

### Abstract

People rely on heuristic cues to evaluate messages. An increasing number of studies found corrective messages useful in correcting misinformation, and the correction effect varies on heuristic cues. Existing studies, however, mostly focus on correction effects in the Western context. This study aims to compare the effects of corrective messages with different heuristic cues in an authoritarian society. We focused on the cues that suggest government authoritativeness. Using an online experiment, we compared the impacts of correction sources (official vs. professional vs. layperson) and tones (formal vs. conversational) on the believability of the correction. The results indicated corrections from a government source and delivered in a formal tone were more believable in China. In addition, we examined the moderating role of attitude congruence.

*Keywords:* misinformation, correction, science, authoritarian, China

## **Correcting Science Misinformation in an Authoritarian Country: An Experiment from China**

The spread of misinformation, which refers to incorrect information (Tandoc, Lim, et al., 2018), has become a salient problem in global societies. Science misinformation is a type of misinformation, referring to incorrect information about science (Williams Kirkpatrick, 2021). In recent years, the dissemination of science misinformation has raised many concerns about science education and development (Farrell et al., 2019; Williamson, 2016). Belief in science misinformation can lead to unwise decisions and behaviors. For example, during the early outbreak of COVID-19 in China, misinformation about virus prevention was shared virally on social media and misled people into excessive prevention behaviors (Chen, 2020).

Corrective messages is considered as one of the most important tools to combat misinformation, and its effect has been examined by massive studies (Bode & Vraga, 2018; Hameleers & van der Meer, 2020; Kim, 2018; Luo et al., 2020; Mena et al., 2020; Vraga & Bode, 2017). Meta-analyses of empirical studies suggest that corrective messages are generally useful in countering misconceptions, but their effects vary by the cues of the correction, for example, message source (Chan et al., 2017; Walter et al., 2020; Walter et al., 2019; Walter & Murphy, 2018; Walter & Tukachinsky, 2020). People often rely on simple cues to make evaluation of the messages because of the information overload in the current media environment (Malhotra, 1984). The simple judgment in information processing is called heuristic processing (Eagly & Chaiken, 1993). Therefore, how to use heuristic cues to enhance the persuasion power of messages correcting science misinformation has become an important topic, which has attracted

much attention from scholars.

Most of the studies comparing correction effects were conducted in Western societies, especially the U.S. (Benegal & Scruggs, 2018; Bode & Vraga, 2015, 2018; Dai et al., 2021; van der Meer & Jin, 2020). Persuasion effects, however, tend to vary greatly across cultures (Aaker & Maheswaran, 1997; Pornpitakpan & Francis, 2000; Uskul et al., 2009). The existing research on science correction lacks empirical evidence from diverse backgrounds, while persuasion messages should be customized based on cultural contexts. To explore the effects of science correction in a different context, this study examined the perceived believability of science correction in China. With 927 million internet users, China has the largest internet population in the world (Lin, 2020), but not many studies have investigated online science persuasion in China. Correcting science misinformation is challenging. Although the Chinese government has enacted laws to regulate misinformation, science misinformation remains prevalent on the internet. According to one study, the most popular topics involving misinformation on Chinese social media are health, medicine, and food safety (Lu et al., 2020). In addition to the direct effects of misinformation, the dissemination of science misinformation has led to a decreasing faith in science (Gu et al., 2018). The current study aims to provide suggestions for correcting science misinformation in an authoritarian context.

### **Science Misinformation and Its Correction in China**

In democratic societies, especially those with a bi-party system (such as in the U.S.), science issues are often politicalized, and the discussions of science are influenced by political ideology (Blank & Shaw, 2015; Lynch et al., 2010). Existing studies on science misinformation and correction, which mostly focus on Western democratic

societies, found that political identity is the most important predictor of science beliefs. For example, most of the scientists in the world agree that anthropogenic global warming is happening, but many Republicans in the U.S. choose to believe the opposite (Dunlap et al., 2016; Fielding et al., 2012; Zia & Todd, 2010). An increasing number of studies focus on finding ways of correcting partisan science misbeliefs. Studies have found that partisan sources speaking against their partisan interest are more likely to convince people to accept the facts of global warming (Benegal & Scruggs, 2018), while education does not decrease the polarization of controversial science topics (Drummond & Fischhoff, 2017; Zia & Todd, 2010).

However, findings from democratic societies can hardly be generalized to science persuasion in other contexts. A cross-national survey found that the ideological divide of climate change in the U.S. does not exist in the former Communist countries in Europe, due to the low political salience of climate change and the different meaning of left-right identification in these countries (McCright et al., 2016). China is an authoritarian country, and thus scientific beliefs vary little across political identities. The government censors the media, and the internet blocks speech that questions its legitimacy (Tai, 2014; Xu & Albert, 2014). Therefore, news media in China usually has to be consistent with the government on science issues, rather than providing opposing opinions to the public (Du & Rachul, 2012; Wu, 2006).

