

Equipment Logistics Performance Measurement Using Data-Driven Social Network Analysis

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ABSTRACT

The construction industry relies heavily on the use of equipment. Equipment management for a single project is, in itself, challenging, and large contractors who want to achieve long-term success must also manage equipment at an intra-organizational level. While vast amounts of data are collected and updated dynamically to track equipment status within an organization, current practices do not consider these data during the decision-making process. Rather, companies often rely on a single metric, equipment utilization, for evaluating management performance. Inspired by the ability of social network analysis (SNA) to examine the interactions and relationships between people or objects, a SNA-based method for investigating equipment movements between project sites and equipment shops is proposed. This study proposes a novel performance metric, the direct dispatch index (DDI), which adds a distance weight to the clustering coefficient of SNA, to measure equipment dispatching performance from equipment logistics data. Historical equipment logistics data from the equipment and project management systems of a company in Alberta, Canada, were used to demonstrate the functionality and feasibility of the proposed approach. The methodology was found capable of evaluating the logistical effort associated with equipment dispatch and planning, thereby enhancing equipment management through improved decision-making.

Keyword: Resource Planning; Equipment Management; Social Network Analysis

INTRODUCTION

Equipment represents a large expense for heavy civil construction projects and corporations. While equipment management is essential for ensuring that projects are completed on time and on budget (Vorster, 2009), optimization of this process can have a considerable impact on project efficiency and, in turn, overall cost. Accordingly, many construction organizations are interested in evaluating equipment management performance. In current practice, however, evaluation of equipment management is solely based on rates of equipment utilization, with increased utilization suggestive of improved management performance.

Equipment utilization represents slightly different concepts depending on the management level to which it is applied. Utilization at a project level (El-Rayes and Moselhi, 2001; Wang et al., 2004) is based on equipment downtime, which is affected by a variety of factors such as site

49 conditions, operator skills, equipment conditions, and force majeure (Prasad and Park, 2004).
50 Utilization at the corporate level, also known as deployment, assesses the utilization of
51 equipment over its lifetime (Vorster, 2009). This level of management, also known as centralized
52 equipment management, is performed to allocate self-owned mobile equipment across various
53 projects at a corporate level (Mitchell, 1998; Fan et al., 2006). Factors influencing corporate-
54 level equipment utilization include the length of the construction season, economic situation, and
55 ongoing project numbers.

56 Although an important metric for evaluating equipment management performance, utilization
57 rates do not consider the logistical effort associated with equipment management at a corporate
58 level. Inefficient deployment of equipment between worksites and equipment shops can increase
59 logistics-associated effort, expenditures, and reduce the amount of time equipment is available to
60 work. Methods capable of reliably quantifying logistical effort of equipment management
61 practices, however, remain relatively unexplored. Social network analysis (SNA) is an analysis
62 or investigation method used for examining the interaction or relationship between studied
63 objects. It is a powerful tool to study intra-organizational interactions that is well-suited to study
64 the movement of equipment from project to project or equipment shop using existing company
65 data—a process that is relatively unexplored in equipment management literature. Although
66 useful for determining the number of equipment movements, SNA does not consider the distance
67 of each movement, which is an important factor when assessing logistical performance. To
68 address this limitation, this research has developed a novel decision metric—the direct dispatch
69 index (DDI)—that adds a distance weight to the clustering coefficient of SNA to more
70 comprehensively evaluate the logistical effort associated with equipment management practices.
71 Use of the DDI can enhance the ability of construction companies to more comprehensively and,
72 in turn, more reliably assess equipment management practices and to compare them between
73 various equipment managers or groups within the organization.

74 The content of this paper is organized as follows: First, previous research on equipment
75 management and applications of SNA in construction are reviewed. Then, the DDI performance
76 metric is formulated, data sources are detailed, data cleaning and fusion are described, and social
77 network theory and characteristics of SNA are introduced. To demonstrate the functionalities of
78 the decision-support metric, a case study is conducted using historical data collected by a large
79 contractor in Alberta, Canada. Potential applications of the DDI and strategies to improve
80 performance are suggested. Research contributions, limitations, and future work are discussed.

