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Fitting into a more appealing diaspora than my own: Positioning Ecuadorian and Honduran migrants within the Newark-area, Portuguese-centric diaspora community of New Jersey, U.S.A

1 1 Introduction:

2 While a migrant group’s continued orientation to the homeland represents a defining feature of
3 diaspora in the majority of studies that seek to conceptualize this topic (Grossman 2019), case-
4 study research challenges this orientation by pointing to instances in which members of
5 diaspora communities show deeper attachments to the state in which they reside (Gabriel
6 2011). Individual diasporic experiences are similarly emphasized through the notion of
7 *segmented assimilation* (Portes and Rumbaut 2001), which draws attention to diverse
8 orientations to the dominant/autochthonous group as a product of both individuals’
9 characteristics and the specific nature of their reception by the host community. As various
10 diaspora groups often live alongside each other within this context (Deumert and Mabandla
11 2013), relationships between these groups also help to shape individual experiences. *Horizontal*
12 *assimilation*, the act of orienting to a different marginalized group (usually within the same
13 community) instead of the dominant group or the heritage group (Prashad 2001), represents a
14 potential outcome of this contact. Applied to the sociolinguistic analysis of a setting that
15 features diverse migrant groups, this notion informs a novel reconceptualization of diasporic
16 belonging.

17 While the juxtaposition between the pull of the dominant language in the receiving community
18 vs. the mother tongue/heritage language from the region of origin – echoing the contrast
19 between Grossman (2019) and Gabriel (2011) discussed above – is well represented in the

20 literature that foregrounds language (Cf. Kershen 2000), a small number of studies move
21 beyond this binary to highlight linguistic outcomes that more closely resemble horizontal
22 assimilation. The appropriation of features and lexicon of less prestigious codes that are
23 present in the community has received attention as a means of enhancing the authenticity of
24 identification with the marginalized groups who speak these languages (Dirim and Auer 2012;
25 Magro 2016; Nortier and Dorleijn 2008); however, much of this research falls short of
26 horizontal assimilation through their participants' very limited target-language repertoires (in
27 the cases of Dirim and Auer 2012; Magro 2016) or focus on only one type of target-language
28 feature (phonology in the case of Nortier and Dorleijn 2008). An exhaustive search of the
29 literature, in fact, points to only two studies that highlight one migrant group's more holistic
30 linguistic orientation to another locally prominent migrant group. Both cases tie this orientation
31 to the lingua franca of an employment context, highlighting the use of this language to facilitate
32 access to a specific sector of the market (Vigouroux 2013) and express solidarity with co-
33 workers at the workplace (Goldstein 1997). The current paper adds to this work by focusing on
34 Honduran and Ecuadorian employees' accommodation (convergence) to the language practices
35 of the Portuguese-centric cleaning company that employs them. At the same time, this paper
36 also builds on this strand by expanding the scope of analysis beyond the workplace. Inquiry into
37 the larger socio-ethnolinguistic setting in which the company is embedded underlines the pull
38 of the Newark-area, Portuguese-centric diaspora community in terms of ideology, identity, and
39 capital. This three-pronged focus accounts for participants' constructions of this other local
40 diaspora as a more appealing alternative to their own diaspora communities; moreover, it
41 guides their cultural and linguistic integration into this more desirable diaspora. These points of

42 inquiry guide the study's renewed look at diasporic belonging that is grounded neither in the
43 homeland nor the dominant culture of the receiving state but, rather, another prominent local
44 diaspora community.

45 1.1 The Setting: Portuguese-centricity embedded within an English-dominant region that also
46 contains significant Hispanophone populations

47 An understanding of diasporic belonging among the three Hispanophone employees profiled in
48 this paper draws on their positionality within different regional and local scales. Analysis begins
49 inside the Portuguese-centric cleaning company (henceforth referred to as Shine) that employs
50 one Honduran and three Ecuadorian workers as part of its Lusophone-dominant 18-member
51 staff. It serves communities of Northeastern New Jersey, where English functions as the
52 dominant language of the region and the households in which Shine employees work; this
53 dominance is reflected most importantly through its associations with the bureaucratic
54 mechanisms of the state – including visas, work permits, and citizenship – that bring stability to
55 the migrant experience (Pujolar 2015). In districts within this region, Spanish and Portuguese
56 also function as important local community languages.

57 The center of the local Portuguese diaspora and home to many of Shine's employees, including
58 three of Shine's four Hispanophone employees, is the Ironbound District of Newark, New
59 Jersey. With close to 33% of the district's population claiming Portuguese ancestry¹, the
60 Ironbound has strong ties to Portugal that can be traced back up to three generations (Dos
61 Santos 2014). Moreover, the large number of ethnically Portuguese local business owners have

¹ Based on demographic data about residents of the 07105 zip code, which covers the Ironbound District by <http://zipatlas.com/us/nj/newark/zip-07105.htm#demographics> (Accessed April 17th, 2019).

62 built up the Portuguese-centric semiotic and linguistic landscape that lends a distinctly
63 Portuguese flavor to the Ironbound District (Gonçalves 2012). The long-time presence of
64 Portuguese in this community has also recently attracted Brazilian migrants (Ramos-Zayas
65 2012), whose culinary contributions have begun to influence the culture of the Ironbound. In
66 addition to its Lusophone inhabitants, the Ironbound District also has a growing Hispanophone
67 population from Mexico, Puerto Rico, Cuba, and a number of countries of South and Central
68 America, including participants' native Ecuador and Honduras². The high percentage of
69 Ironbound residents with limited English-language proficiency³, coupled with the proximity of
70 Spanish and Portuguese-language varieties to one another, result in a minor role for English as
71 a means of communication and the emergence of linguistic hybridity to communicate with
72 speakers across the Portuguese-Spanish divide. In these ways, the district's orientation is firmly
73 grounded in Portuguese language and culture; however, its resident Brazilian and
74 Hispanophone Latino populations help to create a local culture that partially reflects its
75 diversity. In acknowledgement of these diverse influences, this paper will henceforth refer to
76 this population as the Newark-area, Portuguese-centric diaspora community.

² Due to the unspecific nature of census data, it is not possible to identify some of the Hispanophone Ironbound residents' countries of origin with any degree of certainty. As they are grouped together in the same category of "Other Hispanic/Latino," this is the case for all non-Mexican, non-Cuban, and non-Puerto Rican residents who were born south of the U.S. border. This label is also problematic because it categorizes Lusophones from Brazil together with Hispanophones and speakers of other local languages from the rest of Latin America (excluding Mexican, Puerto Rican, and Cuban residents, for whom there are separate categories). According to the most recent census data, 35.24% of the population of the 07105 zip code in which the Ironbound is located identifies as "Hispanic", which is broken down as 1.5% Mexican, 6.84% Puerto Rican, 2.19% Cuban, and 24.71% "Other Hispanic of Latino". Presumably some Lusophone Brazilians and non-Spanish speaking residents from other Central and South American countries are also included in this category. (These statistics come from <http://zipatlas.com/us/nj/newark/zip-07105.htm#demographics>, accessed April 17th, 2019).

