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2 **Joint Optimization of Bus Scheduling and Targeted Bus Exterior**

3 **Advertising**

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11 **Abstract**

12 Bus exterior advertising provides a powerful way to establish brand awareness since it can reach  
13 a mass of audiences with a high frequency. For a certain advertisement category, the advertising  
14 effectiveness is largely depended upon its exposure times to the target audience who takes interests of  
15 the advertisement, which is termed as targeted advertising. Given that the distribution of target  
16 audiences over a city varies among different advertisement categories, a practical way of enhancing  
17 overall advertising effectiveness is to deploy the bus with certain advertisement category to the bus  
18 line that best fits it “target area”. This gives rise to a decision-making problem of targeted bus exterior  
19 advertising and bus scheduling. In this paper, the problem is formulated as a bi-objective optimization  
20 model with objectives of maximizing the quantified advertising effectiveness and minimizing the  
21 number of bus fleet size to cover all trips. The advertising effectiveness is quantified using the audience  
22 demographic data. The deadheading of buses is also enabled in the scheduling process to facilitate both  
23 objectives. The NSGA-II-LNS algorithm is developed to solve the bi-objective problem with the  
24 incorporation of large neighborhood search operators into the framework of the NSGA-II to improve

25 solution quality. Various experiments are set up to verify the proposed model and solution algorithm.  
26 **Keywords:** Targeted bus exterior advertising; bus scheduling; bus deadheading; bi-objective  
27 optimization; NSGA-II-LNS.

## 28 **Introduction**

29 Transit advertising is a form of out-of-home (OOH) media that displays advertisements on the  
30 public transportation vehicles or in any related public transportation areas. For its high visibility and  
31 frequent exposure to the audiences, transit advertising is still a competitive and powerful way to win  
32 their attention despite the fast emergence of many new media, e.g., online media (Huang et al. 2022a).  
33 According to the American Public Transportation Association (APTA), the transit advertising can  
34 reach up to 83% of audiences on weekdays and 69% on weekends (APTA 2019). Out of all sorts of  
35 transit advertising, the bus exterior advertising is of particular advantage because it can cover a broad  
36 range of city areas through the mobility of bus and impact not only the passenger but anyone who can  
37 see the advertisement along the bus line (Roux 2014). Hence, more emphasis should be placed on the  
38 bus exterior advertising in launching a transit advertising campaign.

39 When considering bus exterior advertising, it is very important to assess the demographic that the  
40 bus line system can reach. Specifically, some audiences might not be interested in the content of certain  
41 advertisements even though they are constantly exposed. There also exists a variance in the number of  
42 interested audiences across different city areas. For example, in the tech hub of a city, people are more  
43 likely to prefer the advertisements related with high-tech products. Therefore, the concept of “targeted  
44 advertising” is proposed with the intention of maximizing the effectiveness of advertising (Johnson  
45 2013; Tucker 2014; Wang et al. 2019), in which the core task is to expose the advertisement as many  
46 times as possible to its real “target audience”. Furthermore, massive researches on transportation big  
47 data in recent years have enabled to capture the number and distribution of target audience across the  
48 city (Wang et al. 2022; Huang et al. 2021b; Rajput et al. 2022). As for the targeted bus exterior  
49 advertising, the exposure times directly determined by the bus scheduling plan, which gives space for

50 optimization. For example, for an advertisement category which takes one certain region as the target  
51 market, the total exposure times can be increased by deploying more buses that are applied with this  
52 advertisement to serve the line passing this region.

53 The conventional bus scheduling assumes that each bus can serve only one bus line, in which  
54 sense the effectiveness of bus exterior advertising is relatively consistent (Huang et al. 2022b; Teng et  
55 al. 2020; Jiang and Zhang 2022). While in the paper, a more practical situation is considered that the  
56 buses are allowed to shifted the service from one line to another (interlining). As deadheading trips (a  
57 bus departs empty from a dispatching terminal stop to a designated stop) are usually demanded for  
58 accomplishing the line change, we name this scenario as “bus scheduling under deadheading scheme”.  
59 The original intention of introducing deadheading was to reduce the bus fleet size that can cover all  
60 the trips, in that the vehicle resources could be arranged in a more flexible and efficient way (Ceder  
61 2016; Huang et al. 2021a; Zhang et al. 2021). Meanwhile, as the deadheading scheme enables line  
62 change, it is possible for the buses to reach a wider range of city areas and thus absorb more target  
63 audiences.

64 Hence, it is natural to raise a decision-making question based on the discussion above: under the  
65 deadheading scheme, how to properly schedule the buses on a service timetable and select the  
66 advertisement category applied on each bus, so as to maximize the overall effectiveness of bus exterior  
67 advertising as well as maintain a small bus fleet size. It has to be clarified that the improvement of  
68 advertising effectiveness is only an added value, rather than the purpose of bus scheduling. The  
69 solution does not violate any basic constraints of normal bus scheduling, but provides an alternative  
70 option from the perspective of advertising. In this paper, a bi-objective optimization program is  
71 proposed with the objectives of maximizing advertising effectiveness and minimizing the bus fleet  
72 size.

### 73 **Literature review**

74 Transportation economics is an emerging intersectional research field that has attracted attention

75 from both public transportation research and marketing and advertising research (Wexler and Fan  
76 2022). For the topic of transit advertising, existed studies mainly focused either on the quantitative  
77 evaluation of target audiences and potential effects from transit advertising, or the maximization of  
78 advertising effectiveness through different methods. Zhang et al. (2017a) captured the patterns of  
79 passengers and bus stations to quantitatively measure the advertising effectiveness from the Smart  
80 Card Transaction (SCT) data, geographic data and point of interests (POIs) data. A bus route  
81 recommendation model was then proposed to maximize the advertising effectiveness. A similar work  
82 was done by Zhang et al. (2017b), where the motion patterns and user interests were learnt by a  
83 probabilistic data model, and the top-k retrieval problem for advertisement recommendation was  
84 solved to support real-time decision making. Faroqi et al. (2019) used the smart card data to model the  
85 passengers' travel behavior and then proposed two behavioral advertising models regarding different  
86 optimization targets. Both models are formulated as linear programming models. They extended their  
87 work by clustering passengers with similar activities as a targeted group, and then developed an  
88 optimization model to allocate advertisements to the activity-trip groups (Faroqi et al. 2021). Huang  
89 et al. (2022a) estimated the distribution of target audiences by mobile phone data and land use data.  
90 Then, two distinct bus selection model were created to maximize the advertising effectiveness. For  
91 well-established brands, the goal was to expand the coverage of audiences, while for new brands, the  
92 goal was to acquire a high level of exposure.

