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Achieving sustainable development with sustainable packaging: A natural-resource-based view perspective

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Abstract

Sustainable packaging is a pivotal aspect of sustainable development, involving multi-faceted issues such as stakeholder management and environmental policy compliance. Despite the efforts to find packaging solutions, the extant literature is largely fragmented, featuring a high level of heterogeneity among studies that spread across different disciplines, with the majority examining important packaging issues in isolation. A study that systematically consolidates findings of different important areas of sustainable packaging implementation is lacking. This challenges companies' adoption of research findings in business strategy development. Thus, this paper conducts a systematic literature review combining keyword co-occurrence analysis, thematic analysis and qualitative content analysis to uncover major research domains, consolidate important findings and reveal unsolved research gaps, which are crucial to advancing sustainable packaging management. The findings reveal four major research domains: (1) sustainable packaging materials and properties, (2) management practices of sustainable packaging, (3) consumer behaviours towards sustainable packaging and (4) packaging waste management. Drawing on the natural-resource-based view (NRBV) theory and the review findings, this study proposes four future research directions: (1) identifying ways to enhance the commercialisation of sustainable packaging technological innovations, (2) uncovering reasons for insufficient social aspect investigation in sustainable packaging research, (3) exploring strategies to enhance stakeholder integration in sustainable packaging management and (4) examining contingency factors of packaging waste management effectiveness. The research agenda is important to provide practical and managerial insights for business strategy development in sustainable packaging to achieve *pollution prevention*, *product stewardship* and *sustainable development* capabilities to gain future growth and competitive advantage.

KEYWORDS

environmental policy, natural-resource-based view theory, stakeholder engagement, sustainability, sustainable development, sustainable packaging

Abbreviations: NRBV, natural-resource-based view theory

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1 | INTRODUCTION

The significant amount of packaging waste generated from industrial and retailing activities has been an acute environmental issue (Jestratijevic et al., 2022). Packaging accounts for 36% of 400 million tonnes of plastic waste generated per annum, from which a vast amount of 85% is subject to landfilling or disposal into the ecosystems (United Nations Environment Programme, 2022). Unregulated and ineffective packaging waste management imposes detrimental influences not only on environmental sustainability but also on the safety and well-being of human beings (United Nations Environment Programme, 2022). While single-use, oil-based plastics are less expensive and widely used for packaging (Guillard et al., 2018; Jestratijevic et al., 2022), the adoption of sustainable packaging incurs relatively high costs and operational challenges. Firms face difficulties in balancing between organisational needs (e.g., profitability), consumer preferences and environmental concerns in strategy development related to packaging (Australian Packaging Covenant Organisation, 2020; Kim et al., 2019). Concerning the prevalent unsustainable use and unregulated disposal of packaging, its effective strategic management and prudent governance are important to addressing packaging issues (Chigudu, 2020).

Despite scholarly efforts on sustainable packaging, a lot of puzzles remain unsolved. The existing literature is highly fragmented spanning across various disciplines, ranging from material science, management practices, to consumer research. Previous review papers mostly adopt a single dimension perspective to review sustainable packaging issues, for example, (1) sustainable packaging materials (Amara et al., 2021; Bauer et al., 2021; Kamarudin et al., 2022; Qasim et al., 2021; Zhao et al., 2021), (2) supply chain management (Meherishi et al., 2019) and (3) consumer behaviours (Boz et al., 2020; Nemat et al., 2019). Thus, the extant literature fails to provide systematic consolidations of sustainable packaging practices covering all the social, environmental and financial aspects to facilitate firms' strategy development of sustainable packaging. To advance knowledge, it is important to comprehensively review the extant corpus to understand sustainable packaging research from all three sustainability dimensions. This is essential to identify prominent research domains as well as the unsolved, overlooked areas to guide future research directions in addressing packaging waste issues. To address the research gap, this paper consists of the following research questions:

1. What are the prominent research domains in the extant sustainable packaging literature?
2. Under each identified research domain, what are the investigation areas of sustainable packaging being examined?
3. What are the major findings for each research domain?
4. What are the theoretical and practical implications to guide business strategy development regarding sustainable packaging adoption?
5. What are the future research opportunities and directions of sustainable packaging?

2 | RESEARCH METHODOLOGY

A systematic literature review allows us to consolidate and synthesise the extant literature to identify important research findings to uncover research gaps and suggest future research directions (Briner & Denyer, 2012; Cai & Choi, 2019). This systematic literature review consists of three components: keyword co-occurrence analysis, thematic analysis and qualitative content analysis. Keyword co-occurrence analysis is a bibliometric method that uses computer software to statistically analyse keyword occurrences in the examined corpus to identify prominent research clusters (Chandel & Kaur, 2022; He, 1999; Lis, 2018; Wang et al., 2021). It is used to complement and guide the content analysis of the literature, such that the review process can be conducted thematically under the identified research areas. Thematic analysis featuring a priori-defined coding scheme is used to retrieve relevant data (i.e., author, research area, methodology and results) from the selected publications to identify subthemes (Durach et al., 2017; Tranfield et al., 2003). Qualitative content analysis is used to summarise and synthesise the extant literature to examine research development and consolidate major findings (Hsieh & Shannon, 2005; Sastre et al., 2022). This paper followed previous studies (Denyer & Tranfield, 2009b; Tranfield et al., 2003) to develop a systematic review approach containing three phases: (1) planning the review and selecting relevant literature; (2) conducting keyword co-occurrence analysis; and (3) performing thematic analysis and qualitative content analysis to synthesise literature findings.

2.1 | Phase 1: Planning the review and selecting relevant literature

This study observes the major principles of systematic literature review such as transparency, comprehensiveness, replicability and auditability to ensure its rigour (Denyer & Neely, 2004; Denyer & Tranfield, 2009a; Pittaway, 2007; Tranfield et al., 2003). To ensure that the current review adheres to the aforementioned principles, it follows the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) procedures (Page et al., 2021). The PRISMA checklist is an authentic guideline for systematic literature review, consisting of 27 checklist items that elucidate the essential steps to produce a transparent and comprehensive review of high significance (Page et al., 2021).

This study adopts an exhaustive approach in publication selection (Opdenakker & Talmar, 2021). The exhaustive, unbiased inclusion of academic journals and review papers is useful to gain a thorough overview of the extant literature to consolidate major findings in a particular field of knowledge (Opdenakker & Talmar, 2021). Three databases (i.e., Web of Science, Scopus and ProQuest), which are commonly used for systematic literature review in sustainability research, were utilised for the literature search (Andronie et al., 2021; Ionescu, 2022; Lăzăroiu et al., 2020; Novak et al., 2022). These databases feature a comprehensive, interdisciplinary inclusion of extensive peer-reviewed

research journals, which helps understand the research development of sustainable packaging.

Figure 1 shows the literature search process. The same search string was input into Web of Science, Scopus and ProQuest databases to locate publications about sustainable packaging. The literature search was conducted in September 2022. This paper systematically reviewed journal articles and review papers published prior to this period, and subsequent publications were not included. Three inclusion and exclusion criteria were developed based on previous studies (Afif et al., 2022; Baskoro et al., 2024; Farrukh et al., 2022; Meherishi et al., 2019): (1) only English documents were included to ensure comprehension; (2) title and abstract screening and full-text screening were adopted to exclude publications that are irrelevant to sustainable packaging and the research questions; (3) only peer-reviewed academic journal papers and review articles were selected to ensure publication quality. In addition to empirical and theoretical work, the inclusion of review papers is to provide an overview of the research topic, identify important findings and discover research gaps in the extant literature. Further, limitations of previous review papers can be identified, which guides the current review to address their shortcomings for knowledge advancement. Book chapters, conference papers, proceeding papers, meeting abstracts and news were excluded, such that only academic papers that have undergone a rigorous peer-reviewed process are used for a systematic review, which ensures knowledge reliability as well as aligns with the papers' purpose to identify future research agenda (Afif et al., 2022; Tranfield et al., 2003). To examine research evolution as well as the recent

trends of sustainable packaging research, no restriction on the journal period was set. Table 1 summarises the inclusion and exclusion criteria in the literature research process. After applying these inclusion and exclusion criteria, a total of 190 journals were obtained from Web of Science, 141 from Scopus and 134 from ProQuest. As the same publication might be available in more than one database, removing duplicates is necessary (Preghenella & Battistella, 2021). With the use of

TABLE 1 Inclusion and exclusion criteria for the literature search process adapted from Baskoro et al. (2024).

