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**AUGMENTED BALANCE POINT DIAGRAMS FOR MATCHING SITE AND
CONCRETE SUPPLY RESOURCES**

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22 **ABSTRACT**

23

24 Matching site concrete placing resources with the appropriate number of concrete delivery
25 truckmixers depends upon good site and concrete plant coordination, if good concreting
26 productivity is to be achieved. In general practice, however, the placing crew is usually idle for
27 some of the pour time waiting for deliveries and at other times, truckmixers are idle on site
28 waiting to be emptied. In the case of concrete supplied by a circulating fleet of truckmixers, a
29 “balance point” process, two new diagram models were developed relating fleet size to the
30 parameters, placing crew idle time, truckmixer idle time, truckmixer unloading time, round trip
31 time, and concrete placing production rate. The new models augment classical balance point
32 theory. To illustrate practical application, (i) the diagrams were developed and used to reveal
33 system behaviour insights for the case of three circulating truckmixers and (ii) the relevance of
34 the new model to a real pour of forty-six deliveries was examined, in relation to the balancing of
35 site and plant resources for better coordination and system productivity.

36

37 **KEYWORDS**

38 Balance point theory; concrete delivery scheduling; supply and demand resources coordination;
39 site productivity optimisation; concreting system behaviour.

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41 **INTRODUCTION**

42

43 **Study background**

44

45 For a particular day, a construction site manager estimates the amount of concrete required on
46 site and typically places an order with a concrete supplier on the preceding day. The concrete
47 supplier may allocate a set of truckmixers, N , to the site, each of which will circulate between
48 site and concrete plant until the necessary number of deliveries has been made. If N is too large
49 (i.e., above the optimum N value, see below), truckmixers will sometimes queue, idle, on site. If
50 N is too small, the concrete placing crew will sometimes be idle waiting for the next delivery to
51 arrive. Thus, the productivity of the site concreting process as a whole (taking into account
52 placing plant and crew site resources as well as truckmixer vehicles) is governed by the number
53 of truckmixers in the circulating group as it relates to the values of particular pour parameters.

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55 Balance point theory, developed by Halpin and Woodhead (1976), is already available to help
56 determine the optimum number of units cycling around in support of a potentially continuous
57 central construction process. Importantly, they identified and named the “balance point” class of
58 construction processes and derived associated theory. The placing of concrete on site in
59 formwork is one of these processes, as long as the site is served by a set of truckmixers each of
60 which circulates between plant and site until the required number of deliveries has been made.
61 The fundamental aim is to “balance” the production rate of the central process with the optimum
62 number of supporting “server” units.

63

64 In Halpin and Woodhead (1976), an earthmoving example illustrates balance point theory,
65 whereby earth is loaded into a scraper by a pusher. When the scraper is fully loaded, it moves off
66 to empty its spoil before cycling back to rejoin the pusher for refilling. The size of the scraper
67 fleet needed to support continuous pusher operation depends on (a) the duration of a scraper
68 emptying and return round trip, and (b) the time taken for the pusher to fill up a scraper and be
69 ready for the next scraper. Only if, by coincidence, duration (a) is an integer multiple of duration
70 (b), can there be continuous employment of both the pusher and all scrapers. In general, a well-
71 chosen fleet will either be one too few or one too many. If too few, the pusher will sometimes be
72 idle waiting for a scraper to arrive and no scraper is ever idle. If too many, the pusher will never
73 be idle, and central production will not suffer, but all scrapers will sometimes be idle waiting to
74 be loaded. The theory assumes constant activity durations.

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76 This classical analysis is focussed on the productivity of the central production process, not on
77 the productivity also of the cycling server units and does not directly relate to the coordination
78 required, therefore, when the two types of resources are managed by different companies, as is
79 the case with ready-mixed concreting. Anson et al. (2002), in fact, benchmarked the very
80 considerable degree of seemingly poor coordination existing in Hong Kong between the needs of
81 the concrete placing crew and the actual supply of the concrete. The study described here is
82 concerned with modelling coordination performance.

83

84 In Bernold and AbouRizk (2010), a different balance point process example is given to illustrate
85 balance point theory, whereby aggregates being quarried are delivered by a circulating fleet of
86 trucks to a concrete plant consuming those aggregates.

87

88 **Classic balance point theory in the context of a concrete delivery system**

89

90 Fig. 1, after Fig. 6.4 of Halpin and Woodhead (1976), is drawn for the case of a crew on site
91 capable of unloading 3 truckmixers per hour (i.e., unloading time, UL , equals 20 minutes), being
92 served by a set of N circulating trucks, each with RT durations of 45 minutes, where RT is the
93 round trip time, leave site to return site, including the refilling with fresh concrete at the plant.
94 Thus, one truck is capable of delivering $60/(45+20)=0.923$ truckloads per hour. At the balance
95 point, as seen in Fig. 1, $N=3.25$, so the concrete supplier must choose either $N=3$ or $N=4$, but
96 notably, and usefully, not any other number. With $N=3$, the crew works below capacity at 2.769
97 loads per hour. With $N=4$, the crew works at 3 loads per hour capacity but trucks have to wait to
98 be unloaded. Such a “lack of fit” type of productivity loss is a property of the system. It is not to
99 be confused with the inefficiencies arising from the fact that RT and UL are essentially stochastic
100 variables, not constant as assumed in balance point theory. If, referring to Fig. 1, RT had instead
101 been 40 minutes, this time an integer multiple of UL , the dotted line of Fig. 1 would apply,
102 intersecting the crew unloading capacity line at the perfect balance point where $N=3$ and neither
103 crew nor truckmixers are ever idle. Nonetheless, the classic balance point theory does not relate
104 system productivity with supply and demand resources coordination performance.

105

106

[Insert Fig. 1 here].

107

108 **The purpose of this study**

109

110 As a result of an investigation by Anson et al. (2019), into the underlying reasons for the
111 apparently poor levels of coordination existing between ready-mixed concrete suppliers and
112 placing crews on site in Hong Kong, the research question was raised as to whether it would be
113 possible to model the site concreting process, for sites served by a fleet of circulating
114 truckmixers, as an augmented balance point process. The augmentation to provide a measure of
115 the coordination achieved.

116

117 Study of this question led to two new balance point diagrams which complement the classical
118 balance point theory. The new diagrams, it was discovered, also provide additional insights into
119 system behaviour and do indeed augment the theory in providing productivities of the circulating
120 units also. The classical theory, as stated above, concentrates on productivity of the central
121 process only. Of course, in the case of site concreting, non-productive truckmixer time is clearly
122 of material concern to the concrete plant manager, who usually has several other sites requiring
123 deliveries that day.