93 Deadheading has been viewed and studied as an operational strategy in bus vehicle scheduling by  
94 the authors (Mahdavi Moghaddam et al. 2019; Wang et al. 2020; Huang and Wang 2022c; Liu et al.  
95 2022; He et al. 2022). Ceder and Stern (1981) first introduced the concept of deadheading trips. They  
96 constructed a deficit function as the graphical interactive interface and considered to insert an empty  
97 trip between two terminals aiming at reduce the bus fleet size with respect to the original departures  
98 from the terminals. Furth (1985) applied the concept on a single bus line with a directional imbalance  
99 in passenger demand. For the direction with lower demand, some buses were selected to return empty

100 (skip the whole trip), while the others returned in service. In this way, they found that the number of  
101 vehicles needed was reduced, as well as the waiting time of passengers. Yu et al. (2012) presented a  
102 two-phase partway deadheading strategy to improve the bus service on peak directions. The first phase  
103 assessed whether a partway deadheading was necessary based on the service reliability, and the second  
104 phase determined the beginning stop for the service of a deadheading vehicle. Liu et al. (2013)  
105 developed a bus stop-skipping scheme and considered the deadheading problem as a special case. The  
106 stop-skipping (deadheading) was formulated as an optimization model with objectives of minimizing  
107 costs of both passengers and bus operators. Tang et al. (2019) developed a model based on the deficit  
108 function which combined deadheading with other trip adjustment strategies, including limited stop and  
109 short turning, to reduce the required number of vehicles for a single line.

110 A research gap is identified from the previous studies. Although an increasing awareness of the  
111 potential market value in bus exterior advertising has led to a growing body of literature on this domain,  
112 and some studies have already sought to improve the effectiveness of advertising through proper bus  
113 scheduling or route selection, there is still no study that puts this problem under a deadheading scheme.  
114 According to the literature, the deadheading can successfully reduce the fleet size, and it is speculated  
115 that it can help to boost bus exterior advertising due to a wider coverage on the city area. Besides, in  
116 view of practical meaning, the deadheading scheme provides the most direct and cost-effective way to  
117 enhance the transit system given that the bus resources are always limited. Consequently, it is  
118 worthwhile to study this untouched problem.

### 119 **Objectives and contributions**

120 This study has two main contributions. First, to remedy the gap in the existing literature, it  
121 proposes a joint bus scheduling and advertisement selection problem under the deadheading scheme.  
122 The problem is then formulated as a bi-objective optimization model with aims of (1) maximizing the  
123 advertising effectiveness of bus exterior advertisements, and (2) minimizing the bus fleet size to cover  
124 all the trips. Second, due to the NP-hardness of the proposed bi-objective model, it is difficult to find

125 an exact method. So, a heuristic-based method named NSGA-II-LNS is designed as the solution  
126 algorithm. This method embeds the large neighborhood search operator into the framework of NSGA-  
127 II to refine individual solutions. Also, a piecewise linear approximation method is adopted to solve the  
128 advertisement selection subproblem which determines the optimal advertising plan for a given  
129 scheduling solution.

130 The remainder of this paper is structured as follows. Section “Problem description” describes the  
131 basic concepts in the problem, including the quantitative measurement of advertising effectiveness and  
132 the bus scheduling under deadheading scheme. Section “Model formulation” provides the bi-objective  
133 formulation of joint bus scheduling and advertisement selection problem, with elaboration on the  
134 model constraints. Section “Solution algorithm” develops a solution algorithm for the bi-objective  
135 problem based on the NSGA-II. Section “Numerical example” presents the numerical example to  
136 verify the proposed model and the solution algorithm. Finally, we conclude this paper in section  
137 “Conclusions” and point out some directions for future research.

## 138 **Problem description**

### 139 **Advertising effectiveness measurement**

140 The effectiveness of bus exterior advertising relates to many factors such as the target audience  
141 distribution, the exposure frequency, and the advertising format. Consequently, it is complicated to  
142 measure the overall advertising effectiveness (AE) quantitatively (Huang et al. 2022a).

143 For the purpose of modeling AE in a practical manner, the study area is first divided into several  
144 zones and each of them has a unique bus stop inside. The shape and size of divided zones are  
145 determined by the configuration of streets and blocks in the city. Then, the bus stops are looked as the  
146 centroids of their corresponding zones, aggregating the people who live in this region and may become  
147 the potential audience of bus exterior advertisements. Fig. 1 provides a simple illustration of the zone  
148 division strategy. The number of zones is identical to the number of bus stops. Thus, the term bus stop  
149 is used to refer to a zone hereafter. For a given bus stop  $p$  in the bus stop set  $P$  and advertisement

150 category set  $A$ , the target audience profile is denoted as follows,

$$151 \quad \{(a_1, \tau_{a_1 p}), (a_2, \tau_{a_2 p}), \dots, (a, \tau_{ap}), \dots\}, \quad (1)$$

152 where  $a$  is an advertisement category,  $a \in A$ , and  $\tau_{ap}$  represents the number of target audiences of  
153  $a$  around the stop  $p$ . Existing studies have verified that the target audience profile has a close  
154 relationship to the land use type of that location (Zhang et al. 2017a; Sun et al. 2020).