81

82 **LITERATURE REVIEW**

83

84 **Construction Equipment Management**

85

86 Equipment management is an essential component of a construction business that can affect both
87 project and corporate performance (Samee and Pongpeng, 2016). Over the past decades,
88 construction equipment management has been studied from various perspectives that can be
89 classified into three major topics: (1) equipment costs associated with acquisition, operations,
90 maintenance, and disposal of equipment (Mitchell, 1998; Fan et al., 2008; Bayzid et al., 2016);
91 (2) equipment and fleet management using modern tracking technology (Azar and Kamat 2017);
92 and (3) equipment selection and operation to improve equipment utilization at the project level
93 (Chae and Yoshida, 2010; Alshibani and Moselhi, 2016).

94 Equipment cost is the most frequently studied amongst all equipment management factors. With
95 the development of data mining technology, recent regression models capable of using historical
96 equipment data to predict equipment maintenance cost at any point in time for any maintenance
97 interval have been developed (Yip et al., 2014; Bayzid et al., 2016). Rather than using internal
98 historical data, equipment residual value analysis is now primarily being performed using
99 auction and re-sale records collected in online databases—a practice that is widely accepted in
100 literature (Lucko, 2003). Recently, advanced heuristic algorithms and spatial cost analysis based
101 on regression models have been further developed (Lucko 2003; Fan et al., 2008; Ponnaluru et al.
102 2012). In short, these models are used to estimate life-cycle or maintenance costs of equipment,
103 to provide analytical support for determining when equipment should be acquired, and to
104 determine if a make or model is worth being acquired.

105 Due to the rapid development of tracking technology, recent equipment operation studies have
106 focused on tracking and analyzing equipment data. While systems based on global positioning
107 systems (GPS) developed by equipment manufacturers have been designed to locate individual
108 pieces of heavy equipment and to diagnose their mechanical health (e.g., equipment engine hours,
109 fuel consumption, and geo-location of equipment) in real time, these systems lack in-depth
110 analytical capabilities and are limited by poor accuracy (Azar and Kamat, 2017). Other
111 researchers have focused on coupling tracking technology with other types of technological
112 advances. Taking advantage of pattern recognition technology and algorithms, recent research
113 has investigated the incorporation of non-location data, such as the weight, payload, and pose of
114 the machine, with tracking technology to improve model accuracy (Ibrahim and Moselhi, 2014;
115 Pradhananga and Teizer, 2015).

116 At the project level, real-time tracking has been used to record the cycle time of equipment and
117 to reduce idle time on large worksites by facilitating fleet management and equipment dispatch
118 for material handling problems, such as concrete delivery (Lu et al. 2007) and earthmoving
119 projects (Song and Eldin, 2012; Alshibani and Moselhi, 2016). Taking advantage of shortest path
120 algorithms in logistics, real-time optimization of transportation routes have been developed to
121 improve earthmoving operations based on GPS on mining worksites (Choi and Nieto, 2011).
122 However, the overwhelming costs associated with achieving real-time data together with the
123 rigidity of simulation and optimization methods have limited the practical application of these
124 methods. Indeed, it remains common practice in construction to examine tracking data weekly or
125 monthly, with analyses being conducted quarterly or annually.

126 While equipment logistics have been seldom studied or considered in equipment management
127 research, several researchers have contended that consideration of equipment dispatch and
128 transport may enhance decision-making (Fan et al., 2006; Hendi, 2007). Furthermore, in contrast
129 to real-time tracking data, equipment logistics data, which involves recording equipment
130 movements from project to project, can be tracked economically and updated dynamically. In
131 spite of these advantages, methods capable of transforming logistics data into useful information
132 have not yet been reported.

133

134 **Social Network Analysis**

135

136 SNA was first introduced into sociology, anthropology, and political science based on
137 knowledge from networks and graph theory. Nodes (i.e., vertices) and edges (i.e., ties) comprise
138 the network structure of SNA, where nodes can represent individuals, groups, or companies and
139 edges can represent relationships, communications, or movements between nodes. Taking

140 advantage of its visualization power, an increasing number of studies are adopting SNA to
141 analytically evaluate social relationships and network characteristics (Zheng et al., 2016). SNA
142 has been applied in construction engineering and project management, and has proven to be a
143 powerful tool for illustrating business relationships and behaviors between construction projects
144 (Borgatti and Foster, 2003; Tortoriello et al., 2012; Hansen et al., 2005). Recently, human
145 mobility using civil infrastructure was studied using geo-social network analysis using mobility
146 data collected from Twitter (Wang and Taylor, 2015).