Despite censorship, different voices on controversial science topics are being expressed on social media; for example, there is heated discussion about genetically modified organisms (GMO). People who distrust government policy on science often criticize the government on social media (Chow, 2019; Jiang & Fang, 2019; Li et al.,

2019). In other words, in this context, the debate over science often happens between the government authority and the opposing public, instead of between different political parties. Unfortunately, the opposing public's online discussions about science are often influenced by misinformation (Jiang & Fang, 2019; Wang & Song, 2020).

In an authoritarian context, the presence of government authority has a heavy impact on people's processing of scientific information. Against this background, this study aimed to examine factors that can improve the believability of science correction on social media. Among all the cues in social media posts (e.g., time, source, comments, tone, number of likes), source and tone were specifically examined because of their relation to presenting government authority.

### **Heuristic Processing of Corrective Messages**

Human information processing involves two strategies: heuristic route and systematic route (Chaiken, 1980). Systematic processing is conceptualized as analytic processing and careful scrutiny of messages. In contrast, heuristic processing involves making judgments based on simple cues such as source and social ties (Chaiken & Maheswaran, 1994; Kaiser et al., 2018). When people engage in heuristic processing, they consider only a few cues in the message that “enable them to use simple decision rules or cognitive heuristics to formulate their judgments and decisions” (Eagly & Chaiken, 1993, p. 327).

The proliferation of internet and social media aggravates the problem of information overload, and people are exposed to more information than they can process (Rodriguez et al., 2014). While the amount of information available on social media keeps expanding, the human processing capacity remains limited. As a result, individuals

frequently adopt heuristic rather than systematic processing when exposed to information on social media. Empirical studies have indicated how heuristic cues, such as group-based opinions and the popularity of the topic, play a significant role in people's believability of messages (Metzger et al., 2010; Sundar et al., 2007).

Although heuristic cues can tempt people into trusting misinformation (Kim, 2018; Swire et al., 2017), it can also increase the believability of corrective messages (Bode & Vraga, 2018; Hameleers & van der Meer, 2020). This study compares different the effects of heuristic cues on science misinformation correction in China.

### ***The influence of source on correcting science misinformation***

Source has been an important heuristic cues in persuasion because people will transfer the credibility of source to the credibility of the messages correlated with that source (Mondak, 1993). Moreover, people unable to form an opinion on an issue usually rely on source to form their evaluation (Mondak, 1993). Scholars have identified some sources that can increase the power of messages that correct science misinformation in the Western context. For example, expert sources are perceived as more believable than laypersons when rebutting health misinformation (Vraga & Bode, 2017). Also, government agencies and news media sources are found to be more believable than social peers (van der Meer & Jin, 2020). The current study compared three types of sources that have made (or have the potential to make) contributions to correcting science misinformation in China.

Governmental institutions are usually responsible for science literacy education, and therefore, they actively engage in the combat against science misinformation on social media. In China, government sources are considered official sources (He, 2009;

Shen & Wang, 2013), which possess political authority. The media are also considered an official source due to its alignment with the government (He, 2009; Shen & Wang, 2013). The Chinese mass media has made a great effort to combat science misinformation, but journalists have to toe the line with the government on controversial science topics due to strict censorship (Du & Rachul, 2012; Wu, 2006).

Professional sources are usually more convincing than non-professional sources (Maddux & Rogers, 1980). Scientists, who by definition have expertise in science, are found to be more persuasive than the general public in conveying science information (Vraga & Bode, 2017). Another professional source in science discussions is the popular science media, which are usually run by science professionals. Popular science media has earned massive trust in Chinese social media. Dxy.cn, an online health service website, has more than five million followers on Weibo. Another online science media site, Guoke, which was owned by a doctor of neuroscience, has more than 10 million followers on Weibo. By browsing the content of these sites, it is noticeable that one of the most important parts of popular science media's work is to correct science misbeliefs.

Compared to professionals, a layperson does not have expertise in science. The ordinary person has been frequently compared to experts or public figures as a baseline in persuasion studies due to their disadvantages in expertise and social influence (Liang et al., 2019; Sundblad et al., 2009). Experiments found that the ordinary social media users, such as social peers, are less convincing as a source of science messages compared to professional scientists or organizations (van der Meer & Jin, 2020; Vraga & Bode, 2017). However, it should be noted that in reality, self-organized grassroots rumor-debunking practices demonstrate great potential for China's online communities (Zeng et al., 2019).

A social-networking analysis of Weibo found that posts about GMOs from unverified accounts received more reposts and had more layers of information relay than those from verified accounts (Xu et al., 2020). Another type of layperson source that has the potential to correct science misbeliefs is celebrity. Although most celebrities are not professionals in science, they have great social influence, and some of them are active in social discussions. In the U.S., Leonardo DiCaprio and Jane Fonda have publicly called for attention to global warming (Reilly, 2019). In China, the most famous case is Cui Yongyuan, a former TV host of *China Central Television*, who has more than 19 million followers on Weibo. Cui had publicly opposed GMO food and challenged pro-GMO scientists, which quickly raised public concern about GMO food beginning in 2013 (Wang, 2019). However, Cui's science literacy was questioned since he had posted some inaccurate statements about science, for example, that humans have blue venous blood. Although Cui's scientific opinions are controversial, his example indicates that celebrity sources may have great power in influencing others.