³ According to census data, 43.3% of the district's population reports speaking English "not well" or "not at all." (<http://www.city-data.com/neighborhood/North-Ironbound-Newark-NJ.html>. Accessed on June 27th, 2016)

77 This diversity also reflects the demographics of areas within the larger city (Newark) and county
78 (Essex County) in which the Ironbound is located; a look at Lusophone and Hispanophone
79 populations according to these two scales shows a reversal of the Portuguese-dominant picture
80 described above. Within Newark, census figures indicate that over four times more native
81 Spanish-speaking residents (29.3% of the population) than native Portuguese-speaking
82 residents (7% of the population) live in the city.⁴ Moving to the larger scale of Essex County, the
83 percentage of native Spanish-speaking residents (17.2%) and Portuguese-speaking residents
84 (2.73%)⁵ represents a smaller portion of the overall population while the proportion of native
85 Spanish speakers accounts for over six times that of native Portuguese speakers. The resulting
86 Hispanophone market accounts for the emergence of the Spanish-language linguistic
87 landscape, which is far more visible than that of Portuguese outside of the Ironbound. In line
88 with research on language contact and power relations (Cf. Matras 2009; Matras and Sakel
89 2007,), the relative power of Portuguese, Spanish, and English in the larger community
90 manifests itself linguistically through the Ironbound's mixed variety of Portuguese, which
91 features some lexical borrowing from English and Spanish in addition to morphological
92 borrowing and semantic influence from Spanish.

93 The power structures from which this hybridity emerges also help to contextualize the choice of
94 Shine's four Hispanophone employees to work at a Portuguese-centric company rather than
95 one of the numerous options in the community that are English or Spanish-dominant. With its

⁴ According to data from <http://zipatlas.com/us/nj/newark.htm#demographics> (Accessed on April 18th, 2019).

⁵ According to data about non-English speakers in Essex County <https://datausa.io/profile/geo/essex-county-nj/#demographics> (Accessed on April 19th, 2019).

96 review of diaspora as it relates to language and identity, the following section adds a
97 theoretical perspective to this context.

98

99 1.2 Diaspora, Language, and Belonging:

100 Many studies that address language and migration have often used the term diaspora to refer
101 to a range of different meanings, including as merely a synonym for migrant group
102 (Canagarajah and Silberstein 2012). This observation does not represent the entire picture,
103 however, and some notable exceptions – outlined in the coming paragraphs – engage directly
104 with the concept of diaspora as it relates to sociolinguistic positionality.

105 There is consensus in this body of work on the heterogeneous composition of diaspora groups
106 as well as the resulting challenges to identifying their unifying characteristics. In line with this
107 emphasis on heterogeneity, diverse language practices among diaspora group members reflect
108 a variety of identities. At the same time, use of the shared migrant community language has
109 indexical links to diasporic group belonging (Mills 2005). Marginalization represents an intrinsic
110 part of the diaspora experience (Gabriel 2011); nevertheless, migrants' capacity to participate
111 in the market on their own terms has increased in recent years (Sabaté i Dalmau 2013), and this
112 development has blurred the boundaries between the social categories of *migrant* vs. *local* in
113 terms of socio-economic integration (Vigouroux 2013: 243). The results have altered the "social
114 and economic affordances" that frame individuals' ethnolinguistic orientations (Miller 2016:
115 351) and help to account for diaspora members' increased agentive potential in recent
116 sociolinguistic analyses (Canagarajah and Silberstein 2012; Gabriel 2011; Li Wei and Zhu 2013).

117 Moreover, the diasporic positionality itself holds “creative potential” to allow individuals to
118 adapt and transform their identities to suit their new environments (Li Wei 2018:10, Li Wei and
119 Zhu 2013: 44). As concepts of diaspora tend to neglect this adaptability, there is a need to
120 conduct investigations into language and the diaspora that highlight this characteristic (Li Wei
121 and Zhu 2013). Given the heightened contact between diaspora groups within the same
122 community that is a feature of the current era (Deumert and Mabandla 2013), this flexibility is
123 increasingly negotiated between members of different diaspora groups; therefore, this
124 research should also consider relationships between the prominent diaspora groups of specific,
125 localized contexts. These aims guide the current paper, which uses data from interviews and
126 observations to explore, through a sociolinguistic perspective, the diasporic belonging of
127 Hispanophone Honduran and Ecuadorian employees of a Portuguese-centric multilingual
128 cleaning company (henceforth referred to as Shine⁶) who are also embedded within the
129 Newark-area, Portuguese-centric diaspora community outside of the workplace.

130 This paper begins by investigating language practice as a means through which to explore
131 participants’ orientations toward Portuguese-centricity within the context of Shine.
132 Communication Accommodation Theory (Giles 1973; Giles 2016), which focuses on the
133 linguistic adjustments that accompany speakers’ alignment with (convergence) or distancing
134 from (divergence) their interlocutors, represents the underlying theoretical framing of this
135 analysis. Following this analysis, the paper widens its focus to examine the larger-scale
136 structures and processes that contribute to the Hispanophone Latina participants’ positionality

⁶ A pseudonym

137 within the Newark-area, Portuguese-centric diaspora community. As this type of positionality
138 overlaps with that of a language learner who seeks integration into a target cultural group, the
139 theoretical components of investment (Darvin and Norton 2015; Norton 2000) – ideology,
140 identity, and capital – inform this analysis. Finally, a comparative look at the heterogeneous
141 composition of the local Portuguese-centric diaspora community with respect to the findings
142 from the diaspora work cited above contributes to a novel re-examination of the notion of
143 diaspora as it relates to the community under investigation.

144

145 1.4 Research Questions:

146 The analysis that appears below weaves the above themes together with observation notes and
147 the voices of Ecuadorian and Honduran employees, a Portuguese co-worker, and their Brazilian
148 employer to address the following questions:

149 How does the Hispanophone participants' orientation to Portuguese centrality manifest itself
150 sociolinguistically?

151 How does the example of Hispanophone employees' orientation to the Newark area,
152 Portuguese-centric diaspora inform a reconceptualization of the notion of diaspora in terms of
153 increased heterogeneity?