124

125 The methodology of the balance point diagrams derivation process was essentially one of
126 discovery. The revelation of the diagrams arose from much scrutiny of concrete delivery and
127 placing time flow charts based on the concrete delivery records collected in 1998 (Anson and
128 Wang 1998; Anson et al. 2002), their expression in mathematical terms relating resource idle
129 time parameters to pour characteristics parameters inspired by balance point theory and
130 simulation of concrete delivery schedules to examine the effects on system productivity of
131 changing the system parameters. The crystallisation of the new diagrams was a gradual process
132 of increasing comprehension as the research studies progressed.

133

134 This paper is primarily focused on introducing these new balance point diagrams, their
135 augmenting of classical balance point theory with coordination metrics and their practical
136 significance and application. These diagrams relate the size of the fleet to the same classical
137 theory parameters of truckmixer unloading time, round trip time, and production rate of concrete
138 placing. Apart from also revealing circulating server unit productivities, the diagrams provide
139 additional insights into the nature and performance trends of this routine, every day, world-wide,
140 construction industry process as affected by changes in the values of the system parameters. A
141 subsidiary purpose of the paper is to draw the attention of researchers and practitioners studying
142 concreting productivities and those studying the truckmixer dispatch scheduling problem, to the
143 relevance of site and plant coordination measures.

144

145 Immediately below, a research literature review is given of productivity benchmarking,
146 simulation, and optimisation studies relating to the site concreting and delivery process.
147 Researchers involved in the concreting process, usually fit within one of those three categories.
148 The review illustrates the wider research context within which this study sits and represents a
149 contribution relevant to all those interested in the difficult concreting scheduling process. The
150 newly derived balance point diagrams relating RT , UL , N , P , $\%TM$, and $\%W$, the core of this
151 paper, are then presented.

152

153 **LITERATURE REVIEW RELATED TO CONCRETE DELIVERY AND PLACING**
154 **STUDIES**

155
156 Particularly within the past thirty years, the productivity of site concreting has been much
157 studied. Samples of the various studies made, for reader convenience purposes are placed under
158 the three headings of (i) productivity benchmarking of a concrete delivery system, (ii) process
159 simulation for characterising a concrete delivery system, and (iii) optimisation of concrete
160 delivery schedules.

161
162 **Productivity benchmarking of a concrete delivery system**

163
164 Benchmarking quantifies productivities actually being achieved for reference and targeting
165 purposes. Benchmarking has proved useful, amongst other things, for quantifying the
166 coordination being achieved between site and concrete plant managements. Anson and Cooke
167 (1988) benchmarked concreting productivities in a mainly rural area of the UK. Anson et al.
168 (1996) and Anson and Wang (1998) benchmarked the productivities of different concrete placing
169 methods on Hong Kong buildings, obtaining %*W* and %*TM* pairs for each pour by direct
170 observation. They suggested that “good matching” of concrete supply with site placing resources
171 might be arbitrarily defined as $100 < \%TM < 150$ and $0 < \%W < 10$. Anson et al. (2002) found that
172 83% of pours failed to achieve that arbitrary measure of good matching. Lu and Anson (2004)
173 utilised quality control records to benchmark the production rate of the different concrete placing
174 methods in terms of m³/hour and m³/truckmixer-hour. Aziz (2017) formulated stepwise
175 regression models to benchmark system performance using the metric actual work units/hour
176 divided by expected work units/hour related to concrete batching plant, travel and site variables.

177
178 Nevertheless, although researchers have used different metrics to quantify system productivity,
179 the metric (%*W*, %*TM*) of Anson and Wang (1998) seems the only one directly measuring
180 resource coordination. It must be stated, however, that although benchmarking metrics can be
181 used to compare performances, such comparisons are of little direct help in understanding the
182 reasons behind the differences. Benchmarking of itself, therefore, provides little guidance on the
183 measures to take which might improve coordination.

184
185 **Process simulation for characterising a concrete delivery system**

186
187 Simulation mimics a concrete delivery system by modelling the workflows of individual
188 truckmixers and site placing crews, allowing for uncertainties in such as journey times and
189 concrete placing times. Given a simulation event list, queuing time and resource utilisation rates
190 statistics can be modelled. Dawood (1995) and Misir et al. (2011) focused on the development of
191 heuristic rules for truckmixer allocations to improve concrete plant utilisation. Using simulation
192 models, “what-if” scenarios can be explored, by varying the values of system parameters and
193 analysing the consequent performance. To minimise project cost, Smith (1998, 1999) and
194 Dunlop and Smith (2002) determined optimum truckmixer site inter-arrival times and Zayad and
195 Halpin (2001) studied the maximisation of plant system productivity given values for various
196 parameters including number of truckmixers, pumping and conveyor space and hopper loads.
197 Sawhney et al. (1999) determined the optimum number of truckmixers needed. Also developed,

198 have been simulation platforms, such as HKCONSIM (Lu et al., 2004), RMCDiSO (Feng et al.,
199 2004), and RMCSIM (Tang et al., 2005), to help simulate concrete delivery schedules.

200
201 Parameters critical to system productivity can be identified via simulation study. For example,
202 Wang et al. (2001), as others above, discovered that truckmixer inter-arrival times affect
203 efficiency significantly. Lu et al. (2004) and Tang et al. (2005) discovered that the number of
204 truckmixers involved relates to $%W$ and $%TM$. Park et al. (2011) found that durations of loading,
205 unloading, positioning on site, and slump tests are critical factors correlated with system
206 productivity. Although some of these researchers discovered that the number of truckmixers
207 deployed, relates to pour efficiency, no research study has made the link also with RT and UL in
208 the case of circulating fleet delivery.

209
210 Thus, to date, the overarching fundamental system relationships connecting P , N , $%TM$, $%W$,
211 RT , and UL , in the case of a circulating delivery fleet, seem not to have been uncovered. It might
212 prove helpful for those simulating at more detail to relate their variables to these broader system
213 variables. Duration of loading at plant, for example, is a component of RT . Truckmixer
214 positioning onto the unloading point on a congested site can be seen as a component of UL .

215

216 **Optimisation of concrete delivery schedules**

217

218 Optimisation is used to generate optimal solutions in terms of some chosen criterion, given either
219 a simulation model base augmented by one of those optimisation algorithms which have evolved,
220 such as genetic algorithms (Naso et al., 2004, 2007; Maghrebi et al., 2014), particle swarm
221 algorithms (Lu and Lam, 2005) and bee colony optimisation (Srichandum and Rujirayanyong,
222 2010), or else a mathematical model (Yan and Lai, 2007; Yan et al., 2008; Asbach et al., 2009;
223 Hertz et al., 2012; Liu et al., 2014) that sufficiently represents a concrete delivery system. Most
224 researchers have focused on providing optimum truckmixer schedules. For example, Naso et al.
225 (2004, 2007), Yan and Lai (2007), Yan et al. (2008), and Liu et al. (2014) produced minimum
226 delivery cost schedules by varying the number of truckmixers, and Albayrak and Albayrak
227 (2016) by changing the concrete volumes supplied by the multiple plants involved. Lu and Lam
228 (2005) produced schedules minimising truckmixer idle time and concreting crew idle time based
229 on appropriate truckmixer inter-arrival times on site. Hertz et al. (2012) formulated delivery
230 routes to minimise truckmixer travelling time.