Title & abstract screening in database interface

Inclusion criteria:

- Peer-reviewed empirical and theoretical journal articles, review papers
- English articles

Exclusion criteria:

- Incorrect source types such as book chapters, conference papers, proceeding papers, meeting abstracts and news

Full-text screening

Inclusion criteria:

- Content relevant to sustainable packaging (including but not limited to packaging materials, supply chain management, consumer research, waste management)
- Content that answers the research questions

Exclusion criteria:

- Content irrelevant to sustainable packaging
- Content that does not answer the research questions

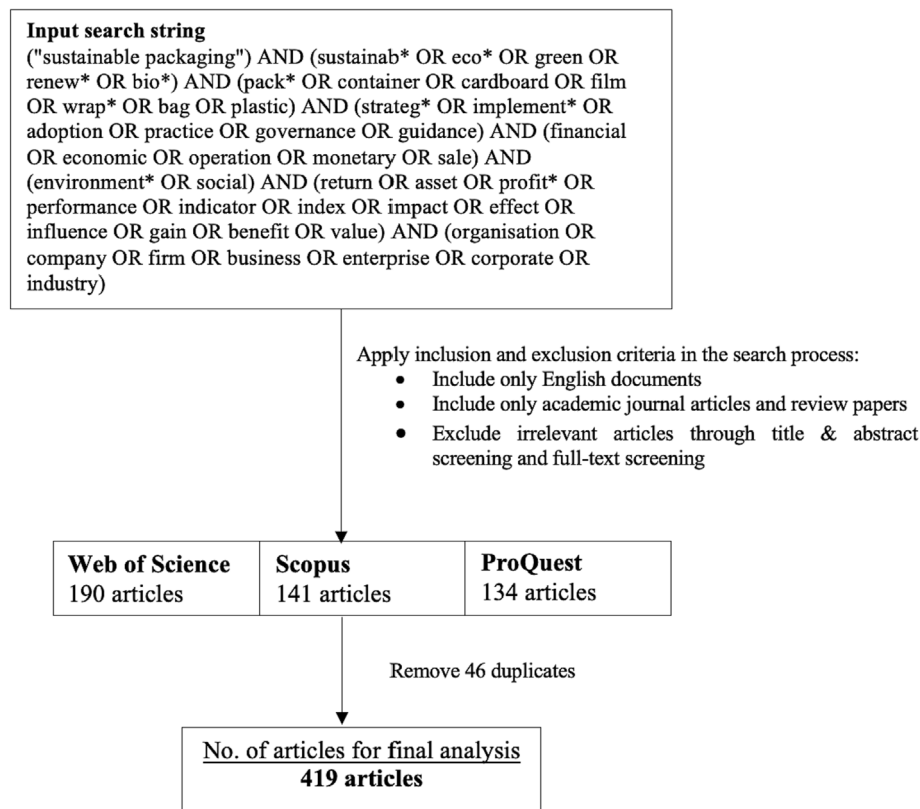


FIGURE 1 Illustration of the database search process.

Endnote (Baskoro et al., 2024), 46 duplicates among the articles were removed. Finally, 419 journal articles were obtained for keyword co-occurrence analysis, thematic analysis and content analysis for a systematic literature review. A full list of all the 419 journal articles is shown in Appendix S1.

To ensure objectivity and minimise bias during the article selection process, this paper adopts the following procedures: (1) before conducting the actual literature search, a structured, transparent and replicable review protocol was developed to guide the process, which significantly enhances the validity of the findings (Cronin et al., 2008; Tranfield et al., 2003). All the steps in the selection process, along with the inclusion and exclusion criteria, are clearly defined and documented to enhance replicability and auditability; (2) the article selection was based on an exhaustive approach, in which more than one databases are utilised to ensure a comprehensive review of relevant literature (Opdenakker & Talmar, 2021; Tranfield et al., 2003); (3) two researchers were involved in the article selection and screening process to minimise bias (Baskoro et al., 2024).

2.2 | Phase 2: Conducting keyword co-occurrence analysis

A bibliometric software, VOSviewer, was adopted for keyword co-occurrence analysis to identify major research domains in the existing sustainable packaging literature. VOSviewer is chosen because of its clear visualisation feature and its embedment of text mining function to statistically identify keyword clusters (Chandel & Kaur, 2022). Bibliographic data including citation information, abstract and author's keywords of all selected publications were imported into VOSviewer for keyword co-occurrence analysis. With the full counting option, the total number of a keyword appearing among the examined articles is analysed (Van Eck & Waltman, 2011). The minimum number of keyword occurrence was set to 20 (Qin et al., 2021), resulting in 37 keywords meeting the threshold. Repetitive and meaningless keywords such as 'article' and 'literature reviews' that are not useful for research cluster identification were manually removed before conducting the analysis (Chen & Xiao, 2016). Finally, 30 highly occurring keywords were subject to keyword co-occurrence analysis, in which prominent research clusters in the extant sustainable packaging literature were identified.

2.3 | Phase 3: Performing thematic analysis and qualitative content analysis to synthesise literature findings

From the keyword co-occurrence analysis conducted in phase 2, the identified research domains were used to guide the thematic analysis and qualitative content analysis to synthesise sustainable packaging literature. Following prior research, a priori-defined coding scheme was adopted to retrieve relevant data (i.e., author, research area, methodology and results) from the 419 selected publications for a

thematic analysis (Durach et al., 2017; Tranfield et al., 2003). As shown in Table 2, a total of 22 research subthemes were identified. Literature findings under each subtheme were synthesised. Research gaps were also identified to suggest future research development.

3 | FINDINGS

3.1 | Keyword co-occurrence analysis

A VOSviewer network visualisation map illustrates the results of keyword co-occurrence analysis, in which keywords are represented as

TABLE 2 Thematic analysis: Prominent research domains and research subthemes.

Prominent research domains	Research subthemes
1. Sustainable packaging materials and properties	<ul style="list-style-type: none"> • Packaging materials, properties and performance • Sustainable packaging material innovations/fabrications/processing techniques • Developments on new/alternative materials for sustainable packaging • Conversion of waste into sustainable packaging materials
2. Management practices of sustainable packaging	<ul style="list-style-type: none"> • Supply chain management of sustainable packaging • Adoption of green practices and the influences on company's performance • Sustainable business operations and financial performance • Indicators/measurements/selection framework of sustainable business practices • Sustainable development (either in packaging or the macro level); sustainability practices on sustainable performance • Packaging design/package quality improvement • Packaging and product quality • Firms' decision-making of packaging issues • Life cycle assessment • Sustainable packaging logistics
3. Consumer behaviours towards sustainable packaging	<ul style="list-style-type: none"> • Consumer perceptions, attitudes, purchasing intentions and willingness to pay • Marketing practices of sustainable packaging
4. Packaging waste management	<ul style="list-style-type: none"> • Plastic waste pollution • Recycling • Extended producer responsibility • Circular economy • Sustainable packaging and food waste management • Regulatory measures and legislation

nodes (Van Eck & Waltman, 2014). The bigger the circles of the nodes, the higher the frequency of the keyword occurrence in the examined corpus. The thickness of a line between two keywords denotes the association strength, and a thicker line implies a higher frequency of two keywords being included concurrently in academic studies (Van Eck & Waltman, 2011). A network visualisation map illustrates the interconnection between research keywords to identify prominent research domains.