155 [Insert Fig. 1 here]

156 Then, the AE of a particular advertisement category  $a$  at bus stop  $p$  is measured by the  
157 accumulative exposure times within the time period (a target audience view the advertisement once is  
158 counted as one exposure), which is denoted as,

$$159 \quad \beta_{ap} = \tau_{ap} \sum_{k \in K^a} n_{kp}, \quad (2)$$

160 where  $\beta_{ap}$  is the value of AE for advertisement category  $a$  at bus stop  $p$ .  $n_{kp}$  is the number of  
161 times the bus applied with advertisement category  $a$  pass by the bus stop  $p$ .  $K^a$  is a subset of the  
162 bus set  $K$ . Note that those values are in essence determined by the transit route structure and the bus  
163 scheduling plans. Then, by accumulating the AEs at all stops, we acquire the global effectiveness of  
164 advertising of category  $a$ , which is denoted as,

$$165 \quad \beta_a = \sum_{p \in P} \beta_{ap}. \quad (3)$$

166 Further, this study considers a non-linear extension of Eq. (2). Wells (2014) claimed that multiple  
167 exposures to an advertisement increase audience awareness of the advertising message and facilitate  
168 consumer processing of the included information. However, the audience's attitude towards a brand  
169 does not increase linearly with the times getting exposed to the advertisement. Instead, the attitude  
170 displays a diminishing marginal utility or even excessive exposure times can cause a side effect on the  
171 advertisement. Schmidt and Eisend (2015) modelled the effect of advertising repetition as a nonlinear

172 quadratic course of effect which shaped as an inverted U curve. Following this principle, the expression  
 173 of AE (Eq. (2)) is reconstructed as follows,

$$174 \quad \beta_{ap} = \tau_{ap} \varphi(n_{ap}), \quad (4)$$

$$175 \quad \varphi(n_{ap}) = \begin{cases} -\frac{\varphi_0}{n_0^2} n_{ap}^2 + \frac{2\varphi_0}{n_0} n_{ap} & 0 \leq n_{ap} < n_0 \\ \varphi_0 & n_{ap} \geq n_0 \end{cases}, \quad (5)$$

176 where  $\varphi(\cdot)$  is a non-decreasing piecewise function which maps the actual exposure times to the  
 177 “effective exposure times” to better describe the practical influence of bus exterior advertisements. Fig.  
 178 2 illustrates the function curve. The effective exposure times grows gradually before leveling off at a  
 179 constant value  $\varphi_0$  when the actual exposure times reach the upper limit  $n_0$ , implying that no more  
 180 advertising benefit can be made from more bus visiting.

181 [Insert Fig. 2 here]

## 182 **Bus scheduling under deadheading scheme**

183 The classic vehicle scheduling problem (VSP) in public transportation is defined as establishing  
 184 the daily working schedules (rotations) for a fleet of buses, to cover a coordinated timetable. Each trip  
 185 in the timetable with specified departure time, arrival time, start stop, and terminal stop is covered by  
 186 exactly one rotation (Kliwer et al. 2006). Many previous studies on VSP make the preliminary  
 187 assumption that the bus vehicle are tied with the bus route, while in this study we tackle with a more  
 188 practical situation where buses can be dispatched across the lines. Since additional deadheading trips  
 189 are inserted into the rotation plan when the terminal stop of the former trip and the start stop of the  
 190 subsequent trip are different, this problem is named as VSP under deadheading scheme. The minimum  
 191 required fleet size of bus can be reduced as long as the deadheading trips are properly arranged within  
 192 the scheduling plan, despite the increased total working load (Ceder 2016). Another important reason  
 193 to consider deadheading trips is from the perspective of advertisement spreading. As it breaks the



194 bindings between bus and route, there is higher chance for the bus exterior advertisement to reach a  
195 wider range of city areas and to reach the actual target audiences.

196 Consider a graph representation of the VSP under deadheading scheme (see Fig. 3). The  
197 scheduling network is denoted as  $G=(N,E)$ . Each node  $i \in N$  represents a trip (or depot) and is  
198 associated with a beginning time  $bt_i$ , an ending time  $et_i$ , and the bus line it operates on. The set of  
199 arcs  $E$  contains the possible connections between nodes. Two types of arcs are involved: for the case  
200 where a pair of nodes  $(i,j)$  are set up on the same line, as long as their time periods are not  
201 overlapped, there will be an *in-line arc* to connect them; for the other case where  $(i,j)$  are on  
202 different lines, there will be a *deadheading arc* if their time interval is longer than the minimum  
203 required deadheading time  $\delta_{ij}$  (i.e.,  $bt_j - et_i \geq \delta_{ij}$ ). Note that the deadheading can take place either  
204 within one single bus stop (implying that there is no extra time duration for line changing) or between  
205 two distances stops (the bus needs to take an actual deadheading trip for line changing). A daily rotation  
206 of a bus is then modelled as a path starting from the depot, passing by a sequence of nodes, and  
207 returning to the depot eventually.

208 [Insert Fig. 3 here]

## 209 **Model formulation**

210 In this paper, optimization of the bus scheduling and the bus exterior advertisement selection are  
211 considered jointly. The three-index binary decision variables  $x_{ij}^k$  are introduced as the bus scheduling  
212 variable that equals to 1 if bus  $k$  serves trip  $j$  after  $i$ , and 0 otherwise. The two-index binary  
213 decision variables  $y_a^k$  reflect the advertising strategy that equal to 1 if bus  $k$  is applied with  
214 advertisement category  $a$ , and 0 otherwise.

215 Two objectives are addressed in this model. First, from the side of bus advertising, the objective

216 is to maximize the total AE of bus exterior advertisements. Second, from the side of bus scheduling,  
 217 we seek to minimize the bus fleet size because it is a direct reflection of the efficiency of bus utilization.  
 218 With smaller number of buses needed to run all the trips, it means the bus scheduling plan is executed  
 219 under a compact and smart timetable. Since the optimization of both objectives are facilitated by the  
 220 introduction of deadheading trips as discussed in section “advertising effectiveness measurement”, it  
 221 is assumed that the increased operating costs (driver and vehicle travel cost) for the transit company  
 222 to add deadheading trips into the timetable is far less than the capital cost of saving a bus. Furthermore,  
 223 as those two objectives are speculated to contradict in nature (e.g., improving the AE generally needs  
 224 a larger bus fleet size), rather than addressing them via the weighted sum method, it is more reasonable  
 225 to formulate the problem as a Bi-objective Optimization Problem (BOP) and then solve it using pareto-  
 226 based algorithms.