231

232 These studies add to understanding of what is essentially a process possessing competing multi-
233 criteria performance objectives in practice. The site coordination criterion, the $(%W, %TM)$ pair,
234 central to this paper, also recognised by Lu and Lam (2005), above, is proposed as a criterion of
235 relevance to all modellers. No specific pour is likely to be efficient, whatever the performance
236 criteria measured, unless there is good coordination between plant and site. Efficiency, here, is
237 seen in the context of the system as a whole, not just the efficient use of the crew only or the
238 utilisation of the truckmixers only.

239

240 **NEWLY DERIVED BALANCE POINT DIAGRAMS**

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242 **Key parameters of a concrete delivery system**

243

244 The pour characteristic parameters consist of (i) the size of the circulating fleet of truckmixers,
245 (ii) the time it takes the site placing crew to unload and empty a truckmixer, and (iii) the
246 truckmixer site-plant round trip journey time. The resulting performance parameters consist of
247 (iv) the time that the crew is idle waiting for concrete to arrive on site, (v) the time that
248 truckmixers are kept on site, idle, waiting to be emptied and (vi) the production rate achieved,
249 expressed as the number of truckmixers emptied per hour. As with Fig. 1, the classical balance
250 point theory diagram, the pour parameters are assumed fixed for any particular pour.

251

252 *RT* (round trip time leave site to return site), and *UL* (unloading time of a truckmixer on site),
253 usefully, are independent variables in that the site controls *UL*, but has no influence on *RT*. The
254 plant location and other factors control *RT* but have no influence on *UL*. Relating to classical
255 balance point theory, *RT* and *UL* relate respectively to the production capabilities of the
256 circulating transit units and of the central production process.

257

258 Unless *RT* is an integer multiple of *UL*, there is a “lack of fit” in the ability to match resources in
259 that: either, the pour will be continuous but the truckmixers will sometimes be idle on site
260 waiting to be unloaded, or, the concrete placing crew will sometime be idle, waiting for the next
261 concrete delivery to arrive, but no truckmixer will wait to be unloaded. Perfect matching of
262 resources only occurs, or “perfect balance”, if RT/UL happens to be an integer and the
263 truckmixer fleet size is also then correctly chosen as $1+RT/UL$ (see below). Apart from the fixed
264 *RT* and *UL*, the process also assumes that a truckmixer is refilled as soon as it arrives back at
265 plant and that truckmixer emptying (*UL*) starts as soon as the delivery arrives on site unless the
266 crew is, at that moment, still unloading the previous delivery.

267

268 For the purpose of analysis below, some definitions, in addition to *RT* and *UL* have been adopted
269 after those provided by Anson and Wang (1998). TM is an abbreviation for “truckmixer”.

270

- 271 • “Pour duration” equals “time finish unloading final TM delivery minus time start
272 unloading first delivery”.
- 273 • “TM waiting on site” associated with any single delivery equals “time start TM
274 unloading minus time of TM arrival on site” (such waiting includes any quality control
275 check and TM maneuvering on to the unloading point, not only time strictly idle.
276 Essentially, it is time spent under the control of the site, before actual unloading).
- 277 • “Total time on site” for that single TM equals “waiting time on site plus unloading time”
278 (usually after unloading, a truckmixer will washout before travelling to the site exit.
279 These activities are seen as components of *RT*, as site control of the truckmixer
280 effectively ceases as soon as unloading is completed).
- 281 • “Waiting by the placing crew” equals “time start unloading of a TM minus time finish
282 unloading of the previous TM”. The crew waiting time for the whole pour is the sum of
283 such individual waits.

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285 Resource utilisation measures, normalised to pour duration are:

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- $\%TM=100 \times [\text{total time spent on site by all TMs}/\text{pour duration}]$
Thus, if $\%TM=100$, there is no queuing and truckmixers are fully utilised.
- $\%W=100 \times [\text{total of crew waiting times}/\text{pour duration}]$
Thus, if $\%W=0$, the placing crew is never idle.

The new models are formally stated below. To re-iterate, they illustrate graphically the effects on the $\%TM$ and $\%W$ resource utilisation measures and the concrete placing production rate, P , of the pour parameters N , RT and UL .

The new balance point diagrams relating RT , UL , N , P , $\%TM$ and $\%W$

As stated, the literature review revealed no research related to the theoretical relationships connecting P , N , $\%TM$, $\%W$, RT , and UL and only one study which explicitly recognised site and plant coordination as a desirable objective. As such, the authors propose the two balance point diagrams, Figs. 2 and 3, which complement that of the classical theory. They help, too, in understanding the nature of the system, valuable to those actively working on software to improve system productivity. The term “balance point”, reflects the nature of the problem type, which is to strike an appropriate balance between the provision of production and server resources.

Fig. 2 is a general balance point diagram relating RT , UL , N , and P from which $\%W$ and $\%TM$ can be directly deduced. Any particular pour has its own unique RT and UL values, related to the distance between plant and site, the shape and size of the pour, the site placing plant being used (e.g., mobile pump, crane and skip) and the degree of site congestion. The diagram is constructed on RT , UL axes therefore. For any given pour, a point on the diagram represented by the pour parameter coordinates (RT, UL) is known as the pour “operating point” (Although Fig. 2 relates to site concreting, it would be applicable to any balance point process. RT and UL have parallel equivalents whatever comprises the circulating fleet of servers and whatever the central production operation).

[Insert Fig. 2 here].

For all operating points on the bold cranked operating line, concrete is delivered at a constant rate, P (See Proof 1). The crank point, C , where RT is an integer multiple of UL and $RT/UL=N-1$, represents the perfect balance point, where $\%W=0$ and $\%TM=100$ for N circulating truckmixers. Balance point analysis tells us that operating points on the horizontal part of the crank, where RT is less than at C , gives rise to continuous production with $\%W=0$, but truckmixers have to sometimes queue. Operating points on the sloping part of the crank, where RT is greater than at C , give rise to intermittent delays to concrete placing in the forms and to the immediate emptying of truckmixers as they arrive on site.

Proof 1

RT values lying along EC are clearly all associated with the constant P of $60/UL_C$. Along the slope CD , where $RT>RT_C$, trucks are unloaded immediately on arrival. Thus, for

operating point A, each truck makes a delivery every (RT_A+UL_A) minutes. For N circulating trucks, therefore, there is a delivery every $[(RT_A+UL_A)/N]$ minutes and the production at A, P_A , is $[60N/(RT_A+UL_A)]$ truckloads per hour. For P_A to equal P , $[60/UL_C=60N/(RT_A+UL_A)]$ or $[UL_A=60N/P-RT_A]$. This is the equation of the sloping line shown on Fig. 2, applying to any general operating point A on CD.