Figure 2 shows the results of keyword co-occurrence analysis, in which four major research domains with their respective keywords were identified. Referring to Figure 2, four major research clusters in the extant sustainable packaging literature are (1) sustainable packaging materials and properties, (2) management practices of sustainable packaging, (3) consumer behaviours towards sustainable packaging and (4) packaging waste management. Cluster 1 (sustainable packaging materials and properties) focuses on investigating different packaging materials and properties. Cluster 2 (management practices of sustainable packaging) examines packaging design attributes, drivers of sustainable packaging adoption and performance measurement frameworks and models for sustainable packaging. Cluster 3 (consumer behaviours towards sustainable packaging) investigates consumer perceptions, attitudes and behaviours relating to sustainable packaging. Cluster 4 (packaging waste management) focuses on packaging waste treatment tactics. Figure 3 shows a VOSviewer overlay visualisation map that illustrates research trend development of sustainable packaging studies, in which research focus has shifted from supply chain management in 2018, packaging design and waste management in 2019, to sustainable packaging materials in 2021.

3.2 | Thematic analysis and qualitative content analysis of sustainable packaging literature

According to the major research domains identified from keyword co-occurrence analysis, qualitative content analysis was conducted thematically to summarise and synthesise the sustainable packaging literature as discussed below.

3.2.1 | Research domain 1: Sustainable packaging materials and properties

Packaging materials' performance and properties

Biopolymers, bioplastics and bio-based composites are the major areas of scholarly attention (De Léis et al., 2017; Helanto et al., 2019; Reichert et al., 2020; Shlush & Davidovich-Pinhas, 2022; Siracusa & Blanco, 2020; Tan et al., 2021; Turkcu et al., 2022; Varghese et al., 2022), in which their properties, performances, opportunities and challenges in application are investigated. The properties of common bio-based materials including polylactic acid (PLA), polyethylene (PE), poly-hydroxyalkanoate (PHA), cellulose, proteins and waxes for green packaging are examined (Reichert et al., 2020; Shlush & Davidovich-Pinhas, 2022). For instance, PLA features biodegradability and compostability with high transparency; PHA has 100% biodegradability in specific conditions; and cellulosic materials possess exceptional barrier performance (Shlush & Davidovich-Pinhas, 2022). Despite the variety of bio-based packaging materials available in the market, their application still encounters technological challenges and

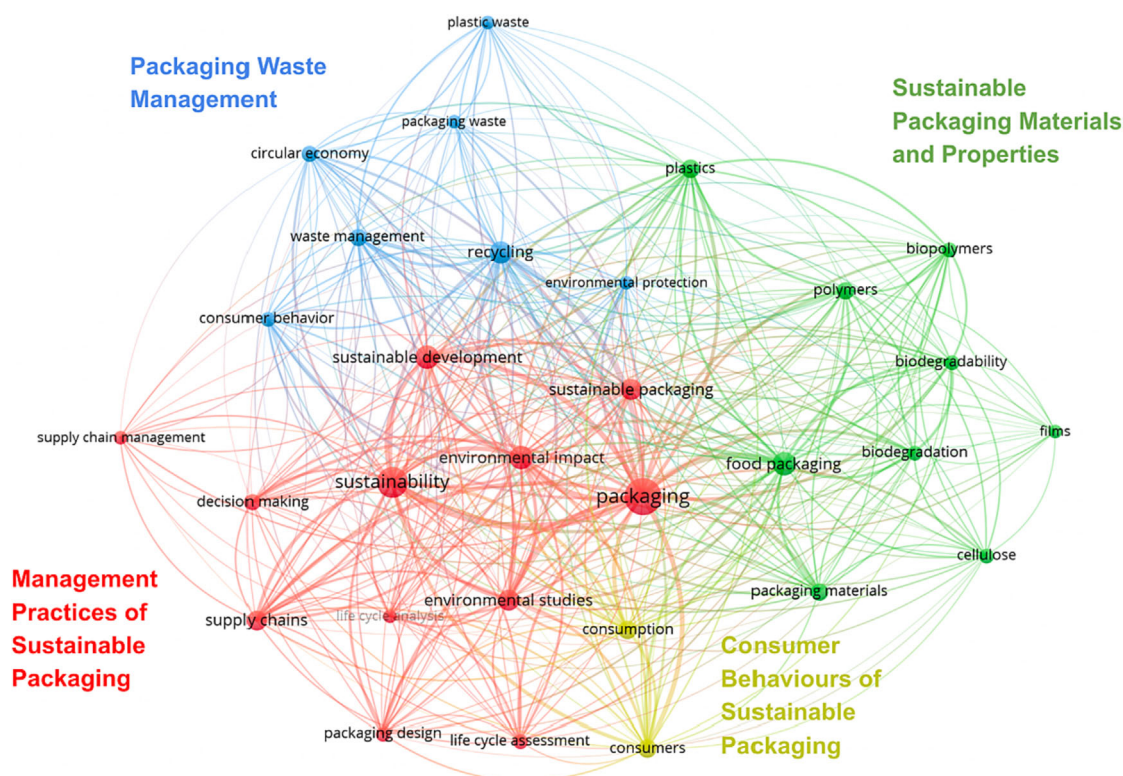


FIGURE 2 Keyword co-occurrence network visualisation map (adapted from VOSviewer).

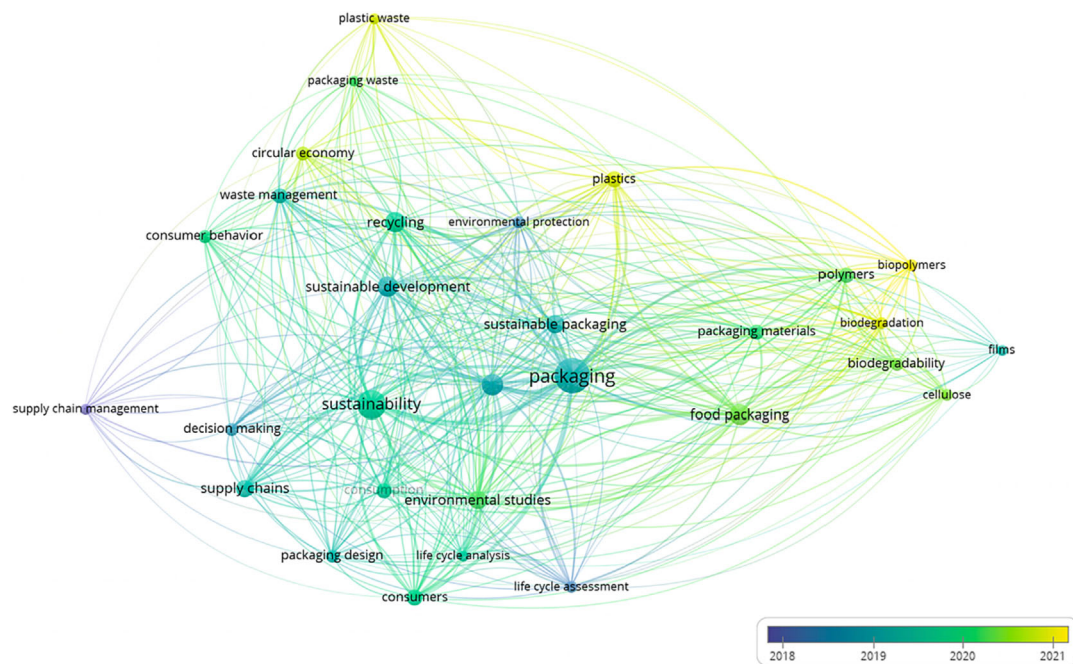


FIGURE 3 Sustainable packaging research trend development (overlay visualisation network from VOSviewer).

performance concerns (Wang et al., 2022). Materials such as protein (i.e., zein and silk fibroin) and polysaccharides (i.e., starch) are brittle (Shlush & Davidovich-Pinhas, 2022), which accounts for a major drawback in packaging applications. Hence, innovations in processing techniques are needed to enhance the functionality and performance of sustainable packaging materials (Higginson et al., 2022; Shlush & Davidovich-Pinhas, 2022).

