertain to varied
172 construction projects, they also affect most affordable or low-cost housing projects/facilities
173 and consequently affect the attainment of the sustainable development goals for sustainable
174 housing.

175
176 In a comparative study by Fernandez-Dengo et al. (2013) on risk assessment in the housing
177 market, 'monetary inflation'; 'economic growth'; 'bureaucratic delays'; 'social conflicts'; and
178 'financing risks' were ranked relatively high by both Mexican and U.S. firms. Furthermore,
179 most of these risk factors were established in Sanda et al. (2020) on housing projects in Nigeria
180 and in Yu et al (2017) as social risks in housing demolition in China. Additionally, Lundin et
181 al. (2015) identified 'contractors' financial crisis'; 'difficulties with payments'; and
182 'litigations' as risks to public housing projects in Ghana. Notably, the relatedness of these risk
183 factors to housing projects could be attributed to the varied characteristics of housing projects.
184 Considering that a housing facility could be a public facility that must be procured based on
185 laid-down procedures, it could be affected by political-related risks and inefficiencies in the
186 procurement process (Owusu et al., 2019). Besides, given that it could be a public or private
187 investment that requires extensive financial resources for construction, a housing project is
188 influenced by financial-related risks (macroeconomic factors and availability of fiscal
189 resources) (Frimpong and Marbuah, 2010; Donkor-Hyiaman et al., 2019) and inherent risks in
190 project design and construction (Lundin et al., 2015).

191
192 As a product for the accumulation of wealth and a driver of economic growth, housing could
193 be affected by policy inefficiencies or risk inherent in policies. For instance, in Hong Kong,
194 Ho (2004) and Zheng et al. (2017) concluded that public housing privatization stands the risk
195 of exacerbating the inequitable distribution of housing resources. Similarly, Fields and Uffer
196 (2014, p. 1486) revealed that "financialization heightened existing inequalities in housing
197 affordability and stability, and rearranged spaces of abandonment and gentrification in both
198 New York and Berlin." However, focusing solely on Berlin, Kitzmann (2017) concluded that
199 following privatization of housing in Germany, private companies provided more housing
200 facilities to the socially disadvantaged than Berlin's state-housing companies. Strategic

201 measures such as avoidance of high vacancy rate and changes in policies of Berlin's state
202 housing companies to a more market-oriented approach were stated as the reasons for the
203 different impact of privatization in Berlin as compared to that in Hong Kong, New York and
204 London. In the Ghanaian housing sector, privatization of housing also entails the transfer of
205 the state's role of housing supply to the private sector and the sales of state rental facilities to
206 existing households who can afford such facilities (Grant and Yankson, 2003). 'Limited fiscal
207 resources' and 'operation and maintenance cost burden' were identified for the former and
208 latter forms of privatization, respectively. Similar the negative effect of privatization
209 experienced in New York and London has also been observed in Ghana (Tarvinga and Mooya,
210 2018).

211
212 Furthermore, as a facility for providing daily shelter needs, belonging and esteem needs,
213 housing could be affected by risks from households' preference(s). For example, while Hong
214 Kong and some economies show high demand for housing facilities, the 'low-take up rate of
215 housing facilities' has been identified as a risk factor in Malaysia (Teck-Hong, 2012) and in
216 Mainland China (Yuan et al., 2018). In Ghana, Agyemang et al. (2018) identified low-social
217 acceptability as a risk factor to high-rise apartment development. Concerning the Saglemi
218 housing project, Grant et al. (2019) identified related risk factors such as socio-spatial
219 segregation and inadequate infrastructural supply. Moreover, in Australia, Susilawati (2009)
220 found that developers agreed that risk of community rejection of low-cost housing projects is
221 among the main risk factors to developers. A similar risk factor of opposition to low-cost
222 housing projects was identified in the U.S. with associated risk factors such as 'declining values
223 of neighboring housing facilities' and 'congestion on existing amenities/infrastructure due to
224 new households' (Tighe, 2010; Nguyen et al., 2013). Although the former has not been
225 highlighted in Ghana, Avogo et al. (2017) identified the latter due to transformation of
226 Government constructed housing at Madina Estates in Accra. Awanyo et al. (2016) stated that
227 'opposition to large public-private housing project' was one of the risk factors that led to the
228 cancelation of the STX (System Technology Excellency, South Korea) housing project in
229 Ghana. Unlike the U.S. case, Awanyo et al. (2016, p. 50) attributed the cancelation to "housing
230 as a product for wealth accumulation." Disagreement over accumulation and opposition by
231 neoliberal estate developers and their political-class collaborators were highlighted by Awanyo
232 et al. (2016). Thus, developers in the country were more financially motivated while
233 government were more socially motivated.

234
235 In identifying and assessing the various forms of risk factors, both qualitative techniques (cf.
236 Ho, 2004; Susilawati, 2009; Fields and Uffer, 2014) and quantitative techniques (cf. El-Sayegh
237 and Mansour, 2015; Kitzmann, 2017) have been deployed. Yet, these techniques could yield
238 different outcomes even within same country and/or on the same project. For instance, while
239 Fields and Uffer (2016) concluded that privatization could contribute to housing
240 unaffordability and inequality in Berlin using qualitative techniques, Kitzmann (2017)
241 conversely concluded, using quantitative techniques, that privatization in Berlin has led to
242 housing of the socially disadvantaged more than Berlin state housing-companies'.
243 Notwithstanding other reasons for disparity in the results, these studies could be influenced by
244 subjectivity and biases based on the data collection techniques and statistical analysis
245 employed. Subjectivity is even more problematic in multi-criteria decision making i.e.
246 involving multiple professional stakeholders (such as architects, surveyors, developers) and
247 using multivariate qualitative and quantitative data. Risk is a complex multivariate factor that
248 consists of varied forms. Table 1 provides a summary of the varied forms and categorizations
249 of prominent risk factors that could affect sustainable housing. Since housing projects involve
250 multiple stakeholders, decision-makers tend to assess risks based on their experience, aims,

251 goals and knowledge using vague linguistic terms (Ameyaw and Chan, 2015). It is this group
252 decision-making in the real world that leads to subjectivity and uncertainties in risk assessment
253 (ibid). The literature reviewed in this present study revealed a notable dearth of research that
254 provides an objective and quantitative assessment of the impact of the risk factors (refer to
255 Table 1) vis-à-vis the sustainable developments goals in housing. This knowledge provides the
256 premise upon which to unravel CRFs that affect the build or not build uncertainties among
257 developers and policymakers for sustainable housing.
258

Table 1: Potential Critical Risk Factors (CRFs) to Sustainable Housing

| Risk Categories | No. | Risk Factors | References | | | | | | | | | | | | | |
|-------------------------------------|-------|---|------------|---|---|---|---|---|---|---|---|----|----|----|----|---|
| | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | |
| Political-Related Risks | PRF01 | Political continuity risks/change of government | √ | | √ | | √ | | | | | | | √ | | |
| | PRF02 | Risk associated with land acquisition/land expropriations for housing | √ | | √ | | | | | | | √ | | √ | | |
| | PRF03 | Risk associated with opposition to large public-private housing projects | | | | | | | | √ | | | √ | | | |
| | PRF04 | Risk due to policy instability/political opposition to public housing projects | √ | | | √ | √ | | | | | | | √ | | |
| | PRF05 | Risk due to delays in project permit approval/delays in obtaining construction permits or issuance of documents | √ | | | | | | | | | | | √ | | |
| Financing-Related Risks | FRF01 | Inflation rate volatility (price fluctuation of materials & labour & sustainable technologies) | √ | √ | | √ | √ | | | | | | | √ | | √ |
| | FRF02 | Fluctuations in exchange rate | √ | √ | √ | | | | | | | | | √ | | √ |
| | FRF03 | Fluctuating cost of finance (interest rates) | √ | | | | √ | | | | | | | √ | | √ |
| | FRF04 | Privatization risks (changes from government/public financing to private/market financing strategies) | √ | | | | | | | | | | | √ | | √ |
| | FRF05 | Poor/inadequate financial market | √ | | | √ | | | | | | | | √ | | √ |
| | FRF06 | Increasing tax rates and fees on developers | √ | √ | √ | | | | | | | | | | | |
| | FRF07 | Delays in payments by governments/clients | √ | √ | | | √ | | | | | √ | | | | |
| | FRF08 | Litigations over claims payment | | √ | | | | | | | | √ | | | | |
| Procurement Risks | CRF01 | Corruptions in project procurement | √ | | | √ | | | | | | | | √ | | |
| | CRF02 | Inadequate competition during project tendering | | | | | | | | | | | | √ | | |
| | CRF03 | Errors and omissions in tender documents (i.e. inaccurate cost estimation) | | | √ | | | | | | | | | √ | | |
| Design & Construction Related Risks | DRF01 | Construction time overruns | √ | | | | | | | | | | | √ | | √ |
| | DRF02 | Construction cost overruns | √ | | | | | | | | | | | √ | | √ |
| | DRF03 | Construction deficiencies/defects | | | | | | | | | | | | √ | | |
| | DRF04 | Resource unavailability risks (local skill labour & sustainable technologies and materials) | | | | | | | | | | | | | | |
| | DRF05 | Design and construction variation orders/alteration and rework due to construction variations | | | | √ | √ | | | | | | | | | |
| | DRF06 | Technical complexity risk associated with project | | √ | | √ | | | | | | | | | | |
| | DRF07 | Force majeure (unforeseen adverse conditions at project site) | | | | √ | √ | | | | | √ | | | | |
| | DRF08 | Construction accidents and injuries | | √ | | √ | √ | | | | | √ | | | | |
| Operation & Maintenance Risks | ORF01 | Fluctuating market demand or preference/low social acceptability | | | | | | | | | √ | | | √ | | |
| | ORF02 | Socio-spatial segregation | | | | | | | | | | | | | | √ |
| | ORF03 | Operation/maintenance cost overruns | √ | | | | | | | | | | | √ | | |
| | ORF04 | Utilities/infrastructure supply risks | | | | | | | | | | | | √ | | √ |
| | ORF05 | Congestion on existing amenities/infrastructure due to new households | | | | | | | | | | | | √ | | |
| | ORF06 | Privatization risk (privatization of existing public rental stock) | | | | | | | | | | | | | | |

References: 1= Osei-Kyei and Chan (2017); 2= Zhao et al. (2016); 3= Fernandez-Dengo et al. (2012); 4= Hwang et al. (2017); 5= Chileshe et al. (2012); 6= Awanyo et al. (2016); 7= Sanda and Anigbogu (2016); 8= El-Sayegh and Mansour (2015); 9= Tighe (2010); 10= Teck-Hong (2012); 11= Ameyaw and Chan (2015); 12= Grant et al. (2019); 13= Tarvinga and Mooya (2018)

2.1 Conceptual Model – A Summary of the Literature

Fig. 1 shows a conceptual model for this present study. In this model, it is proposed that affordable housing or low-cost housing facilities, which are mostly focused on price or rental affordability (cf. Croese et al., 2016), lead to the attainment of an aspect of economic sustainability. Thus, price/rental affordable housing facilities are a subset of economic sustainability. Besides, economic sustainability, social sustainability and environmental sustainability are the three main dimensions of sustainable housing development. Each of these dimensions is a subset of the other beginning with economic sustainability followed by social sustainability and then environmental sustainability. Thus, economic sustainability is an element of social sustainability while both forms of sustainability are dependent upon environmental sustainability (Velenturf and Purnell, 2021). In most developing countries such as Ghana and other sub-Saharan African countries (i.e. Angola, Namibia, Ethiopia and South Africa), the identified risks mostly affect affordable housing or low-cost housing (Croese et al., 2016). However, adequate assessment of the risk factors could offer the basis for making recommendations for eliminating these risk factors. Such recommendations are essential for achieving each of the three sustainability dimensions of which affordable housing is part. This could ultimately lead to sustainable housing development. Although prior studies, in different context of construction, have assessed the criticalities of the risk factors, an objective quantification of the risks for ensuring sustainable housing is lacking globally and specifically in Ghana. Therefore, this conceptual model illustrates the existing knowledge gap in prior studies concerning the subjective and qualitative evaluation of risk impact. The model also shows how this study seeks to bridge the existing knowledge gap by providing an objective and quantitative evaluation of risk impact via FSE towards policy recommendation for the various sustainability dimensions and an overall sustainable housing development.