Professional and layperson sources can be convincing in science correction given their expertise and social influence; however, people in an authoritarian country might prefer official sources. According to an interview with Chinese internet users, interviewees can perceive censorship and government control in online speech, but when it comes to misinformation correction, they tend to believe official statements (Lu et al., 2020). In addition, although Chinese people can be critical of official sources in public discussions about science (Jiang & Fang, 2019), national and cross-national surveys show that they had a high level of political trust (Edelman, 2020; Wang, 2005; Wong et al., 2011). In a study involving six Asian societies (China, Hong Kong, Japan, Singapore,



South Korea, and Taiwan), political trust in China ranked second following Singapore, and political trust in China was much higher than in the democratic societies (Wong et al., 2011). Therefore, we posited the following hypothesis:

- H1: Compared to a message from a professional and layperson source, a correction from an official source will tend to be perceived as having higher believability.

### ***The influence of tone on correcting science misinformation***

When audiences evaluate the authenticity of news information, some of them rely on the tone of the messages (Tandoc, Ling, et al., 2018) although tones of news messages are becoming more diverse in the social-media era. Message tone activates heuristic processing and affects readers' perceptions of the message by presenting an image of the communicator (Kelleher, 2009; Park & Cameron, 2014). For example, a conversational tone presents a humanized communicator (Kelleher, 2009). Studies on science correction in the Western context have compared the effects of different tones, such as uncivil, affirmative, and humorous (Bode et al., 2020; Brewer & McKnight, 2015, 2017; Vraga et al., 2019). The current study aimed to compare the effects of formal and conversational tones on improving the believability of science corrections in China.

In recent years, the interactive nature of social media has fostered the use of a more conversational tone, a less formal communication style. Following Park and Cameron (2014) and Barcelos et al. (2018), the current study defined conversational tone as a more natural, close, and personal style of online communication, as opposed to a corporate voice that is usually more formal and distant. A conversational tone can build a friendlier and more approachable image of the source (Fullwood & Martino, 2007).

Customers engaged in more humanized communication with the brands perceived more closeness and favorability (Barcelos et al., 2018; Kelleher, 2009). Also, compared with a formal tone, a more conversational and humanized tone can gain more trust (Kelleher, 2009; Park & Cameron, 2014). As a result, a conversational tone has been widely used on social media, even for official accounts.

Some studies, however, found conversational tone to have negative influences on persuasion, such as reducing source credibility and perceptions of expertise (Eisend, 2009; Haberstroh, 2010). Instead, a formal language tone can better present the authority of sources. A formal tone has long been an important part of academic and bureaucratic writing (Chartprasert, 1993; Matsuda & Nouri, 2019) because it is usually correlated with higher levels of education, expertise, and a sense of respect (Fang, 1991; Rosen et al., 2010). Official sources in China, such as political leaders, government authorities, and mass media, still use a formal tone in public announcements. Therefore, we hypothesize the following:

- H2: Compared to a corrective message composed in a conversational tone, a correction composed in a formal tone will tend to be perceived as having a higher believability.

### **The Moderation Effect of Attitude Congruence**

People are more likely to arrive at conclusions that they want to arrive, and thus they resist the messages that are incongruent with their original opinions. The phenomenon is called motivated reasoning (Kunda, 1990). People usually find messages that are congruent with pre-existing attitudes to be more credible and reliable than other (Jerit & Barabas, 2012; Taber & Lodge, 2006). As a result, rejecting attitude-congruent

messages is found to be less successful than rejecting attitude-incongruent messages (Ecker & Ang, 2019; Kahne & Bowyer, 2017; Thorson, 2016). In fact, corrections that do not fit one's original worldview can even backfire and strengthen misbeliefs (Lewandowsky et al., 2012; Nyhan & Reifler, 2010). Although a few studies failed to find the effects of pre-existing attitudes on correction acceptance (Hameleers & van der Meer, 2020; Swire et al., 2017), meta-analyses conclude that corrective messages are more effective when they are consistent with the audience's pre-existing attitudes (Chan et al., 2017; Walter & Tukachinsky, 2020). The impact of attitude congruence on correction effect has also been supported by evidence from science misinformation (Bode & Vraga, 2018; Vraga et al., 2019).

Based on the theory of motivated reasoning, we hypothesized the following:

H3: Compared to a corrective message congruent with people's attitude, a correction incongruent with people's attitude will tend to be perceived as having a lower believability.

When people were presented with corrections that are incongruent with their pre-existing attitudes, they tended to defend their beliefs by engaging in attitude bolstering, which refers to reinforcing initial beliefs to reduce conflicting conceptions (Prasad et al., 2009). As a result, although message cues can activate heuristic processing and improve people's evaluation of the messages, the impact of people's pre-existing attitudes should not be overestimated. A study found logic-based correction to be more credible than humor-based correction, but the logic-based correction is less successful in refuting misinformation among those who agree with the misinformation earlier (Vraga et al.,

2019). In another study, Facebook users who are exposed to correction as related stories following a misinformed post reduced their misconceptions significantly; however, they rated the correction message less favorable when their pre-existing attitude is consistent with the misinformed post (Bode & Vraga, 2015). Thus, we believe that the positive impact of official source and formal tone in correcting misinformation will be reduced among people who hold an incongruent attitude with the correction.