New processing techniques for sustainable packaging materials

The development of new processing techniques for sustainable packaging materials focuses on physical and mechanical properties enhancement (Farias et al., 2022; Hajirostamloo et al., 2022; Hasan et al., 2021; Prado et al., 2021), including thermal stability (Hasan et al., 2020; Quattrosoldi et al., 2022), barrier properties (Guidotti et al., 2019; Lang et al., 2021; Martins & Martins, 2021; Soares et al., 2022), crystallinity (Zytner et al., 2020), foamability (Ren et al., 2022) and antifungal property (Klinmalai et al., 2021; Salaberria et al., 2017). Processing methods comprise blending different bio-based materials, adding additives and reinforcing agents and applying coatings to improve packaging material properties. For example, the innovative development of a new biopolymer blend, poly(lactic acid) (PLA)/poly(3-hydroxybutyrate) (PHB) (70/30 wt%), exhibits satisfactory mechanical and thermal characteristics (Farias et al., 2022); hot press drying is found to be an optimal technique to increase tensile strength and water barrier performance of cellulose nanofibril films (Hasan et al., 2021); and hydrolysis treatment can reduce water vapour permeability for starch-based biodegradable films (Martins & Martins, 2021). The use of reinforcing agents and additives is examined for packaging materials' properties enhancement. For instance, cellulose nanocrystals (CNCs) enhances the physicochemical property

of flaxseed gum/agar (FG/AG) blends (Prado et al., 2021); and adding *Cenostigma nordestinum* extracts into chitosan film increases its tensile strength, water barrier properties and antioxidant capacity (Soares et al., 2022). As for coating methods, multilayered alkyd resin/nanocellulose coating (Aulin & Strom, 2013) and palm kernel oil coating (Zeng et al., 2020) can significantly improve paper's hydrophobic properties.

Fabrication of new/alternative materials for sustainable packaging applications

Cellulose is a promising material for sustainable packaging with satisfactory physical and mechanical performance (Fernandes & Madhuranthakam, 2021; Holler et al., 2021; Missio et al., 2018; Mohamed et al., 2019; Petroudy et al., 2019; Wang et al., 2018). For instance, the use of cellulose nanofibrils and condensed tannins for sustainable packaging production leads to water barrier properties enhancement (Missio et al., 2018). Cellulosic materials sourced from meadow hay, cup plant and virginia mallow can enhance paper packaging strength (Holler et al., 2021). Using carboxymethyl cellulose (CMC), gelatin and shellac in sustainable film fabrication can enhance tensile strength, thermal stability and antimicrobial, transparent and elongation characteristics (Mohamed et al., 2019).

The blending of different materials is examined in sustainable packaging fabrication (Narayanan et al., 2017; Oyama et al., 2020; Pesaranhajiabbas et al., 2022; Quilez-Molina et al., 2021). The purpose of combining different materials is to enhance environmental benefits and property performances (e.g., water, oxygen and UV barrier property, elongation at break, transparency, thickness and thermal stability). Examples include the blending of (1) PLA and rosin (Narayanan et al., 2017), (2) low-density PE composite with glassy

carbon (Oyama et al., 2020), (3) polycaprolactone (PCL) and magnesium carbonate (Quilez-Molina et al., 2021) and (4) bio-based polybutylene succinate-co-adipate and polybutylene adipate-co-terephthalate (Pesaranhajiabbas et al., 2022).

Extensive studies have provided scientific findings on sustainable packaging material innovations. Despite the variety of sustainable materials developed, their industrial applicability lacks adequate investigation (Guillard et al., 2018). Future studies should examine ways to overcome the barriers to technology commercialisation to facilitate firms' adoption of sustainable packaging (Wright & Nyberg, 2017).

Valorisation of waste into sustainable packaging materials

The waste materials used to fabricate sustainable packaging include agro-industrial waste (Andrade et al., 2022; De Carvalho et al., 2021; Jayasekara et al., 2022; Leceta et al., 2015; Masilamani et al., 2017; Soleimanian et al., 2022; Yaradoddi et al., 2020), waste paper (Nwabor et al., 2021), artificial marble waste (Zhu et al., 2022) and food waste such as red onion skin (Boccalon et al., 2022), mango peels (Marcal & Pintado, 2021), tea waste (Liu et al., 2020), grape pomace (Gorrasi et al., 2022) and potato peel (Miller et al., 2022). Waste valorisation turns waste into useful packaging materials, which helps reduce waste and raw material extraction (Jayasekara et al., 2022; Zhu et al., 2022). It is a promising technique for sustainable packaging production with satisfactory functional performance and cost-effectiveness (Gorrasi et al., 2022; Yaradoddi et al., 2020).

3.2.2 | Research domain 2: Management practices of sustainable packaging

Drivers of sustainable packaging adoption

Firms' adoption of sustainable packaging is motivated by different driving forces. One major internal driver is top management support as it relates to the formulation of a company's sustainability strategies and operational guidelines (Abdul-Rashid et al., 2017; Aboelmaged, 2018; Banik et al., 2022; Gardas et al., 2019; Hailemariam & Erdiaw-Kwasie, 2023). Corporate competitiveness (e.g., resource availability and technological capability for sustainable packaging), company culture regarding its attitude towards sustainable practices (Abdul-Rashid et al., 2017) and employees' participation (Aboelmaged, 2018) are important internal drivers. For external factors, government subsidies and regulations (Banik et al., 2022; Sun & Li, 2021), consumer attitudes and perceptions (Abdul-Rashid et al., 2017) and environmental pressure exerted by external stakeholders and the public (Aboelmaged, 2018) can motivate corporate's adoption of sustainable packaging.

Packaging attributes and strategies

The effectiveness of sustainable packaging implementation can be enhanced with best packaging design practices (García-Arca et al., 2019; Steenis et al., 2018; Vernuccio et al., 2010; White, Wang, et al., 2015), which include the consideration of packaging attributes

and strategies such as packaging visual design, the use of sustainable material, functional design for recycling and information communication to positively influence consumers' adoption of sustainable packaging (Elkhattat & Medhat, 2022; Magnier & Schoormans, 2015; Nemat et al., 2019).

Packaging attributes (i.e., visual attributes and quality attributes) can evoke desirable consumers' sustainable behaviours (Elkhattat & Medhat, 2022; Magnier & Schoormans, 2015; Nemat et al., 2019). Visual attributes include labels, texts, pictures and colours; and quality attributes refer to packaging functionality such as resealability and recyclability (Nemat et al., 2019). When consumers are motivated by visual designs and are well-informed about packaging sustainability information (e.g., directions on how to return or recycle the packaging), the effectiveness of sustainable packaging adoption can be enhanced (Nemat et al., 2019). Eco-packaging design information can be categorised into three aspects: (1) *structural cues* (e.g., packaging reusability, material biodegradability, eco refills and packaging size reduction), (2) *graphic cues* (e.g., colours, photographs and logos) and (3) *informational cues* (e.g., environmental claims) (Magnier & Crié, 2015, p. 357). When devising sustainable packaging strategies, other important factors such as customer needs and requirements (Lavuri et al., 2023), packaging regulations and operational feasibility (e.g., material cost) should be taken into consideration (White, Wang, et al., 2015).

Performance measurement frameworks and models of sustainable packaging

Performance measurement frameworks and models related to sustainable packaging contain two levels, namely, the micro and macro level. The micro level focuses on sustainable packaging material selection (Almeida et al., 2017; Gulsun & Mic, 2020; Singh & Pandey, 2018); while the macro level examines sustainable supplier selection (Jia et al., 2015; Roy et al., 2020), green purchasing (Yee et al., 2021) and sustainable supply chain (Kumar et al., 2017; Maceno et al., 2018; Nidhi & Pillai, 2019; Scavarda et al., 2019), in which sustainable packaging is one of the aspects in sustainable supply chain performance measurement (Jia et al., 2015; Kumar et al., 2017; Maceno et al., 2018; Roy et al., 2020).

To select sustainable packaging materials, various criteria apart from the material itself are evaluated, including environmental impacts, functionality, costs, logistics, marketing appearance, customer requirements and regulatory measures (Gulsun & Mic, 2020). Prior research has proposed several guidelines on sustainable packaging material selection, including material recyclability and recovery; fulfilment of packaging functionality; longevity of packaging material; resource optimisation in energy, water and material consumption; reduction of environmental costs in raw material extraction; waste management; and minimisation of hazards to both humans and the environment (Lewis et al., 2010; Singh et al., 2018).