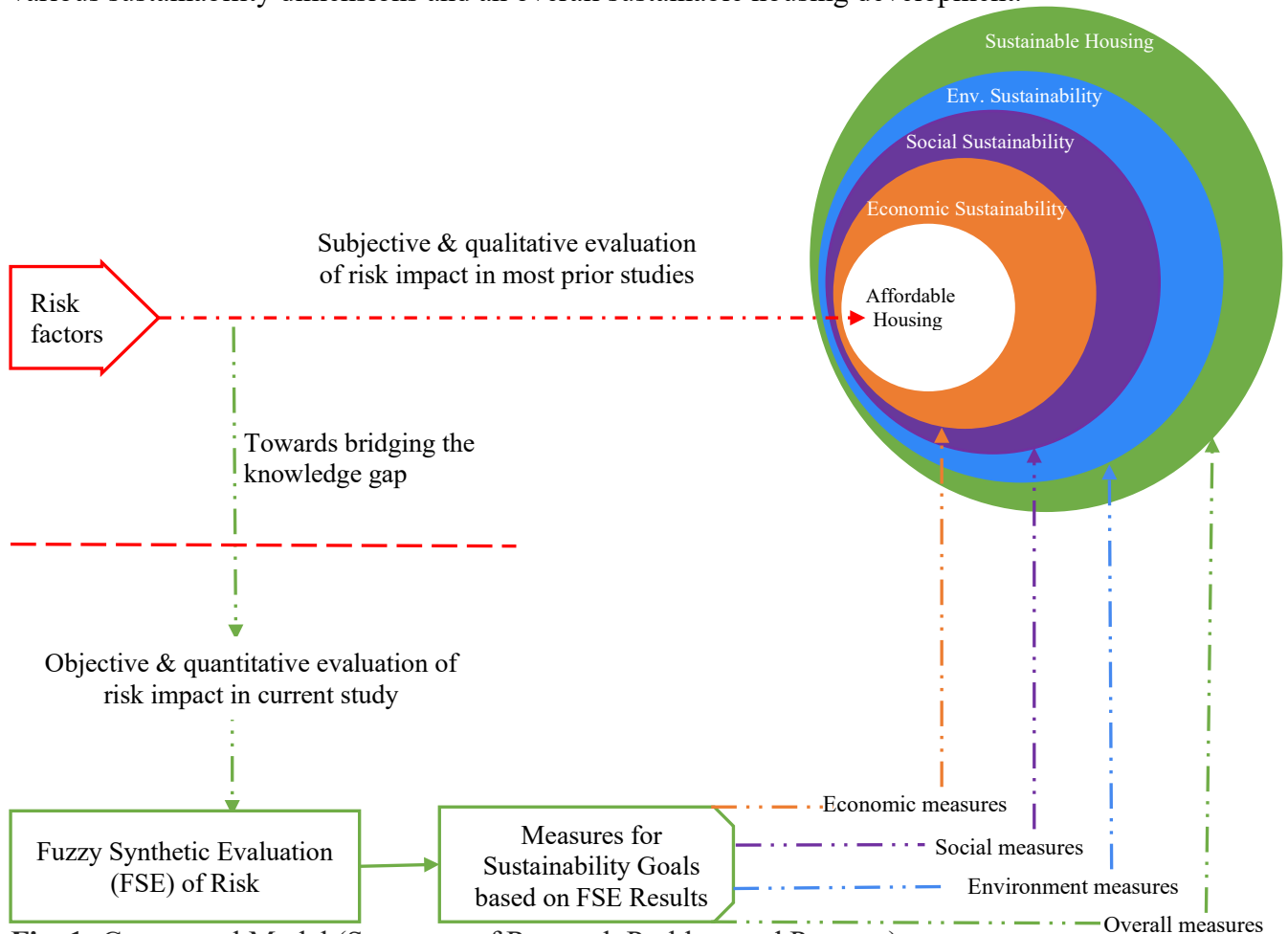
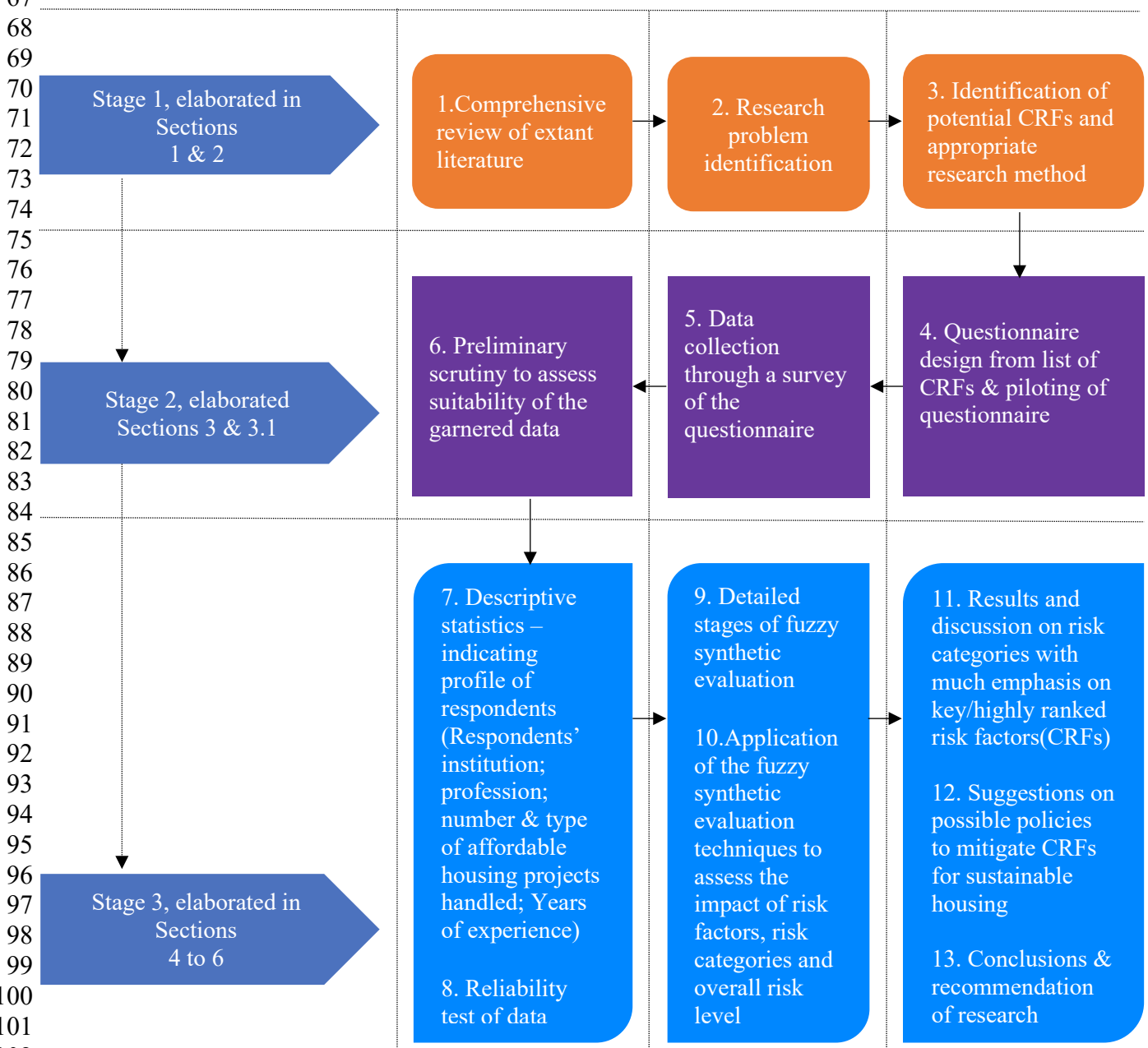


Fig. 1: Conceptual Model (Summary of Research Problem and Purpose)

53 **3. Research Methodology**

54 The research adopted a positivist philosophical stance (Edwards et al., 2019; Aghimien et al.,
 55 2020) to undertake deductive reasoning to empirically test theories (Hou et al., 2020; Ghansah
 56 et al., 2020) on the CRFs impacting upon special housing development in Ghana using primary
 57 data. The study was conducted in iterative stages: stage 1 entailed a comprehensive review of
 58 the literature which led to the identification of the research problem and then a list of potential
 59 CRFs and the appropriate research method for the study (refer to Fig. 2). Prior to the
 60 questionnaire design at the beginning of stage of 2 (refer to Fig. 2), the list of identified CRFs
 61 were piloted with Ghanaian experts to assess content validity and rephrase the wording of
 62 factors appropriately. Six Ghanaian experts were selected using non-probability purposeful
 63 sampling where entry criteria were based on their expertise (at least five years relevant
 64 ‘housing’ experience) and willingness to participate in the pilot study – of these, four agreed
 65 to participate.



102 Fig. 2: Research Process of the Study

105 3.1 Questionnaire Survey and Participants

106 Using the pilot study feedback, the main survey questionnaire was designed. The questionnaire
107 design and data collection processes are outlined in stage 2 (refer to Figure 2). After securing
108 their demographic data, respondents were requested to rate a list of sustainable development
109 goals in housing (e.g. price or rental affordability, reduced transportation cost, safety, energy
110 efficiency, eco-friendly, aesthetics etc.) prior to rating the risk factors that could influence the
111 attainment of the goals. A 5-point rating scale of 1-not important; 2-low importance; 3-neutral;
112 4-important and 5-very important was provided for respondents to rate the goals. Similarly,
113 respondents were requested to rate both the likelihood of occurrence (LO) and severity of
114 impact (SI) of each risk item using a two-dimensional five-point grading system (1=very low
115 and 5 = very high). A closed ended 5-point grading system is ubiquitous in construction
116 management science because it offers advantages in terms of brevity, efficiency of completion
117 and economy (Adabre et al., 2020). This study presents a report on the findings concerning the
118 impact of the risk factors.

119
120 The questionnaire was restricted to professionally qualified practitioners from the formal sector
121 /regulated institutions of the Ghanaian housing market to ensure consensus of opinion was
122 obtained. Since there was no population frame at the time of the questionnaire administration,
123 probability sampling techniques such as random sampling could not be conducted. However,
124 non-probability sampling, namely, purposive sampling and snowballing techniques were
125 adopted. Private real estate developers were initially identified from a brochure that was
126 provided by the head office of the Ghana Real Estate Developers Association (GREDA). A list
127 of 154 companies was obtained from the brochure as companies that undertake real estate
128 activities. Postal addresses, region of operation, mobile phone numbers, telephone numbers,
129 email-addresses and contact person's details were all provided in the brochure. All the
130 companies as listed were contacted through phone calls at the initial stage to confirm their
131 business operations and to solicit their willingness to participate in the questionnaire survey.
132 Through phone calls made, some companies stated that they no longer build houses while other
133 companies indicated that they provide housing facilities but their targets are non-Ghanaians
134 since the prices of the housing facilities are relatively high and beyond the affordability of most
135 Ghanaians. Other companies admitted that they target the Ghanaian households but were not
136 willing to participate in the survey (due to for example, non-disclose agreements) while others
137 could not be reached by the telephone numbers. Therefore, 23 developers agreed to participate
138 in the survey, 15 requested for the questionnaires to be administered in person while six via
139 email. Through follow ups, six were retrieved from the personal administration while two from
140 emails.

