# China's World



## Globalisation – The Downside?

Editorial **David Armstrong** 

White Cat, Black Cat or Good Cat? The Beijing Consensus as an Alternative Philosophy for Policy Deliberation Reza Hasmath

Fighting global inequality with Chinese characteristics: the role of the sovereign wealth funds (SWFs) Gordon C. K. Cheung

Globalisation. Modernisation. the Languages of China and English Andy Kirkpatrick

China's Strategic Liaison with Cambodia: a beyond resource diplomacy Heidi Dahles & Heng Pheakdey

Renminbi Internationalization: The Pause that Refreshes Barry Eichengreen

China's Real Estate Market Lives, Sort of Sara Hsu

Implementing WTO Rulings: Fifteen Years of China in the WTO Weihuan Zhou

**Labour Market** Challenges in China Chris Rowley

The Apple Way to Make Products: Response to Apple's 10th Supplier Responsibility Progress Report, 2016 Jenny Chan





## CONTENTS -April 2017

China's World is a new twice yearly journal. It examines the many issues involved in China's interaction with globalisation.

In this, our third issue, a new section, China's Business World, is introduced. This offers several shorter articles dealing with some of the many elements of the economic and financial aspects of the broader question of China and globalisation.



07 Editorial

David Armstrona



12 White Cat, Black Cat or Good Cat? The Beijing Consensus as an Alternative Philosophy for Policy Deliberation Reza Hasmath



25 Globalisation, Modernisation, the Languages of China and English Andy Kirkpatrick

38 Fighting global inequality with Chinese characteristics: the role of the sovereign wealth funds (SWFs) Gordon C. K. Cheung



52 China's Strategic Liaison with Cambodia: a beyond resource diplomacy Heidi Dahles & Heng Pheakdey

69 Renminbi Internationalization: The Pause that Refreshes

Barry Eichengreen

- 72 China's Real Estate Market Lives, Sort of Sora Hsu
- 76 Implementing WTO Rulings: Fifteen Years of China in the WTO Weihuan Zhou
- 82 Labour Market Challenges in China Chris Rowley
- 87 The Apple Way to Make Products: Response to Apple's 10th Supplier Responsibility Progress Report, 2016 Jenny Chan



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skills upgrading. Spending on education as a percentage of GDP really needs to rise further.

#### Skills Pool

Developing a larger pool of skills and people for all to draw from is another option. One way to do this is to encourage skills-upgrading and investment by all companies, usefully reducing the 'free rider' problem. This includes imposing a levy or tax on those who do not train. This action needs to be seen as not 'revenue raising', but as 'behaviour changing' with such monies used to train a skills pool available for all organisations to draw on.

#### • Employee Relations

Another option is better employee relations. This includes stronger labour unions and greater compliance with minimum wage laws, especially for migrant workers. This will encourage not only improved conditions and boost domestic consumption, but stimulate companies to look to other ways to get the best out of their now more expensive, but valuable, human assets, such as by innovation and value-added strategies and increase productivity. Furthermore, this will encourage longer

References: CIA World Fact book www.cia.gov/library/publications/ the-world-factbook/geos/ch.html term behaviours, allowing in turn returns on training investments, rather than companies treating labour as easily obtainable but equally disposable, commodities. There could also be 'flexicurity'-type labour market policies to provide flexible labour markets dove-tailed with social protection to reduce fear of labour flexibility.

#### Infrastructure

A further option is to invest in physical infrastructure projects, such as communications, to aid business development. Building more and better roads and rail will enhance competitiveness.

In short, even as the labour force declines, increased expenditure on education and infrastructure will raise labour productivity. Of course, much infrastructure expansion has been financed by the credit boom and slowing down of the easy credit expansion will impact here.

#### Conclusion

There are two areas of concern. First, maintaining employment is critical for stability. The lack of social security in old age means many need to keep working or fall back on reliance on families, but which in turn are in decline. Second, ending up in a 'nutcracker', squeezed from one side by low wage cost economies and from the other side by more developed, skills-based and value-added economies. This leads to the need to explore challenges in China's labour market and possible interventions. There has been the earlier fall from grace of the supposedly unstoppable Japanese economy - recall all those hagiographies of 'Japan as Number 1'. The next in line of the succession of Asian Tigers and Dragons may turn out to be less fierce than first thought.