The values for % W and % TM are derived directly from Fig. 2 as follows: For operating points, A, on the crank slope, the ratio $K=CA/CD$, expressed as a percentage, gives % W directly (see **Proof 2**). It follows that % $TM=100-%W$ since no truckmixers wait to be unloaded under this scenario.

Proof 2

If the pour receives D deliveries, the pour time applying to point A is $(D\times UL_C)$, since productivity is constant along the sloping line, on which C is also located. The slower arrivals of trucks at A, causing the crew to wait, is compensated by the faster UL at A. The crew waiting time CW_A plus the unloading time UL_A must equal UL_C for equal production rates at A and C. Thus, $[D\times(CW_A+UL_A)=D\times UL_C]$ or $[D\times CW_A=D\times(UL_C-UL_A)]$. But pour time is $(D\times UL_C)$, so % W , which is $[100\times\text{total } CW_A/\text{pour time}]$ becomes $[100\times(UL_C-UL_A)/UL_C]$. This is the ratio K , or CA/CD , from similar triangles.

For all operating points, B, on the horizontal part of the crank, % TM is given directly by $(N-EB/EO)$ expressed as a percentage (see **Proof 3**). % $W=0$ under this scenario.

Proof 3

Because of the early arrival at B, rather than the ideal arrival at C, $(RT_C-RT_B=BC)$ represents the waiting time for each truckmixer. Each TM is on site therefore for $(BC+UL)$ minutes, which makes TM , as a percentage of pour time, equal to $[100\times(BC+UL)/UL]$. But $[BC=(N-1)\times UL-EB]$, so % TM is $[100\times(N-EB/EO)]$, since UL is represented by the length, EO . Note, this is also expressed, equally usefully, as $(N-RT_B/UL_B)$, for any general point B along EC.

Also to be noted is that all operating points along OC are points of perfect balance, since RT/UL is always the integer $(N-1)$, but in relation to a different value of P in each case. The further the operating point from O, the lower the rate of concrete placing, P .

Similarly, all points on OA give rise to identical (% W , % TM) pairs. The same applies to all points along OB. All lines similar to OA, rotated clockwise from OC, are associated with delays to pours, with % $W>0$. All lines rotated anti-clockwise from OC are associated with truckmixers waiting idle on site but no delays to placing in the forms, so % $W=0$.

A diagram of the same form as Fig. 2 could be constructed for any balance point process.

Fig. 3, the second balance point diagram, covers a range of N values all on the one diagram and provides a direct read-off of the values % W and % TM on the left hand axis for a pour with a

378 given N and a given ratio RT/UL . Note that Fig. 3 combines the variables RT and UL into the one
 379 parameter RT/UL . In fact, resource wastage behaviour is dependent on only the two parameters
 380 RT/UL and N (see Proof 4). Unlike Fig. 2, however, Fig. 3 provides no direct information on the
 381 production rate P . The equations underlying these curves are derived in **Proof 4**.

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[Insert Fig. 3 here].

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Proof 4

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The equations underlying these curves were derived from delivery truckmixer time flow diagrams and are given as below.

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- For the perfect balance ($N=1+RT/UL$) scenario, $\%W=0$ and $\%TM=100$.
- For TM over-supply ($N>1+RT/UL$) scenario, $\%W=0$ and $\%TM=100\times(N-RT/UL)$.
- For TM under-supply ($N<1+RT/UL$) scenario, $\%W=100\times[1-N/(1+RT/UL)]$ and $\%TM=100-\%W$.

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The N deliveries of the 1st set are assumed dispatched at intervals of UL to achieve perfect matching for those first N deliveries, a sensible strategy for a plant manager.

i. The case of $N<1+RT/UL$ or $RT>(N-1)\times UL$:

Considering the 2nd set, delivery $N+1$ will arrive on site later than the finish of the N^{th} unloading by the amount of time $RT-(N-1)\times UL$. Delivery $N+2$ arrives exactly

424 as delivery $N+1$ finishes unloading. Subsequent deliveries follow the same pattern
 425 until the delivery $2N$ (the last of the 2nd set of deliveries). The same pattern exists
 426 for the 3rd set of deliveries. To calculate the steady state $\%W$ and $\%TM$ for the N
 427 deliveries of all sets, it is only necessary to consider one set. The concrete placing
 428 crew waits only once for the time $RT-(N-1)\times UL$ and the pour time, therefore, is
 429 $\{N\times UL+[RT-(N-1)\times UL]\}$. Thus, $\%W=100\times\{\{[RT-(N-1)\times UL]\}/\{N\times UL+[RT-$
 430 $(N-1)\times UL]\}$. This simplifies to $\%W=100\times\{1-[N/(1+RT/UL)]\}$, $\%TM$ equals $100-$
 431 $\%W$.

432 ii. The case of $N>1+RT/UL$ or $RT<(N-1)\times UL$:

433 Apart from the N deliveries of the 1st set, every individual truckmixer will wait to
 434 be unloaded for the time period $[(N-1)\times UL-RT]$. Thus, the steady state total time
 435 of every truckmixer on site is $[(N-1)\times UL-RT+UL]$ and $\%TM=100\times\{[(N-1)\times UL-$
 436 $RT+UL]/UL\}$. This simplifies to $\%TM=100\times(N-RT/UL)$; $\%W=0$ for over-supply
 437 conditions.
 438

439 **An interesting link with classical balance point theory**

440
 441 Halpin and Woodhead (1976) derived productivity index values for 3, 5, and 7 circulating
 442 vehicles (transit units) serving a single production plant unit. For given ratios of “central plant
 443 production rate” to “transit unit production rate” on the horizontal axis, curves for different
 444 numbers of transit units in the circulating fleet, give the productivity index being achieved, on
 445 the vertical axis. These curves are identical in principle to those given above in the under-supply
 446 section of Fig. 3 making a direct connection between the two pieces of work. The classical
 447 productivity index is equivalent to $(100-\%W)$ in terms of Fig. 3 and the classical ratio of
 448 plant/server production rates is equivalent to UL/RT rather than the RT/UL of Fig. 3. On
 449 converting for that inverse ratio effect, the two sets of curves for $N=3, 5$ and 7 are compared in
 450 Fig. 4.
 451

452 [Insert Fig. 4 here].
 453

454 Fig. 4 serves, in part, to validate the form of Fig. 3. Even through the two sets of curves are not
 455 identical in position, the same trends are evident. The curves are not identical because the
 456 classical curves of Halpin and Woodhead (1976) are based on random transit unit arrivals,
 457 whereas Fig. 3 is based on regular arrivals, the very opposite of random. The two sets of curves
 458 become closer as RT/UL gets larger for a given N and when the fleet size gets smaller for a given
 459 RT/UL . The greater the degree of truckmixer under-provision, the greater are the inter-arrival
 460 times on site and the patterns of random arrivals look more like regular under provision arrivals.
 461 Observations reported in Halpin and Riggs (1992) found that the random arrival assumption was
 462 not representative of reality, in general, but hardly is the constant RT of Fig. 3.
 463

464 **PRACTICAL USE OF THE NEW BALANCE POINT DIAGRAMS**

465

466 **Illustrating the use of the new balance point diagrams for practical application**

467

468 Fig. 5 is the general case diagram of Fig. 2, transformed for the specific case of $N=3$. The
469 topmost heavy cranked line, in this example, highlights the case of $P=3$ truckmixer loads placed
470 in the forms per hour, the planned production rate, say.