141
142 Furthermore, the questionnaire was administered at the 50th Annual General Meeting (AGM)
143 of the Ghana Institution of Surveyors (GhIS), which was held on 2nd March, 2019 in Accra,
144 Ghana's administrative capital. At the AGM, experienced professionals on housing projects
145 from both public or private institutions were identified through snowballing. The
146 questionnaires were administered to twenty-five (25) professionals who willingly agreed via
147 informed consent (cf. Fisher et al., 2018; Ahmed et al., 2021) to participate in the survey after
148 a brief introduction on the study's purpose. The timing for the questionnaire administration
149 could not be planned to coincide with AGMs of other professional bodies due to limited time
150 allocated for the study. However, to avoid data bias as practicable as possible, views of other
151 professionals were solicited from some parastatal institutions that supply housing facilities or
152 render services (i.e. research and consultancy) related to housing. Some experienced
153 professionals from parastatal institutions were contacted and personally given a hard copy of
154 the questionnaire. These institutions together with the number of administered questionnaires
155 include: State Housing Corporation (SHC), 9 administered questionnaires; Tema Development
156 Cooperation (TDC), 10 administered questionnaire; Social Security and National Insurance

157 Trust (SSNIT), 5 administered questionnaires; Public Works Department (PWD), 5
158 administered questionnaires; Building and Road Research Institute (BRRRI), 10 administered
159 questionnaires; Architectural and Engineering Service Limited (AESL), 9 administered
160 questionnaires in addition to 8 administered questionnaires to experts (i.e. including 3 lecturers)
161 identified through referrals (snowballing) by employees at AESL; and Ministry of Water
162 Resources, Works and Housing, 6 administered questionnaires. The questionnaires were
163 mostly administered in Accra due to the high affordability crisis. The timing and the techniques
164 of the questionnaire administration were taken into consideration to ensure that the
165 questionnaires were administered to a wide number of professionals to eliminate or reduce
166 sampling biases. Within a three-month duration, a total of 110 questionnaires were
167 administered and in total, forty-nine answered questionnaires were received as follows: 8
168 questionnaires were retrieved from GREDA (6 through personal contacts while 2 via email);
169 17 from the AGM of the GhIS; 4 from TDC, 3 from SHC, 4 from AESL in addition to 3 from
170 the referrals, 1 from SSNIT, 2 from PWD, 2 from Ministry of Water Resources, Works and
171 Housing and 5 from BRRRI. However, two questionnaires were considered invalid due to
172 incompleteness and therefore, 47 returned questionnaires were deemed valid (constituting a
173 42.7% response rate). The 47 returned questionnaires are deemed suitable for statistical
174 analysis since a minimum sample size of 30 is appropriate to meet the central limit theorem for
175 statistical analysis (Ott and Longnecker, 2015).

176

177 **4. Data Analysis & Results**

178 Data collected was analyzed using a combination of descriptive statistics, reliability test and
179 fuzzy synthetic evaluation (FSE) analysis via the Statistical Package for Social Science (SPSS
180 version 21.00). The data analysis is outlined in stage 3 of Fig. 2.

181

182 **4.1 Respondent Demographics**

183 Regarding professional status, most of the respondents (55.3% or frequency (f) = 26) are
184 quantity surveyors of which 4.3% (f = 2) are employed in companies under GREDA; 19.2% (f
185 = 9) are architects who are employees in some of the parastatal institutions; 12.8% (f = 6) are
186 construction or project managers of companies registered with GREDA; while 12.8% are
187 planners and engineers (f = 3 planners; f = 3 engineers) who work in various institutions
188 concerning housing. Most respondents (52.2% or f = 24) have handled at least three housing
189 projects in the Ghanaian housing sector of which 55.1% (f = 27) are public housing projects.
190 63.9% (f = 30) of the respondents have over 5 years of relevant work experience. Based on the
191 respondents' demographic profile, it can be concluded that they offer considerable tacit
192 knowledge and experience of the phenomena under investigation and therefore, provide
193 reliable and valid information for assessing the impact of risk on sustainable housing
194 development.

195

196 **4.2 Reliability Test**

197 Prior to conducting the FSE analysis, a reliability test was conducted (using Cronbach's Alpha)
198 to evaluate the broader applicability and internal consistency of the 30 risk factors identified.
199 With Cronbach's alpha values of 0.935 and 0.928 for both the LO and SI of the risks,
200 respectively, it was confirmed that these values rank favorably high with respect to the 0.70
201 minimum thus confirming a high internal reliability and consistency of the data (Field, 2013;
202 Ameyaw and Chan, 2015).

203

204 **4.3 Fuzzy Synthetic Evaluation (FSE)**

205 Since the construction of sustainable housing involves multi-stakeholder professionals, their
206 perceptions on the LO and SI of the various risk factors are generally subjective and could be
207 biased (Zhao et al., 2016; Tsai et al., 2020). However, the FSE technique is appropriate for
208 dealing with such subjectivity in responses on the multi-variate (i.e. risk factors). Using the

209 FSE, the linguistic rating scale (5-point Likert scale) could be quantified to determine the
 210 magnitude of impact (MI) of the risk factors, risk categories and overall risk level on
 211 sustainable housing in Ghana.

212

213 4.3.1 Procedures in FSE Data Analysis and Results

214 According to [Zhao et al. \(2016\)](#), risk assessment using the fuzzy synthetic evaluation requires
 215 three main elements, namely,

216

217 (1) A set of fundamental factors/risk attributes $R = \{R_1, R_2, R_3 \dots R_n\}$; where n represents the
 218 number of risk factors or attributes;

219 (2) A set of grade alternatives $G = \{G_1, G_2, G_3 \dots G_n\}$; for this study, the 5-point Likert scale
 220 is the set of grade alternatives. Therefore, $G_1 =$ very low, $G_2 =$ low, $G_3 =$ medium, $G_4 =$
 221 high, $G_5 =$ very high; and

222 (3) A fuzzy evaluation matrix for each set of risk attribute groupings. This matrix is expressed
 223 as $R_i = (r_{ij})_{m \times n}$, where r_{ij} is the degree to which alternative G_j satisfies the criterion R_j

224

225 Three systematic steps are then required for assessing the risks at the individual level (level 1
 226 which is achieved in step 1), group level (level 2 which is achieved in step 2) and overall risk
 227 level (level 3 which is achieved in step 3). These steps include:

228

229 (1) Calculating the LO, SI and MI of risk factors;

230 (2) Calculating the LO, SI and MI of various categories of risk factors; and

231 (3) Calculating the LO, SI and MI of all the categories of risk factors.

232

233

234 Step 1. Calculating the LO, SI and MI of Risk Factors (Level 1)

235 To assess the LO, SI and MI of the various risk factors, respondents were asked to rate the
 236 various set of risk factors using a 5-point Likert scale. Therefore, the set of grade alternative
 237 for both the LO and SI of the risk factors includes the various elements of the scale previously
 238 delineated. These responses can be expressed as membership functions, using the LO for
 239 example, in the following equation forms:

240

$$241 R_{(LO)1} = \frac{LO_1}{G_1} + \frac{LO_2}{G_2} + \dots + \frac{LO_5}{G_5}$$

$$242 R_{(LO)1} = \frac{LO_1}{\text{very low}} + \frac{LO_2}{\text{low}} + \frac{LO_3}{\text{medium}} + \frac{LO_4}{\text{high}} + \frac{LO_5}{\text{very high}}$$

243

$$244 R_{(LO)1} = \frac{LO_1}{1} + \frac{LO_2}{2} + \frac{LO_3}{3} + \frac{LO_4}{4} + \frac{LO_5}{5}$$

245

246 Similarly, the responses on the SI could be expressed in the membership function as follows:

247

$$248 R_{(SI)1} = \frac{SI_1}{G_1} + \frac{SI_2}{G_2} + \dots + \frac{SI_5}{G_5}$$

$$249 R_{(SI)1} = \frac{SI_1}{\text{very low}} + \frac{SI_2}{\text{low}} + \frac{SI_3}{\text{medium}} + \frac{SI_4}{\text{high}} + \frac{SI_5}{\text{very high}}$$

250

$$251 R_{(SI)1} = \frac{SI_1}{1} + \frac{SI_2}{2} + \frac{SI_3}{3} + \frac{SI_4}{4} + \frac{SI_5}{5}$$

252

253 In FSE, the “+” denotes a notation and not an addition ([Ameyaw and Chan, 2015](#); [Oppong et](#)
 254 [al., 2021](#)). Thus, the equation for the membership functions for both the LO and the SI of the

255 risk factors can also be expressed as $(LO_1, LO_2, LO_3, LO_4, LO_5)$ and $(SI_1, SI_2, SI_3, SI_4, SI_5)$,
 256 respectively. After determining the membership functions, both the LO and the SI can be
 257 calculated using the following equations as stated in Zhao et al. (2016) and Osei-Kyei and Chan
 258 (2017).

259
$$LO_i = \sum_{i=1}^5 (G_i \times R_{(LO)_1}) \dots \dots \dots \text{eqn. (1)}$$

260
 261
$$SI_i = \sum_{i=1}^5 (G_i \times R_{(SI)_1}) \dots \dots \dots \text{eqn. (2)}$$

262
 263 The MI of each risk variable is calculated as a square root of a product of the LO and the SI as
 264 shown in eqn. (3).

265
 266
$$MI_i = \sqrt{LO_i \times SI_i} \dots \dots \dots \text{eqn. (3)}$$

267
 268 **Step 2. Estimating the LO, SI and MI of Each Risk Category (Level 2)**

269 The LO and SI of each category of risk factors are estimated by first determining the weightings
 270 of the various risk factors in the category. This is achieved by using eqn. (4) and eqn. (5):

271
 272
$$W_{LOi} = \frac{LO_i}{\sum_{i=1}^n LO_i}, 0 < W_{LOi} < 1, \text{ and } \sum_{i=1}^n W_{LOi} = 1 \dots \dots \dots \text{eqn. (4)}$$

273
 274
$$W_{SIi} = \frac{SI_i}{\sum_{i=1}^n SI_i}, 0 < W_{SIi} < 1, \text{ and } \sum_{i=1}^n W_{SIi} = 1 \dots \dots \dots \text{eqn. (5)}$$

275 Where W_{LOi} = weighting of the LO of a risk factor i; W_{SIi} = weighting of the SI of a risk factor
 276 i; $\sum W_{LOi}$ = summation of all weightings of the risk factors under the category (level 2)
 277 concerning LO; $\sum W_{SIi}$ = summation of all weightings of the risk factors under the category
 278 (level 2) concerning SI and n is the number of risk factors within a category.

279
 280 The LO and SI of each risk category are obtained by using the weighting vector and the fuzzy
 281 evaluation matrix which can be expressed as:

282
 283
$$D = W_i \circ R_i \dots \dots \dots \text{eqn. (6)}$$

284
 285 Where W_i represents the weighting of all risk factors within a particular category and R_i is the
 286 fuzzy evaluation matrix. Given that X_{1LOn} is an element of the fuzzy matrix which is one
 287 of the weighting elements of a category of risk factors, then the fuzzy evaluation matrix
 288 can be obtained by using the weighting function set as follows:

289
 290
$$R_{(LO)_i} = \begin{bmatrix} MF_{LO1} \\ MF_{LO2} \\ MF_{LO3} \\ MF_{LO4} \\ MF_{LO5} \\ \dots \\ MF_{LOn} \end{bmatrix} = \begin{bmatrix} X_{1LO1} & X_{2LO1} & X_{3LO1} & X_{4LO1} & X_{5LO1} \\ X_{1LO2} & X_{2LO2} & X_{3LO2} & X_{4LO2} & X_{5LO2} \\ X_{1LO3} & X_{2LO3} & X_{3LO3} & X_{4LO3} & X_{5LO3} \\ X_{1LO4} & X_{2LO4} & X_{3LO4} & X_{4LO4} & X_{5LO4} \\ X_{1LO5} & X_{2LO5} & X_{3LO5} & X_{4LO5} & X_{5LO5} \\ \dots & \dots & \dots & \dots & \dots \\ X_{1LOn} & X_{2LOn} & X_{3LOn} & X_{4LOn} & X_{5LOn} \end{bmatrix}$$