147 SNA can be used to investigate network issues in the field of engineering project organization
148 (Chinowsky and Taylor, 2012). Among 63 recent SNA-based papers in construction engineering
149 and management, 15 papers examined intra-organizational relationships and 47 papers examined
150 inter-organizational relationships. Only one paper did not examine intra- or inter-organization
151 relationships, instead using nodes to represent defects rather than individuals or organizations
152 (Zheng et al., 2016). At the inter-organizational level, which comprises the scope of most studies,
153 SNA is often used to evaluate business activities, such as supply chain management and strategic
154 alliances. Many believe that the ability of SNA to conduct multiple-level analysis and integrate
155 quantitative, qualitative, and graphical data represents a unique approach for solving certain
156 project management problems (Pryke, 2012). SNA has been used to study (1) historical data for
157 construction project coalitions, which revealed close relationships between some consultants and
158 contractors (Pryke, 2004), and (2) resource management to investigate business relationships at
159 the inter-organizational level (Sandhu and Helo, 2006).

160 At the intra-organizational level, SNA can be applied to study the communication problems
161 between key individuals in a complex network that are difficult to investigate using other
162 methods. With the development of virtual design technologies in civil engineering, SNA has
163 been conducted using digital logs generated by Building Information Modeling (BIM) software
164 to visualize collaborations and rank importance of designers (Zhang and Ashuri, 2018). In
165 addition, intra-organizational SNA can demonstrate positive relations between relationships and
166 performance, allowing the efficiency and performance of corporate operations to be evaluated
167 using SNA (Lin and Tan, 2013; Priven and Sacks, 2015).

168 By failing to provide sufficient detail to improve overall performance intra-organizationally,
169 previous studies have not fully addressed the practical needs of equipment management
170 personnel. The present research is proposing an analytical method designed to generate
171 interpretable information for practitioners to improve intra-organizational equipment
172 management performance *in terms of equipment movement*. Data obtained from a large general
173 contractor has been used to validate and to demonstrate the functionality of the proposed
174 approach, rendering the method ready for implementation.

175

176 **METHODOLOGY**

177

178 A data-driven performance measurement method capable of quantitatively and reliably assessing
179 logistical effort associated with equipment deployment is proposed. Workflow of the developed
180 methodology is summarized in Figure 1. Briefly, data collected from equipment tracking and
181 project management systems are first fused and cleaned. Based on the mapped equipment
182 logistics data, a social network model is established using social network theory. To map the
183 management scope of each equipment shop, community structures are detected in the network
184 using the Louvain method (Blondel et al., 2008). Centrality measurements are calculated to

185 identify the importance of shops. The novel DDI performance metric is then used to evaluate the
186 logistical performance of each shop.

187

188 **Data Input**

189

190 Equipment logistics, involving equipment dispatch and transport, can be extracted from
191 equipment movement data, especially for heavy mobile equipment such as large excavators.
192 Equipment manufacturers offer subscriptions that allow companies to record the real-time geo-
193 locations of their equipment. Alternatively, self-developed systems, commercial tracking systems,
194 or manual recording practices can be used to obtain real-time equipment location data. An
195 example of equipment tracking data is shown in Table 1.

196 To connect the geo-locations with internal identifications of projects and shops, project details
197 from the project management system are extracted. Details, such as project internal identifications,
198 project location, and project descriptions, are used to geographically associate each piece of
199 equipment with the equipment tracking data. Data adapters are then used to combine data from
200 these various sources into one centralized dataset, providing richer information for data mining (Ji
201 and AbouRizk 2018).

202 In this study, the data adapter was designed to extract only the portion of the information
203 contained in the equipment tracking and project management systems that are required for input
204 into the social network model. The data adapter was developed in *R* (R Core Team, 2017), an
205 open-source statistics software program capable of handling large-scale data, which performs
206 several functions including data connection, wrangling, cleaning, and mapping. In this study, the
207 *dplyr* and *tidyr* packages in *R*, which can process large-sized datasets in relatively little time,
208 were used to perform data wrangling tasks. Output of the data adapter are mapped logistics data,
209 exemplified in Table 2, which detail the location and assigned project for each piece of
210 equipment at any point in time.

211

212 **Social Network Modeling**

213

214 The social network model, presented as a weighted network diagram, consists of nodes and
215 edges. In social network studies, nodes are, typically, the individual or group being studied,
216 while edges represent relationships, communications, or behaviors between nodes. In this study,
217 project and equipment shops, where equipment is used, maintained, and stored, are the
218 individuals being studied. Similarly, the movement of equipment can be represented as a
219 communication between a shop and a project, or between two project sites.