154

155 2 Methods, the Cleaning Company, and a brief cross-language comparison

156

157 2.1. Methods

158 The current paper draws on interviews from a larger study, conducted together with
159 collaborator X⁷, which was guided by an ethnographic approach (Heller 2008) and included
160 three sources of data: document analysis, observations, and interviews. The language of the
161 interviews varied according to the interviewees' preferences and, thus, contributed to a
162 multilingual (Spanish, English, and Portuguese) corpus of approximately 300,000 words. A total
163 of forty-one participants took part in the study, including Shine's owner (Magda⁸), her
164 employees [N=17], the staff's English-speaking acquaintances who serve as language brokers
165 [N=4], and some of its customers [N=19]. Interviews with the employees and language brokers
166 took place at the company's headquarters; interviews with the customers took place at their
167 houses. Spending considerable time at company headquarters and the customers' houses
168 during these interviews provided opportunities for rich, first-hand observations of these
169 environments. More detailed information about these methods, including the researchers'
170 positionality with respect to the company and its employees, can be found in authors (2017).
171 The data presented here provide detailed analysis of four employee interviews (each of which
172 lasted between fifteen and thirty-one minutes). These data are supplemented by observation
173 data from the Ironbound as well as content from interviews with Magda (Shine's owner) and
174 Shine's customers. Moreover, interpretations of these data are also informed by knowledge of
175 the content in the rest of the interviews, which have been triangulated against observations
176 and document analysis carried out in collaboration with collaborator X.

⁷ The name of the collaborator will be provided during final revisions to help maintain the double-blind nature of this review process.

⁸ This name, in addition to the names of Shine employees mentioned in this paper, is a pseudonym.

177 The interviews highlighted in this paper address the following underlying topics that appear in
178 the data analysis:

- 179 1.) The means through which Hispanophone and Lusophone employees of Shine
180 communicate with one another (from both Lusophone and Hispanophone perspectives),
- 181 2.) Hispanophone employees' strategies for accommodation to Lusophone co-workers with
182 limited Spanish language proficiency,
- 183 3.) Hispanophone employees' investment in Portuguese as an intertwined aspect of capital,
184 identity, and ideology (Darvin and Norton 2015)
- 185 4.) The ideologies that guide Hispanophone employees' orientation to the Newark-area,
186 Portuguese-centric diaspora community and, simultaneously, turn them away from their
187 own diaspora.

188 The data collected through these interviews underwent both content analysis to identify
189 emergent themes and discourse analysis to highlight Hispanophones' linguistic strategies for
190 communicating with Portuguese speakers. Through this focus and approach, the analyzed data
191 highlight connections between language choice, accommodation, capital, investment (Darvin
192 and Norton 2015), and diasporic belonging.

193 2.2 Shine and its employees

194 Shine was established in 1988 by a female Brazilian migrant named Magda who had a
195 background in bank branch management as well as strong network ties to the local Portuguese
196 community. Magda has served as the sole owner and chief operator of the business since its
197 founding although two of her employees – both of whom are Portuguese – assist her with the

198 administrative load by serving as assistant managers in addition to their house-cleaning duties.
199 Shine serves 250 households and employs 18 full-time cleaners and one American driver.
200 Shine's clientele is predominantly white, middle-upper class, Anglophone, and monolingual. In
201 contrast, Shine's employees who work as housecleaners are Portuguese and Spanish-language
202 dominant, which is reflected by their countries of origin: Portugal (N=10), Brazil (N=4), Ecuador
203 (N=3), and Honduras (N=1). Although many of the employees have lived in the U.S. for
204 considerable periods of time (ranging from 1-35 years), a large percentage of them consider
205 their English language proficiency to be quite limited. Company-internal communication
206 strongly orients toward a Lusophone center, which is a product of Magda's conscious
207 management decisions when setting up the company (outlined in authors 2017). Magda
208 specifically sought out married Portuguese woman in the local community whom – through her
209 stereotypes of Portuguese women as hard-working, intolerant of disarray in their own homes,
210 and compliant to their husbands' traditional expectations for their wives – she perceived as
211 embodiments of ideal cleaning company employees. Such decisions have led to the hiring of a
212 majority Portuguese staff and have fostered a company culture that, similar to the make-up of
213 the Ironbound District of Newark in which most of the employees reside, has a deeply
214 Portuguese core that is influenced by aspects of Brazilian language and culture in addition to
215 offering a space for Hispanophone Latinos. Magda, who is highly proficient in English, Spanish,
216 and Portuguese, facilitates communication between customers and employees as Shine's chief
217 language broker. (See Authors 2017 for a thorough account of Magda's language brokering
218 activities at Shine and its influence on power dynamics.) As a result, English is not a

219 requirement at the workplace, and Shine’s staff demonstrate a wide spectrum of English-
220 language abilities.

221 The Portuguese employees represent the majority at Shine; moreover, they are more likely
222 than their Brazilian, Honduran, and Ecuadorian co-workers to have legal working status and,
223 thus, greater stability. Because of this stability and their personification of Shine’s Portuguese
224 values that inspired Magda to create Shine (mentioned above), a core of the Portuguese staff
225 consists of both the original and longest serving employees⁹. It is no surprise, therefore, that
226 the average age of the Portuguese employees (47.5 years) is higher than that of the rest of
227 Shine’s staff (35.75 years). This difference becomes more pronounced when comparing
228 Portuguese employees to Shine’s four Hispanophone employees, whose average age is 27.75
229 years. Such differences in age and experience influence the nature of relationships between co-
230 workers as will be discussed below with respect to the specific participants whose interview
231 data feature in this paper.

232 Excerpts from interviews with four participants – one Portuguese (Dona Aura), one Honduran
233 (Anita), and two Ecuadorian (Lila and Nina) employees – represent the focus of analysis. Dona
234 Aura, an approximately fifty-five year-old Portuguese employee of Shine for nine years who has
235 resided in the United States for thirteen years, is an established figure at Shine. Although she
236 started working at Shine after its founding, she blends in with the founding core group through
237 her age, Portuguese origins, and years of experience. Her co-workers’ use of the address term
238 ‘dona’ (misses) in front of her first name demonstrates her relatively senior status within the

⁹ A fuller picture of Magda, her employees, and Shine’s Portuguese-centric language policy appear in authors 2017.

239 company. The three Hispanophone employees profiled have a relatively junior status within the
 240 company. Anita is a twenty-five year-old employee from Honduras who has been in the United
 241 States for six years and has been working at Shine for approximately four of these years. Lila, a
 242 twenty-six year-old employee from Ecuador who has been living in the U.S. for five years and
 243 working at Shine for approximately three, sends part of her salary as monthly remittances to
 244 support her young daughter, who resides in Ecuador. Like Lila, Nina is an Ecuadorian Shine
 245 employee of three years who has spent five years in the U.S. She is twenty-eight years old.
 246 Table 1 (below) provides a summary of this information for each participant featured in the
 247 analysis.