291

$$D_{LOi} = (W_{i1}, W_{i2}, \dots, W_{in}) \times \begin{bmatrix} X_{1LO1} & X_{2LO1} & X_{3LO1} & X_{4LO1} & X_{5LO1} \\ X_{1LO2} & X_{2LO2} & X_{3LO2} & X_{4LO2} & X_{5LO2} \\ X_{1LO3} & X_{2LO3} & X_{3LO3} & X_{4LO3} & X_{5LO3} \\ X_{1LO4} & X_{2LO4} & X_{3LO4} & X_{4LO4} & X_{5LO4} \\ X_{1LO5} & X_{2LO5} & X_{3LO5} & X_{4LO5} & X_{5LO5} \\ \dots & \dots & \dots & \dots & \dots \\ X_{1LOn} & X_{2LOn} & X_{3LOn} & X_{4LOn} & X_{5LOn} \end{bmatrix}$$

293
294 Therefore, the membership functions of LO and SI of a particular category of risk factors, C,
295 are calculated as follows:

$$296 D_{LOc} = \sum_{i=1}^n (W_i \times R_{(LO)i}) \dots \dots \dots \text{eqn. (7)}$$

$$297$$

$$298 D_{SIc} = \sum_{i=1}^n (W_i \times R_{(SI)i}) \dots \dots \dots \text{eqn. (8)}$$

299 Using the estimated membership function of LO and SI from eqn. (7) and eqn. (8) for a category
300 of risk factors, C, the LO, SI and MI can be estimated using eqn. (9), eqn. (10) and eqn. (11),
301 respectively:

$$302$$

$$303 LO_c = \sum_{i=1}^5 (G_i \times D_{LOc}) \dots \dots \dots \text{eqn. (9)}$$

$$304 SI_c = \sum_{i=1}^5 (G_i \times D_{SIc}) \dots \dots \dots \text{eqn. (10)}$$

$$305 MI_c = \sqrt{LO_c \times SI_c} \dots \dots \dots \text{eqn. (11)}$$

307 4.3.2 Estimating the Overall LO, SI and MI of All Risk Categories (Level 3)

308 The overall LO, SI and MI of the overall risk level are calculated by first determining the
309 weights of each category of risk factors. This is obtained by dividing the LO_c and the SI_c by
310 the summation of LO and SI of all the risk categories, respectively. Given that there are k
311 number of risk categories, the estimation could be expressed mathematically as follows:

$$312 W_{LOc} = \frac{LO_c}{\sum_{c=1}^k LO_c}, 0 < W_{LOc} < 1, \text{ and } \sum_{c=1}^k W_{LOc} = 1 \dots \dots \dots \text{eqn. (12)}$$

$$313 W_{SIc} = \frac{SI_c}{\sum_{c=1}^k SI_c}, 0 < W_{SIc} < 1, \text{ and } \sum_{c=1}^k W_{SIc} = 1 \dots \dots \dots \text{eqn. (13)}$$

314
315 Then, using the estimated W_{LOc} and W_{SIc} , the overall membership functions of LO and SI,
316 respectively, represented as $D_{LOoverall}$ and $D_{SIoverall}$ are calculated as follows:

$$317 D_{LOoverall} = \sum_{c=1}^k (W_{LOc} \times R_{(LO)c}) \dots \dots \dots \text{eqn. (14)}$$

$$318 D_{SIoverall} = \sum_{c=1}^k (W_{SIc} \times R_{(SI)c}) \dots \dots \dots \text{eqn. (15)}$$

319 Using the grade point alternatives, G_i , with the $D_{LOoverall}$ and $D_{SIoverall}$ obtained from eqn.
320 (14) and eqn. (15), the overall likelihood of risk occurrence ($LO_{overall}$); overall severity
321 of risk impact ($SI_{overall}$) and overall magnitude of risks impact ($MI_{overall}$) could be
322 estimated as follows:

$$323$$

$$324 LO_{overall} = \sum_{i=1}^5 (G_i \times D_{LOoverall}) \dots \dots \dots \text{eqn. (16)}$$

$$325 SI_{overall} = \sum_{i=1}^5 (G_i \times D_{SIoverall}) \dots \dots \dots \text{eqn. (17)}$$

$$326 MI_{overall} = \sqrt{LO_{overall} \times SI_{overall}} \dots \dots \dots \text{eqn. (18)}$$

327
328

329 **4.3.3 Application of the FSE Approach to Data Analysis**

330 The evaluation matrix is established based on the rating of the respondents regarding the LO
 331 and SI of the risk factors. For example, on ‘political continuity risks/change of government’,
 332 4% of the respondents indicated that its LO is very low, 7% rated it as low, 27% as medium,
 333 33% as high and 29% as very high. Similarly, 5% of the respondents indicated that the SI of
 334 this risk factor is very low, 5% rated it as low, 16% as medium, 32% as high and 42% as very
 335 high. Regarding the LO, these responses can be expressed as membership functions in the
 336 following equation forms:

337

$$338 R_{(LO)1} = \frac{LO_1}{G_1} + \frac{LO_2}{G_2} + \dots + \frac{LO_5}{G_5}$$

$$339 R_{(LO)1} = \frac{0.04}{\text{very low}} + \frac{0.07}{\text{low}} + \frac{0.27}{\text{medium}} + \frac{0.33}{\text{high}} + \frac{0.29}{\text{very high}}$$

$$340 R_{(LO)1} = \frac{0.04}{1} + \frac{0.07}{2} + \frac{0.27}{3} + \frac{0.33}{4} + \frac{0.29}{5}$$

341 Similarly, the responses on the SI could be expressed in the membership function as follows:

342
$$R_{(SI)1} = \frac{SI_1}{G_1} + \frac{SI_2}{G_2} + \dots + \frac{SI_5}{G_5}$$

343

$$344 R_{(SI)1} = \frac{0.05}{1} + \frac{0.05}{2} + \frac{0.16}{3} + \frac{0.32}{4} + \frac{0.42}{5}$$

345

346 Since the “+” in FSE denotes a notation and not an addition (Ameyaw and Chan, 2015), the
 347 equations for the membership functions for both LO and SI can also be expressed as (0.04,
 348 0.07, 0.27, 0.33, 0.29) and (0.05, 0.05, 0.16, 0.32, 0.42), respectively. Subsequently, the LO,
 349 SI and MI are calculated using eqn. (1) – (3), respectively:

350

$$351 LO_i = \sum_{i=1}^5 (G_i \times R_{(LO)1}) = 1 \times 0.04 + 2 \times 0.07 + 3 \times 0.27 + 4 \times 0.33 + 5 \times 0.29 = 3.76$$

$$352 SI_i = \sum_{i=1}^5 (G_i \times R_{(SI)1}) = 1 \times 0.05 + 2 \times 0.05 + 3 \times 0.16 + 4 \times 0.32 + 5 \times 0.42 = 4.06$$

$$353 MI_i = \sqrt{LO_i \times SI_i} = \sqrt{3.76 \times 4.06} = 3.91$$

354

355 The membership functions together with the LO, SI and MI of the other risk factors are
 356 calculated similarly as in the case of the risk factor ‘political continuity risks/change of
 357 government’. Table 2 presents the estimated values of each risk factor.

358

Table 2: LO, SI and MI of Risk Factors (Level 1)

| Risk Categories | No. | Risk factors | LO | | SI | | MI | Rank in Category |
|-----------------------------|-------|---|-------|--------------------------|-------|--------------------------|------|------------------|
| | | | Value | Membership function | Value | Membership function | | |
| Political-Related Risks | PRF01 | Political continuity risks/Change in government | 3.76 | 0.04,0.07,0.27,0.33,0.29 | 4.06 | 0.05,0.05,0.16,0.32,0.42 | 3.91 | 2 |
| | PRF02 | Risk associated with land acquisition/land expropriations for housing | 4.08 | 0.00,0.09,0.13,0.39,0.39 | 4.04 | 0.00,0.07,0.11,0.53,0.29 | 4.06 | 1 |
| | PRF03 | Risk associated with opposition to large public-private housing projects | 3.37 | 0.04,0.16,0.28,0.43,0.09 | 3.35 | 0.07,0.13,0.27,0.44,0.09 | 3.35 | 5 |
| | PRF04 | Risk due to policy instability/government commitment to housing project/political opposition to public housing projects | 3.72 | 0.00,0.11,0.24,0.47,0.18 | 3.84 | 0.00,0.09,0.22,0.46,0.23 | 3.78 | 3 |
| | PRF05 | Risk due to delays in project permit approval/delays in obtaining construction permits | 3.36 | 0.06,0.13,0.33,0.35,0.13 | 3.37 | 0.09,0.02,0.41,0.30,0.18 | 3.37 | 4 |
| Financing-Related Risks | FRF01 | Inflation rate volatility (price fluctuation of materials & labour & sustainable technologies) | 4.23 | 0.02,0.03,0.15,0.30,0.50 | 4.12 | 0.02,0.05,0.16,0.33,0.44 | 4.17 | 4 |
| | FRF02 | Fluctuations in exchange rate | 4.40 | 0.00,0.04,0.09,0.30,0.57 | 4.38 | 0.00,0.04,0.07,0.36,0.53 | 4.39 | 2 |
| | FRF03 | Fluctuating cost of finance (interest rates) | 4.37 | 0.00,0.00,0.11,0.41,0.48 | 4.31 | 0.00,0.00,0.11,0.47,0.42 | 4.34 | 3 |
| | FRF04 | Privatization risks (changes from government/public financing to private/market financing strategies) | 3.45 | 0.07,0.02,0.41,0.39,0.11 | 3.64 | 0.07,0.04,0.27,0.42,0.20 | 3.54 | 7 |
| | FRF05 | Poor/inadequate financial market | 3.94 | 0.00,0.02,0.23,0.52,0.23 | 3.93 | 0.01,0.02,0.21,0.55,0.21 | 3.94 | 6 |
| | FRF06 | Increasing tax rates and fees on developers | 3.94 | 0.02,0.02,0.20,0.57,0.20 | 4.02 | 0.00,0.00,0.23,0.52,0.25 | 3.98 | 5 |
| | FRF07 | Delays in payments by governments/clients | 4.46 | 0.00,0.01,0.09,0.33,0.57 | 4.40 | 0.00,0.02,0.05,0.44,0.49 | 4.43 | 1 |
| | FRF08 | Litigations over claims payment | 3.74 | 0.04,0.09,0.22,0.39,0.26 | 4.03 | 0.02,0.07,0.15,0.38,0.38 | 3.88 | 8 |
| Procurement Risks | CRF01 | Corruptions in project procurement | 4.04 | 0.07,0.04,0.04,0.48,0.37 | 4.00 | 0.04,0.04,0.16,0.40,0.36 | 4.02 | 1 |
| | CRF02 | Inadequate competition during project tendering | 3.39 | 0.04,0.22,0.22,0.35,0.17 | 3.48 | 0.02,0.16,0.27,0.42,0.13 | 3.43 | 3 |
| | CRF03 | Errors and omissions in tender documents (i.e. inaccurate cost estimates)/inadequate project design | 3.70 | 0.04,0.07,0.28,0.37,0.24 | 3.78 | 0.04,0.02,0.29,0.42,0.23 | 3.74 | 2 |
| Design & Construction Risks | DRF01 | Construction time overruns | 4.00 | 0.00,0.04,0.20,0.48,0.28 | 4.08 | 0.02,0.04,0.20,0.32,0.42 | 4.04 | 2 |
| | DRF02 | Construction cost overruns | 4.14 | 0.00,0.09,0.11,0.37,0.43 | 4.19 | 0.00,0.04,0.20,0.29,0.47 | 4.16 | 1 |
| | DRF03 | Construction deficiencies/defects (i.e. low quality of work) | 3.35 | 0.09,0.11,0.33,0.30,0.17 | 3.63 | 0.09,0.04,0.29,0.31,0.27 | 3.49 | 4 |
| | DRF04 | Resource unavailability risks (local skill labour & sustainable technologies and materials) | 3.08 | 0.15,0.16,0.30,0.24,0.15 | 3.35 | 0.09,0.16,0.24,0.33,0.18 | 3.21 | 7 |
| | DRF05 | Design and construction variation orders/alteration and rework due to construction variations | 3.56 | 0.02,0.09,0.37,0.35,0.17 | 3.74 | 0.02,0.06,0.30,0.41,0.21 | 3.65 | 3 |