220 As such, nodes represent locations of project jobsites or equipment shops (i.e., storage sites), and
221 edges represent the movement of equipment between sites. In the example outlined in Table 3,
222 equipment shops (e.g., S600016 and S600019) and projects (e.g., PE09190, PE09194, and
223 PE09196) are identified as nodes. The edge (e.g., ID 1), represents the movement of construction
224 equipment between nodes S600016 and PE09190. Weights of edges are often used to denote the
225 strength of the relationship between nodes. Here, the weight, w_{ij} , is defined as the total count of
226 the equipment movements between node i and j , which can be obtained through accumulating
227 each movement associated with individual equipment from historical logistics data. In this
228 example, there are 7 movements along edge 1 between nodes S600016 and PE09190.

229

230 **Social Network Analysis**

231 A social network model can be used to (1) recognize patterns of relationships, (2) identify the
 232 importance of each node through centrality measurements, and (3) detect the community
 233 structure in a network as subgroups or subsets (Zhang and Ashuri, 2018). Since shops and
 234 projects are usually divided into geographically-distinct groups in practice, the community
 235 structure can be detected by modularity to identify the management area of an equipment shop.
 236 The centrality of nodes representing the equipment shops can also be measured by either a social
 237 network model or a community structure of the social network.

238 Centrality measurements are used to rank the importance of nodes. Characteristics including
 239 degree (i.e., number of edges connected to the node in the network), closeness (i.e., average
 240 length of the shortest path between the node and all other nodes), betweenness (i.e., number of
 241 times that a node is on the shortest path between two other nodes in the network), and clustering
 242 coefficients (i.e., degree to which nodes in a social network tend to cluster together) are well-
 243 defined in SNA to quantitatively evaluate the centrality of a node. In an undirected graph, the
 244 local clustering coefficient can be calculated using Eq. 1, which ranges from 0 to 1.

$$245 \quad C_i = \frac{2e_i}{k_i(k_i-1)} \quad (1)$$

246 Where k_i is the number of neighbours of the i th node, and e_i is the number of connections
 247 between these neighbours.

248 Long-distance transport of equipment across states or provinces is a costly endeavor.
 249 Consequently, equipment management is usually divided geographically and assigned to
 250 equipment shops instead of managing the equipment at a corporate level. Each equipment shop
 251 manages the equipment in a certain region, with management scope including planning, dispatch,
 252 maintenance, and repair. Accordingly, equipment movements within management regions often
 253 account for a substantial portion of the data, with a few equipment movements occurring from
 254 region to region to fulfill the urgent needs of projects. To investigate the performance of each
 255 shop, regions managed by each shop must be identified.

256 Modularity, which aims to divide networks into smaller groups and detect community structures
 257 within a network, can be used to identify the management region of each shop. Following the
 258 application of modularity techniques, the nodes in a community are more densely connected with
 259 each other than the rest of the network. Among the proposed modularity algorithms, the Louvain
 260 method, essentially a greedy optimization method, is the most popular due to its ability to
 261 outperform similar methods in terms of modularity and speed (Blondel et al. 2008). In each
 262 iteration of the Louvain method, the nodes are first grouped into small communities based on the
 263 value ΔQ as shown in Eq. 2.

$$264 \quad \Delta Q = \left[\frac{\sum_{in} + k_{i,in}}{2m} - \left(\frac{\sum_{tot} + k_i}{2m} \right)^2 \right] - \left[\frac{\sum_{in}}{2m} - \left(\frac{\sum_{tot}}{2m} \right)^2 - \left(\frac{\sum_{tot}}{2m} \right)^2 \right] \quad (2)$$

265 Where \sum_{in} is the sum of the weights of the links inside C , \sum_{tot} is the sum of the weights of the
 266 links incident to nodes in C , k_i is the sum of the weights of the links incident to node i , $k_{i,in}$ is
 267 the sum of the weights of the links from i to nodes in C , and m is the sum of the weights of all of the
 268 links in the network.

269 Nodes in the communities then become the nodes, and the optimization method is again applied
 270 to the new network. Through iterations, modularity results are achieved, and tight relationships
 271 between projects and shops within the community structures of the network emerge. From this,
 272 the management scopes of shops are easily identified.