471

472

[Insert Fig. 5 here].

473

474 Point E, $(60/P)$, is therefore plotted at $UL=20$ minutes, since three truckmixers per hour are to be
475 emptied. C is the perfect balance point calculated as $(40, 20)$. RT/UL at C has the integer value of
476 2, which means that the 3 circulating truckmixers never have to queue and the crew never lacks
477 for concrete. Point D, $60N/P$, is at $RT=60$ minutes. The cranked line ECD is drawn accordingly.

478

479 Since all operating points on EC, correspond to unloadings of 20 minutes, a production of 3
480 truckmixer loads per hour, all operating points on the slope CD similarly represent a production
481 of 3 truckmixer loads per hour.

482

483 For the operating point A, at $(45, 15)$, $\%W$ is given by $100 \times (CA/CD)$ which is 25% since
484 (CA/CD) is $[(UL_C - UL_A) / (UL_C - UL_D)]$, or $(5/20)$. Thus, $\%TM$ is 75%, since $\%TM = 100 - \%W$.

485

486 For the operating point B at $(30, 20)$, $\%TM$, at $100 \times (N - EB/EO)$, is calculated as 150%. $\%W$ is
487 always 0% for points on the horizontal part of the crank.

488

489 Thus for 3 truckloads per hour production and $N=3$ circulating truckmixers, the amount of time
490 spent idle by both crew and truckmixers is readily deduced directly from the proposed diagram
491 for any (RT, UL) combination located on the topmost cranked line ECD.

492

493 Fig. 5, however, can be of much further use as long as N remains at 3 truckmixers. Operating
494 point Y, for example, lies on OA. The sloping part of the Y-relevant cranked line can be
495 constructed to pass through Y, with a gradient of -1, to intersect OC. If the coordinates of Y are
496 $(27, 9)$, the intersection with OC is at $(24, 12)$. The horizontal part of that new crank indicates an
497 unloading time of 12 minutes. Thus, if Y were to be the operating point, the productivity P is
498 rapidly deduced as 5 truckloads per hour. The value of $\%W$ remains at 25%, and $\%TM$ at 75%,
499 since the ratio K is the same for all points along OA.

500

501 Likewise, X lies on OB. Because OB is anti-clockwise from OC, the cranked line is constructed
502 by first drawing a horizontal line through X as far as line OC, the location of the X-relevant
503 crank point. The sloping part is then constructed from that crank point with a gradient of -1. If
504 the coordinates of X are $(21, 14)$, the productivity P is deduced as 4.28 (i.e., $60/14$) truckloads
505 per hour, the value of $\%TM$ is 150 and $\%W=0$, since $\%TM$ and $\%W$ values are identical for all
506 operating points on OB.

507

508 Thus, an operating point can be selected anywhere on the diagram to suit the estimated (RT, UL)
509 values of a particular pour. The cranked line is then constructed through that point, paying

510 attention only to whether the point is below OC or above it and the values of % W and % TM and
511 P can then be calculated using only geometry as immediately above, as long as $N=3$.

512
513 Fig. 5 illustrates the power of this diagram to provide insights into system behaviour. Simple
514 inspection study of the diagram allows coordination performance trends and production rates to
515 be assessed for all feasible operating points (RT , UL), as long as $N=3$.

516
517 Fig. 5 is applicable to any value of productivity P . It is restricted only to 3 circulating
518 truckmixers. As stated, Fig. 5 derives from Fig. 2 for the specific case of $N=3$. A similar
519 diagram, drawn for $N=4$, would be used for system study and understanding when four
520 truckmixers are circulating.

521
522 For the sake of completeness, operating points A, B, C, X and Y in Fig. 5, are also plotted on the
523 $N=3$ curve of Fig. 3. The % TM and % W values correspond to those deduced above from the Fig.
524 5 diagram. B and X are coincident on Fig. 3, as are A and Y, even though the production rate at
525 B is different to that at X. The balance point diagrams of Fig. 2 and Fig. 5 are insightful then,
526 also in respect of production rates but Fig. 3 is not. To embrace both coordination and production
527 metrics across the practical range of values for N , five more balance point diagrams (Fig. 5 type)
528 are needed, say, for $N=4, 5, 6, 7$ and 8 . The curves of Fig. 3, however do have the advantage of
529 covering the range of practical values for N on the one diagram, as long as only the coordination
530 metrics are of principal interest.

531
532 **A case study illustrating a use of the newly derived balance point diagrams**

533
534 In line with one of the objectives above, this section demonstrates the potential application value
535 of the new balance point diagrams making use of concrete delivery data for a Hong Kong
536 housing project in 2018. This case study pour was observed as a component of a completely
537 separate study. It is included here because (i) it neatly illustrates the model accuracy limitation
538 when predicting resource idle times, as a result of not allowing for the stochastic nature of RT
539 and UL and (ii) because it also illustrates the practical usefulness of the model in spite of that
540 limitation.

541
542 A concrete superstructure of forty floors is under construction. The concrete is delivered to the
543 site by circulating truckmixers from a remote concrete batching plant. Table 1 gives the concrete
544 supply data for a one day pour of 368m^3 , delivered in 46 truckmixer batches of 8m^3 . Note that
545 this reliable dataset was obtained from direct study of plant and site videos and purchase orders.
546 Data analysis gives $W=57$ minutes, $TM=857$ minutes, and pour duration= 617 minutes. The
547 coordination performance measures, therefore, are % $W=9$ and % $TM=139$.

548
549 Since the order was placed only one day before delivery, the normal situation for pours in Hong
550 Kong, there was insufficient time to plan to maximise resource coordination. The new balance
551 point diagrams could be used, however, to improve system productivity by determining the
552 appropriate number of circulating truckmixers for future similar pours on the site concerned.
553 Based on Table 1, the average RT duration was 60 minutes, all within the range of 40 minutes to
554 80 minutes. The average UL duration was 12 minutes. Thus, given that RT/UL averages 5, an
555 integer, a fleet of 6 truckmixers ought to produce % $W=0$ and % $TM=100$ since $N=1+RT/UL$.