| | | | | | | | | |
|----------------------------------|--|---|--------------------------|--------------------------|--------------------------|--------------------------|------|---|
| Operation & Maintenance Risks | DRF06 | Technical complexity risk associated with project | 3.49 | 0.05,0.07,0.33,0.44,0.11 | 3.62 | 0.02,0.04,0.40,0.38,0.16 | 3.55 | 5 |
| | DRF07 | Force majeure events | 3.14 | 0.09,0.24,0.26,0.26,0.15 | 3.37 | 0.07,0.21,0.18,0.36,0.18 | 3.25 | 6 |
| | DRF08 | Construction accidents and injuries | 3.19 | 0.01,0.26,0.33,0.33,0.07 | 3.17 | 0.04,0.20,0.38,0.31,0.07 | 3.18 | 8 |
| | ORF01 | Fluctuating market demand or preference/low social acceptability | 3.62 | 0.04,0.04,0.33,0.44,0.15 | 3.76 | 0.04,0.05,0.25,0.43,0.23 | 3.69 | 1 |
| | ORF02 | Socio-spatial segregation | 3.46 | 0.02,0.22,0.20,0.40,0.16 | 3.50 | 0.02,0.16,0.23,0.48,0.11 | 3.48 | 4 |
| | ORF03 | Operation/maintenance cost overruns | 3.37 | 0.07,0.11,0.31,0.40,0.11 | 3.26 | 0.05,0.16,0.36,0.34,0.09 | 3.32 | 5 |
| | ORF04 | Utilities supply risks/supporting utilities/infrastructure risk | 3.54 | 0.02,0.15,0.30,0.33,0.20 | 3.60 | 0.04,0.13,0.27,0.31,0.25 | 3.57 | 3 |
| | ORF05 | Congestion on existing amenities/infrastructure due to new households | 3.00 | 0.11,0.26,0.24,0.30,0.09 | 3.13 | 0.07,0.19,0.37,0.28,0.09 | 3.06 | 6 |
| ORF06 | Privatization risk (privatization of existing public rental stock) | 3.62 | 0.04,0.11,0.26,0.37,0.22 | 3.53 | 0.06,0.09,0.38,0.20,0.27 | 3.57 | 2 | |

1 To evaluate the membership functions of each risk category, the LO and SI weights of each
 2 risk factor were first calculated using eqn. (4) and eqn. (5) (as shown in Table 3). For instance,
 3 the LO weight of the risk factor ‘political continuity risks/change in government’ which is
 4 among the five risk factors (n = 5) within the risk category named ‘political-related risks’ is
 5 calculated as follows:

$$7 \quad W_{LOi} = \frac{LO_i}{\sum_{i=1}^n LO_i} = \frac{3.76}{3.76+4.08+3.37+3.72+3.36} = \frac{3.76}{18.29} = 0.21$$

8 Similarly, the SI weigh of risk factor ‘political continuity risks/change in government’ can be
 9 calculated as follows

$$11 \quad W_{SIC} = \frac{SI_c}{\sum_{i=1}^n SI_i} = \frac{4.06}{4.06+4.04+3.35+3.84+3.37} = \frac{4.06}{18.66} = 0.22$$

12 Table 3 reports upon the estimated W_{LOi} and W_{SIC} of each risk factor and category. Using the
 13 estimated LO and SI weights of each risk factor within a category, the LO and SI membership
 14 function of a risk category were calculated using eqns. (6) – (8) (as shown in Table 4). For
 15 example, the LO membership function for the risk category named ‘political-related risks’ can
 16 be calculated as follows:

$$17 \quad D_{LOc} = \sum_{i=1}^n (W_i \times R_{(LO)_i}) = [0.21, 0.22, 0.18, 0.20, 0.18] \times \begin{bmatrix} 0.04 & 0.07 & 0.27 & 0.33 & 0.29 \\ 0.00 & 0.09 & 0.13 & 0.39 & 0.39 \\ 0.04 & 0.16 & 0.28 & 0.43 & 0.09 \\ 0.00 & 0.11 & 0.24 & 0.47 & 0.18 \\ 0.06 & 0.13 & 0.33 & 0.35 & 0.13 \end{bmatrix}$$

$$18 \quad = (0.19, 0.19, 0.20, 0.19, 0.19)$$

19 Similarly, the SI membership function for the risk category ‘political-related risks’ can be
 20 calculated as follows:

$$21 \quad D_{SIC} = \sum_{i=1}^n (W_i \times R_{(SI)_i}) = [0.22, 0.22, 0.18, 0.21, 0.18] \times \begin{bmatrix} 0.05 & 0.05 & 0.16 & 0.32 & 0.42 \\ 0.00 & 0.07 & 0.11 & 0.53 & 0.29 \\ 0.07 & 0.13 & 0.27 & 0.44 & 0.09 \\ 0.00 & 0.09 & 0.22 & 0.46 & 0.23 \\ 0.09 & 0.02 & 0.41 & 0.30 & 0.18 \end{bmatrix}$$

$$22 \quad = (0.19, 0.20, 0.20, 0.20, 0.19)$$

23 Based on the D_{LOc} and D_{SIC} values, the LO_c , the SI_c and the MI_c of each risk category are
 24 estimated as shown in Table 4. For example, using the risk category ‘political-related risks’,
 25 the values are estimated as follows:

$$26 \quad LO_c = \sum_{i=1}^5 (G_i \times D_{LOc}) = 1 \times 0.19 + 2 \times 0.19 + 3 \times 0.20 + 4 \times 0.19 + 5 \times 0.19 = 2.88$$

$$27 \quad SI_c = \sum_{i=1}^5 (G_i \times D_{SIC}) = 1 \times 0.19 + 2 \times 0.20 + 3 \times 0.20 + 4 \times 0.20 + 5 \times 0.19 = 2.94$$

$$28 \quad MI_c = \sqrt{LO_c \times SI_c} = \sqrt{2.88 \times 2.94} = \sqrt{8.47} = 2.91$$

Table 3: LO and SI of Each Risk Category (Level 2)

| Risk Categories | No. | LO | | | | SI | | | |
|-----------------------------------|-------|-------|--------------|---------------|--------------|-------|--------------|---------------|--------------|
| | | Value | Total weight | Factor Weight | Group Weight | Value | Total weight | Factor Weight | Group Weight |
| Political-Related Risks | PRF01 | 3.76 | 18.29 | 0.21 | 0.17 | 4.06 | 18.66 | 0.22 | 0.17 |
| | PRF02 | 4.08 | | 0.22 | | 4.04 | | 0.22 | |
| | PRF03 | 3.37 | | 0.18 | | 3.35 | | 0.18 | |
| | PRF04 | 3.72 | | 0.20 | | 3.84 | | 0.21 | |
| | PRF05 | 3.36 | | 0.18 | | 3.37 | | 0.18 | |
| Financing-Related Risks | FRF01 | 4.23 | 32.53 | 0.13 | 0.29 | 4.12 | 32.83 | 0.13 | 0.29 |
| | FRF02 | 4.40 | | 0.14 | | 4.38 | | 0.13 | |
| | FRF03 | 4.37 | | 0.13 | | 4.31 | | 0.13 | |
| | FRF04 | 3.45 | | 0.11 | | 3.64 | | 0.11 | |
| | FRF05 | 3.94 | | 0.12 | | 3.93 | | 0.12 | |
| | FRF06 | 3.94 | | 0.12 | | 4.02 | | 0.12 | |
| | FRF07 | 4.46 | | 0.14 | | 4.40 | | 0.13 | |
| | FRF08 | 3.74 | | 0.12 | | 4.03 | | 0.12 | |
| Procurement-Related Risks | CRF01 | 4.04 | 11.13 | 0.36 | 0.10 | 4.00 | 11.26 | 0.36 | 0.10 |
| | CRF02 | 3.39 | | 0.30 | | 3.48 | | 0.31 | |
| | CRF03 | 3.70 | | 0.33 | | 3.78 | | 0.34 | |
| Design & Construction Risks | DRF01 | 4.00 | 27.95 | 0.14 | 0.25 | 4.08 | 29.15 | 0.14 | 0.26 |
| | DRF02 | 4.14 | | 0.15 | | 4.19 | | 0.14 | |
| | DRF03 | 3.35 | | 0.12 | | 3.63 | | 0.12 | |
| | DRF04 | 3.08 | | 0.11 | | 3.35 | | 0.11 | |
| | DRF05 | 3.56 | | 0.13 | | 3.74 | | 0.13 | |
| | DRF06 | 3.49 | | 0.13 | | 3.62 | | 0.12 | |
| | DRF07 | 3.14 | | 0.11 | | 3.37 | | 0.12 | |
| | DRF08 | 3.19 | | 0.11 | | 3.17 | | 0.11 | |
| Operation & Maintenance Risks | ORF01 | 3.62 | 20.61 | 0.18 | 0.19 | 3.76 | 20.78 | 0.18 | 0.18 |
| | ORF02 | 3.46 | | 0.17 | | 3.50 | | 0.17 | |
| | ORF03 | 3.37 | | 0.16 | | 3.26 | | 0.16 | |
| | ORF04 | 3.54 | | 0.17 | | 3.60 | | 0.17 | |
| | ORF05 | 3.00 | | 0.15 | | 3.13 | | 0.15 | |
| | ORF06 | 3.62 | | 0.18 | | 3.53 | | 0.17 | |
| Summation of total weights | | | 110.51 | | | | 112.68 | | |

1 The LO and SI membership function of the risk category were deployed for assessing the
 2 overall risk level by first calculating the LO and SI weights of each risk category (refer to Table
 3 4). The number of risk categories is five (k= 5). Using the risk category ‘political-related risks’,
 4 for example, the LO and SI weights are calculated as follows:

$$5 \quad W_{LOc} = \frac{LO_c}{\sum_{c=1}^k LO_c} = \frac{2.88}{2.88+4.12+3.66+3.59+3.46} = \frac{2.85}{17.68} = 0.16$$

$$6 \quad W_{SIc} = \frac{SI_c}{\sum_{c=1}^k SI_c} = \frac{3.00}{3.00+4.01+3.73+3.79+3.45} = \frac{3.00}{17.98} = 0.17$$

7 Then, the overall membership functions of LO and SI represented as $D_{LO_{overall}}$ and $D_{SI_{overall}}$,
 8 respectively, are calculated as follows:

$$9 \quad D_{LO_{overall}} = \sum_{c=1}^k (W_{LOc} \times R_{(LO)c})$$

$$10 \quad = [0.16, 0.23, 0.21, 0.20, 0.20] \times \begin{bmatrix} 0.19 & 0.19 & 0.20 & 0.19 & 0.19 \\ 0.02 & 0.03 & 0.18 & 0.40 & 0.38 \\ 0.05 & 0.10 & 0.17 & 0.40 & 0.26 \\ 0.05 & 0.13 & 0.27 & 0.35 & 0.20 \\ 0.05 & 0.15 & 0.28 & 0.38 & 0.16 \end{bmatrix}$$

$$11 \quad = (0.07, 0.18, 0.22, 0.35, 0.24)$$

12 Similarly, the overall membership function of $D_{LO_{overall}}$ for all the risk categories is calculated
 13 as follows:

$$14 \quad D_{SI_{overall}} = \sum_{c=1}^k (W_{SIc} \times R_{(SI)c})$$

$$15 \quad = [0.16, 0.23, 0.21, 0.20, 0.19] \times \begin{bmatrix} 0.19 & 0.20 & 0.20 & 0.20 & 0.19 \\ 0.01 & 0.03 & 0.15 & 0.43 & 0.37 \\ 0.03 & 0.07 & 0.24 & 0.42 & 0.25 \\ 0.04 & 0.09 & 0.27 & 0.34 & 0.25 \\ 0.05 & 0.13 & 0.31 & 0.34 & 0.18 \end{bmatrix}$$

$$16 \quad = (0.06, 0.10, 0.23, 0.35, 0.25)$$

17 Using the grade point alternatives, G_i , with the $D_{LO_{overall}}$ and $D_{SI_{overall}}$, the overall likelihood
 18 of risk occurrence ($LO_{overall}$), overall severity of risk impact ($SI_{overall}$) and overall magnitude
 19 of risk impact ($MI_{overall}$) (refer to Table 4) could be estimated as

$$21 \quad LO_{overall} = \sum_{i=1}^5 (G_i \times D_{LO_{overall}}) = 1 \times 0.07 + 2 \times 0.18 + 3 \times 0.22 + 4 \times 0.35 + 5 \times 0.24$$

$$22 \quad LO_{overall} = 3.69$$

$$23 \quad SI_{overall} = \sum_{i=1}^5 (G_i \times D_{SI_{overall}}) = 1 \times 0.06 + 2 \times 0.10 + 3 \times 0.23 + 4 \times 0.35 + 5 \times 0.25$$

$$24 \quad SI_{overall} = 3.60$$

25

$$26 \quad MI_{overall} = \sqrt{LO_{overall} \times SI_{overall}} = \sqrt{3.69 \times 3.60} = \sqrt{13.28} = 3.64$$

27 The interpretations of the LO, SI and MI of the risk categories and overall risk level are shown
 28 in Table 4 and Fig. 3.