227 The mathematical formulation of joint bus scheduling and advertisement selection problem **[P1]**  
 228 is provides as follows.

229 **[P1]**

$$230 \quad \max z_1 = \sum_{a \in A} \sum_{p \in P} \beta_{ap} \quad (6)$$

$$231 \quad \min z_2 = \sum_{k \in K} \sum_{i \in N} x_{0i}^k \quad (7)$$

232 s.t.

$$233 \quad \beta_{ap} = \tau_{ap} \varphi \left( \sum_{k \in K} \sum_{i \in N} \sum_{j \in NU\{0\}} \lambda_{ip} x_{ij}^k y_a^k \right), \quad \forall a \in A, p \in P, \quad (8)$$

$$234 \quad \sum_{k \in K} \sum_{j \in NU\{0\}} x_{ij}^k = 1, \quad \forall i \in N, \quad (9)$$

$$235 \quad \sum_{j \in NU\{0\}} x_{ij}^k - \sum_{j \in NU\{0\}} x_{ji}^k = 0, \quad \forall i \in N, k \in K, \quad (10)$$

$$236 \quad \sum_{i \in N} x_{0i}^k \leq 1, \quad \forall k \in K, \quad (11)$$

$$237 \quad \sum_{i \in N} \sum_{j \in N} c_{ij} x_{ij}^k \leq MaxCr, \forall k \in K, \quad (12)$$

$$238 \quad et_i - bt_j + \delta_{ij} + Mx_{ij}^k \leq M, \forall i, j \in N \cup \{0\}, k \in K, \quad (13)$$

$$239 \quad \sum_{a \in A} y_a^k = 1, \forall k \in K, \quad (14)$$

$$240 \quad LB \leq \sum_{k \in K} \sum_{i \in N} x_{0i}^k y_a^k \leq UB, \forall a \in A, \quad (15)$$

$$241 \quad x_{ij}^k \in \{0, 1\}, \forall i, j \in N, k \in K, \quad (16)$$

$$242 \quad y_a^k \in \{0, 1\}, \forall a \in A, k \in K. \quad (17)$$

243 Eq. (6) is the first objective function which is to maximize the AE of bus exterior advertisements.  
 244 Eq. (7) is the second objective function which is to minimize the bus fleet size to cover the trips. Note  
 245 that the expression  $x_{0i}^k$  stands for the arc from the virtual depot node to the rest trip nodes in the  
 246 network. Constraint (8) specifies the expression of the AE as elaborated earlier in Eqs. (4) and (5).  
 247  $\lambda_{ip}$  is a binary parameter which equals to 1 if trip  $i$  contains stop  $p$ , and equals to 0 otherwise.  
 248 Constraint (9) enforces the rotations to cover every trip. Each trip must be served by exact one bus.  
 249 Constraints (10) and (11) define the trip chain of a bus. A valid trip chain must start from the depot  
 250 node, pass by a string of nodes one by one (or none), and return to the depot node again finally.  
 251 Constraint (12) restricts the upper limit of deadheading trips for a bus within the study time period as  
 252 too much deadheading maybe impractical even though the extra costs are ignored.  $c_{ij}$  is a binary  
 253 parameter which equals to 1 if serving trip  $j$  after trip  $i$  incurs a deadheading trip, and equals to 0  
 254 otherwise.  $MaxCr$  denotes the maximum number of deadheading trips for each bus within the time  
 255 period. Constraint (13) ensures the layover time between two consecutive trips must be no less than  
 256 the minimum required deadheading time. Note that this constraint together with the former constraints  
 257 also forbids subtours in the solution. Constraint (14) stipulates that each bus is only allowed to be  
 258 applied with one advertisement category during the planned period. Constraint (15) ensures the total

259 number of buses that are applied with the same advertisement category should be within a determined  
260 range. This constraint indicates the fairness consideration among all the advertisement categories. If  
261 there wasn't such a constraint, most or even all of the buses would be applied with one advertisement  
262 category, which in general has more target audience compared to other categories to maximize the total  
263 AE. Constraints (16) and (17) define the binary decision variables.

## 264 **Solution algorithm**

265 Since constraint (8) is non-linear and contains the multiplication of decision variables, the bi-  
266 objective programming model is a non-linear integer BOP. It has been noted that a single-objective  
267 bus vehicle scheduling problem is already NP-hard (Kliewer et al. 2006; Liu et al. 2013; Bie et al.  
268 2021). The proposed problem also includes the selection of bus exterior advertisement and a bi-  
269 objective structure that is more complicated to address than the general single-level VSP. Thus, the  
270 joint bus scheduling and advertisement selection problem is also NP-hard.

271 Given the extreme difficulty of applying an exact algorithm for the NP-hard problem, a new  
272 heuristic-based solution algorithm named NSGA-II-LNS is proposed to solve the bi-objective problem.  
273 The main idea lies on the integration of the group evolution mechanism and the neighborhood search  
274 operator into one algorithm. The non-dominated sorting genetic algorithm with the elitist strategy  
275 (NSGA-II) is a well-developed multi-objective optimization algorithm and has been used widely for  
276 its strong global search ability and robustness (Deb et al. 2002). To further refine the solutions that are  
277 produced by standard NSGA-II during each iteration, a large neighborhood search (LNS) operator is  
278 incorporated into the framework to search for new elite individuals. The algorithm also includes a  
279 piecewise linear approximation method for the nonlinear convex objective to make use of the mixed-  
280 integer linear programming solvers to solve the advertisement selection subproblem. Details of the  
281 algorithm are described in the rest of this section.