Lack of social aspect evaluations in sustainable packaging performance measurement

Synthesising the literature on sustainable packaging management practices shows that most performance measurement frameworks

and models focus mainly on environmental and financial aspects, in which the social dimension is being inadequately addressed (Meherishi et al., 2019). Social dimensions of sustainable packaging include consumer perceptions and attitudes, needs and preferences, as well as factors of purchase intentions (Nordin & Selke, 2010; Sharma et al., 2023). Although a few studies have examined the problems of sustainable packaging from a social perspective (Foschi & Bonoli, 2019), for instance, the asymmetrical communication mechanisms between firms and consumers (Baskoro et al., 2024), as well as the failures to fulfil market needs due to inadequate collaboration between different stakeholders along the supply chain (Farrukh & Sajjad, 2023; Guillard et al., 2018), these studies fail to address the attitude-behavioural gap to elevate the performance of sustainable packaging management practices (Testa et al., 2020). Further, the existing consumer research mostly examines generic consumer behaviours such as purchase intentions and willingness to pay for sustainable packaging (Jurconi et al., 2022; Liem et al., 2022; Schuermann & Woo, 2022); other pivotal aspects (e.g., consumer involvement in packaging design and stakeholder integration) lack empirical investigations. The inadequacy of social dimension measurement in sustainable packaging performance is due to its difficulty to be measured and quantified (Foschi & Bonoli, 2019). As the pursuit of sustainability requires consideration of all social, environmental and financial aspects (Bansal, 2005; Boz et al., 2020; Elkington & Rowlands, 1999; Hart & Dowell, 2011; Soderstrom & Weber, 2020), it is important for future research to explore ways in measuring social aspects of sustainable packaging to advance knowledge and offer practical implications in business strategy development.

3.2.3 | Research domain 3: Consumer behaviours towards sustainable packaging

Factors underlying consumers' sustainable packaging adoption

Consumer attitudes and purchasing intentions of sustainable packaging are studied, covering predominantly food products (Bech-Larsen, 1996; Jurconi et al., 2022; Liem et al., 2022; Morgana Weber et al., 2021; Nguyen et al., 2020; Popovic et al., 2019; Santos et al., 2021; Schuermann & Woo, 2022), along with other product categories such as bottled water (De Marchi et al., 2020; Galati et al., 2022), apparel (Rausch et al., 2021) and personal care (Besier, 2015). Literature findings reveal that consumers' perceptions and behaviours towards sustainable packaging are influenced by both intrinsic and external factors. Intrinsic factors include customers' sustainable lifestyle (Su et al., 2021), green knowledge and awareness (Hamza et al., 2018; Mehraj & Qureshi, 2022; Pawaskar et al., 2018) and environmental attitudes (Ahmed et al., 2023; Moorthy et al., 2021; Popovic et al., 2020; Prakash & Pathak, 2017; Wahab et al., 2021; Yarimoglu & Binboga, 2019), while external factors comprise packaging visual design cues (Liem et al., 2022; Lisboa et al., 2022; Magnier & Schoormans, 2015; Steenis et al., 2017) and retailers' sustainable marketing strategies such as price and promotion (Ahmed et al., 2023).

Price is the most influential factor that drives purchasing intentions towards sustainable packaging (Galati et al., 2022; Koch et al., 2022; Lago et al., 2020; Oloyede & Lignou, 2021; Olsmats et al., 2015; Popovic et al., 2020). When the cost incurred is low, consumers are more likely to adopt sustainable packaging (Siracusa & Blanco, 2020; Testa et al., 2019). As compared to price (Orzan et al., 2018; Zeng, 2022), convenience (Besier, 2015), and functionality (Bech-Larsen, 1996; Zeng, 2022; Zeng & Durif, 2019), sustainable packaging is still not a preceding factor in consumers' purchase intentions. To encourage consumers' adoption of sustainable packaging, tactics such as tax implementation (Martinho et al., 2017), the use of visual design cues (Liem et al., 2022; Lisboa et al., 2022; Magnier & Schoormans, 2015; Steenis et al., 2017) and the launch of educational programmes (Cammarelle et al., 2021) can be implemented.

3.2.4 | Research domain 4: Packaging waste management

Packaging waste treatment solutions

Solutions for packaging waste management have been investigated (Ajwani-Ramchandani et al., 2021; Asadollahi et al., 2022; Friedrich, 2020; Hawkins, 2012; Müller et al., 2014; Tencati et al., 2016; Wang et al., 2019). Packaging waste management tactics include material reduction from source (Asadollahi et al., 2022), end-of-life solutions (Müller et al., 2014), reverse logistics (Fidlerová et al., 2021) and packaging waste valorisation (Idrees et al., 2018). Minimising waste from source can help reduce carcinogen emissions to protect human well-being and safety, preserve natural resources and combat climate change (Asadollahi et al., 2022). The adoption of packaging recycling practices can achieve environmental and social benefits such as preventing pollution and reducing non-carcinogenic substance emissions to protect human health; however, its high operational cost constitutes a major limitation (Asadollahi et al., 2022). Despite the variety of waste management tactics, there might be no single perfect solution, which necessitates the integration of different methods to tackle packaging waste issues (Asadollahi et al., 2022; Williams & Rangel-Buitrago, 2022). Future research can investigate the effectiveness of integrating different waste treatment tactics (e.g., source reduction, reverse logistics and waste valorisation), as well as examine the contingency factors affecting packaging waste management performance to advance knowledge in academia and provide practical recommendations (Wright & Nyberg, 2017).

Drivers of packaging waste management

Drivers of packaging waste management are examined in the extant sustainable packaging literature (Do Valle et al., 2004; Palmer et al., 2021; Satapathy, 2017). Different stakeholders are motivated by different driving forces to participate in packaging waste reduction. To manage packaging waste, different stakeholders' roles should be taken into consideration, for instance, consumers' participation in post-consumption recycling (Do Valle et al., 2004), corporate's operational management (Palmer et al., 2021; Satapathy, 2017; White,

Sarpong, & Ndrecaj, 2015) and governments' regulations (Bell & Todoran, 2022; Friedrich, 2020; Gutberlet, 2008; Martinho et al., 2017; Pazienza & De Lucia, 2020; Tencati et al., 2016). From the consumers' viewpoint, recycling convenience and the proximity of recycling facilities significantly affect recycling participation (Do Valle et al., 2004). From an industrial perspective, operational cost of packaging waste management is an important concern (Palmer et al., 2021; Satapathy, 2017; White, Sarpong, & Ndrecaj, 2015).

Providing incentives is crucial to drive packaging waste reduction. The introduction of plastic bag tax reduces 74% of plastic bag consumption among consumers (Martinho et al., 2017). Tax credit offers monetary incentives for companies to adopt packaging waste management practices (Pazienza & De Lucia, 2020). As packaging waste management requires coordination among consumers, industries and the governments (Shrivastava, 1995), future research needs to address different stakeholders' concerns in devising business strategies for packaging waste management.

4 | LIMITATIONS AND FUTURE RESEARCH AGENDA

Although this review adopts an exhaustive approach to article selection, there are still chances that some potential publications are not included due to the constraint of publication availability in the selected database (Baskoro et al., 2024). To address this limitation, the literature search was performed on three databases (i.e., Web of Science, Scopus and ProQuest), which are commonly used for systematic literature review in sustainability research (Andronie et al., 2021; Ionescu, 2022; Lăzăroiu et al., 2020; Novak et al., 2022). In addition, as sustainable packaging is a multi-faceted and evolving issue that involves the interplay of different actors, some nuanced areas might not be covered in the selected literature. However, this review adopts keyword co-occurrence analysis to thematically identify prominent research domains, which not only helps guide future research directions but also provides an overview of the major aspects of sustainable packaging to assist practitioners in business strategy development.

Further, as this review only synthesises findings from existing literature to develop the conceptual framework, future empirical testing is needed to validate its applicability. Another limitation is that, due to the nature of a systematic literature review, this paper only identifies prominent research domains, consolidates major findings and proposes future research directions. Future research is thus important to solve the identified research gaps (e.g., inadequate social dimension investigation and lack of packaging innovation commercialisation) to advance business strategy development of sustainable packaging.