Table 4: Overall LO, SI and MI of All Risk Categories (Level 3)

| Risk Categories | LO | | | SI | | | MI | Rank |
|---------------------------------|--------|-------------|-----------------------------------|--------|-------------|-----------------------------------|-------------|------|
| | Weight | Value | Membership function | Weight | Value | Membership function | | |
| Political-Related Risks | 0.16 | 2.88 | (0.19,0.19,0.20,0.19,0.19) | 0.16 | 2.94 | (0.19,0.20,0.20,0.20,0.19) | 2.91 | 5 |
| Financing-Related Risks | 0.23 | 4.12 | (0.02,0.03,0.18,0.40,0.38) | 0.23 | 4.09 | (0.01,0.03,0.15,0.43,0.37) | 4.10 | 1 |
| Procurement-Related Risks | 0.21 | 3.66 | (0.05,0.10,0.17,0.40,0.26) | 0.21 | 3.82 | (0.03,0.07,0.24,0.42,0.25) | 3.74 | 2 |
| Design & Construction Risks | 0.20 | 3.52 | (0.05,0.13,0.27,0.35,0.20) | 0.20 | 3.64 | (0.04,0.09,0.27,0.34,0.25) | 3.58 | 3 |
| Operation & Maintenance Risks | 0.20 | 3.51 | (0.05,0.15,0.28,0.38,0.16) | 0.19 | 3.50 | (0.05,0.13,0.31,0.34,0.18) | 3.50 | 4 |
| Overall Risk Level (ORL) | | 3.69 | (0.07,0.18,0.22,0.35,0.24) | | 3.60 | (0.06,0.10,0.23,0.35,0.25) | 3.64 | |

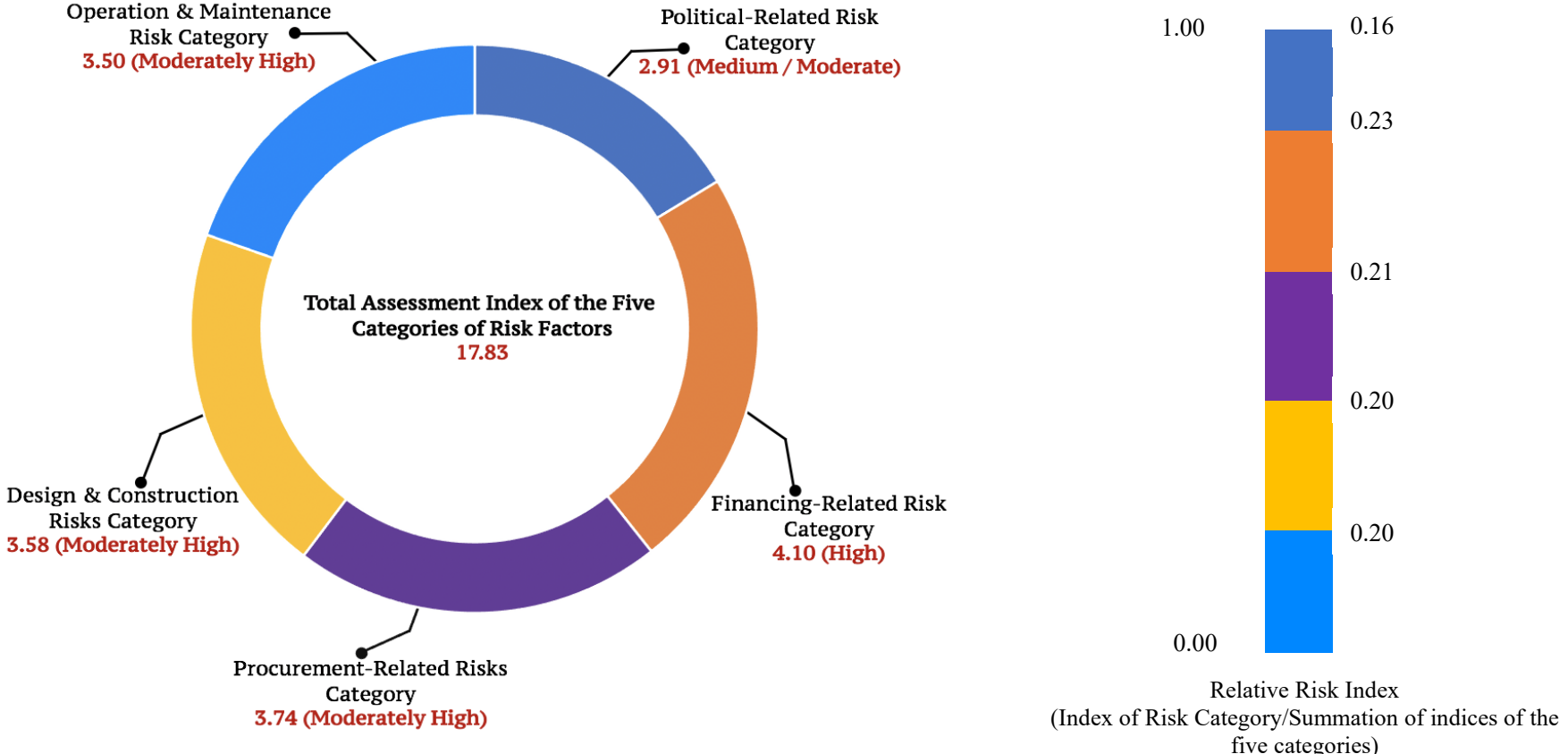


Fig. 3: Assessment Indices of the Five Categories of Risk Factors

5. Discussion of Findings in the Ghanaian Context

5.1 Risk Category 1 – Political-Related Risks

Political-related risks rank fifth with a moderate risk level of 2.91. Its LO and SI indices are both moderate values of 2.88 and 2.94, respectively (refer to Table 4 and Fig. 3). This category contains five risk factors of which ‘risk associated with land acquisition/land expropriations for housing’ has high risk impact of 4.06; ‘political continuity risks/change of government’ and ‘risk due to policy instability/political opposition to public housing projects’ are ranked moderately high with MI of 3.91 and 3.78, respectively.

Lands in Ghana are mostly owned by customary institutions such as stools (which represents the authority of chiefs in southern Ghana); skin (which represents the authority of chiefs in northern Ghana); clans and families. However, through the invocation of eminent domain, the state can acquire land for public purpose (Larbi, 2008, p.21). Yet, governments’ access to land/land expropriations is a major problem in Ghana as evinced in its high risk value (4.06). This concurs with findings of Larbi (2008) and Gillespie (2018) that land expropriation is a critical risk factor that has led to unresolved issues such as: unpaid compensation on acquired land; encroachment on acquired land; problems of intergenerational equity; and divestiture of state-owned enterprises to private enterprises. These have culminated in lack of trust between the state and customary landowners and have undermined tenure security on acquired land. Consequently, the state faces a herculean task to acquire land for public private partnership for low-cost housing facilities in major cities and towns. Regards intergenerational equity, projects are stalled due to protest from families, clan and community on expropriated land in the past. Some families and clan believe that, even if compensations were paid to the earlier generation, the compensations are inadequate (Larbi, 2008). Similarly, private developers and households encounter project delays due to multiple sales of land to multiple owners which often result in dilatory court proceeding. Such incidents deter potential small-scale developers from investing in rental facilities.

‘Political continuity risks/change of government’ and ‘risk due to policy instability/political opposition to public housing projects’ are critical risk factors to sustainable housing supply in Ghana. Similarly, Twumasi-Ampofo et al. (2014) concluded that ‘change of government’ and ‘negative politics by governments’ are among the reasons for abandoned public housing projects. This problem could be attributed to ‘lack of institutional structure’ for ensuring the continuation of projects. Moreover, the procurement of public or state housing facilities through foreign companies could engender policy instability/political opposition – depending upon project size and its impact on domestic real estate developers/investors. Large-scale public-private housing projects to be procured through a partnership with foreign companies could lead to excessive exposure of domestic real estate developers to financially stronger foreign competition. A study by Frimpong and Marbuah (2010) suggested that exposing GREDA and other indigenous real estate developers, whose housing facilities are non-exportable, to foreign competition could significantly reduce domestic developers’ investment by 1.76%. Consequently, real estate developers and their political allies could oppose such projects e.g. the cancelation of the STX projects (cf. Awanyo et al., 2016).

To mitigate land expropriation risk, a partnership agreement between landowners and government or developers is essential, where lump sum payments from governments as compensations could be discouraged in favour of a portion of the lump sum. Under future agreements, landowners could be apportioned a number of housing units while the government allocate the remaining housing units to low- and middle-income families. This innovative strategy will not only reduce the Government’s lump sum financial burden but also mitigate

51 problems related to intergenerational equity. For developers and landowners, policies that
52 encourage such partnerships could alleviate land disputes and the initial high expenses that
53 developers incur in land acquisition and promote smart growth/compact development through
54 redevelopment of underutilized land in urban areas. To prevent conflicting claims to land
55 ownership due to multiple sales, land allocations by chiefs, clans and family heads must be
56 state regulated through the Land Use and Spatial Planning Authority (LUSPA). This could be
57 achieved if the LUSPA are adequately resourced with both human and fiscal resources.

58
59 Housing projects abandonment is attributed to various reasons (cf. Twumasi-Ampofo et al.,
60 2014). For example, a political party that assumes incumbency focuses solely on its campaign
61 promises, leaving initiated projects commissioned by past political parties neglected or
62 abandoned. Furthermore, contractors are mostly awarded contracts based upon political
63 affiliation as opposed to competency, which partly contributes to low quality construction due
64 to a contractor's ineptitude. In addition, a paucity of institutional or regulatory structure
65 prevents successive governments from effectively monitoring project completion rates during
66 or following government transition. To alleviate these risk factors, projects must be awarded
67 based on competence using transparent tendering procedures that are devoid of manipulations.
68 Furthermore, an independent regulatory structure is needed to ensure continuation of housing
69 projects post government transition. This could be attained through the allocation of project
70 budget to an independent body following detailed and meticulous estimation of project cost
71 (Adabre et al., 2020).

72 73 **5.2 Risk Category 2 - Financing-Related Risks**

74 This risk category has the highest risk level of 4.10 and its LO and SI indices are both high
75 with 4.12 and 4.09, respectively (refer to Tables 4 and Fig. 3). It consists of eight risk variables
76 (refer to Table 2) but the top five risk factors include: 'delays in payments by
77 governments/clients'; 'fluctuation in exchange rate'; 'fluctuating cost of finance (interest
78 rates)'; 'inflation rate volatility (price inflation of materials/labour and sustainable
79 technologies)'; and 'increasing tax rates and fees on developers'. These risk factors have a
80 negative impact on projects' cash flow, funding and profitability (Ameyaw and Chan, 2015;
81 Tetteh et al., 2020) and impede the attainment of sustainable development goals in housing
82 projects/facilities.

83
84 Delay payments by government officials has been highlighted as a critical risk in public
85 housing and other public construction projects (cf. Twumasi-Ampofo et al., 2014; Fugar and
86 Agyakwah-Baah, 2010; Famiyeh et al., 2017). Without adequate risk mitigation measures,
87 other risk factors may be triggered viz: cost and time overruns; and deficient construction
88 quality. To curb delay payments, contractual schemes such as a payment bond could be utilised
89 so that contractors can evoke the bond for payment of certified work if the clients or
90 government officials fail to pay after a stipulated number of days.