## 282 Overview of NSGA-II-LNS

283 First, some preliminary knowledges are provided on the multi-objective problem and the Pareto  
284 optimal solution. Consider a multi-objective problem,

$$285 \quad \min F(\mathbf{x}) = (f_1(\mathbf{x}), f_2(\mathbf{x}), \dots, f_t(\mathbf{x})) \quad (18)$$

286 s.t.

$$287 \quad \mathbf{x} \in \Omega, \quad (19)$$

288 where  $\mathbf{x}$  is the decision variable vector,  $t$  is the number of objective functions, and  $\Omega$  is the  
289 feasible space. The dominance rule between solutions is defined as follows. Let two solution vectors  
290  $\mathbf{u}, \mathbf{v} \in \Omega$ ,  $\mathbf{u}$  is said to dominate  $\mathbf{v}$  if and only if  $f_i(\mathbf{u}) \leq f_i(\mathbf{v})$  for every objective function index  
291  $i \in \{1, 2, \dots, t\}$  and  $f_j(\mathbf{u}) < f_j(\mathbf{v})$  for at least one objective function index  $j \in \{1, 2, \dots, t\}$ .  $\mathbf{u}$  and  $\mathbf{v}$   
292 are said to be non-dominated if neither of solution dominates the other. A solution vector  $\mathbf{x}^*$  is a  
293 Pareto optimal solution if there exists no other solution in the decision space that can dominate  $\mathbf{x}^*$ .  
294 Since typical multi-objective problems involve competing objectives, and no solution may make all  
295 objectives optimal simultaneously, we can obtain a set of non-dominated Pareto optimal solutions  
296 which is termed as the Pareto Front (PF) of the problem.

297 The NSGA-II operates and evolves on a population of solutions towards the better approximation  
298 of the PF. The core advantage of NSGA-II is its elitist strategy within the population. In particular, the  
299 fast non-dominated sorting procedure and the crowding distance calculation are applied in this  
300 algorithm. The fast non-dominated sorting ranks the solutions based on a hierarchical order with  
301 multiple levels. Solutions within the same level are non-dominated but dominate at least one solution  
302 in the lower levels. Further, on each non-dominated level, the non-dominated solutions are ranked by  
303 the crowding distance according to the descending order. The crowding distance is expressed as,

$$304 \quad D_r = \sum_{i=1}^t (F'_i(r+1) - F'_i(r-1)), \quad (20)$$

305 where  $D_r$  is the crowding distance of solution  $r$ ,  $F'_i(r+1)$  and  $F'_i(r-1)$  represent the  
306 normalized value of its next and previous solutions at objective function  $i$ , assuming that the solutions  
307 are sorted accordingly. The crowding distance of all marginal solutions are set as a very high value.

308 The steps of the NSGA-II-LNS algorithm can be described as follows.

309 **Step 0: (Initialize input parameters)** Set the parameters, including the population size  $N_p$ , the  
310 value of crossover probability  $\rho_c$ , the value of mutation probability  $\rho_m$ , and the maximum number  
311 of iterations  $I_{\max}$ . Set the iteration counter  $I = 0$ .

312 **Step 1: (Initialize population)** Generate the solutions as the number of population size  $N_p$  via  
313 the subroutine described in section “Solution generation subroutine”, and form the initial population  
314 (the first parent population). A checking procedure is then carried out to avoid duplicated solutions in  
315 the population.

316 **Step 2: (Large Neighborhood Search)** Perform the LNS for each solution in the current parent  
317 population. Evaluate the fitness of the newly-generated neighbor solutions. If the neighbor solution is  
318 not dominated by its original solution, it is added to the population as a new individual.

319 **Step 3: (Genetic operators)** Select two candidate solutions  $\mu$  and  $\nu$  from the parent  
320 population based on the tournament strategy. Set a uniformly distributed random number  $\gamma_c$  between  
321  $[0,1]$ . If  $\gamma_c < \rho_c$ , we conduct the crossover operation as follows. For each trip in the offspring solution,  
322 randomly pick one assigned bus from  $\mu$  and  $\nu$  conditioned that at least one of them is feasible,  
323 otherwise a third feasible bus is used. Similarly, if another random number  $\gamma_m < \rho_m$ , we conduct the  
324 mutation operation which is identical to the LNS in step 2 on the offspring solution. After that, the  
325 offspring solution is added to the child population. The former procedures are done for multiple times  
326 until a complete child population is generated.

327 **Step 4: (Generate new parent population)** Combine the parent population and the child  
328 population, and conduct the fast non-dominated sorting and crowding distance calculation as

329 aforementioned. The best  $N_p$  solutions in the combined population are retained and formed as the  
330 new parent population.

331 **Step 5: (Stopping criterion)** If the iteration counter  $I = I_{\max}$ , terminate the algorithm and output  
332 the final PF; otherwise, let  $I = I + 1$  and return to Step 2.

### 333 **Solution generation subroutine**

334 In the NSGA-II-LNS algorithm, new solutions need to be generated in the phase of population  
335 initialization. As described in section “Model formulation”, each solution is comprised of two elements,  
336 namely, the bus scheduling variables (i.e.,  $x_{ij}^k$ ) and the advertisement selection variables (i.e.,  $y_a^k$ ).  
337 The following procedures are adopted to generate values for both of them.

#### 338 *Generation of bus scheduling solution*

339 As for the bus scheduling variables, the mission of establishing the rotation for a fleet of buses is  
340 equivalent to assigning an available bus for each of the trip to be served. First, sort all the trips by the  
341 trip beginning time in an ascending order. Then, for each trip  $i$  in the sorted trip list, a candidate bus  
342 set is created to contain all the available bus that can be currently assigned to trip  $i$ , complying to the  
343 trip chain constraints (10) and (11), and the deadheading constraints (12) and (13). Hence, to ensure  
344 the feasibility of the bus scheduling, a bus  $k$  is randomly chosen from the candidate set for this trip.  
345 When there is no available bus for this trip, it has to be served by a dummy bus, implying the solution  
346 is infeasible. Besides, when choosing, priorities are given to the bus which has been already deployed  
347 for some trips, which is likely to leave more buses unused after finishing all trips and thus reduce the  
348 fleet size of bus to cover the trip.