H4: The positive effect of official source on correction's perceived believability is weaker among people who hold an incongruent attitude with the correction.

H5: The positive effect of a formal tone on correction's perceived believability is weaker among people who hold an incongruent attitude with the correction.

## **Method**

### ***Design and Procedure***

We examine two different topics to ensure internal reliability, in addition to manipulating source and tone. The online survey experiment is a  $2 \times 6 \times 2$  between-subject design (topic  $\times$  source  $\times$  tone). The examined topics were GMO and 5G. We compared the effects of three types of sources, which were official sources (government and mass media), professional sources (popular science media and scientist), and layperson sources (celebrity and ordinary person). For message tone, we compared formal and conversational tone. Previous studies have confirmed the positive effects of corrective messages on countering misinformation (Chan et al., 2017; Walter et al., 2019; Walter & Murphy, 2018), and this study aims to find out how to further improve the

believability of correction. Thus, we did not set up a control group. The experiment was embedded in a national online survey. First, participants were randomly assigned to one of the 24 groups. Then they were asked to report their attitude towards one of the science topics, depending on which topic they were assigned to. They read a message contained misinformation about the negative influences of one of the science topics. A related correction message showed up right after. After reading the correction message, participants were asked to rate their perceived believability of the correction message.

### *Stimuli*

We chose GMO and 5G as the two topics for the experiment materials. In recent years, the government has shown its support for the commercialization of GMO crops and 5G, which has raised the public's attention (Cremer, 2020; Tong, 2020). There have been debates about the negative sides of GMO and 5G on Chinese social media, including discussions based on misinformation (China Daily, 2020; Wang & Song, 2020). The difference between these two topics lies in their levels of familiarity. The development of GMO technologies has started in China since the 1980s, and the long-lasting discussion has divided the public on the approval of GMO crops (Chow, 2019). The commercial use of 5G network only started in China in 2019, which raised a heated social discussion.

We prepared the stimulus material in the format of posts from Sina Weibo, one of the most popular social media platforms in China. The number of monthly active users of Sina Weibo showed an upward trend from 2018 to the second quarter of 2020, ranging between 411 and 523 million (Statista, 2020). Given its large amount of users, many scholars studied Weibo when exploring the public opinion of science topics (e.g., Liu &

Zhao, 2017; Wang & Song, 2020).

The misinformation messages were adapted from real misinformation on social media. The misinformation about GMOs suggested that growing GMO crops caused genetic contamination and made weeds resistant to herbicides, resulting in a reduced output of non-GMO crops in Australia. The correction post that matches it started with a hashtag signaling that news on genetic contamination in Australia is fake news. Then the post explained that herbicide abuse was the real cause of fast-growing weeds. The misinformation about 5G claimed that 5G millimeter waves could penetrate the skin and have bad influences on the human body, for instance, influencing the regeneration of brain cells, leading to problems with concentration and sleeping. The following correction post started with a hashtag signaling that the news about 5G affecting regeneration of brain cells is fake, and then explained that 5G in China does not use millimeter wave technology, and the regular use of 5G smartphone would not affect the human body. The text length of the stimulus materials was controlled to be similar, which was about 130-135 Chinese characters.

For manipulation of message tone, half of the participants read correction messages written formally, and the other half read correction messages in a conversational tone. A conversational tone can be achieved by different expressions, such as showing openness to dialogue, a sense of humor, treating readers like a human (Kelleher, 2009). The goal is to make the content look more humanized, friendly, and interactive. Using expression strategies such as colloquial languages, emoticons, abbreviations, first-person voice, and onomatopoeias can make the messages sound less official and more casual (Barcelos et al., 2018; McArthur et al., 2018). In our study, we

manipulate the message in a conversational tone with internet emoticons, exclamation marks, and modal particles. To avoid potential side effects, two versions of correction messages, GMO and 5G, presented the same emoticons and modal particles.

The source of the message was shown on the correction message. The profile information of sources (i.e., name and profile picture) looks the same as their real Weibo profiles. For the government source, we chose the Weibo account of China's state council, which indicates national authority. For the scientist, we chose Junshi Chen, a fellow of the China Academy of Engineering. In China, some scientists become prominent and controversial public figures by being endorsed by the government or endorsing the government's choices. To avoid possible side effects, we chose a relatively less known scientist who is a fellow of the China Academy of Engineering presented in his Weibo account. For mass-media source, we did not choose well-known party media outlets such as the *People's Daily*. Instead, we selected *The Beijing News*, a mainstream market-oriented media source. For science media source, we selected Guoke, a famous Chinese science media platform with more than 10 million followers on Weibo. For celebrity source, we chose Huangbo, a well-known Chinese comedian and actor who has never posted about GMOs or 5G before. For the ordinary person, we created an account with a gender-neutral name "abbcc" and a generic user profile image. Following the settings of Sina Weibo, all the sources except for the layperson were tagged with a "V" on its profile image to show verified identity by Sina Weibo. Two examples of correction messages were shown in Figure 1.