273

274 **Direct Distance Index Performance Metric**

275

276

277 Equipment dispatch in real practice must be investigated and divided into two strategies: (1)
278 equipment that can be dispatched from the equipment shop or (2) equipment that can be
279 dispatched from another project when the locations of two projects are close. Other than when
280 equipment must be sent back to equipment shops for repairs or rebuilds, equipment should be
281 dispatched from one project to another. Direct dispatch of equipment from project to project can
282 not only reduce the logistical effort but may also reduce equipment travel time and, in turn,
283 increase long-term equipment utilization.

284 Notably, clustering coefficients can be used to evaluate dispatch strategies by quantifying the
285 number of times that equipment is dispatched from projects as a ratio of the number of
286 dispatches from shops. For nodes representing shops, the numerator of the clustering coefficient
287 (i.e., e_i) refers to the number of equipment movements from project to project. Clustering
288 coefficients are currently limited by their inability to consider the impact of distance on project
289 performance (i.e., cost and time). While the number of movements (as calculated by clustering
290 coefficients) is significant, it is also important to consider distances associated with each
291 movement. As such, to overcome the limitation of clustering coefficient, a second weight,
292 distance, is introduced to achieve the DDI. The DDI is, therefore, designed to quantify the
293 reduction in the distance that equipment must travel to reach its destination. Here, the distances
294 between nodes in kilometers, d_{ij} , are the distances that must be driven to transport equipment
295 from one location to another given the geo-locations of the nodes for both shops and projects. In
296 this study, driving distances are determined using navigation tools from transportation routes;
297 algorithms to determine distances are not applied. *DDI*, which considers both the number of
298 equipment movements, w_{ij} , and the logistical distances, d_{ij} , can be calculated using Eq. 3 and 4.

$$299 \quad d_{ij}^* = d_{is} + d_{sj} \quad (3)$$

$$300 \quad DDI = \frac{\sum_{i=1}^n \sum_{j=1}^n (d_{ij}^* - d_{ij}) \times w_{ij}}{\sum_{i=1}^n \sum_{j=1}^n d_{ij}^* \times w_{ij}} \quad (4)$$

301 Where d_{ij} is the distance from node i to node j , d_{ij}^* is the distance from node i to node j through
302 shop S , and w_{ij} is the total count of equipment movements between node i to node j .

303 The index ranges from 0 to 1, with a greater value indicating improved dispatch efficiency.
304 When the index is 0, equipment is inefficiently dispatched from equipment shops to projects, and
305 when the index is 1, all equipment is efficiently dispatched from project to project.

306

307 **ILLUSTRATIVE EXAMPLE**

308

309 This example compares two dispatch plans, which are illustrated as social network models in
310 Figures 2 and 3. Both social network models include a shop, four projects that are represented by
311 five nodes, with five pieces of equipment travelling from location to location. Shop and project
312 locations, and, consequently, the distance between nodes (i.e., d_{ij}), are the same in both models.
313 However, because equipment dispatch plans vary between the models, the number of equipment
314 movements (i.e., w_{ij}) differs. Data are summarized in Tables 4 and 5.

315 As per Eq. 2, clustering coefficients are calculated for Models A and B as 0 (=0/6) and 0.5 (=3/6),
316 respectively. While there are a maximum of 6 edges between nodes 1, 2, 3, and 4, there are 0
317 edges in Model A and 3 edges in Model B. Using Eq. 3 and Eq. 4, *DDI* are calculated as 0
318 (=0/400) and 0.7125 (=19×5/400+19×5/400+19×5/400=285/400) for Models A and B,
319 respectively. Note that denominators of both *DDI* ($\sum_{i=1}^n d_{ij}^* \times w_{ij}$) are the same (i.e., 400). For
320 Model A, both the clustering coefficient and *DDI* of node S are 0. For Model B, the clustering

321 coefficient of node S is 0.5, and the direct dispatch index is 0.7125. A greater DDI indicates that
322 fewer detours comprise the dispatch plan outlined in Model B compared to that in Model A,
323 consistent with illustrations in Figures 2 and 3.

324 As the number of projects managed by the shop increases, the difference between the clustering
325 coefficient and DDI will increase. An extreme case, demonstrated in Figure 4, is illustrated. Here,
326 the same dispatch plan in Model B is used to sequentially complete N projects in the same
327 location that are managed by one shop. In this case, the clustering coefficient is $2/N$, which
328 approaches 0 when N is large. In contrast, however, the DDI remains close to 1. Altogether,
329 these results demonstrate that dispatch efficiency can be reliably evaluated regardless of project
330 number when using the DDI metric.