#### 349 *Approximation of advertisement selection solution*

350 A notable feature of the bi-objective model **[P1]** is that, once fixing the value of bus scheduling  
351 variables, the bus fleet size (the second objective function) is then determined as a constant, and **[P1]**  
352 is therefore reduced to a single-objective optimization problem with only decisions on the

353 advertisement selection variable to maximize the AE, which should be much easier to solve. While on  
 354 the other hand, fixing the value of advertisement selection variables will not decrease the complexity  
 355 of the model as much. Even though each bus has a designated advertisement category, the problem  
 356 still remains an VSP with two objective functions. Given the inherent asymmetry of the solution  
 357 elements, we can determine the value of  $y_a^k$  after the generation of  $x_{ij}^k$  in the way of mathematical  
 358 programming.

359 Consider a reduced problem **[P2]** of **[P1]**, which is denoted as,

360 **[P2]**

$$361 \quad \max \sum_{a \in A} \sum_{p \in P} \beta_{ap} = \sum_{a \in A} \sum_{p \in P} \tau_{ap} \varphi \left( \sum_{k \in K} \tilde{n}_{kp} y_a^k \right) \quad (21)$$

362 s.t.

$$363 \quad \sum_{a \in A} y_a^k = 1, \quad \forall k \in K, \quad (22)$$

$$364 \quad LB \leq \sum_{k \in K} \sum_{i \in N} \tilde{x}_{0i}^k y_a^k \leq UB, \quad \forall a \in A, \quad (23)$$

$$365 \quad y_a^k \in \{0,1\}, \quad \forall a \in A, k \in K. \quad (24)$$

366 In **[P2]**,  $\tilde{n}_{kp}$  is the number of times that the bus  $k$  passes by the bus stop  $p$ . With the known  
 367 values of decision variable  $\tilde{\mathbf{x}}$ , it is also fixed as  $\tilde{n}_{kp} = \sum_{i \in N} \sum_{j \in NU\{0\}} \lambda_{ip} \tilde{x}_{ij}^k$ . So, the only decision  
 368 variable contained in this problem is  $y_a^k$ . It is also noticed from Fig. 3 that the function  $\varphi(\cdot)$  shown  
 369 in Eq. (5) is concave, therefore it is not difficult to prove that the maximization problem **[P2]** is an  
 370 integer programming problem with linear constraints and a convex objective function. In order to  
 371 efficiently solve this problem in practice, an approximation of the convex objective function is made  
 372 by a piecewise linear function. The commercial solvers, such as CPLEX, is then applied to solve the  
 373 approximation problem and output the optimal solution value of the bus advertising variable as  $\tilde{\mathbf{y}}$ .  
 374 Together with the bus scheduling variable, it forms a complete initial solution, denoted as  $(\tilde{\mathbf{x}}, \tilde{\mathbf{y}})$ .



## 375 **Large Neighborhood Search**

376 It is acknowledged that the Large Neighborhood Search (LNS), which basically perform destroy  
377 and repair operators repetitively on a single solution, has several advantages on enhancing the solution  
378 quality. As long as the operators are properly designed, the searching space can contain a large variety  
379 of neighborhoods with better solutions inside. Since the problem is over-constrained, to ensure the  
380 neighbor solution is still feasible, A tailored swap operator is designed to generate new bus scheduling  
381 solution and also use the method described in section “Approximation of advertisement selection  
382 solution” to determine the corresponding advertisement selection solution. Detailed steps are as  
383 follows.

384 **Step 1: (Swap operator)** For a solution  $(\tilde{x}, \tilde{y})$  in the population, define a set  $\Phi$  that consists  
385 of all the trip pairs that can swap their locations in the bus scheduling solution  $\tilde{x}$ , meaning that the  
386 new solution after swapping is still feasible. Specifically, there are arcs in the graph to connect the  
387 corresponding nodes after swapping, and the deadheading constraint (12) and the layover constraint  
388 (13) are still satisfied.

389 **Step 2: (Generate neighbor solution)** For the set  $\Phi$ , a greedy strategy is applied by sorting all  
390 the trip pairs based on the increment in the total AE (the first objective function value) once the trips  
391 are swapped in a descending order. In this way, the trip pair with the maximum potential to improve  
392 the solution is preferred for swapping. Based on the new bus scheduling solution, update the bus  
393 advertising solution via the approximation method as aforementioned. The new solution is denoted as  
394  $(\hat{x}, \hat{y})$ .

395 **Step 3: (Check acceptance rule)** Calculate the value of the two objectives for the solution  $(\hat{x}, \hat{y})$   
396 according to Eqs. (6) and (7). Subsequently, check the dominance relationship between the two  
397 solutions. If  $(\hat{x}, \hat{y})$  is not dominated by  $(\tilde{x}, \tilde{y})$ , add  $(\hat{x}, \hat{y})$  into the current population; otherwise  
398 give up this neighbor solution.

## 399 Numerical example

### 400 Data settings

401 The proposed joint bus scheduling and advertisement selection problem and the NSGA-II-LNS  
402 algorithm are numerically verified in this section. Since the proposed problem is relatively new and  
403 there is no existing benchmark instances, we construct a test transit system on the Sioux-Falls network,  
404 which has been widely used in transportation studies (Meng and Yang 2002; Wang et al. 2013). The  
405 network has 24 bus stops and 38 undirected links as depicted in Fig. 4. The link travel time is also  
406 labeled next to each link.