[Figure 1 about here]

### ***Participants***

The participants of the experiment were recruited through a well-known Chinese marketing research company in March 2020. We performed quota sampling based on the Chinese internet user profile (CNNIC, 2019). The sample was representative of Chinese internet users in terms of age, gender, education, and residence (i.e., urban vs. rural). In total, 3,000 participants aged above 18 completed the survey experiment. The demographic characteristics of our respondents were shown in Table 1.

[Table 1 about here]

### ***Measurement Scales***

*Correction believability.* The believability of correction messages was measured using a 5-point semantic differential scale adapted from previous studies (Kim, 2018; Lee & Oh, 2017). Participants rated how they perceived the correction message along with five adjective pairs: unbelievable/believable, unconvincing/convincing, untrustworthy/trustworthy, inaccurate/ accurate, and uninformative/informative. The average scores form an index of correction believability ( $M = 3.69$ ,  $SD = .97$ , Cronbach's  $\alpha = .83$ ).

*Attitude Congruence.* For participants assigned to the GMO topic, they were asked to rate the extent to which they support the adoption of GMO technology on medicine, agriculture, and organ transplantation on a 5-point Likert scale, where 1 means "not supportive" and 5 means "supportive". The average scores of these three items form the index of topic attitude,  $M = 3.82$ ,  $SD = .95$ , Cronbach's  $\alpha = .71$ . For participants assigned to the 5G group, they were asked to rate the extent to which they support the adoption of 5G technology for smart city, remote medical treatment, and mechanical manufacturing on the same scale. The average scores of these three items form the index,



$M = 4.25$ ,  $SD = .78$ , Cronbach's  $\alpha = .85$ . Those who rated higher than 3 on the index were considered as supporters of GMO/5G technology ( $n = 2488$ , coded as "1"). In other words, since the misinformation is about the negative influences of GMO/5G technology, those who support the adoption of the technologies were considered to hold a congruent attitude with the correction message. At the same time, those rated lower than 3 on the index were considered to hold an incongruent attitude with the correction message ( $n = 252$ , coded as "0"). For respondents who reported 3, their attitude is neither congruent nor incongruent with the correction messages ( $n = 260$ , coded as "2").

## **Results**

### ***Manipulation Check***

The manipulation of sources in social media posts was explicit and has been examined by many studies (e.g., Swire et al., 2017; Vraga & Bode, 2017). But the difference in tones could be more implicit. To examine whether the participants can sense the level of formalness of the tones, we asked respondents to rate the levels of "formal/conversational" for the correction message ( $M = 3.66$ ,  $SD = 1.10$ ). Overall, participants read the formal correction ( $M = 3.71$ ,  $SD = 1.10$ ) perceived the message as more formal than the participants read the conversational correction ( $M = 3.60$ ,  $SD = 1.07$ ), and the difference was statistically significant,  $t(2998) = 2.65$ ,  $p < .01$ .

### ***Hypothesis Testing***

We ran a series of ANOVA tests to examine our research questions and hypotheses. H1 hypothesized that compared to correction from professional and layperson sources, correction from official sources would have higher believability. A statistically significant ANOVA test result was obtained,  $F(5, 2965) = 2.92$ ,  $p < .05$ .

According to the results from the post-hoc analyses (Fisher's LSD), the believability of government source ( $M = 3.51$ ,  $SD = .07$ ) was significantly higher than the professional sources, which are popular science media ( $M = 3.18$ ,  $SD = .07$ ) and scientist ( $M = 3.26$ ,  $SD = .06$ ). Also, government source was perceived to be more believable than celebrity ( $M = 3.18$ ,  $SD = .07$ ) and ordinary person ( $M = 3.24$ ,  $SD = .07$ ), the layperson sources. In addition, government source was more believable than mass media ( $M = 3.22$ ,  $SD = .07$ ), and the believability of mass media showed no significant difference from that of professional and layperson sources. Therefore, H1 was partially supported, that only one of the official sources, government source, was perceived as more believable than professional and layperson sources. Results of post-hoc pair-wise comparisons are shown in Table 2. In addition, the effect of source did not vary on topics,  $F(5, 2965) = 1.21$ ,  $p = .30$ .

[Table 2 about here]

H2b was supported by the data, but not H2a. Believability of correction message in a formal tone ( $M = 3.33$ ,  $SD = .04$ ) was higher than that in a conversational tone ( $M = 3.20$ ,  $SD = .04$ ), and the difference was statistically significant,  $F(1, 2965) = 5.85$ ,  $p < .05$ . In addition, tone and source did not have a moderation effect on correction believability,  $F(5, 2965) = 0.89$ ,  $p = .49$ .

Interestingly, message tone had an interaction effect with topic on correction believability,  $F(1, 2965) = 9.00$ ,  $p < .01$ . Based on the results (see Figure 2), the believability of correction about GMO barely varied by tones. But people tend to perceive higher believability of the correction message about 5G when it was written in a formal tone.