248 Table 1: Descriptive data about the four participants in this paper:

Name:	Age:	Country of Origin:	Time in the U.S.:	Time at Shine:
Dona Aura	Approx. 55	Portugal	13 years	9 years
Anita	25	Honduras	6 years	4 years
Lila	26	Ecuador	5 years	3 years
Nina	28	Ecuador	5 years	3 years

249 [Place table 1 here.]

250

251 2.3 A brief comparison of Portuguese and Spanish phonology

252 Language contact takes different forms according to the different languages concerned. In the
 253 case of Spanish and Portuguese, which share a number of syntactic and lexical features, some
 254 degree of mutual intelligibility between many varieties allows Spanish and Portuguese speakers
 255 to communicate with one another – in limited contexts – through dual-linguality, the

256 simultaneous use of two different languages (Piller 2002; Vitale 2011). In an effort to promote
257 an understanding of these limits and the resulting mechanisms of accommodation that allow
258 for communication between Shine’s Hispanophone and Lusophone employees, a brief
259 comparison between standard Spanish and Portuguese phonological systems is in order. As the
260 participants profiled here did not tend to speak standard varieties of their mother tongue, this
261 information serves as a rough guide to understanding the differences that potentially impede
262 mutual intelligibility in spoken contexts.

263 As Spanish is a syllable-timed language, vowel lengthening and reduction processes are far less
264 prominent than in Portuguese, a stress-timed language. For this reason, the vowels of Spanish
265 words are apparent to Portuguese speakers, but the (reduced) vowels that occur in unstressed
266 syllables of Portuguese words may be far less apparent to Spanish speakers who have no
267 experience with Portuguese. European – in contrast to Brazilian – Portuguese varieties pose a
268 greater challenge for Spanish speakers’ comprehension because of their tendency for more
269 extreme vowel reduction; the resulting syllables, which lack some clearly identifiable vowels,
270 can mislead Spanish speakers to perceive consonant clusters that are not actually present. As
271 the two languages contain numerous cognates, the written versions of the languages are
272 largely comprehensible to readers of both languages with the exception of some differing
273 lexical items. The spoken versions of these languages, however, bring out these phonological
274 differences and contribute to unidirectional intelligibility to the untrained ear: Portuguese
275 speakers with limited prior exposure to Spanish can often understand a large percentage of
276 spoken Spanish, which features the vowels that their two written languages share. Spanish
277 speakers with limited prior exposure to Portuguese, however, often struggle to understand

278 much spoken Portuguese. These considerations help to inform the following discussion about
279 the Hispanophone employees' strategies to adapt to Shine's Portuguese-centric language
280 policy.

281

282 3 Results and Discussion

283 3.1 Fitting into Shine Linguistically

284 The following section draws on data from interviews with Dona Aura, Lila, and Anita to detail
285 the mechanisms through which Lusophone and Hispanophone employees develop effective
286 communication. These findings highlight the two Hispanophones' strategies for increasing their
287 intelligibility as a means of accommodating their Portuguese co-workers. By focusing on the
288 direction of accommodation in this context, this line of inquiry exposes the existing power
289 asymmetries that ground the Hispanophone participants' orientation to Portuguese within
290 Shine-related domains.

291 Interviews with Magda and her staff show a range of strategies for communication between
292 Hispanophone and Lusophone employees, depending on the overlap of linguistic resources
293 available to the specific pairing of interlocutors. Nevertheless, as reported in authors (2017),
294 many of Shine's Lusophone employees share the opinion that Spanish and Portuguese
295 speakers, despite some of their multilingual repertoires, communicate primarily through *dual-*
296 *linguality*, defined in section 2.3 as the simultaneous use of individuals' different L1s as a result
297 of mutual intelligibility (Piller 2002; Vitale 2011). Given the potential for one-sided
298 communication challenges (highlighted in the phonological differences discussed in the

299 previous section), this topic represented one of the foci of the interview questions and
300 sensitized us to potentially divergent Hispanophone and Lusophone perspectives about Shine's
301 internal language(s) of communication.

302 Dona Aura provides an established Lusophone employee's perspective on achieving mutual
303 intelligibility with her Hispanophone co-workers (excerpt 1 below). Each employee differs
304 according to her individual linguistic repertoire; Dona Aura is a noteworthy case because,
305 despite her thirteen-year residence in the U.S., she remains largely reliant on Magda to manage
306 her English-language communication with customers and, further, has acquired a very limited
307 Spanish-language lexicon. The excerpt begins with her describing the details of communication
308 between Shine's Lusophone and Hispanophone employees.

309 Excerpt 1*

- 310 Dona Aura: 1. O espanhol entendo bem (Spanish, I understand well)
311 Author 1: 2. Entende bem? (You understand well?)
312 Dona Aura: 3. É, perfeito (Yes, perfectly)
313 Author 1: 4. Você muda- muda alguma coisa [para melhorar a comunicação?]
314 (Do you change- change anything [to improve communication])?
315 Dona Aura: 5. Um **poquito****, é (A little, yeah)
316 Author 1: 6. Como que você muda? (How do you change?)
317 Dona Aura: 7. As vezes a gente fala, erm, elas também entendem o nosso português (.)
318 (Sometimes we say, erm, they also understand our Portuguese.)
319 8. Elas entendem bem o nosso português e nós entendemos muito bem o
320 9. espanhol delas. (They understand our Portuguese well, and we understand
321 their Spanish very well.)
322 10. é um espanhol muito fácil de aprender (It's a Spanish that's very easy to
323 learn)
324 Collaborator: 11. Mas por exemplo, você pode dar um exemplo, que você talvez muda...uma
325 12. palavra? (But for example, can you give an example of something that you
326 maybe change...a word?)
327 Collaborator: 13. Ou você usa mais o espanhol ou cê sempre fala o português?
328 (Or do you use more Spanish or do you always speak in Portuguese?)
329 Dona Aura: 14. Não, eu sempre falo o português (No, I always speak in Portuguese)
330 Collaborator: 15. Então nem uma palavra que fala. (So not even a word that you say...)