91
92 Moreover, 'fluctuating cost of finance' (due to loan default) in Ghana is not viable for
93 sustainability attainment in public or private affordable housing. This risk is also caused by
94 weakness in the Ghanaian financial system including rising commercial bank prime lending
95 rates recorded as 23.60% and 23.83% in 2015 and 2017, respectively (Owusu-Ansah et al.,
96 2018; Ameyaw and Chan, 2015; Adabre and Chan, 2021). High prime rates imply the
97 government could attract money from lenders by promising them high interest rates (higher
98 than the prime rates) using treasury bills. Similarly, the interest rates of private financial
99 instruments (i.e. fixed deposits) have to be higher than the prevailing treasury bill rates for
100 financial institutions to attract portfolio investment/deposits from investors. Though this form

101 of competition between treasury bill rates and fixed deposit rates may be unhealthy for banks,
102 it is not uncommon in Ghana. Financial institutions, in turn, lend to private developers at high
103 interest rates. Interest rates on housing microfinance loans range from 36 - 48% while that for
104 mortgages range from 25-37% per annum in Ghana ([Ghana Housing Profile- UN-Habitat](#)
105 [2011](#)). Consequently, about 72.7% of the sources of finance among developers is self-finance.
106 Thus, comparing these lending rates against an estimated 12% return on investing in rental
107 facilities, private developers or landowners might not be interested in providing rental facilities
108 through mortgage financing. Even among the few developers (about 18%) who use mortgage
109 financing for housing projects, developers may charge high rents or sell at high prices, thus
110 making these houses unaffordable to low- and middle-income earners.

111
112 Aside influencing investment in new housing projects, these financing risk factors could affect
113 sustainable development in existing facilities among low- and middle-income households.
114 Ensuring sustainable housing of existing facilities is more of a financial vis-à-vis technical
115 issue in Ghana. The country's energy crisis effectuates the frugal use of available energy
116 ([Brew-Hammond, 2010](#); [Owusu-Manu et al., 2021](#)). Strategies to alleviate this crisis could
117 include contractors retrofitting of existing housing stock using energy efficient technologies or
118 installing stand-alone green energy generation (e.g. renewables such as solar) using balloon
119 payments met by residents saving in energy consumed. In Ghana, such contracts could be
120 socially inclusive for low- and middle-income households and provide financial institutions
121 with security that final payment is contained within the asset's capital value if default is made
122 when payment is due. If properties are connected to the mains, then surplus energy can then be
123 sold back to the grid, to offset fluctuating interest rates that can increase the cost of loans
124 secured – such has historically prevented the use of largely imported energy saving
125 technologies. However, [Lee et al. \(2015\)](#) found that 'increase in installation costs', which could
126 partly be attributed to instabilities of macroeconomic variables, was among the critical risk
127 factors in energy performance contracting (EPC). Thus, finding viable solutions in that regard
128 is key to realising sustainable housing objectives.

129
130 The effects of 'fluctuating cost of finance' and 'fluctuating inflation rate' could be mitigated
131 through draconian regulations that restrict treasury bill rates and fixed deposit rates ([Frimpong](#)
132 [and Marbuah, 2010](#)). The government could achieve this by regulating the use of short-term
133 financing and instead deploy long-term funding such as bonds and stocks to reduce the rate of
134 inflation. Besides, low interest rates could discourage excessive portfolio investments such as
135 fixed deposits while promoting real investment such as housing supply among developers and
136 improve access to bank loans among self-builders for housing supply. At low interest rates, it
137 is expected that the rate of default loan could be mitigated. Therefore, low financing cost and
138 other additional incentives (i.e. improved tax law on rental income, improved rent control laws
139 and planning regulations on rental facilities) could motivate adequate supply of rental facilities.
140 This could provide shelter for 40.5% of all urban households who depend on rental facilities
141 for accommodation.

142

143 **5.3 Risk Category 3 - Procurement-Related Risks**

144 Procurement-related risks category ranks second with a moderately high MI (3.74), moderately
145 high LO (index =3.66) and moderately high SI indices (index = 3.82). This risk category
146 underlies three main risk factors among which 'bribery and corruptions in project procurement'
147 has a high magnitude of impact of 4.02 and 'errors and omissions in tender documents (i.e.
148 inaccurate cost estimates)' has a moderately high magnitude of impact of 3.74, respectively
149 (refer to Table 4).

150

151 The high MI (4.02) of ‘bribery and corruption in project procurement’ confirms the findings of
152 [Ameyaw et al. \(2017\)](#). Corruption in the Ghanaian construction industry is still an importunate
153 issue though the Public Procurement Act 2003 has been enacted to ensure transparent
154 procurement and corrupt-free practices in public procurement. It is often caused by political
155 connections, tenuous regulatory structure and dubious sole sourcing of projects. Corruption is
156 mostly manifested in various forms such as kickbacks (extortion), collusion and tender rigging,
157 bribery, conflict of interest and fraud ([ibid](#)). Contractors mostly pay 10-20% of the tender sum
158 to obtain construction contracts ([Ameer, 2015](#)). Therefore, winning contractors may either
159 inflate the contract sum to cover for the 10-20% payment and/or cut corners to recoup the 10-
160 20% payment. Consultants may also contribute to the corrupt practices by reducing the number
161 of bidders at the tendering stage, certifying shoddy works and overvaluing works at the contract
162 stage in exchange for monetary or personal gains. Thus, project costs are inflated, quality
163 reduced and project environmental safeguards ignored. Consequently, corruption could stifle
164 economic, social and environmental sustainability attainment in public housing projects
165 ([Ameyaw et al., 2017; Manu et al., 2019](#)). Bribery and corruptions also affect private
166 developers and households in housing development. High transaction costs such as delays in
167 statutory approval (i.e. land registration and permit approval on land development) have led to
168 non-bankable land among most households. Most developers and households who can obtain
169 these statutory approvals do so at high cost because of extra corrupt charges ([Ghana Housing
170 Profile, UN-Habitat, 2011](#)). Without effective policies to streamline land registration or permit
171 approval, potential developers could be discouraged by the high transaction cost (i.e. corrupt
172 charges) and delays in statutory approvals.

173
174 To achieve sustainable housing, it is not surprising that target 16.5 and target 16.6 of the UN’s
175 Sustainable Development Goals demand a substantial reduction in bribery and corruption while
176 simultaneously, ensuring effective, transparent and accountable institutions. In a project,
177 consultants owe clients/governments a fiduciary duty by ensuring ethical behaviour and strict
178 adherence to this duty which would prevent overvaluing of contractor’s work. High ethical
179 standards and associated training seminars run by professional bodies such as Ghana Institution
180 of Surveyors (GhIS), Ghana Institution of Architects (GIA) and Ghana Institute of
181 Construction (GIOC) are essential for regulating members’ behaviour as are enforcement
182 sanctions (such as blacklisting) for non-compliant members. Consultants could be subject to
183 similar measures and regular auditing by independent consultants to ensure that contractors are
184 paid for works executed. Moreover, effective implementation of e-procurement could lessen
185 corrupt practices and misuse of power by limiting human involvement to engender greater
186 transparency at all stages of the development process ([Sohail and Cavill, 2008](#)).

187
188 ‘Errors and omissions in tender documents (i.e. inaccurate cost estimates)’ is also ranked
189 moderately high (> 3.50) as a CRF, and it is attributed to the limited tenure of office of
190 governments and public officials. Public projects in Ghana are often initiated when elections
191 are approaching to canvas public votes. Consequently, consultants produce project designs and
192 cost estimates at short notice which can lead to limited specifications in project design and
193 inaccurate cost estimates for complex public housing projects ([Twumasi-Ampofo et al., 2014](#)).
194 These circumstances provide fertile grounds for: underestimation of cost, quality or programme
195 contractual obligations; inadequacy of environmental sustainability measures implemented;
196 and error or omission propagation. However, the growing trend of construction digitization
197 (such as industry 4.0 [cf. Newman et al., 2020; Sepasgozar et al., 2021](#)), incentives to enable
198 consultants and contractors to adapt quickly to these technologies could improve project cost
199 estimates and reduce this risk factor.

200

201 **5.4 Risk Category 4 - Design & Construction Risks**

202 With a moderately high risk level of 3.58, moderately high LO index (3.52) and moderately
203 high SI index (3.64), ‘design & construction risk category’ ranks third. It entails eight risk
204 factors (refer to Table 2) but the top four risk factors include: ‘construction cost overruns’;
205 ‘construction time overruns’; ‘design and construction variation orders/alteration and rework
206 due to variations’; and ‘technical complexity/risk associated with project’.

207
208 Public housing projects often grind to a halt because of cost overruns and, design and
209 construction variations orders (Fugar and Agyakwah-Baah, 2010). These risk factors
210 invariably decrease housing quality, affect the implementation of sustainable technologies and
211 decrease productivity through lost revenue or additional expenses incurred. Though cost and
212 time overruns are related (cf. Ameyaw and Chan, 2015), their antecedent causes are different.
213 In the Ghanaian construction industry, Famiyeh et al. (2017) revealed that cost overruns were
214 caused by clients’ financial difficulties; delays in payments to contractors; and design
215 variations. However, time overruns are caused by: financial challenges; unrealistic estimation
216 of project duration; and poorly defined project scope (ibid). The Danish construction industry
217 experienced similar causes (cf. Larsen et al., 2016). To control them, there should be adequate
218 planning of housing projects to accurately ascertain the cost, time and technical complexities
219 of the project before the detailed design and construction. Contractual schemes such as
220 liquidated and ascertained damages (LAD) could be reinforced to control time overruns caused
221 by contractors. For an effective execution of LADs, contracts for public housing should be
222 strictly ‘fixed-date’.

223

224 **5.5 Risk Category 5 - Operation & Maintenance Risks**

225 This risk category ranked fourth with a moderately high risk level of 3.50 and LO and SI indices
226 are both moderately high values of 3.51 and 3.50, respectively. ‘Operation & maintenance risk
227 category’ entails six risk factors (refer to Table 2). Within this risk category, ‘fluctuating
228 market demand or preference/low social acceptability of housing facilities’, ‘privatization risk’
229 and ‘utilities/infrastructural supply risks’ are key risk factors that are ranked moderately high.

230

231 ‘Fluctuating market demand or preference/low social acceptability of housing facilities’ is
232 among the risk factors that could affect public and private housing facilities. Public housing
233 projects are speculative in nature because decisions on land acquisition, design and
234 construction are mostly made without a specific customer in mind (Ahadzie et al., 2008).
235 Sustainability measures such as high-rise public and private apartments and compact
236 development are often encouraged to: improve housing supply; reduce urban sprawl; and
237 ensure optimum utilization of land. Although urban areas require more affordable housing,
238 surprisingly, problems of low social acceptability or take up rates could persist among most
239 middle-income earners (especially family households) due to: a lack of communal space to
240 pound Ghanaian’s traditional delicacy of *fufu* (cf. Agyemang et al., 2018); and the geographical
241 position of public housing facilities on the peripheral of cities which incurs additional
242 transportation costs (cf. Grant et al., 2019; Croese et al., 2016). Low social acceptability of
243 high-rise housing facilities could be controlled through community co-designing and co-
244 production at the design stage so that potential households share resources (including
245 knowledge) and legitimacy (including power/authority) to co-design and co-produce suitable
246 habitation (cf. Laitinen et al., 2018; Lee, 2008). Essentially, co-design and co-production
247 ensure empathy between the design team and potential households, and prevent information
248 asymmetry occurring between them to promote households’ satisfaction and stakeholder’s
249 satisfaction – such initiatives instigate social sustainability attainment in public and private
250 housing projects and improve sales of housing facilities and market performance of housing

251 projects (Chan and Adabre, 2019; Hamdan et al., 2021). Incidental benefits of this approach
252 include opportunities to reduce low social acceptability/take-up rates and reduce the occurrence
253 of abandoned projects.