331 **CASE STUDY**

333
334 The proposed methodology was applied to a case study. Historical data were collected from a
335 construction contractor in Alberta, Canada, between 2013 and 2016. Equipment data were
336 extracted from the internal equipment management system, *SAP ERP* (SAP SE, 2018), and
337 project data were collected from a self-developed project management system. Data from both
338 systems were combined, and missing data were omitted using *R* (R Core Team, 2017).

339 Following the application of the proposed methodology, the social network model, based on the
340 historical data, is demonstrated in Figure 5. Note that all edges are bidirectional. Here, nodes
341 denote project sites or equipment shops, the sizes of the nodes their degree, and the thicknesses
342 of the edges are determined by the number of equipment movements (i.e., w_{ij}).

343 The social network model is comprised of 297 nodes including 7 equipment shops and 290
344 projects. Based on the Louvain method, four communities (i.e., management areas) are detected
345 and marked as orange (Shop 1), green (Shop 6/3), blue (Shop 5), and purple (Shop 7, 4, and 2) in
346 Figure 5. In two communities, orange and blue, only one equipment shop was determined to be
347 managing projects in that region. In the other two communities, green and purple, multiple shops
348 were found to be responsible for the projects. One possible explanation is that small shops did
349 not have sufficient equipment to supply projects, thereby requiring assistance from larger shops.
350 In this case study, the resolution value of the Louvain method applied was 1; adjusting this value
351 will affect the number of communities that are detected with the numbers of communities
352 detected increasing as the resolution value increases.

353 The five nodes representing five major shops are listed in Table 6 in order of degree (i.e., number
354 of projects connected with the shop in the network). After dividing the network into communities,
355 closeness, betweenness, the clustering coefficient, and DDI were calculated for each node (Table
356 6). The DDI was calculated based on four years' worth of data, which were used to evaluate the
357 overall dispatch performance during this time.

358 The proposed methodology was then applied to each of the four years. Results of the five shops
359 are illustrated in Figure 6, with the dashed line indicating the average value for each year.

360 Given the DDI , equipment management performance of the shops were evaluated and ranked,
361 with a greater DDI indicative of a greater dispatch efficiency. Annual DDI of each shop were
362 compared with the average four-year value. For example, the DDI for Shop 1 in 2016 was 0.212,
363 which is above average for the five shops that year. However, its performance in 2016 was lower
364 than that in 2015, which may require additional investigation. Performances of various
365 equipment shops were also compared with each other.

366 **Equipment Utilization Rate**

368
369 As mentioned previously, equipment utilization is the primary metric by which equipment
370 management performance is evaluated. It is generally accepted that high equipment utilization
371 rates indicate efficient use of equipment. At a corporate level, equipment utilization, also known
372 as deployment (Vorster, 2009), can be defined by Eq. 5.

$$373 \quad \text{Equipment Utilization} = \frac{\text{Used Time}}{\text{Total Ownership Time}} \quad (5)$$

374 Where *Total Ownership Time* is the time (in days or hours) that equipment has been owned by
375 the corporation and *Used Time* is the time (in days or hours) that equipment is allocated to a
376 project, regardless of its operation on the jobsite.

377 For comparative purposes, annual equipment utilizations for the five major shops are illustrated
378 in Figure 7, with the dashed line indicating the average value for each year.

379 Investigation of both metrics simultaneously can reveal further insight into the equipment
380 management practices of each shop. While Shop 1 would have been considered average in terms
381 of equipment utilization in 2016, its logistical performance was above average. Conversely,
382 while Shop 2 is close to average with respect to its utilization rate in 2016, it is considerably
383 below average with respect to logistical performance. Consideration of both factors reveals that,
384 although these two shops share a similar utilization rate, Shop 1's equipment management
385 performance exceeds that of Shop 2.

386 To ensure the proposed performance metric is capable of reliably evaluating practical logistical
387 performance, expert validation was conducted. Three equipment managers, each with more than
388 ten years of working experience, were invited to evaluate the functionalities of the proposed
389 metric and calculation methodology based on their own professional experience and knowledge.
390 All three subject matter experts indicated that the metrics was aligned with the needs of the
391 industry in Western Canada, which is interested in the development of more comprehensive
392 quantitative methods for assessing logistical performance to reduce wasteful practices and
393 improve overall project outcomes.