331 Dona Aura: 16. Não porque elas entendam o que eu digo pra elas e eu entendo o que elas
332 17. dizem pra mim (No because they understand what I say to them, and I
333 understand what they say to me)
334 Collaborator: 18. elas mudam uma coisa (Do they change anything?)
335 Dona Aura: 19. Sim...Eu não necessito de mudar, porque elas entendem e eu entendo.
336 (Yes...I don't need to change because they understand and I understand.)
337 *Original in Portuguese
338 ****The Spanish-language diminutive (-ito) appears here instead of its Portuguese equivalent**
339 **(-inho)**

340 Dona Aura does not regard understanding Spanish as problematic. In fact, she claims to
341 understand Spanish perfectly (line 3). Regarding conversations with her Hispanophone co-
342 workers, she initially claims to modify the way she speaks (line 5), but she later confesses to
343 speaking in Portuguese because her Hispanophone co-workers understand Portuguese and the
344 Lusophone employees understand Spanish (lines 8-9). In line with employees' characterizations
345 of Lusophone-Hispanophone communication practices highlighted in authors (2017), therefore,
346 Dona Aura points to the practice of easy dual-linguality to satisfy all employees' communicative
347 needs. As Dona Aura continues, an analysis of her transcript brings the tools of accommodation
348 into focus. In terms of her accommodation to Spanish-language norms, it is tempting to point to
349 her use of the Spanish-language diminutive -ito (instead of its Portuguese equivalent -inho) on
350 the word pouco (little) (line 5) as evidence; however, a familiarity with the local variety of
351 Portuguese informs us that use of this form is merely in line with common practice among
352 Newark area Lusophone residents.

353 In terms of Hispanophone employees' accommodation in the direction of Portuguese-language
354 norms, Dona Aura makes some statements that, when looked at more closely, begin to suggest
355 this type of accommodation work. With her reference to 'a Spanish that is easy to learn' (line
356 10), for example, she points to a special variety of Spanish that has been modified to facilitate
357 Portuguese-speakers' understanding. Dona Aura communicates with her co-workers in

358 Portuguese only (line 14) without making any such modifications to enhance its
359 comprehensibility. Eventually, she confirms that if a co-worker has to undertake any
360 accommodation work, it is the Spanish speaker who does so (line 19).

361 Such a nod to Hispanophone employees' accommodation efforts, together with the knowledge
362 of Spanish speakers' potential comprehension challenges in this context, motivated a more
363 comprehensive look into the communication between Hispanophone and Lusophone
364 employees. For this information, Hispanophone employees' perspectives gain prominence. In
365 our interviews with them, in fact, all four of them indicated some degree of convergence to
366 Shine's Portuguese-dominant center. While their comments should be interpreted with the
367 caveat that they do not incorporate a situationally-constructed view of communication, they,
368 nevertheless, are worthy of our attention as they provide a picture of Lusophone-
369 Hispanophone communication at Shine that is more complex than easy dual-linguality.

370 Anita provides insight into a Hispanophone Honduran perspective on communication between
371 co-workers at Shine. By describing returning home to her Hispanophone husband and
372 mistakenly speaking Portuguese to him after a day at work, she captures the influence of
373 Portuguese on the language practices of Shine's Hispanophone employees. Her example of
374 Portuguese language use (in excerpt 2 below) suggests that she does not simply speak Spanish
375 to her Lusophone co-workers (as the notion of dual-linguality suggests).

376 Excerpt 2*

377 Anita: 1. As veces estoy hablando en mi casa... y en vez de decir lunes digo segunda.
378 (Sometimes when I am speaking at home and instead of saying 'lunes' [Monday in
379 Spanish], I say 'segunda' [Monday in Portuguese]).
380 2.Me confundo porque ya es como paso todo el día con ellas

381 (I get confused because it's like I spend the whole day with them)
382 3. trato con ellas entonces, ya el hablado ya se me va quedando a mi también.
383 (I work together with them so the way of speaking ends rubbing off on me too.)

384 *Original in Spanish

385
386 Anita reports using the Portuguese word 'segunda' to refer to Monday instead of its Spanish
387 equivalent 'lunes' when addressing her Hispanophone husband in the Spanish-language domain
388 of their home (line 1). This "confusion" (line 2) occurs as a result of the extensive time she
389 spends working together with her Lusophone co-workers; furthermore, it suggests, at the very
390 least, a Spanish speaker's active incorporation of Portuguese lexical items to facilitate
391 communication with her Lusophone co-workers. In contrast to Dona Aura's description of the
392 communicative practices between Hispanophone and Lusophone employees, Anita's comments
393 provide an example of a speaker of Shine's minority language whose linguistic efforts to
394 overcome language differences exceed those required for dual-linguality.

395 Dual-linguality – as described by Piller (2002) and put into practice by Dona Aura – envisions the
396 two languages as equal; however, Anita's comments suggest a higher positioning of Portuguese
397 over Spanish during these interactions. This positioning becomes more pronounced with a look
398 at another Hispanophone employee's descriptions of her communication with Lusophone co-
399 workers who, like Dona Aura, have developed minimal skills to communicate with non-
400 Portuguese speakers. The following excerpt (3) comes from an interview with Lila, who borrows
401 lexical items from Portuguese to facilitate effective communication with her Lusophone co-
402 workers.

403 Excerpt 3*

404 Author: 1. Hablas en una manera diferente para dejarlas [las portuguesas e brasileñas de
405 2. Shine] entenderte?

406 (Do you speak differently in order to allow them [the Portuguese and Brazilian
 407 employees at Shine] to understand you?)
 408 Lila: 3. **Sí** (yes)
 409 Author: 4. Como? ¿Puedes explicar un poquito? (How? Can you explain a bit?)
 410 Lila: 5. Es como por ejemplo a veces ellas no entienden en español hablo en
 411 6. português...
 412 (It's like for example sometimes they don't understand in Spanish so I speak
 413 Portuguese.)
 414 Collaborator: 7. **Então você fala português?*** (So you speak Portuguese?)
 415 Lila: 8. Algunas palabras. Sí (Some words, yes)
 416 Collaborator: 9. Algunas palabras **mas não tudo?** (some words but not everything?)
 417 Lila: 10. **Não tudo** (not everything)
 418 Collaborator: 11. **tá bem** (OK)
 419 Lila: 12. **Mas** trato, cuando estoy con mi **namorado** trato de hablar português,
 420 (But I try, when I'm with my boyfriend, I try to speak Portuguese)
 421 13. El es-él es português entonces hablamos en casa.
 422 (He is-he is Portuguese so we speak Portuguese at home.)

423 * Original in Spanish and Portuguese (Words that appear in bold are in Portuguese)

424 In excerpt 3 (above), Lila states that she changes the way she speaks when communicating with
 425 her Portuguese-speaking co-workers (lines 1-3). If they do not understand her Spanish, she
 426 inserts Portuguese words (lines 5-6), albeit with a limited Portuguese-language lexicon (lines 8-
 427 10) that she has consciously developed through conversations with her Portuguese boyfriend
 428 (lines 12-13). Together, the content of Anita's and Lila's comments show the important role
 429 that accommodation (convergence) can play in many of the Hispanophone-Lusophone
 430 interactions at Shine.