254
255 Public housing privatization risk could occur due to the sale of public rental housing units to
256 sitting tenants or other potential households (Ho, 2004). Though the motive underpinning this
257 form of privatization seeks to improve housing ownership, this is often far from altruistic
258 reasons and could impose risks and barriers to sustainable housing. Privatization of public
259 housing could lead to upgrading of public housing facilities, rent increases, displacement of
260 middle-income households in urban areas and re-selling to wealthier households (Kitzmann,
261 2017; Fields and Uffer, 2014). Consequently, housing is treated as a commodity for
262 accumulating wealth and as a security for hedging against inflation but not for shelter. For
263 instance, following the privatization of some SSNIT rental facilities, detailed reports revealed
264 'how sitting tenants, including parliamentarians, bought SSNIT properties and resold them
265 without occupation' (Ghana Housing Profile, UN-Habitat, 2011, p.29). Privatization leads to
266 inadequate rental facilities, which could contribute to the increasing inequality and poor living
267 conditions in urban areas (Suleman et al., 2019; Lu et al., 2021). To mitigate this risk,
268 privatisation of state-owned rental facilities in Ghana could be minimised by quota. Moreover,
269 current and successive governments could focus more on the supply of public rental facilities
270 (vis-à-vis owner-occupied facilities) to increase the availability of rental facilities and
271 therefore, reduce high advance rental charges by private landlords (Arku et al., 2012; Akaaabre
272 et al., 2018). Such a strategy could improve accessibility among the many households (> 40)
273 that depend on rental facilities in most urban areas.

274
275 Holistic sustainable development in housing requires complementary infrastructure/utilities.
276 However, public housing facilities in Ghana are often developed at the peripheral of cities and
277 towns where complementary facilities (e.g. basic educational facilities, healthcare, retail or
278 transportation facilities) are lacking or inadequate due to prodigious financial resources
279 required to supply such facilities. Inadequate access to these facilities hinder environmental
280 sustainability attainment because increasing commuting distance to these facilities further
281 exacerbates vehicular emissions and increases fuel costs for households (Croese et al., 2016).
282 Besides, intermittent supply of utilities such as potable water and electricity is a major problem
283 among households (Ameyaw and Chan, 2015). Thus, although public housing facilities could
284 be provided at affordable prices or rent, inflated living cost due to a lack of local
285 complementary facilities or utilities increases the risk of low take up.

286 287 **5.6 General Discussion and Broader Implication of the Findings**

288 Notwithstanding the laudable goal of the United Nation's policy for sustainable housing by
289 2030, attaining this goal could be hindered by risk factors. Globally, studies have revealed the
290 effects of risk factors on housing, although many prior studies are qualitative (cf. Ho, 2004;
291 Fields and Uffer, 2016; Susilawati, 2009) and are prone to subjectivity in their findings.
292 Attributed to the problem of subjectivity, the fuzzy synthetic evaluation (FSE) technique has
293 been employed in this study to establish an objective and quantitative assessment of risks
294 impact. Although some of the risk are specific to housing projects, other risk factors pertain to
295 most scopes of construction projects (cf. Ameyaw and Chan, 2015; Zhao et al., 2016; Hwang
296 et al., 2017). Therefore, both specific risks to housing and general construction project risks
297 were considered to comprehensively identify risk that could affect sustainable housing
298 development from the views of professionals. This study is among the few studies to employ
299 the FSE for assessing the impact of risk factors towards making recommendations for
300 achieving sustainable housing development.

301 Findings from the FSE analysis revealed that the ‘financial-related risk category’ was the
302 highest rank among the five categories of risk factors while the ‘political-related risk category’
303 was moderately ranked. The findings imply that ‘financial-related risk category’ have the
304 highest impact or effect on sustainable housing. Similar FSE analysis of risk categories by
305 Ameyaw & Chan (2015) revealed that the financial/commercial risk category is the most
306 critical risk with regard to impact or effects while the ‘legal and socio-political risk category’
307 ranks relatively low. However, in prior quantitative studies (cf. Adabre et al., 2021;
308 Mosannenzadeh et al., 2017), the ‘political-related risk category’ is determined as the origin of
309 the other risk categories. Yet, the seemingly contrasting findings of this present study and the
310 findings of a prior study (cf. Adabre et al., 2021) are but complementary. Although the
311 ‘political-related risk category’ has a moderate impact from the FSE analysis as revealed in
312 this study, it can originate other risk categories of higher impact or effect. This assertion is
313 confirmed in the work of Mosannenzadeh et al. (2017) in which the ‘political-related risk
314 category’ has a higher causal influence but not necessarily higher impact or effect. Rather, the
315 financial-related factors were determined as critical or higher impact factors. Thus, the
316 ‘political-related risk category’ could originate ‘financial-related risk factors’ of much higher
317 impact or effect than the ‘political-related risks category’.

318
319 Therefore, comparing the findings of previous studies on causal influence of risk categories
320 (cf. Adabre et al., 2021) and findings on risks impact or effect (risk criticalities) as revealed in
321 this study and the study of Ameyaw & Chan (2015), it can be concluded that: risk factors that
322 have causal influence (i.e. political-related risks) may not necessarily be the most critical risks
323 concerning impact or effect, as evinced in this study. On the other hand, the most critical risk
324 factors (i.e. risk factors that have the highest impact) may not necessarily have the most causal
325 influences on other risk factors, as evinced in Adabre et al. (2021). In general, risk
326 factors/categories of low impact could originate other risk factors/categories of higher impact.
327 A theoretical and practical implication of this statement is that for adequate mitigation of risk
328 factors by policymakers and practitioners, both the impact(s) and causal influence of risk
329 factors should be assessed individually yet complementarily. This present study has
330 complemented an existing study (cf. Adabre et al., 2021) on causal influence by proffering the
331 impacts of risk categories. Besides, the study provides numerical values on risk impacts which
332 are lacking in prior qualitative studies (cf. Twumasi-Ampofo et al., 2014; Owusu-Manu et al.,
333 2020) that could be prone to subjectivity in risk impact evaluation.

334
335 Relating the study’s findings to the broader scope could reveal other interesting pointers to
336 policymakers at the national and international levels. For instance, in some Asian countries
337 such as Singapore and Hong Kong, there is a relatively high preference for high-rise residential
338 facilities. However, high-rise residential facilities in Ghana and in most sub-Saharan African
339 countries could be affected by the risk of low social acceptability or low-take up among family
340 households (cf. Agyemang et al., 2018). Furthermore, in developed economies such as USA
341 and UK where interest rates and inflation rates are relatively low and stable, financial-related
342 risks in that regard could be relatively low in such countries. This is in contrast in the case of
343 Ghana and other sub-Saharan African countries where financial-related risks are high and have
344 affected development of mortgage institutions/banks. Moreover, ‘corruption risks’ and
345 ‘challenges on land access’ are highly ranked risk factors in Ghana. The former risk factor
346 could be common among developing economies whose institutional system is poorly
347 developed and not adequately digitized, while the latter risk factor could be common in
348 economies that have poor institutions/regulatory system concerning ownership right and
349 development right on land. Although differences may exist on the criticalities of the risk
350 factors/categories among countries, a common risk factor regards housing supply from the

351 formal sector or regulated institutions could be low acceptability or low-residential take up by
352 the target households. Typical cases are evinced in Malaysia (cf. Teck-Hong, 2012); United
353 Kingdom (cf. Mulliner et al., 2013); China (cf. Yuan et al., 2018) and Ghana (cf. Agyemang et
354 al., 2018). This risk could be attributed to the fact that housing supply from the formal sector,
355 especially from the governments, are mostly supplied as speculative facilities, without the
356 views of the potential households at the onset of housing development. The problem is that the
357 facilities do not often meet the expectation of the households. This mostly leads to low-
358 residential satisfaction and low social acceptability/ low take-up rate at worse, which could
359 contribute to the uncertainty problem – to build or not to build – among policymakers and real
360 estate developers. This problem could partly be controlled through co-production and co-
361 designing of housing facilities with the potential households for optimum economic, social and
362 environmental benefits.

363

364 **6. Conclusion**

365 This study aimed to identify and evaluate the criticalities/impact of risk factors for sustainable
366 housing in Ghana. A comprehensive literature review was first conducted to identify the
367 potential CRFs and questionnaire survey data collected was analysed using the FSE technique.
368 Data analysis revealed that the following critical risk factors hinder sustainable housing viz:
369 ‘delays in payment by governments/clients’, ‘fluctuations in exchange rate’, ‘fluctuating cost
370 of finance (interest rates)’, ‘construction cost overruns’, ‘inflation rate volatility (price
371 fluctuation of materials, labour and sustainable technologies)’, ‘risk associated with land
372 acquisition/land expropriations for housing’; ‘corruption in project procurement’ and
373 ‘construction time overruns’. Further analysis on the MI of the risk categories revealed that
374 ‘financial-related risk category’ is the most critical and that risk factors within this category
375 have the greatest MI on housing supplies. It also affects retrofitting of existing housing
376 facilities to sustainability standards.

377

378 Notwithstanding the relevance of the findings presented, several limitations are apparent. For
379 example, the study did not include responses from households or potential households and the
380 sample size is relatively small. Therefore, future studies could employ a larger sample size
381 and/or conduct a comparative study between respondents from the formal sector and the
382 informal sector (i.e. households or self-builders) on CRFs that hinder sustainability attainment
383 in affordable housing. Besides, statistical analysis could be conducted using large sample size
384 of normally distributed data to assess if there are significant differences in the ranking of the
385 risk categories.

386

387 Despite the study’s limitations, its findings have practical implications for sustainable housing
388 to meet housing deficits in Ghana’ urban conurbations. Such a dearth in supply has
389 inadvertently created high advance rental charges and increasing slums, and so this research
390 provides compelling evidence for policymakers and practitioners to augment housing supply
391 for sustainable development. To realise this objective, a renewed focus on risk factors is needed
392 because understanding these represents the starting point for tackling the issues involved. The
393 high ranking of ‘financing-related risk factors’ implies risk factors in this category could
394 undermine sustainable housing supplies and energy efficient retrofitting of existing housing
395 facilities. ‘Fluctuating/high cost of finance (interest rate)’ implies that banks and governments
396 attract lenders by promising them high rates of return on fixed-deposits and treasury bills,
397 respectively. The financial institutions in turn, lend to developers at a higher rate. This could
398 influence portfolio investment and thus, discourage real investment such as increasing
399 supply/construction of housing facilities for rent or for sale. This scenario substantially effects
400 the country’s inflation rate. To mitigate the financing-related risk factors, the government could

401 ensure stable macroeconomic policies are continued by successive governments. This could be
402 achieved if governments further reduce base rates and prime rates in addition to reducing short-
403 term borrowing (treasury bills). Long-term funding (i.e. bonds and shares) could rather be
404 deployed for financing projects including public housing.

405
406 The high ranking of ‘land expropriation risk’ could be an indication that landowners are mostly
407 not adequately compensated which often leads to delays on site possession and obstruction on
408 the flow of project tasks/activities. Therefore, adequate packages for compensation (such as
409 monetary compensation and infrastructure supply) could incentivize landowners to make land
410 available for public low-cost housing projects. This could partly reduce ‘time overruns’ and
411 ‘cost overruns’ on public housing projects. Besides, policies that encourage developer-
412 landowner partnership could ensure smart/compact development through redevelopment of
413 underutilized land in cities. Regarding risk factors related to ‘operation and management of
414 housing projects’, promoting co-production and co-designing in public housing facilities could
415 reduce low-residential satisfaction and ‘low acceptability rate’ of housing facilities and ensure
416 social sustainability attainment through household’s and neighbourhood’s satisfaction.
417 Furthermore, privatisation of existing public rental housing facilities for homeownership
418 should be minimised. Government could focus more on rental facilities supply in most cities
419 with adequate security measures for the safety of households. Such rental facilities could serve
420 as a buffer and could reduce the exorbitant advance rental charges from private
421 landlords/developers. Theoretically, future study could investigate the causal relationships
422 among the individual risk factors.

423

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