394 395 **POTENTIAL APPLICATIONS**

396
397 Lack of reliable, comprehensive performance measurements renders the improvement of
398 equipment management challenging in practice. The proposed DDI performance metric is
399 designed to quantitatively evaluate the logistical performance of equipment shops and to provide
400 analytical decision-support to equipment managers and executives of construction companies.
401 Potential applications of the proposed performance metrics include: (1) benchmarking equipment
402 management, (2) logistics-oriented equipment management, and (3) resource management.

403 404 **Benchmarking Equipment Management**

405
406 Following the implementation of the proposed methodology, executives will be able to
407 determine which equipment shops are most proficient in equipment logistics. Managers of these
408 equipment shops should be invited to share their professional knowledge for employee training
409 purposes, particularly in the area of equipment dispatch. Companies may also standardize the
410 equipment management process as per the high-performance equipment shops' dispatching
411 strategies. Sharing best practices company-wide is essential for improving overall equipment
412 management.

413

414 **Logistics-oriented Equipment Management**

415
416 The DDI emphasizes the importance of considering equipment logistics in equipment
417 management. Currently, logistical costs are not deliberately considered in equipment dispatch
418 and transport. Examination of current practices using the proposed analytical method (or the
419 development of an optimization method) can be used to design equipment dispatch plans that
420 minimize logistical costs while maximizing utilization rates. Logistics-oriented equipment
421 management offers companies the potential to improve long-term equipment management
422 efficiency.

423 ***Resource Management***

424
425
426 As a major resource in construction, it is anticipated that the proposed methodology can be
427 generalized to other resource-based logistical problems. Social network theory and analysis can
428 be easily generalized and embedded into the current material or labour management systems to
429 visualize dynamic data and facilitate performance evaluation. Poor resource logistics can be
430 identified and mitigated in a timely manner.

431 **CONCLUSION AND FUTURE WORK**

432
433
434 Previous research has not yet addressed how to make use of equipment logistics data collected
435 from equipment and project management systems to enhance decision-making. This research
436 proposes the use of a social network analysis-based approach, commonly applied in sociology, to
437 facilitate the visualization of equipment logistics and investigation of logistical performance. A
438 dispatch distance-based performance metric, which can be used in conjunction with other metrics
439 such as the equipment utilization to evaluate the performance of intra-organizational equipment
440 management, is also proposed. The ability of the DDI metric to quantify the distance savings of
441 various dispatch plans was demonstrated in the illustrated example provided, and the
442 functionality of the proposed approach was confirmed following its application to a practical
443 case study. When examined in conjunction with equipment utilization rates, the social network
444 analysis-based method together with the DDI index can be used to more comprehensively
445 examine equipment management practices.

446 Efficiency of equipment dispatch plans varies considerably between shops and organizations. It
447 is possible to improve equipment management through benchmarking of the new performance
448 metric. In addition, best practices identified using the proposed method can be shared within the
449 company or even between companies to improve the time and cost-effectiveness of equipment
450 dispatch. Research deliverables are anticipated to be of immediate use in practice and to satisfy
451 the needs of large contractors that are eager to more comprehensively evaluate equipment
452 management performance. Furthermore, the SNA-based approach described here can be
453 generalized to identify and solve problems of other logistics-associated resources, such as labor
454 and material.

455 To further support decision-making for equipment management and to facilitate the
456 implementation of the quantitative, integrative methodology into real practice, further
457 improvements of this research will be required:

- 458 1) The relationship between equipment utilization and the DDI may be further studied.
459 Equipment utilization is primarily affected by the length of the construction season, ongoing

460 project numbers, and economic conditions, which may not impact the DDI. In short, after
461 collecting sufficient time series of both performance metrics, a serial correlation analysis can,
462 and should, be conducted.

- 463 2) In this study, it is assumed that logistical costs are primarily determined by distance.
464 However, the logistical costs may also be affected by the size of equipment, the remoteness
465 of project locations, and the permit fee of certain routes. The replacement of the second
466 weight in the DDI with these logistical costs may serve as a method for rapidly estimating
467 cost savings associated with various equipment dispatch plans in contrast to the very time-
468 consuming process of obtaining multiple quotations from equipment transportation
469 companies.
- 470 3) Other than optimizing equipment logistics, equipment dispatch may also be improved by
471 adjusting the management region of equipment shops and the quantity of self-owned
472 equipment. Notably, the proposed performance metric can quantitatively evaluate the
473 dispatch efficiency after these improvements. However, the impact of such improvement
474 strategies on the performance metric should be studied and an appropriate sensitivity analysis
475 should be conducted in future research work.