431 A closer analysis of excerpt 3 (above) provides further insight into the means through which Lila
 432 achieves this accommodation. As one of the interviewers is a Portuguese speaker with limited
 433 Spanish-language proficiency, Lila's interview transcript provides direct linguistic evidence of
 434 her approach to communicating with Portuguese speakers. It features both accurate responses

435 to Portuguese-language interview questions (lines 7 and 9) and production of some Portuguese
436 by repeating a Portuguese phrase and producing some novel Portuguese words (lines 12).

437 In an effort to achieve intelligibility with a Portuguese speaker, Lila chooses Spanish forms that
438 are similar to their Portuguese equivalents, and she borrows words from Portuguese to
439 substitute for words that are dissimilar. For example, “*algumas palabras* [some words]” (line 10)
440 in Spanish closely resembles “*algumas palavras*” in Portuguese. In the same way, the Spanish-
441 language phrase, “*quando estoy con mi namorado* [when I am with my boyfriend (Portuguese-
442 language word for boyfriend)]” is very close to its Portuguese translation, “*quando estou com*
443 *meu namorado*”, with the exception of the word for boyfriend, *namorado*. The borrowed
444 Portuguese word in this utterance, *namorado*, is the second part of her communication
445 strategy in which she substitutes it for the Spanish lexical item, *novio*, because it is quite
446 different from its Portuguese equivalent and can potentially lead to misunderstanding. Such a
447 finding is in step with Anita’s comments about using the Portuguese word, *segunda* (Monday),
448 with her Hispanophone husband. As the Spanish word *lunes* (Monday) differs considerably from
449 its Portuguese equivalent, *segunda*, its incorporation into conversations with Lusophone co-
450 workers is most likely to contribute to communication breakdown. For this reason, the word,
451 *segunda*, has become particularly salient to Anita, and she continues to use it even when she
452 switches to Spanish-dominant domains.

453 These interpretations from the transcript are supported by comments made by a second
454 Hispanophone employee from Ecuador, Nina, who specifically mentions in her interview that
455 “*cosas que ellas [las hablantes de portugues] no entienden en español nosotros le decimos en*

456 portugués” (Things that they [the Portuguese speakers] do not understand in Spanish, we say it
457 in Portuguese.) She continues by clarifying that “en el trato son mitad portugués e mitad
458 español palabras” (In practice, they are half Spanish and half Portuguese words.) Based on the
459 transcript analysis in the preceding paragraph and Nina’s description of her communication
460 with her Portuguese-speaking co-workers here, a clearer picture of a communicative strategy
461 emerges: when needed, Shine’s Hispanophone employees can use a hybrid variety that
462 incorporates key Portuguese lexical items while drawing on the Spanish-language phrasings
463 that resemble Portuguese.

464 This strategic mixing suggests an ability to contrastively analyze the two languages, identify
465 potential cross-linguistic challenges, and modify utterances to avoid some of these challenges.

466 This strategy reflects Hispanophone employees’ cross-language metalinguistic knowledge,
467 which does not emerge in analysis of interviews with Lusophone co-workers like Dona Aura.

468 This orientation to Portuguese suggests the inherent inequality of the two languages at Shine:
469 while Portuguese speakers like Dona Aura may do little to accommodate to their Hispanophone
470 co-workers, Hispanophone employees do not have this luxury.

471 Lila’s, Nina’s and Anita’s efforts to accommodate the linguistic other on the one hand and Dona
472 Aura’s lack of accommodation on the other hand shed some light on language and power
473 relations at Shine. As Dona Aura is a core member of the Shine community of practice (Lave and
474 Wenger 1991; Wenger 1998) whose language background is in step with Shine’s majority
475 language, she possesses the linguistic capital that allows her to function exclusively in it. Her
476 inability to identify Spanish speakers’ efforts to accommodate to her suggests the normativity

477 of European Portuguese (for Dona Aura) by accentuating Hispanophone employees'
478 shortcomings relative to these norms rather than recognizing their distance from Spanish-
479 language norms. This erasure of accommodation strategies from the dominant language
480 perspective (like that of Dona Aura) demonstrates her relatively core position.

481 Moreover, these interlocutors' unequal attempts at convergence parallel findings about
482 accommodation and inequality, which show that speakers of languages with less symbolic
483 power are more likely to undertake the work of accommodation in the direction of speakers of
484 the language with greater symbolic power (Bourhis 1991, Stell and Dragojevic 2017).

485 Asymmetric attempts at convergence, thus, suggest underlying asymmetric power relations,
486 and, through them, Lila's, Nina's, and Anita's orientation to Shine's Portuguese-language
487 centrality. Power structures within communities of practice tend to reproduce those that exist
488 within their larger scale settings (Contu and Willmott 2003). This is also the case for the
489 convergence practices at Shine, which are largely in line with those of the Newark-area,
490 Portuguese-centric diaspora community. As common ideologies connect these two scales, the
491 following section begins by addressing the ideologies that inform the positionality of the
492 Hispanophone employees discussed here.

493

494 3.2 Orientations to Portuguese centrality beyond the Shine community of practice: A focus on
495 ideology and identity

496 Section 3.1 highlights the language practices and power dynamics that reflect Lila's and Anita's
497 positionalities with respect to Shine's Lusophone speakers. As positionality is grounded in

498 larger-scale ideologies that inform identity (Darvin and Norton 2015), the discussion now turns
499 to the ideologies that come out of Shine’s embeddedness within the Newark-area Portuguese-
500 centric community. The extent to which membership in a new diaspora group suits these
501 ideologies represents the second topic addressed here: identity.

502 Excerpt 4 (below) highlights the ideologies of Nina, one of Shine’s Ecuadorian employees, about
503 other Ecuadorian immigrants. She distinguishes this group from her Lusophone co-workers and
504 friends, whom she views quite differently. Analysis of this excerpt helps to contextualize Nina’s
505 decision to work at Shine instead of one of the many Hispanophone Latino-managed cleaning
506 companies in the area. In this way, it is possible to trace Nina’s comments to ideologies beyond
507 the Shine community of practice.

508 Excerpt 4*

509 Nina: 1. Tengo muchos amigos ecuatorianos, pero es es como qué si tú tienes más ellos
510 2. quieren tener y es como que te miran de lado...
511 (I have a lot of Ecuadoran friends but it’s it’s like if you have more they want to
512 have it and it’s like they are sizing you up...)
513 3. me gusta el trato de los portugueses e de los brasileiros. Tengo amistades brasileiras
514 4. que frecuento mucho.
515 (I like the way the Portuguese and the Brazilians treat people. I have Brazilian
516 friends who I see a lot.)
517 5. es... soy así prefiero mi vida mi mundo aparte de la gente que me conoce.
518 (It’s...I am like that I prefer my life my world separate from the people who know
519 me.)