[Figure 2 about here]

H3 proposed that attitude congruence has an impact on correction believability. Since H3 only focuses on participants who hold a congruent or incongruent attitude towards the assigned topic, the analysis excluded participants who hold a neutral stance. H3 was supported by our data,  $F(1, 2713) = 218.21, p < .001$ . People who hold a congruent attitude with the correction perceived higher believability of the correction message ( $M = 3.84, SD = .02$ ), compared to people who have an incongruent attitude with the correction ( $M = 2.85, SD = .06$ ). The effect of attitude congruence was not varied on topics,  $F(1, 2713) = .44, p = .51$ .

Then we proceeded to testing the interaction effect of attitude congruence and our manipulations. Attitude congruence did not affect the impact of source on correction believability,  $F(1, 2713) = 1.37, p = .23$ . However, the effect of tone was moderated by attitude congruence,  $F(1, 2713) = 5.18, p < .05$ . The results of the interaction effect were shown in Figure 3. For people who hold a congruent attitude with the correction, their perceived believability of correction messages barely changed across formal and conversational tones. For those who hold an incongruent attitude with the correction, they tend to perceive higher believability of correction messages written in formal instead of a conversational tone.

[Figure 3 about here]

## **Discussions**

The study provides insights into reducing the dissemination of science misinformation by varying heuristic cues in correction messages in an authoritarian context. This study examined how source and tone, message elements that reflect

authority, affected the believability of correcting messages of science misinformation.

With a representative sample of internet users from China, the findings shed lights on the impact of different heuristic cues in correcting science misinformation.

### ***The impact of using government source in combating science misinformation***

First, we compared the effects of three types of sources, which were official sources (government and mass media), professional sources (popular science media and scientist), and layperson sources (celebrity and ordinary person). We found only the government source was different in that the government source outperformed the other sources in correction believability. Although Weibo users have exhibited distrust toward the Chinese government on science issues (Jiang & Fang, 2019), the respondents in this study showed a preference for the government source rather than the others. The high level of government trust in China might explain the results. A longitudinal survey suggests that the trust score in central government among Chinese increases from 3.16 in 2003 to 3.3 in 2016 on a 4-point scale, where 4 means “very satisfied” (Cunningham et al., 2020). The efficient control of the coronavirus further increases Chinese people’s trust in the government during the recent pandemic (Wu et al., 2021).

Second, although the mass media in China is supposed to toe the line with the government and thus is also considered an official source (He, 2009; Shen & Wang, 2013), the mass media source was perceived as less believable than the government source in this study. One possible explanation can lie in the decrease in the quality of the mass media, especially the market-oriented media that we examined in this study. After China’s economic reform in the 1970s, mass media had to make profits to survive, although it was still under strict censorship (Stockmann, 2013; Zhao, 1998). While the

proliferation of the internet led to a highly competitive media market, mass media, especially the non-party media, has been trying to be as timely as possible to compete with internet sources, resulting in dropping quality in media outlets, or even worse, the spread of misinformation (Guo, 2020).

Third, in the Western context, scientists and popular science media are usually considered as possessing more expertise in science topics. Vraga and Bode's study (2017) showed that an expert source outperformed a layperson in correcting misbeliefs about the Zika virus. However, in our study, the believability of a scientist and popular science media were not significantly different from the believability of a layperson source. A possible explanation is the trend of science popularization. One study found that popularized science articles addressed to lay audiences can make laypeople underrate their dependence on experts (Scharrer et al., 2017). Also, the believability of professional sources was significantly lower than that of the government source. The finding suggests that people in an authoritarian country tend to decide the believability of information based on its political authority, rather than expertise.

There are pros and cons to people's reliance on government sources for science information. On the positive side, an authoritarian government can use its coercive power to promote science information. On the negative side, in authoritarian societies where alternative opinions will be censored, blind trust of government sources over other sources is more likely to lead to misunderstanding about science. Another flaw of having science belief tied-up with government authority is, the support for scientific facts can be highly dependent on public's faith in the government. As a consequence, people who lose faith in the government might resist scientific facts as well.

***The impact of using formal tones in combating science misinformation***

Correction tone also has an impact on perceived believability. A formal tone obtained higher believability than a conversational tone in the correction of science misinformation in China. In other words, people preferred a more official image of the source instead of a friendly and approachable image in science correction. Furthermore, by comparing effects between the two topics, this study found the effects of using a formal tone can be moderated by attitude congruence and topic. Compared with the long-discussed topic (i.e., GMO), the positive effect of a formal tone was more salient in correcting science misinformation of a less familiar topic (i.e., 5G). Levels of topic familiarity determines people's information processing mode. People who are not familiar with the topic tend to adopt heuristic processing; those who are familiar with the topic tend to adopt systematical processing and therefore they are more difficult to be persuaded by simple cues in the message (Garcia-Marques & Mackie, 2001). The findings provide practical suggestions for practitioners in fact-checking, that it is important to correct misinformation before it gets popular among the public – when heuristic cues are still persuasive to misinformation receivers. If fact-checkers need to correct enduring wrongful perceptions, more in-depth information will be required.