556 Thus, a set of 6 circulating truckmixers would theoretically maximise system productivity,
557 representing excellent site and plant coordination.

558
559 The actual performance of $\%W=9$, $\%TM=139$ differs from model prediction, probably mainly
560 because of the stochastic nature of RT and UL and it is not known whether, or to what extent, a
561 circulating fleet policy was strictly observed in practice. A study by the authors of the effect on
562 predictions of RT and UL variability, is now under way for a wide range of pour parameter
563 values. Regardless, the derivatives of the curves of Fig. 3 (or, simple inspection of its slopes)
564 make clear, as discussed above, the degree of sensitivity of the coordination performance metrics
565 to small changes in RT/UL . This sensitivity property of the system is especially marked in the
566 case of truckmixer oversupply, i.e., when $N>1+RT/UL$.

567
568 Nevertheless, the insight and guidance given by the simple model, including that degree of
569 sensitivity, are also relevant to those undertaking research into practical scheduling solutions, in
570 adding to their understanding of the nature of the problem they are dealing with, and to site and
571 plant managers in selecting the sizes of circulating fleets. By taking care to estimate the most
572 likely average RT and UL values, as accurately as possible the value of N can be chosen
573 accordingly, if to minimise crew and truckmixer down time and maximise coordination is the
574 main objective.

575
576 [Insert Table 1 here].

577 CONCLUSIONS

578
579 For the case of a concrete pour on site, served by a circulating fleet of N truckmixers, new
580 balance point diagrams have been successfully derived, the principle purpose of the study, which
581 predict the rate of concrete placing in the forms, the placing crew time spent on a pour, idle, in
582 waiting for deliveries, $\%W$, and the provision of truckmixer time on site, $\%TM$ (the use of
583 percentages normalises these measures to pour durations). These predictions depend only on N
584 and the pour parameter RT/UL , where RT is the truckmixer round trip duration, finish unloading
585 to return to site, assumed the same for every delivery, and UL is the assumed constant time taken
586 to unload each truckmixer. The process is a balance point process, whereby it is impossible to
587 attain continuous employment of all resources involved, unless the rate of production of the
588 central process is exactly an integer multiple of the rate of production of each service vehicle.
589 That is, RT/UL must be an integer in the concrete placing case.

590
591 The two new balance point diagrams make a contribution to balance point theory given by
592 Halpin and Woodhead (1976). The first new diagram, Fig. 2, links RT , UL and system
593 production rate, P , with lost times $\%W$ and $\%TM-100$, for any general value of N . For practical
594 use, it is demonstrated how diagrams applying to specific values of N are readily derived from
595 this general diagram. The second new balance point diagram, Fig. 3, links RT/UL and a range of
596 specific values of N , with $\%W$ and $\%TM$, but contains no information on P . The provision of
597 $\%TM$ parameter values, augments classical theory, which focuses on the values for $\%W$. Only by
598 providing both $\%TM$ and $\%W$ values, is a measure obtained of the resource coordination being
599 achieved between the two parties involved in the process.

600

601 The new balance point diagrams are insightful in that, by their simple inspection, users are able
602 to relate the production rate of concrete placing on site, P , to the pour parameters RT and UL , the
603 size, of the circulating fleet of truckmixers N , and the site and plant coordination metrics: (i)
604 times spent idle by the placing crew in waiting for deliveries ($\%W$), and (ii) times spent idle by
605 truckmixers in waiting on site to be unloaded ($\%TM$). The diagrams are also of practical value
606 therefore. A plant manager can estimate RT and UL for a given pour and derive that optimum
607 fleet size which minimises crew and truckmixer idle times. As the diagrams augment existing
608 balance point theory in specifically highlighting the extent of loss of productivity of truckmixers,
609 the concrete plant manager receives information of importance to him. The second balance point
610 diagram makes clear the degree of sensitivity of the system to small changes in RT/UL , by direct
611 study of the curves themselves in Fig. 3, or more formally, by study of the mathematical
612 derivatives of the curve equations, for $\%W$ and $\%TM$ with respect to the pour parameter RT/UL .
613 The lost production of crew and service vehicles are significantly affected by quite small
614 changes, in practical terms for this industry, of just a few minutes in the values of RT and UL .
615 The fact of this sensitivity, a property of the system, is relevant to those researchers studying the
616 productivity, simulation, and optimisation of concrete delivery systems, not only to construction
617 managers.

618
619 In practice, of course, the pour parameters RT and UL are stochastic variables, not fixed values
620 as assumed in the balance point diagrams. By adding a simulation capability to the model, so that
621 RT and UL are recognised as the stochastic variables they actually are, it becomes possible to
622 explore the effects of variability on the simple model predictions. Such further study is on-going
623 with respect to the patterns of distributions and magnitudes of RT and UL values, based on the
624 variabilities seen in practice in Hong Kong. The fixed, or averaged, RT and UL values for any
625 pour, for use with the models presented above, do limit, of course, the accuracy of the prediction
626 modelling of system behaviour. The on-going study will establish the effects of this limitation.

627
628 It remains the case, however, that the fundamental balance point diagrams themselves, aid in
629 understanding the coordination performance of the site concreting process when supported by a
630 circulating fleet of truckmixers, both on the productivities achieved by placing crews and by
631 truckmixers and on overall concrete placing production rates for various RT/UL and N . Like the
632 classical diagram, these new balance point diagrams are easy to understand and easy to apply
633 assisting planners to select the optimum number of circulating truckmixers needed, having first
634 carefully estimated values for both RT and UL . Indeed, in the case of successive similar pours
635 being completed over a lengthy period on a large project, the concrete delivery records
636 themselves, could be used to obtain good estimates for RT and UL .

637
638 Finally, the generality of the balance point diagrams means that the parameters (RT , UL) and
639 ($\%W$, $\%TM$) have equivalent parallels in the case of other balance point processes involving a
640 central production process supported by a set of circulating servers.