520
521 *Original in Spanish

522
523 In excerpt 4 (above), Nina describes her fellow Ecuadorians as jealous (lines 1-2) and insincere.

524 She contrasts her negative evaluation of Ecuadorians with her Portuguese and Brazilian

525 acquaintances, whose approach to relationships she characterizes in positive terms (line 3).

526 While Nina has a lot of Ecuadorian friends (line 1), she chooses to spend her time primarily with

527 her Lusophone friends (lines 3-4). In fact, she consciously distances herself from her own
528 migrant community and expresses a desire to build a separate life from them (line 5).

529 Nina’s comments provide insight into her negative ideologies toward Ecuadorians and positive
530 ideologies toward Lusophones, which, together, inform her separation from the local
531 Ecuadorian diaspora community and integration into the Newark-area, Portuguese-centric
532 diaspora community. Moreover, these ideologies directly reflect those of Lila, who, in her
533 interview, juxtaposes the “self-centered” and unhelpful character of Hispanophone Latinos with
534 her “more sociable” and helpful Portuguese acquaintances (see Authors 2017 for the more
535 complete excerpt). In fact, similar connections also emerged during analysis of the data from
536 the other two Hispanophone employees. Due to space limitations, this analysis can only be
537 mentioned here briefly; however, it is clear that all four share an orientation to the Ironbound’s
538 Portuguese-centric community beyond the domains of Shine. Demographic data collected
539 during the interviews, for example, point to all four of these employees’ residence in
540 Portuguese-dominant districts in either Newark or Elizabeth, New Jersey; moreover, each of
541 them describes their neighborhoods as preferable alternatives to residence in Spanish or
542 English-dominant districts. The development of strategies that contribute to successful daily
543 communication within these Portuguese-dominant districts represents an outcome of these
544 residential choices.

545 Analysis of these ideologies acknowledges their rootedness in the power structures that inform
546 hegemonic forces (DeCosta 2010). While the negative ideologies toward Ecuadorians and other
547 Hispanophone Latinos highlighted above quite possibly reflect discrimination of these groups

548 within larger power structures, investigation into this topic is beyond the scope of the current
549 discussion. Of primary focus here are the positive ideologies toward the Newark-area,
550 Portuguese-centric diaspora community and the social structures from which they stem.
551 Embedded within these structures, these participants' positive ideologies guide them to
552 construct professional and social lives that strengthen their Lusophone network ties while
553 weakening those with members of their own diaspora communities. In this way, the data
554 presented here provide evidence of an alternative diaspora group that generates positive
555 ideologies that have typically been reserved for the dominant culture.

556 Ideologies such as these are considered a defining feature of ethnolinguistic identity
557 construction (Darvin and Norton 2015: 43), the topic to which the current discussion now turns.
558 For the purposes of providing a more detailed example of this process, the case of Nina
559 receives primary focus here.

560 Further data from Nina's interview transcript, together with comments from Magda's
561 interview, suggest that Portuguese and the local Portuguese-centric culture feature
562 prominently in Nina's social life. In addition to developing her Portuguese-language
563 competence through her interactions with her Brazilian friends, her relationship with Magda –
564 which stretches into non-work-related domains and includes social visits to Magda's sister's
565 house – also provides ample opportunities. Under the tutelage of Magda and her sister, too,
566 she has recently mastered a Brazilian culinary staple that has become a favorite of the Newark-
567 area, Portuguese-centric diaspora community, cheese bread, which she now prepares regularly
568 for her own family. Participation in such activities highlights Nina's affective attachment

569 (Authors 2020) to her Lusophone network, and she “thanks God for bringing Magda into her
570 life.” In these ways, Nina’s language and cultural acquisition efforts allow for “the construction
571 of the identities [she] desire[s] and the communities [she] wants to join in order to engage in
572 communication and social life” (Canagarajah 2004: 117).

573 In step with her positive ideologies toward the local Portuguese-centric diaspora community,
574 her active Brazilian social network, and her attempts at acquiring cultural knowledge, Nina’s
575 employment at Shine reflects a larger effort to become a member of a community that she
576 views more favorably than her own. Nina adopts qualities that allow her to move closer to her
577 *imagined identity* (Norton 2013) as a member of a community of people who, in contrast to her
578 descriptions of fellow Ecuadorians, she believes approach each other with sincerity. In Darwin
579 and Norton’s (2015) words, “Whether it is because learners want to be part of a country or a
580 peer group, to seek romance, or to achieve financial security, learners invest because there is
581 something they want for themselves” (p. 46). In this case, the greater *financial stability* that
582 comes out of Nina’s close relationship with her employer and the enhanced access to desirable
583 *peer groups* like that of her Brazilian friends and Magda’s family represent the benefits that
584 come with her investment in Portuguese language and culture. Nina, thus, invests (Norton
585 2000; Darwin and Norton 2015) in these aspects because she perceives members of this group
586 to be better aligned with her own identity. Although this investment does not extend to Nina’s
587 choice of romantic partner, Lila’s comments from excerpt 3 provide an example in which
588 investment in Portuguese language and culture also fulfills the romantic aspirations described
589 above. Employment at Shine, with its Portuguese-centric orientation, thus, represents only one
590 part of a more general positionality that ties together participants’ identity and ideologies. The

591 perceived benefits of this positionality, as the following section outlines, are rooted in the
592 growing prominence of the Portuguese-centric diaspora within the local community that comes
593 out of increased ownership of capital (Darvin and Norton 2015). As a result, this diaspora can
594 function as a viable alternative to the dominant Anglophone culture for those who, like the
595 participants highlighted here, have the linguistic and cultural knowledge to access it.