Moreover, although people who held an inconsistent attitude perceived less believability of the corrective messages compared to people who held a consistent attitude with the corrective messages, a formal tone that indicated authority was more useful in improving the perceived believability of the corrective messages than a conversational tone among people who are originally not aligned with the correction. For people who hold a congruent attitude toward the correction, their perceived believability

of the correction is already high, which explains why the difference between a formal and conversational tone was more salient among people holding an incongruent attitude with the correction. This study provides caution to science fact-checkers that in an authoritarian context, a friendly approach might not be the best way to promote a science fact to people from an opposite camp; instead, a formal tone has the potential to change their opinions.

### *Limitations and future studies*

One limitation of this study is, the numbers of participants in the congruent attitude group ( $n = 2488$ ) and the incongruent attitude group ( $n = 252$ ) are not balanced since attitude congruency was not a manipulated factor in recruitment. We made such a grouping decision because we do not wish to create artificially balanced group sizes by using the mean attitude as the split point. Although the group sizes are not balanced, the group with fewer participants ( $n = 252$ ) has sufficient statistical power.

Another limitation is, when testing source effects, we only tested one individual or institutional source for each category. Although we have been very careful about choosing the examined sources, it is possible that some individuals or institutions are more credible than others. This is a limitation for all studies that test source effects (e.g., Liang et al., 2019; van der Meer & Jin, 2020). Future studies can replicate the experiment using other sources for validation.

The combination of science misinformation and social media has greatly facilitated the spread of science misconceptions. Therefore, how to promote science factual information has become an important topic in science communication. The findings of this study suggest that to promote the factual science information in the

authoritarian context, the use of heuristic cues should highlight government authority. We therefore argue that science correction should be customized according to specific cultures and contexts in order to improve persuasion effects. As previous studies largely focused on the Western context in general, and specifically, the U.S., future studies can compare the effects of science correction in more societies.

In authoritarian societies, government organizations dominate the mainstream media, and thus government source is considered as believable in science fact-checking when government trust is high. The persuasion effect of government source in authoritarian societies where government is not trusted could be further examined. In democratic societies, scientific topic has often been politicized so that political parties endorse certain scientific arguments to defend their ideologies and interests (Bolsen & Druckman, 2018; Mervis, 2015). For instance, in the US, conservative parties tend to deny global warming while liberal parties think global warming is a real and important issue (McCright & Dunlap, 2011). In consequences, people's heuristic processing of science messages is often activated by the partisanship of the message source (Bolsen et al., 2019). Therefore, corrective messages from the in-group party will be preferred. For example, a study found that a message of elite republicans endorsing anthropogenic global warming can reduce misperceptions about global warming among republicans (Benegal & Scruggs, 2018). More work should be done to investigate the ways to reduce partisan bias in science cognitions. Also, people of different political ideologies, (e.g., conservatives vs. liberals), have different preferences in information processing. In the U.S., democrats trust scientist more compared to republicans (Funk et al., 2019). Fact-checkers in democratic societies may want to customize fact-checking messages for



people of different ideologies to improve the persuasion effect of corrective messages. In authoritarian societies, a formal tone often represents authority and thus sound more believable to the general public; thus, a formal tone can be used to promote science facts. In democratic societies, advocates of science issues need to gain public support to promote their ideas, which often requires a favorable image. As a result, in the case of democratic societies, a formal tone might not be as effective. Future studies should compare the correction effect of formal and conversational tone in societies of different political systems.

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Table 1. Demographic Characteristics of Respondents

Demographic Characteristics of Respondents ( $N = 3,000$ )

Variable	Frequency	Percentage (%)	CNNIC, 2019 (%)
Age			
18-29	975	32.50	32.50
30-39	882	29.40	29.40
40-49	645	21.50	21.50
50-59	249	8.30	8.30
Above 60	249	8.30	8.30
Sex			
Male	1,572	52.40	52.40
Female	1,428	47.60	47.60
Education			
Primary school or below	540	18.00	18.00
Secondary school	1,142	38.10	38.10
High school	713	23.80	23.80
College	315	10.50	10.50
University or above	290	9.70	9.70


Region			
Rural	302	39.20	26.30
Urban	122	60.80	73.70

Table 2. The results of post-hoc pair-wise comparisons.