This study draws upon the natural-resource-based view (NRBV) theory to identify future research agenda based on the research gaps in the four research domains (i.e., sustainable packaging materials and properties, management practices of sustainable packaging, consumer behaviours towards sustainable packaging and packaging waste management). This theory is appropriate to provide a theoretical ground

for future research direction development as it addresses how a company can achieve sustainable competitive advantage as well as environmental and financial benefits through sustainable operations (Hart, 1995; Hart & Dowell, 2011), which comprise the use of sustainable packaging materials and packaging waste management practices.

The theory proposes three strategic capabilities, namely, *pollution prevention*, *product stewardship* and *sustainable development* (Hart, 1995; Hart & Dowell, 2011). *Pollution prevention* capability concerns a firm's competence to minimise waste and effluents in organisational operations. It can be attained through resource optimisation, reuse and recycling and emission reduction (Schwens & Wagner, 2019). Numerous studies have found that *pollution prevention* capability can enhance a firm's profitability (Graham & McAdam, 2016; Hart, 1995; Hart & Dowell, 2011; King & Lenox, 2002; Klassen & Whybark, 1999; Schwens & Wagner, 2019). *Product stewardship* capability relates to a firm's ability in stakeholder integration, which is to incorporate the viewpoints from both internal stakeholders (e.g., top management and employees) and external stakeholders (e.g., suppliers, shareholders, the public and the government) in designing environmental strategies (Hart, 1995; Hart & Dowell, 2011). With *product stewardship* capability, firms can formulate unique strategies in sustainable product innovations to enhance environmental performance (Hart & Dowell, 2011; Pujari et al., 2003; Sandrin et al., 2018). *Sustainable development* capability is linked with corporate's investments in sustainable practices that consider all the social, environmental and economic aspects (Hart, 1995; Hart & Dowell, 2011). The adoption of *sustainable development* strategy not only intends to achieve environmental and financial objectives but also brings positive influences on social benefits and well-being (Hart & Dowell, 2011).

The NRBV theory suggests important aspects of sustainable packaging, including the use of sustainable materials to reduce economic and environmental costs (i.e., *pollution prevention* capability), the development of sustainable packaging strategies that consider different stakeholders' needs (i.e., *product stewardship* capability) and the corporates' investment in sustainable packaging innovation adoption (i.e., *sustainable development* capability). Referring to the three strategic capabilities of the NRBV theory, this paper suggests the following four future research directions based on how companies might enhance organisational performance through sustainable packaging adoption. A summary of the findings of systematic literature review and future research agenda is illustrated in Tables 3 and 4, respectively.

4.1 | Research agenda 1: Identifying ways to enhance commercialisation of sustainable packaging technological innovations

Research domain 1 (i.e., sustainable packaging materials and properties) shows a diversity of sustainable packaging technological innovations, including sustainable material fabrications, new processing techniques and waste valorisation into sustainable packaging.

TABLE 3 Summary of systematic literature review findings of sustainable packaging research.

	Areas of investigation	Systematic literature review summary	Reference examples
Research domain 1: Sustainable packaging materials and properties	Packaging materials' performance and properties	<ul style="list-style-type: none"> Commonly used bio-based materials in sustainable packaging include polylactic acid (PLA), polyethylene (PE), poly-hydroxyalkanoate (PHA), cellulose, proteins and waxes Examination of the properties, performances, opportunities and challenges of the available sustainable packaging materials 	De Léis et al. (2017) Helanto et al. (2019) Reichert et al. (2020) Shlush and Davidovich-Pinhas (2022) Siracusa and Blanco (2020) Tan et al. (2021) Turkcu et al. (2022) Varghese et al. (2022)
	New processing techniques for sustainable packaging materials	<ul style="list-style-type: none"> Methods to enhance sustainable packaging materials' properties: <ol style="list-style-type: none"> blending different bio-based materials using different processing techniques adding additives/reinforcing agents applying coating techniques The use of different processing techniques to enhance physical, mechanical, chemical and barrier performance of sustainable packaging materials (e.g., elongation, thermal stability, gas and water barrier properties, crystallinity, foamability and antifungal property) 	Farias et al. (2022) Guidotti et al. (2019) Hajirostamloo et al. (2022) Hasan et al. (2021) Klinmalai et al. (2021) Lang et al. (2021) Martins and Martins (2021) Prado et al. (2021) Quattrosoldi et al. (2022) Ren et al. (2022) Salaberria et al. (2017) Soares et al. (2022) Zeng et al. (2020) Zytner et al. (2020)
	Fabrication of new/alternative materials for sustainable packaging applications	<ul style="list-style-type: none"> Cellulosic substance as an important source for sustainable packaging material fabrication, with exhibition of satisfactory physical and mechanical performance Blending different substances for new packaging material fabrication to achieve both environmental benefits and performance enhancement, such as the blending of <ol style="list-style-type: none"> polylactic acid (PLA) and rosin low-density polyethylene composite and glassy carbon polycaprolactone (PCL) and magnesium carbonate bio-based polybutylene succinate-co-adipate and polybutylene adipate-co-terephthalate 	Fernandes and Madhuranthakam (2021) Holler et al. (2021) Missio et al. (2018) Mohamed et al. (2019) Narayanan et al. (2017) Oyama et al. (2020) Pesaranhajiabbas et al. (2022) Petroudy et al. (2019) Quilez-Molina et al. (2021) Wang et al. (2018)
	Valorisation of waste into sustainable packaging materials	<ul style="list-style-type: none"> Potential waste materials for valorisation into sustainable packaging: <ol style="list-style-type: none"> agro-industrial waste waste paper artificial marble waste food waste (e.g., red onion skin, mango peels, tea waste, grape pomace, potato peel) Waste valorisation is a promising method for sustainable packaging material fabrication that could 	Andrade et al. (2022) Boccalon et al. (2022) De Carvalho et al. (2021) Gorrasi et al. (2022) Jayasekara et al. (2022) Leceta et al. (2015) Liu et al. (2020) Marcal and Pintado (2021) Masilamani et al. (2017) Miller et al. (2022) Nwabor et al. (2021) Soleimanian et al. (2022)

(Continues)

TABLE 3 (Continued)

Areas of investigation		Systematic literature review summary	Reference examples
Research domain 2: Management practices of sustainable packaging	Drivers of sustainable packaging adoption	<ul style="list-style-type: none"> • Drivers of sustainable packaging adoption include top management and employee engagement, environmental partnership with suppliers, government subsidies and regulatory measures 	Yaradoddi et al. (2020) Zhu et al. (2022)
	Packaging attributes and strategies	<ul style="list-style-type: none"> • Major research areas comprise sustainable packaging attributes, best packaging design practices, packaging innovations and sustainable packaging design tools • The use of packaging attributes to elicit desirable consumer sustainable behaviours: <ol style="list-style-type: none"> 1) visual attributes (e.g., labels, texts, pictures, colours) 2) functional attributes (e.g., resealability, recyclability) 3) effective communication of sustainability information 	Aboelmaged (2018) Agyabeng-Mensah et al. (2020) Banik et al. (2022) Gardas et al. (2019) Sun and Li (2021) Tran et al. (2021) Accorsi et al. (2020) Dörnyei et al. (2022) Elkhattat and Medhat (2022) García-Arca et al. (2019) Herbes et al. (2018) Jiménez-Guerrero et al. (2015) Magnier and Crié (2015) Magnier and Schoormans (2015) Mugobo and Ntuli (2022) Nemat et al. (2019) Steenis et al. (2018) Svanes et al. (2010) White, Wang, et al. (2015) Yokokawa et al. (2020)
	Performance measurement frameworks and models for sustainable packaging	<ul style="list-style-type: none"> • Micro-level examination: Selection criteria of sustainable packaging materials (e.g., environmental impacts, costs, marketing appearance, regulatory measures, customer requirements, logistics and functionality) • Macro-level examination, with sustainable packaging being one evaluation area of: <ol style="list-style-type: none"> 1) sustainable supplier selection 2) green purchasing 3) sustainable supply chain 	Almeida et al. (2017) Gulsun and Mic (2020) Jasmi and Fernando (2018) Jia et al. (2015) Kumar et al. (2017) Lewis et al. (2010) Maceno et al. (2018) Nidhi and Pillai (2019) Roy et al. (2020) Scavarda et al. (2019) Singh and Pandey (2018) Singh et al. (2018) Yee et al. (2021)
Research domain 3: Consumer behaviours towards sustainable packaging	Factors underlying consumers' sustainable packaging adoption	<ul style="list-style-type: none"> • Factors that influence sustainable packaging adoption behaviours: <ol style="list-style-type: none"> 1) intrinsic factors: green lifestyle, green knowledge, environmental attitudes, educational level 2) external factors: price, convenience, packaging visual design cues • Packaging sustainability is still a comparatively less important factor in purchase intention as compared to price, convenience and functionality 	Ahmed et al. (2023) Bech-Larsen (1996) Besier (2015) Galati et al. (2022) Hamza et al. (2018) Koch et al. (2022) Lago et al. (2020) Liem et al. (2022) Lisboa et al. (2022) Magnier and Schoormans (2015) McCarthy and Wang (2022) Moorthy et al. (2021) Oloyede and Lignou (2021) Olsmats et al. (2015) Orzan et al. (2018) Popovic et al. (2020) Prakash and Pathak (2017) Steenis et al. (2017)