407 Five bus lines are manually designed within the transit system. Table 1 shows the route structures  
408 and headway settings of them. Once the route structure is decided, the one-way trip time of a line is  
409 also determined by summing up the time of each link it travels by. As the lines are bi-directional, a  
410 total of 10 distinct trips (i.e., both inbound and outbound trips) are involved. It should be noted that  
411 only the stops 1, 2, 13, 20 are taken as the beginning/terminal stop. Those four bus stops are indicated  
412 by red and dashed line in the figure. To establish the bus service timetable under the network, the study  
413 time period is set as  $T = [0, 720]$  and it is assumed that each line starts the first (inbound and  
414 outbound) trip at time 0, arrange the following trips sequentially according to the headway shown in  
415 Table 2, and the ending time of the last trip must not exceed the upper time limit. In this way, a unique  
416 timetable is generated. There are 144 trips in total encoded from 1 to 144. As for the connection  
417 between trips, both in-line arcs and deadheading arcs are created according to the definitions in  
418 problem description. And in order to avoid long-distance deadheading, the deadheading trips are only  
419 allowed in the following three situations (let  $tp_i$  and  $bp_j$  be the terminal stop of the former trip and  
420 the beginning stop of the subsequent trip respectively): (1)  $tp_i = bp_j$ , and trip  $i$  and  $j$  belong to  
421 different lines; (2)  $tp_i$  and  $bp_j$  are in the bus stop pair (1, 2); (3)  $tp_i$  and  $bp_j$  are in the bus stop  
422 pair (13, 20). The value set of minimum deadheading time between trip  $i$  and  $j$  is therefore

423 determined as  $\delta_{ij} \in \{0, 6 \text{ min}, 13 \text{ min}\}$ .

424 Regarding the input data related to bus advertising, consider a total of three bus advertisement  
425 categories (i.e.,  $|A| = 3$ ). It is assumed that the number of target audiences of a category around the  
426 bus stop follows a normal distribution, namely,  $\tau_{ap} \square N(\mu_a, \sigma_a^2)$ , where  $\mu_a$  and  $\sigma_a$  are the mean  
427 and standard deviation specific to the advertisement category  $a$ , respectively.  $\mu_a$  is uniformly  
428 generated between  $[80, 120]$ , and  $\sigma_a$  also follows a uniform distribution between  $[10, 20]$ . Hence,  
429 a synthetic dataset on target audience distribution is formed.

430 [Insert Fig. 4 here]

431 [Insert Table 1 here]

### 432 **Optimization results for the bi-objective problem**

433 We use the NSGA-II-LNS algorithm to solve the proposed problem. Some parameters inside the  
434 algorithm are set as follows. The population size and the maximum number of iterations are  $N_p = 100$   
435 and  $I_{\max} = 50$ . The value of crossover probability and mutation probability are  $\rho_c = 0.8$  and  
436  $\rho_m = 0.05$ . Also, the lower bound and upper bound shown in constraint (15) are set as  $LB = 5$  and  
437  $UB = 10$  respectively based on the rough estimation of the solution value. The parameters that affect  
438 the shape of AE function (seen in Eq. (5)) are set as  $n_0 = 20$  and  $\varphi_0 = 10$ . The maximum number of  
439 total deadheading trips allowed for each bus is set as  $MaxCr = 5$ . The algorithm is coded in Python  
440 and implemented on a personal computer with AMD Ryzen 7-5800HS @ 3.20 GHz and 16 GB RAM.  
441 The approximation problem is solved by the commercial solver CPLEX 20.1.0, invoking its functions  
442 on the piecewise linear optimization.

443 When the algorithm terminates, it returns a Pareto Front with 5 non-dominated solutions inside,

444 which possess different bus scheduling plans and exterior advertisement selections. Table 3 presents  
445 the value of both objectives for them as shown in the second and third column respectively. The overall  
446 result confirms the hypothesis that the two objectives optimized in the model are contradictory in nature.  
447 The solution with larger value of AE also has a larger bus fleet size (see Eqs. (6) and (7) for the  
448 expressions of objective functions). The inherent causes of this phenomenon could be attributed to two  
449 aspects: First, increasing the fleet size enlarges the decision space of both the bus scheduling variable  
450 and the advertisement selection variable, implying that there is higher chance to assign a proper  
451 advertisement category on the bus, thus to improve the total AE achieved from bus advertising. Second,  
452 given that the effective exposure time function, as shown in Eq. (5), displays a diminishing marginal  
453 utility with the number of actual exposure times, increasing the fleet size may decrease the average  
454 times of each advertisement category being exposed at the bus stops. Therefore, the exterior bus  
455 advertisements are promoted in a more efficient way.

456 Table 2 also provides the statistics on the trips, as shown in the right three columns. It is observed  
457 that the number of deadheading trips increases in general with the bus fleet size. Recall that the total  
458 number of trips is the same for each solution, this result may indicate that with more deadheading trips  
459 inserted into the scheduling plan, the effectiveness of advertising can be boosted. It is also noted that  
460 there is no significant difference on the average number of deadheading trips per bus of each solution.  
461 However, nearly all of them are close to the upper limit of the deadheading trips ( $MaxCr = 5$ ).

462 [Insert Table 2 here]

### 463 **Sensitivity analysis**

#### 464 *Effect of deadheading scheme*

465 To further investigate the impact of the deadheading scheme on the optimization result, a group  
466 of comparative tests are carried out by setting the maximum number of deadheading trips for each bus  
467 at different values ( $MaxCr = 2, 3, 4, 5, \infty$ ). Still, the NSGA-II-LNS algorithm is adopted as solution

468 algorithm. Fig. 5 presents the optimal Pareto Front of each test group. It shows apparently that the  
469 results are better in the group with higher value of  $MaxCr$ . The variance in total AE for each group  
470 is quite large when the bus fleet size is small, while it gets narrower with increasing number of bus  
471 fleet size. This is because the maximum deadheading trips constraint is easier to be satisfied when the  
472 bus serves fewer trips on average. Besides, since the total number of trips is fixed, we cannot improve  
473 the optimization results by infinitely raising the value  $MaxCr$ . This explains why the Pareto Front of  
474  $MaxCr = 5$  almost coincide with that of the group with infinite value of  $MaxCr$  (constraint (12) is  
475 said to be removed from the formulation).