	Mean	95%CI		<i>p</i>
	difference	Low bound	Upper bound	
Government-Mass media	.22	.003	.444	.047
Government-Popular science media	.19	-.020	.406	.076
Government-Scientist	.29	.090	.490	.004
Government-Celebrity	.24	.030	.450	.025
Government-Layperson	.22	.006	.432	.044
Mass media-Popular science media	-.03	-.250	.189	.782
Mass media-Scientist	.07	-.139	.273	.523
Mass media-Celebrity	.02	-.200	.233	.882
Mass media-Layperson	.00	-.223	.214	.968
Popular science media- Scientist	.10	-.101	.297	.336
Popular science media-Celebrity	.05	-.159	.254	.655
Popular science media-Layperson	.03	-.185	.237	.807
Scientist-Celebrity	-.05	-.246	.145	.613
Scientist-Layperson	-.07	-.269	.126	.478


Celebrity-Layperson	-.02	-.228	.187	.844
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 果壳 🏆  
1-7 16:24

#澳洲基因污染事件为谣言#首先，滥用除草剂才是造成杂草抗药性的主要原因，而不是转基因作物的基因转移。而且科学家已经证实，就算有少部分杂草通过花粉交流受到转基因植株的影响，这种影响对整个生态环境来说也是微乎其微。所以，种植转基因作物不会造成大规模基因污染。

分享     

 果壳 🏆  
1-7 16:24

#澳洲基因污染事件为谣言#首先呢，滥用除草剂才是造成杂草抗药性的主要原因，而不是转基因作物的基因转移哟😂😂而且科学家已经证实，就算有少部分杂草通过花粉交流受到转基因植株的影响，这种影响对整个生态环境来说也是微乎其微！所以！种植转基因作物不会造成大规模基因污染😂😂






分享     

Figure 1. Examples of correction messages from popular science media, Guoke (left: formal tone; right: conversation tone).

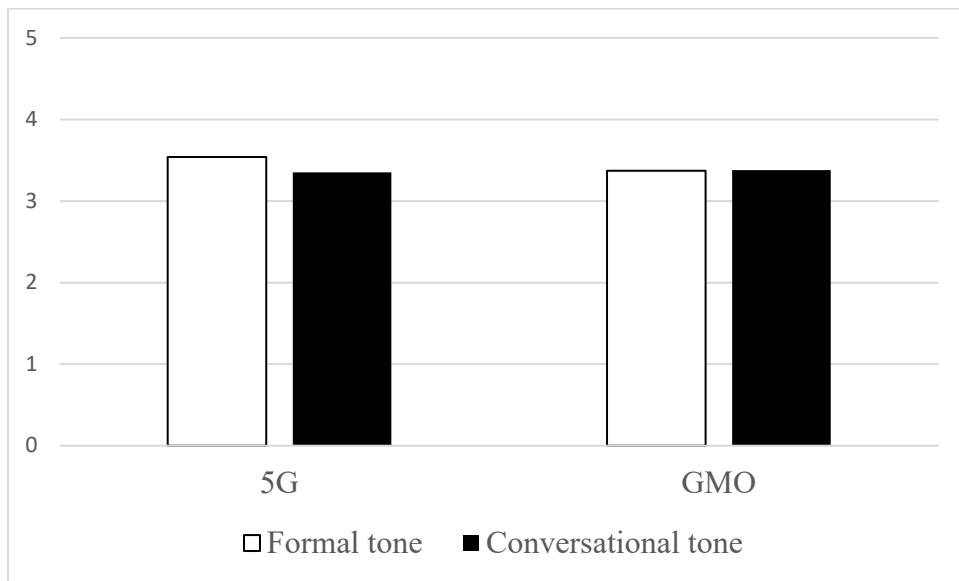


Figure 2. The interaction effect of topic and tone on the believability of correction message.

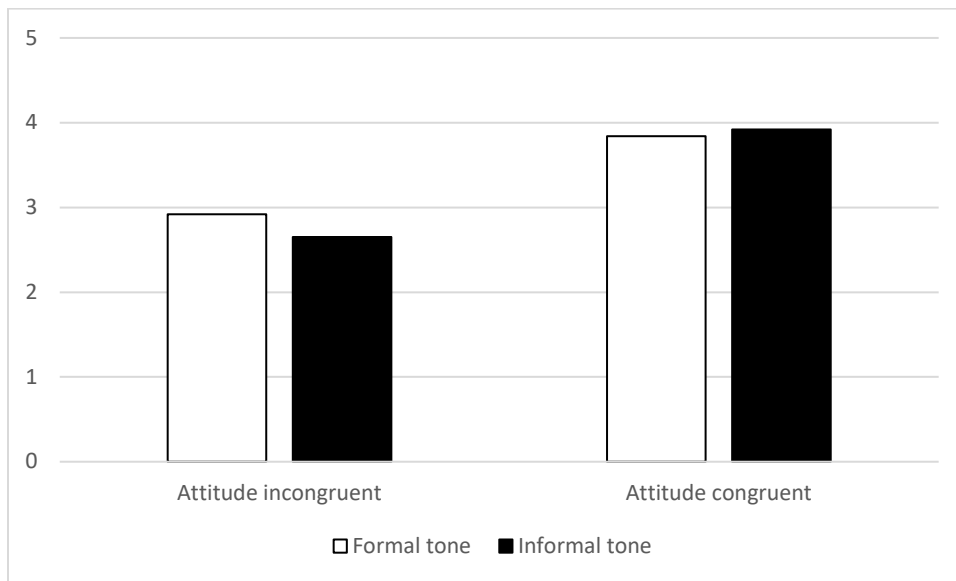


Figure 3. The interaction effect of tone and attitude consistency on the believability of correction message.