In March 2016 Apple released its 10th Supplier Responsibility Progress Report. "There's a right way to make products," proclaims Apple. "It starts with the rights of the people who make them." Currently Apple has 346 suppliers in China alone, more than those in Japan (126 suppliers), the United States (69 suppliers), Taiwan (41 suppliers), Korea (28 suppliers), Taiwan (41 suppliers), Thailand (19 suppliers), the Phillippines (19 suppliers), and Vietnam (18 suppliers) combined. Are Chinese workers enjoying their rights in Apple's supply chain? What is the responsibility of Apple to the workers who make its products 24 hours a day around the world?

Apple boasts that its supplier code is "one of the strictest in the industry." In 2015 Apple conducted 640 audits against its own standards, far surpassing the 39 audits in 2007. It reported that 97% of its audited suppliers in 25 countries achieved compliance with its requirements of a "60-hour maximum workweek." In the words of Jeff Williams, Apple's Chief Operating Officer reporting to CEO Tim Cook, the nearly 100% compliance in work hour is "a number that is virtually unheard of in our industry."

Let us clearly explain that legal standards in



China are higher than Apple's. The Chinese law stipulates a "40-hour regular workweek." With employee's consent, working hours can be extended to a maximum of 3 hours a day or 36 hours a month. In October 2015, a survey showed that 71% of the 1,035 workers at Pegatron Shanghai, one of the major Apple suppliers, worked more than 60 hours a week on

average. Workers at Foxconn and elsewhere also reported that, in the face of Apple deadlines, overtime work was compulsory.

In the wake of the widely publicized 2010 Foxconn workers' suicides in China, Apple simultaneously expanded production and diversified its risks by moving some of its contracts away from Foxconn. Today, Pegatron is assembling iPhones and iPads; Wistron is assembling iPhones; Compal Electronics is assembling iPads; Quanta Computer is building Macs, Watches, and iPods; Inventee Appliances is building iPods; and BYD is making accessories. All seven giant manufacturers compete for orders from Apple and other brands, trans-

ferring pressure to workers on the frontline. 10 This buyer-driven purchasing model results in long working hours and intensive work during peaks of demand. But Apple's report does not disclose the unit price for device assembly and the product delivery time which directly impact on workers' fundamental rights.

Under pressure from Apple and other brands, some suppliers have turned to the fast growing "student labour market" in China as a means to lower production costs while enhancing human resource flexibility and increasing corporate profits. Wistron recruited 2,000 to 3,000 "student interns" from four schools in summer 2015. Interviews with interns reveal that they were paid below the local minimum

Aggrieved workers and student interns, in China and other countries, have participated in slowdowns, strikes, riots, demonstrations, protests, and even committed suicides to express their discontent.

wages and were required to do the same job on the assembly line for the standard 12-hour shift day and night. According to the Chinese law,

not only must interns' shifts be no more than eight hours, 12 all their training is required to take place during daytime to ensure students' safety and physical and mental health. 13 Above all, these technical school students were deprived of their right to an internship in favour of working on the line with no training in their fields of study.

In response to public criticisms, from 2013 to 2016, the Electronic Industry Citizenship Coalition, an industry association of 100-plus member companies including Apple, joined forces with Stanford University's Rural Education Action Program (REAP) in an attempt to "protect student workers" and to "raise the quality of vocational education" in China.14 The brands and manufacturers have reiterated that the interns should have the right to choose where they work and when to resign.15 The fact remains that teenage interns are not only forced to do assembly work but risk not graduating if they refuse to undertake the regular one-year-long internship program. This is not free labour: nor is it an internship.



Many more workers are subjected to dangerous, unsafe, and unhealthy conditions in global electronics production. Aggrieved workers and student interns, in China and other countries, have participated in slowdowns, strikes, riots, demonstrations, protests, and even committed suicides to express their discontent. They neither have access to effective workplace-based grievance mechanisms, nor genuine worker representation. For example, the Foxconn union—the chief supplier to Apple and the largest trade union with more than one million members in China-has been chaired by CEO Terry Gou's special assistant from 2007 to the present. Therefore, Apple's claim of "freedom of association and collective bargaining" at the supplier level is a sham.16



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90 91