476 Fig. 6 shows the number of deadheading trips and bus fleet size for each test group. As expected,  
477 the group with larger value of  $MaxCr$  generally takes more deadheading trips in the bus scheduling  
478 plan, which means that the deadheading trip is preferable for its potential in reducing the bus fleet size  
479 and improving advertising effectiveness as long as the number does not exceed the upper limit.  
480 However, it does not necessarily mean more deadheading is always better in practice. If so, the bus  
481 drivers have to get familiar with more bus line and the whole scheduling plan gets more difficult to  
482 operate.

483 [Insert Fig. 5 here]

484 [Insert Fig. 6 here]

#### 485 *Effect of approximation method*

486 In the NSGA-II-LNS algorithm, the approximation method acts as the main component for  
487 strengthening the solution quality. To investigate its performance, another comparative test is carried  
488 out in this subsection. As aforementioned, when the bus scheduling variable is given, the  
489 approximation method is then invoked to determine the advertisement selection variable by solving  
490 the piecewise linear approximation of the convex subproblem [P2]. A random generation method is

491 designed to replace this procedure for the comparison. The bus advertisement category for each bus is  
492 randomly assigned and the overall advertising still needs to satisfy constraints (22) and (23). The  
493 objective values and the detailed advertising plan of the Pareto Front provided by each method are  
494 presented in Table 3. Clearly, the result from approximation method is superior to that from random  
495 generation method with higher values of total AE under the same bus fleet size. This indicates that the  
496 performance of a heuristic solution algorithm can be greatly improved by incorporating the  
497 mathematical programming approach.

498 [Insert Table 3 here]

## 499 **Conclusions**

500 In this paper, the joint bus scheduling and advertisement selection problem under deadheading  
501 scheme is proposed. The problem is formulated as a bi-objective optimization problem with the  
502 objectives of maximizing the advertising effectiveness of bus exterior advertisements and minimizing  
503 the bus fleet size. Both the trip chain and the advertisement category of each bus are taken into  
504 consideration as decision variables. The NSGA-II-LNS algorithm is applied to solve the proposed  
505 problem by incorporating a large neighborhood search operator into the standard framework of the  
506 NSGA-II. Also, a piecewise linear approximation method is used to solve the advertisement selection  
507 subproblem determining the optimal advertising plan for a given scheduling solution. To test the  
508 performance of the NSGA-II-LNS algorithm, A synthetic bus line system is built on the Sioux-Falls  
509 network and randomly generate the target audience profile following the normal distribution. A Pareto  
510 Front with 5 non-dominated solutions is obtained from the experiment, indicating that better  
511 advertising effectiveness needs a larger bus fleet size to realize. Moreover, the sensitivity test on the  
512 deadheading scheme shows that adding more deadheading trips can produce solutions with better  
513 values at both objectives.

514 It should be acknowledged that this study still has limitations. Due to the unavailability of field

515 data, the experiments are conducted on an artificial network and the size of it is relatively small. Future  
516 works may seek to verify the model on a real-world transit network with more bus stops and lines. The  
517 mobile phone location data and land use data could be gathered to estimate the potential target audience  
518 distribution. The scheduling problem considered in this study is quite trivial, and more complicated  
519 scenario and more operational constraints should be considered. In addition, traffic dynamics (Cheng  
520 et al. 2021, 2022; Zhou et al. 2022) can be taken into consideration for the bus scheduling problem in  
521 future studies.

## 522 **Data Availability Statement**

523 Some or all data, models, or code that support the findings of this study are available from the  
524 corresponding author upon reasonable request.

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632 **Fig. 1.** An illustration of the concept of zone division.

633 **Fig. 2.** An illustration of nonlinear advertising effectiveness function.

634 **Fig. 3.** An illustration of bus scheduling network with deadheading trips.

635 **Fig. 4.** Sioux-Falls network.

636 **Fig. 5.** Optimal Pareto Front resulted from different values of maximum deadheading trips for each

637 bus.

638 **Fig. 6.** Number of deadheading trips and bus fleet size resulted from different values of maximum

639 deadheading trips for each bus.

**Table 1.** Bus line information of the transit network

Line id	Stop sequence	Trip time (min)	Headway (min)
1	1-3-12-11-10-16-17-19-15-14-23-24-13	45	10
2	1-3-4-5-6-8-9-10-17-19-15-22-21-24-13	54	15
3	1-3-4-11-14-23-22-20	31	10
4	2-6-8-7-18-16-17-19-20	23	15
5	2-6-5-9-10-15-22-23-24-13	36	20

**Table 2.** Solutions inside the optimal Pareto Front

Solution id	TAE	BFS	Trips/bus	Deadheading trips	Deadheading trips/bus
1	78705.2	10	14.4	37	3.7
2	78800.8	11	13.1	40	3.6
3	78943.8	12	12.0	47	3.9
4	78952.2	13	11.1	58	4.5
5	78967.2	14	10.3	56	4.0

Note: TAE = total advertising effectiveness; and BFS = bus fleet size.

**Table 3.** Comparisons of optimization results between approximation method and random generation method

Approximation method			Random generation method		
TAE	BFS	Advertisement plan	TAE	BFS	Advertisement plan
78705.2	10	0,0,1,2,0,0,2,2,1,1	78636.8	10	0,1,2,2,2,1,1,0,0,0
78800.8	11	2,0,1,2,0,2,0,1,2,1,1	78679.6	11	2,0,2,2,1,1,0,0,1,2,1
78943.8	12	2,2,2,0,1,1,0,0,0,2,1,1	78879.9	12	1,2,0,1,1,2,1,0,1,0,2,0
78952.2	13	0,2,1,1,0,0,2,1,1,0,2,1,2	78932.4	13	0,0,1,2,2,0,1,1,2,2,2,1,0
78967.2	14	1,2,1,1,2,1,2,0,0,0,2,0,1,0			

Note: TAE = total advertising effectiveness; and BFS = bus fleet size.