TABLE 3 (Continued)

Areas of investigation		Systematic literature review summary	Reference examples
Research domain 4: Packaging waste management	Packaging waste treatment solutions	<ul style="list-style-type: none"> Packaging waste management tactics include: <ol style="list-style-type: none"> 1) material reduction from source 2) end-of-life solutions 3) reverse logistics 4) packaging waste valorisation The integration of different tactics is needed for effective packaging waste management 	Su et al. (2021) Wahab et al. (2021) Zeng (2022) Zeng and Durif (2020)
	Drivers of packaging waste management	<ul style="list-style-type: none"> Different stakeholders' perspectives for packaging waste management should be taken into account: <ul style="list-style-type: none"> Consumers: recycling convenience Industry: operational cost The provision of incentives (e.g., plastic bag tax and tax credits) from the government can increase the effectiveness of packaging waste management 	Bell and Todoran (2022) Do Valle et al. (2004) Friedrich (2020) Gutberlet (2008) Martinho et al. (2017) Palmer et al. (2021) Pazienza and De Lucia (2020) Satapathy (2017) Tencati et al. (2016) White, Sarpong, and Ndrecaj (2015)

However, these innovations require high technological and operational costs (Guillard et al., 2018; Siracusa & Blanco, 2020). The unpredicted risks involved in technology investments deter companies from adopting innovations (Moshood et al., 2022). To enhance companies' *pollution prevention* capability in addressing packaging waste issues, future studies need to investigate factors that hinder the commercialisation of sustainable packaging technological innovations. Ways to overcome the barriers to technology commercialisation should also be examined.

As the commercialisation of technological innovations takes time, to address the constraints of affordability and practicality issues of sustainable packaging adoption imminently, it is impending for future empirical research to examine how different levels of sustainable packaging adoption (e.g., adopting technological innovations vs. commercialised solutions of sustainable packaging) affect financial and environmental performance for firms of different sizes and financial capabilities. This provides valuable insights to guide business strategy development and the decision-making process of sustainable packaging implementation.

Grounded in the NRBV theory, identifying ways to enhance commercialisation of sustainable packaging innovations is important for future research development (Datta et al., 2015). It is crucial for companies to achieve packaging waste minimisation (i.e., *pollution prevention* capability), life cycle cost reduction through the use of sustainable resource (i.e., *product stewardship* capability) and environmental liabilities minimisation through investments in sustainable packaging practices (i.e., *sustainable development* capability) to gain sustainable

growth and competitive advantage (Hart, 1995; Hart & Dowell, 2011; Miller et al., 2007).

4.2 | Research agenda 2: Uncovering reasons of insufficient social aspect investigation in sustainable packaging management research

Sustainable development comprises three important pillars: environmental, financial and social aspects (Bansal, 2005; Boz et al., 2020; Elkington & Rowlands, 1999; Hart & Dowell, 2011; Soderstrom & Weber, 2020). Apart from considering financial and environmental aspects, it is essential to consider the social dimension in sustainable packaging performance measurement (Nordin & Selke, 2010). In research domain 2 (i.e., management practices of sustainable packaging), while environmental and financial aspects are the major areas of investigation (Alfaro & Diaz, 2021; González-Boubeta et al., 2018; Meherishi et al., 2021; Zailani et al., 2012), the social dimension lacks adequate scholarly attention (Bortolini et al., 2018; Sharma & Henriques, 2005). In the extant literature, social dimension investigation mostly focuses on generic consumers behaviours, for example, factors of sustainable packaging adoption, consumers perceptions, attitudes and purchase intentions (Jurconi et al., 2022; Liem et al., 2022; Morgana Weber et al., 2021; Nguyen et al., 2020; Popovic et al., 2019; Santos et al., 2021; Schuermann & Woo, 2022; Wei et al., 2017), in which the attitude-behaviour gap has yet to be addressed. Other important social aspects of packaging

**TABLE 4** Future research agenda.

Research gap theme	Potential future research
Sustainable packaging technological innovations	<ul style="list-style-type: none"> Identifying ways to enhance commercialisation of sustainable packaging technological innovations Investigating factors that hinder the commercialisation of sustainable packaging technological innovations Exploring ways to help companies overcome the implementation barriers and promote companies' adoption of sustainable packaging innovations Examining how different levels of sustainable packaging practice adoption (e.g., innovative vs. commercialised solutions) affect firms' performance
Social dimension of sustainable packaging	<ul style="list-style-type: none"> Uncovering reasons of insufficient social aspect investigation in performance measurement frameworks and models of sustainable packaging Developing performance measurement frameworks and models that dedicate importance not only to environmental and financial aspects but also social dimensions in sustainable packaging performance measurement Conducting empirical research to address the attitude-behaviour gap of sustainable packaging adoption
Stakeholder integration in sustainable packaging management	<ul style="list-style-type: none"> Identifying ways to integrate different perspectives and concerns from both internal and external stakeholders to enhance the effectiveness of sustainable packaging management practices Devising effective strategies to balance the interests of all parties in managing sustainable packaging adoption
Packaging waste management	<ul style="list-style-type: none"> Examining contingency factors of packaging waste management effectiveness

(e.g., consumer involvement in sustainable packaging design and the effective collaboration along the supply chain for sustainable packaging management) lack empirical investigations. Drawing on the NRBV theory, *sustainable development* capability concerns a firm's engagement in sustainable practices that address all social, environmental and financial dimensions (Hart & Dowell, 2011). It is thus important for future studies to include social aspects in performance measurement of sustainable packaging (Boz et al., 2020; Nordin &

Selke, 2010), which not only provides companies with clear guidance in developing sustainable business strategies but also a holistic performance evaluation system for continuous improvements.

4.3 | Research agenda 3: Exploring strategies to enhance stakeholder integration in sustainable packaging management

In research domain 3 (i.e., consumer behaviours towards sustainable packaging), previous studies have examined consumers' attitudes, perceptions and purchasing intentions of sustainable packaging. While consumers value affordability and functionality of sustainable packaging, operational cost constitutes a firm's primary concerns (Palmer et al., 2021; Satapathy, 2017; White, Sarpong, & Ndrecj, 2015). This shows that different stakeholders have different concerns towards sustainable packaging adoption; however, the extant literature has not been able to address each stakeholder's needs adequately in sustainable packaging management. Based on the NRBV theory, stakeholder integration is important to achieve *product stewardship* capability to enhance the effectiveness of environmental practice implementation (Hart, 1995; Hart & Dowell, 2011). Future studies need to investigate ways to integrate different viewpoints from both internal and external stakeholders regarding sustainable packaging adoption (Heras-Saizarbitoria et al., 2020). This is important to assist managers in business strategy development and decision-making process, facilitating the effective implementation of sustainable packaging practices that balance the interests of all stakeholders along the supply chain.