641

642 **DATA AVAILABILITY STATEMENT**

643

644 All data generated and analysed during the study are included in the published paper.

645

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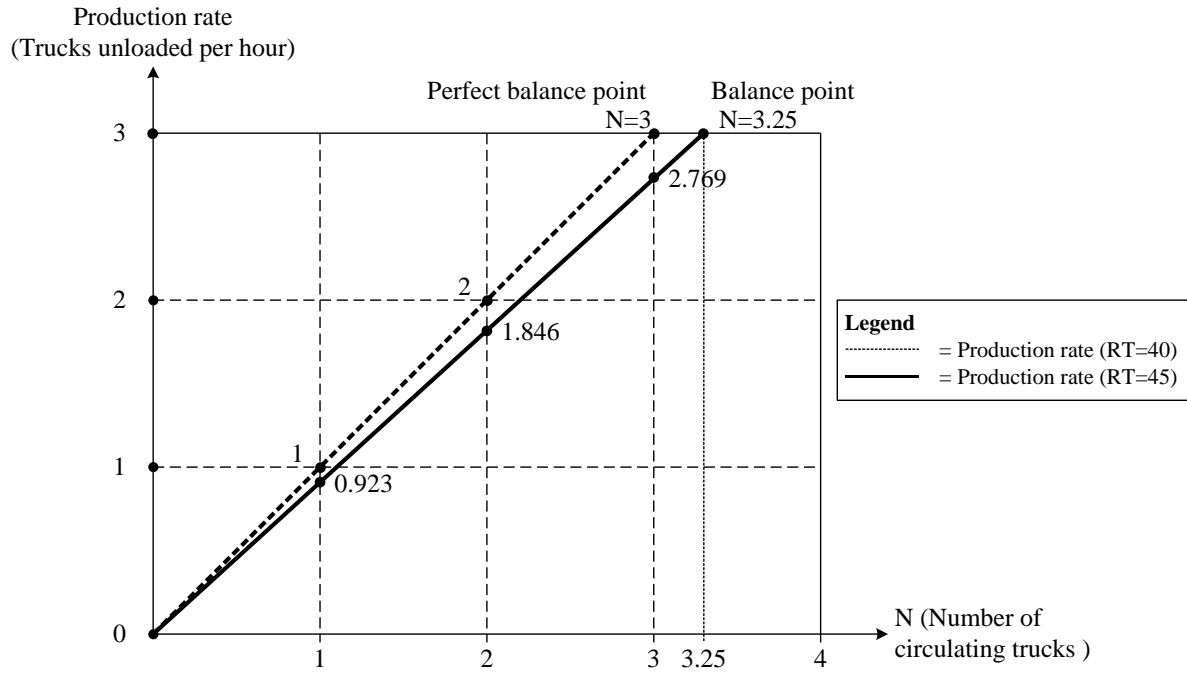


Fig. 1. Production rate by deploying 1, 2, 3, 4 circulating trucks

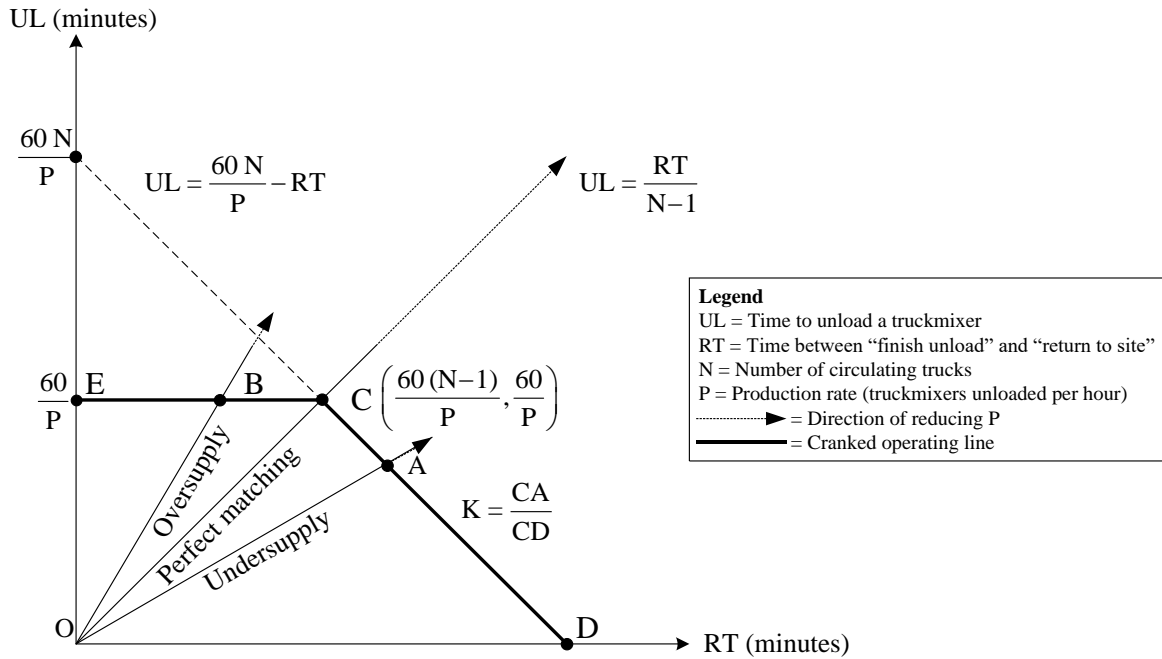


Fig. 2. Balance point diagram relating UL, RT, N, P, % W, and % TM
(Complementary to that of Halpin and Woodhead 1976)