476 **DATA AVAILABILITY STATEMENT**

477
478
479 Data analyzed during the study were provided by a third party. Requests for data should be
480 directed to the provider indicated in the Acknowledgements.

481 **ACKNOWLEDGMENTS**

482
483
484 This research is funded by the Natural Science and Engineering Research Council of Canada
485 (NSERC) Collaborative Research and Development Grant (CRDPJ 492657). The authors would
486 like to acknowledge Jeffrey Gossain and Roman Gundyak for sharing their knowledge and
487 expertise of equipment management, Yihan Zhao for sharing her knowledge in data visualization,
488 and Graham Industrial Services LP for providing data.

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580

581 **LIST OF FIGURES**
582 **Fig. 1.** Methodology flowchart of data-driven measurements method
583 **Fig. 2.** Social network Model A
584 **Fig. 3.** Social network Model B
585 **Fig. 4.** Extreme example of equipment dispatch
586 **Fig. 5.** Social network model of equipment logistics after modularity
587 **Fig. 6.** DDI for each shop by year
588 **Fig. 7.** Equipment utilization rates of each shop by year
589

590 **TABLES**591 **Table 1.** Sample of Equipment Tracking Data

Equipment ID	Description	Location	Start Date	End Date	Utilization
10005217	Excavator	S600016	5/1/2013	5/31/2013	0.00
10005218	Excavator	PE12110	5/1/2013	5/31/2013	0.82
10005231	Excavator	PE11077	5/1/2013	5/31/2013	0.76

592

593 **Table 2.** Sample of Mapped Equipment Logistics Data

Date	Equipment ID	Departure	Departure Location	Arrival	Arrival Location
5/13/2013	10005237	S600016	City A	PE13008	City B
5/15/2013	10013234	S600002	City C	S600016	City A
5/18/2013	10016007	PE11077	City D	PE11079	City E

594

595 **Table 3.** Example of Logistics Data for Modeling the Social Network

Edge ID	Node i	Node j	Weight
1	S600016	PE09190	7
2	PE09196	PE09190	3
3	S600019	PE09190	1
4	S600016	PE09194	3
5	PE09190	PE09194	1
6	PE09196	PE09194	3

596

597 **Table 4.** Edge Data in Social Network Model A

Edge ID	Node i	Node j	w_{ij}	d_{ij}
1	S	1	10	10
2	S	2	10	10
3	S	3	10	10
4	S	4	10	10
5	1	2	0	1
6	2	3	0	1
7	3	4	0	1

598

599

Table 5. Edge Data in Social Network Model B

Edge ID	Node i	Node j	w_{ij}	d_{ij}
1	S	1	5	10
2	S	2	0	10
3	S	3	0	10
4	S	4	5	10
5	1	2	5	1
6	2	3	5	1
7	3	4	5	1

600

601

Table 6. Logistical Data of Each Shop for Four Years

Node ID	Description	Degree	Closeness	Betweenness	Clustering Coefficient	DDI
S001	Shop 1	130	0.482	12193	0.118	0.254
S002	Shop 2	96	0.492	20678	0.016	0.066
S003	Shop 3	76	0.485	15222	0.038	0.155
S004	Shop 4	31	0.375	5305	0.035	0.107
S005	Shop 5	25	0.339	8152	0.012	0.038

602

603

Data Input

Data Source

- Equipment Data
- Project Data



Data Adaptor

Data mapping and cleaning in R (tidyr and dplyr)



Mapped Data

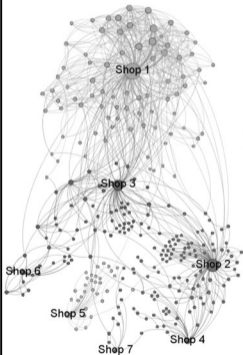
Equipment Logistics



Logistics Performance Measurement

Social Network Modeling

Social Network Theory



Social Network Analysis

Modularity



Centrality Measurement

- Degree
- Closeness
- Betweenness
- Clustering Coefficient

Performance Metric

Direct Dispatch Index

Decision Support

Quantification

Equipment logistics performance

Comparisons

- Shop performance ranking
- Benchmarking performance over time