4.4 | Research agenda 4: Examining different contingency factors of packaging waste management effectiveness

In research domain 4 (i.e., packaging waste management), different solutions to address packaging waste have been examined, including material reduction from source, end-of-life management (e.g., recycling), reverse logistics and waste valorisation. Based on the NRBV theory, the effective management of packaging waste is important as it helps companies build the three sustainable strategic capabilities, namely, *pollution prevention* capability through packaging waste minimisation; *product stewardship* capability through innovations in packaging waste management; and *sustainable development* capability through the considerations of all social, environmental and financial aspects in addressing packaging waste issues (Hart, 1995; Hart & Dowell, 2011). Waste management is an important aspect in sustainable business strategy development that not only helps companies reduce total operation cost (Yadav et al., 2023) but also fulfil corporate social responsibility in achieving a circular economy. However, the literature has mixed findings towards the implementation of different packaging waste management tactics, rendering it difficult for managers in decision-making and strategy development in tackling

packaging waste issues. As the effectiveness of environmental practice adoption is contingent on different factors (Wright & Nyberg, 2017), future studies need to conduct empirical investigations on the contingency factors that affect the effectiveness of different packaging waste management tactics. This provides practical recommendations to improve the process of developing effective waste management strategies.

5 | IMPLICATIONS

5.1 | Theoretical implications

To extend the NRBV theory, a conceptual framework has been developed, as shown in Table 5, to explicate the linkage between sustainable packaging adoption and the three NRBV strategic

TABLE 5 Conceptual framework linking sustainable packaging adoption and NRBV strategic capabilities.

Areas of sustainable packaging research	Achievement of NRBV strategic capabilities	Firms' competitive advantages
<p><u>Sustainable packaging materials and properties</u></p> <ul style="list-style-type: none"> Development of new sustainable packaging materials to improve performance Innovations in processing techniques to enhance packaging material properties 	<ul style="list-style-type: none"> <u>Pollution prevention capability:</u> Minimisation of packaging waste and environmental impacts <u>Product stewardship capability:</u> Reduction of life cycle cost due to better natural resource optimisation <u>Sustainable development capability:</u> Minimisation of environmental liabilities due to greater companies' commitment and investment in sustainable packaging practices 	<ul style="list-style-type: none"> Reductions in operational costs and environmental liabilities due to sustainable packaging innovations Achieving brand differentiation and distinctiveness in offering packaging that suits market demands to pre-empt competitors Long-term growth and future position due to sustainability practice compliance and continuous innovations Enhancement of corporate social responsibility image by taking accountability in packaging waste management
<p><u>Management practices of sustainable packaging</u></p> <ul style="list-style-type: none"> Effective adoption of packaging practices and strategies (e.g., driving forces for companies' adoption and the use of effective packaging attributes such as visual and functional attributes) Development of measurement framework/models to evaluate sustainable packaging performance 	<ul style="list-style-type: none"> <u>Pollution prevention capability:</u> Using measurement frameworks to continuously improve and evaluate sustainable packaging adoption considering all three sustainability aspects (i.e., social, environmental, financial) <u>Product stewardship capability:</u> Higher level of stakeholder integration along the supply chain, with better considerations of the social dimension (e.g. consumer involvement in packaging design) <u>Sustainable development capability:</u> Formulation of a more holistic, shared vision towards sustainable packaging along the supply chain through the devise of sustainability frameworks that dedicate importance to all social, environmental, and financial aspects 	
<p><u>Consumer behaviours towards sustainable packaging</u></p> <ul style="list-style-type: none"> Examination of factors underlying consumers' intents for sustainable packaging adoption 	<ul style="list-style-type: none"> <u>Pollution prevention capability:</u> Higher level of consumers' sustainable packaging behavioural adoption to alleviate packaging waste problems <u>Product stewardship capability:</u> Integration of different stakeholders' concerns including consumers' needs and preferences in sustainable packaging implementation <u>Sustainable development capability:</u> Developing a shared vision of sustainable operations among different stakeholders (e.g., consumers, managers, suppliers, and investors) 	
<p><u>Packaging waste management</u></p> <ul style="list-style-type: none"> Development of effective packaging waste management tactics 	<ul style="list-style-type: none"> <u>Pollution prevention capability:</u> Taking accountability to reduce packaging waste <u>Product stewardship capability:</u> Lower life cycle cost due to better packaging waste management <u>Sustainable development capability:</u> Continuous commitment and investment in packaging waste management 	

capabilities, namely, *pollution prevention*, *product stewardship* and *sustainable development*. The development of the conceptual framework is based on the systematic literature review findings as summarised in Table 3. The framework details how gaining strategic capabilities through sustainable packaging adoption leads to long-term competitive advantages in four areas: (1) reductions in operational costs and environmental liabilities due to sustainable packaging innovations (Bataineh et al., 2024; Jacomossi et al., 2021; Jiménez-Guerrero et al., 2015; Moshood et al., 2022; Tian et al., 2023); (2) brand differentiation through meeting market needs of eco-packaging to pre-empt competitors (Korhonen et al., 2020; Yokokawa et al., 2021); (3) long-term growth and future position through continuous innovations in packaging (Erzurumlu et al., 2023; Long et al. 2023; Xie et al., 2019); and (4) enhancement of corporate social responsibility image through taking accountability in packaging waste management (Long et al. 2023; Mukonza & Swarts, 2020; Nickerson et al., 2022). This conceptual framework explicates important sustainable packaging research areas and their implications for strategy development within an NRBV perspective, which not only adds theoretical value by enriching the theory but also provides insights for future empirical testing (Ketchen & Craighead, 2023).

5.2 | Practical implications

Synthesising findings from each prominent research domain provides practical implications for business strategy development in sustainable packaging. Firstly, findings on packaging materials' performance and properties, packaging material processing techniques and technology innovations offer companies a useful guide for packaging material selection and development. The consolidation of waste treatment solutions also assists firms in developing appropriate strategies for tackling packaging waste. Considering the high technological and operational barriers to packaging innovations, different strategies can be adopted by firms of different financial capabilities. For companies with greater financial resources, investment in those technologies is worthwhile to gain sustainable competitive advantage in the long run (Hart, 1995; Hart & Dowell, 2011). Meanwhile, for companies with less financial and technological capability, it is prudent to choose commercialised packaging solutions.

The review also summarises findings from the management perspective, illustrating various packaging strategies, performance measurement frameworks and driving forces for sustainable packaging adoption, which assist companies in implementing and evaluating packaging strategies that suit their respective business needs. Further, the overview of factors underlying consumers' adoption of sustainable packaging offers practical insights into devising marketing campaigns and improving packaging design. The findings suggest that balancing between consumers' concerns and the companies' operational costs is key to developing effective sustainable packaging strategies.

6 | CONCLUSION

This study combines keyword co-occurrence analysis, thematic analysis and qualitative content analysis to synthesise the extant literature on sustainable packaging. There are four major research domains in the literature: (1) sustainable packaging materials and properties, (2) management practices of sustainable packaging, (3) consumer behaviours towards sustainable packaging and (4) packaging waste management. A diversity of new sustainable packaging materials and processing technologies have been developed; while in the business management realm, management practices of sustainable packaging, consumer perceptions and behaviours and packaging waste management solutions are investigated.

The NRBV theory, which posits that firms can attain competitive advantage through the adoption of sustainable operational practices, was used to suggest future research agenda based on three strategic capabilities, namely, *pollution prevention*, *product stewardship*, and *sustainable development*. To capitalise on sustainable packaging technological innovations, it is important for upcoming research to examine the factors that hinder the commercialisation of the developed technologies and explore ways to facilitate companies' effective adoption. In the development of sustainable packaging performance measurement frameworks, future studies need to identify reasons attributing to the lack of social dimension measurement and investigate ways to include social dimension evaluation. In addition, it is crucial for future research to explore strategies to enhance stakeholder integration in sustainable packaging management, in which the perspectives of different internal and external stakeholders are taken into consideration. To tackle packaging waste, future studies need to conduct empirical investigations to examine the contingency factors that affect the effectiveness of different packaging waste management tactics to provide practical recommendations. These proposed research directions aim to enhance the effectiveness of business strategy development for sustainable packaging to achieve competitive advantage and future growth.

CONFLICT OF INTEREST STATEMENT

The authors have no conflict of interest to declare that are relevant to the content of this article.

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SUPPORTING INFORMATION

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