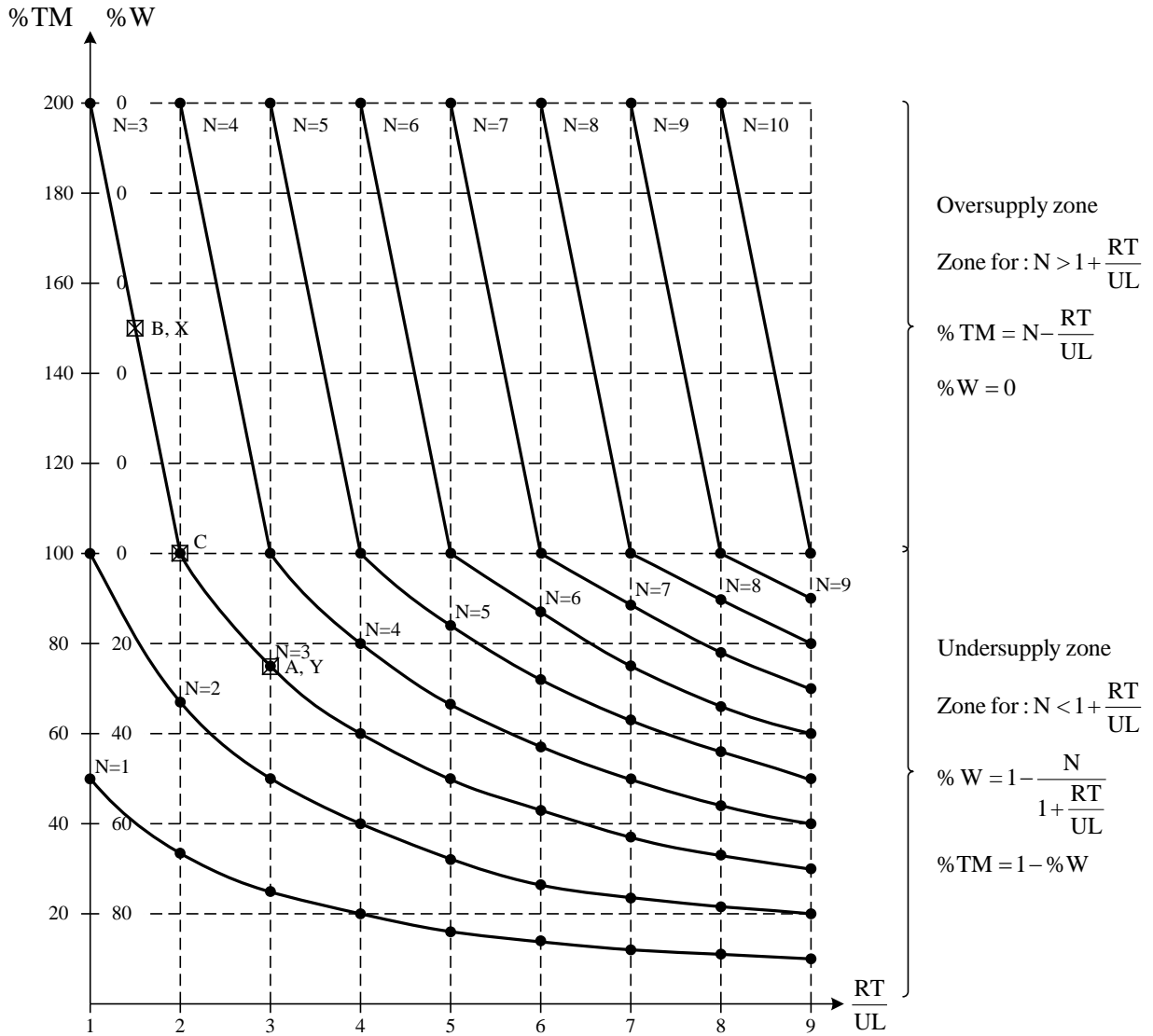


Fig. 3. Curves showing the relationships between (RT/UL) , N , $\%W$, and $\%TM$ (modified from Anson, Ying, and Siu* 2019)

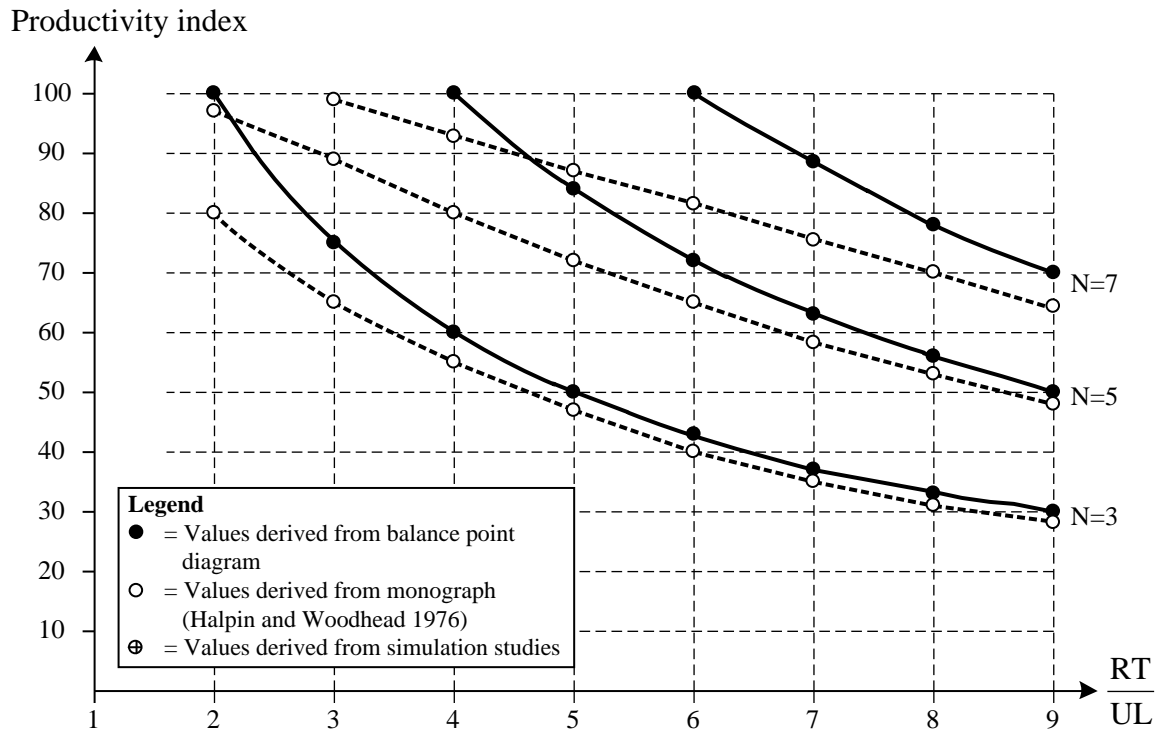


Fig. 4. Complementary balance point diagram theory compared with curves in Halpin and Woodhead (1976)

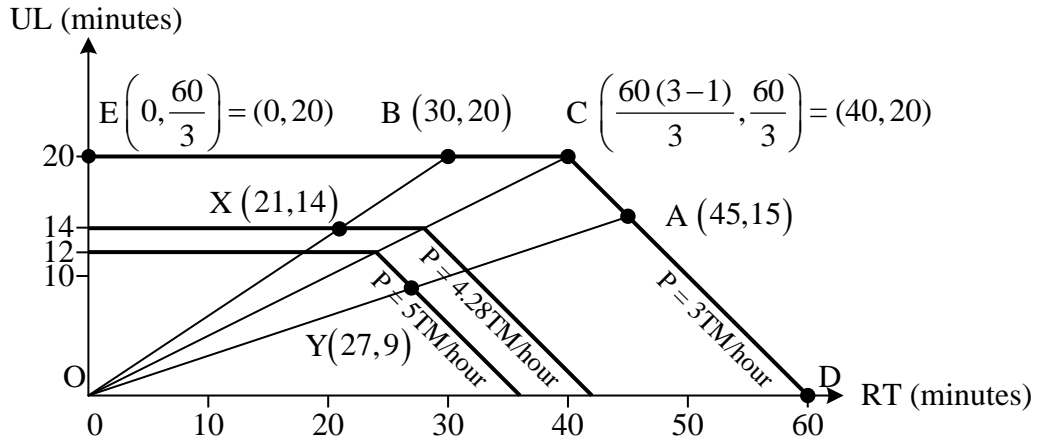


Fig. 5. Specific balance point diagram for $N=3$
 (Cranked lines represent $P=3, 4.28,$ and 5 TM/hour)