596

597 3.3 Capital, Neoliberalism and the local Portuguese-centric diaspora community

598 Long considered a strong motivator for potential language learners (Magro 2016), the capital
599 associated with the language of powerful groups and entities helps to shape diasporic
600 trajectories (Deumert and Mablanda 2013). Through individual migrants' increased tendency to
601 "follow the money" in place of establishing "close-knit, distinct" ethnically homogenous
602 diaspora communities (Deumert and Mablanda 2013: 47), a direct link emerges between the
603 shifting nature of diasporic positionality and capital. Moreover, the changes to labor and capital
604 distribution under neoliberalism (Boas and Gans-Morse 2009) – including the growing
605 prominence of trans-national entities and commodification within political, social, and
606 economic realms (Heller 2011; Springer, Birch, and MacLeavy 2016) – indicate a simultaneous
607 shift in capital flows that can directly influence the status of diaspora groups. Such dynamics
608 have created settings that diminish traditional attachments to the language(s) of the dominant
609 community (Sabaté i Dalmau 2013) and counteract the devaluation of migrant languages
610 (conceptualized by Martín Rojo 2013 and Moyer 2018 as *decapitalization*). Indeed, given the
611 underlying influence of capital on the systemic patterns of control that generate ideologies,

612 which, in turn, inform positionality (Darvin and Norton 2015), a direct link emerges between
613 capital and the diasporic positionalities of the Hispanophone participants in the current study.
614 Bourdieu's (1986) three primary forms of capital – economic, social, and cultural – provide the
615 theoretical foundation for the following analysis of capital as it relates to the Newark-area,
616 Portuguese-centric diaspora community. Through discussion, it becomes possible to capture
617 the pull of this diasporic community for this study's Hispanophone Latina participants with
618 respect to capital.

619 3.3.1 Cultural capital

620 As mentioned in section 1.1, much of the Ironbound District's semiotic landscape indexes
621 Portuguese culture (Gonçalves 2012). In addition, Portuguese business owners' common
622 practice of using Portuguese cultural symbols to sell their products creates a marketplace in
623 which the cultural capital of Portuguese often co-exists with its economic capital. Some of
624 these, such as prominent displays of the Portuguese national colors, are apparent to both
625 members of the in-group and out-group; moreover, they bring profits from both of these types
626 of members. In their interviews for this project, clients of Shine who lack ties to the Ironbound
627 or its diaspora community characterize the Ironbound as a place that celebrates its Portuguese
628 identity and is, thus, distinct from the rest of Newark, which they associate with a higher crime
629 rate. The cultural capital that is tied to this Portuguese character comes into focus with these
630 participants' primary reasons for visiting the Ironbound, which include eating at its Portuguese
631 restaurants and buying Portuguese tiles. For in-group members, more subtle symbols help to
632 tap into nostalgic attachments to the home country. These symbols, together with the use of

633 Portuguese (linguistic capital) to serve customers, heighten the appeal of the given business
634 and contribute to a loyal customer base. Magda, too, has created a business that builds on her
635 own positive stereotypes about Portuguese women (Authors 2017). These stereotypes shape
636 her brand’s image which she successfully markets to her clients. In this way, she has
637 commodified (Cameron 2000; Cavanaugh and Shankar 2014; Heller 2011) Shine’s Portuguese
638 identity to create her own niche market.

639 3.3.2 Social capital

640 Capital is embedded in networks (Sommer and Gamper 2018; Uzzi 1997; Wilson 1998), and the
641 use of these networks to recruit new employees demonstrates one salient means through
642 which this capital can be identified. With respect to her recruitment method, Magda explains:
643 “Always they [her cleaning staff] are [her] source.” Here, she refers to her practice of
644 announcing job vacancies to her employees and tapping into their networks to identify eligible
645 candidates. Although she placed ads in newspapers in previous years, she has since made a
646 conscious decision to disseminate news of vacancies at Shine exclusively through word-of-
647 mouth to avoid the challenges of sorting through over one hundred responses to these
648 newspaper ads. This recruitment practice, thus, highlights the social capital of network
649 membership. The reliance on acquaintances for news of employment opportunities underlines
650 a direct connection between membership in the Newark-area Portuguese-centric network and
651 the heightened prospects of earning a steady income. Employee recruitment through a local
652 migrant network reflects common practice among migrant entrepreneurs (Kloosterman and
653 Rath 2001) and underlines the importance of such a positionality for migrants – relative to their

654 non-migrant counterparts – who seek employment (Gamper 2015). Within the setting of the
655 current study, the social capital generated and converted through the ability to fit into a
656 predominantly Portuguese-language network helps to demonstrate a way in which capital is
657 intertwined with local and transnational networks (Bourdieu and Wacquant 1992) that are
658 detached from the dominant culture and the language(s) associated with it.

659 3.3.3 Economic capital:

660 As the majority of businesses in the Ironbound District of Newark are owned by members of the
661 local Portuguese diaspora and Portuguese is widely spoken within these spaces (Gonçalves
662 2012), the economic capital of this community and its ties to Portuguese are on constant
663 display in this section of the city. A business like Magda’s, which operates an employee service
664 van that runs between the Ironbound, company headquarters, and the houses it cleans, is
665 deeply rooted in this Portuguese-centric community. Moreover, Magda’s role as a language
666 broker between customers and employees, coupled with her disdain for Anglophone workers
667 who she believes “don’t want to work” (authors 2017), creates a space in which Lusophone
668 residents’ cultural ties and language abilities afford them preferential treatment and can lead to
669 a stable income. This income should not be underestimated given Shine’s above industry-
670 average wages and the relatively low turnover rate among Shine employees. With time, many
671 employees manage to afford the purchase of a house and annual holidays in their countries of
672 origin. The example of Shine, thus, represents one of many contexts in the Newark, New Jersey
673 area in which Portuguese-language proficiency has the potential to enhance workers’ economic
674 capital.

675 3.3.4 Transcultural capital and the local Portuguese-centric diaspora community in the current
676 era of neoliberalism

677 The three types of capital outlined above constitute some key origins of power in society
678 (Bourdieu 1986, 1991). With the shifting nature of capital flows under neoliberalism, new
679 opportunities for more diverse participation in the market have emerged (Duchêne, Moyer, and
680 Roberts 2013), increasing the potential for migrant businesses to improve their standing within
681 the community (Sabaté i Dalmau 2013). As trans-national networks generate and possess a
682 larger portion of the capital within this context, they also hold more power (Cf. Portes, Haller,
683 and Guarnizo 2002) and have given rise to the growing influence of *transcultural capital*
684 (Meinhof and Triandafyllidou 2006) associated with prominent diaspora groups. Familiarity
685 with the languages associated with these diaspora groups has, thus, increasingly become a
686 source of linguistic capital (DeCosta 2010).

687 Lusophone members of the Newark-area, Portuguese-centric diaspora community are in a
688 position to exploit this transcultural capital most seamlessly: Portuguese-medium
689 communication allows them to make use of their linguistic (cultural) capital, network ties that
690 provide access to jobs represent an important means through which social capital is used, and
691 employment at a Portuguese-centric business helps to build members' economic capital. Those
692 with different ethnolinguistic backgrounds who seek participation in this capital-rich network
693 are able to do so by adapting to its linguistic and cultural orientation.

694 3.3.5 Putting it all together: capital, identity, ideology, agency, and diasporic belonging

695 This ability to shift orientations further parallels the dynamic nature of ideologies and identities
696 (Darvin 2016), which can adjust to suit the changing shape of power asymmetries that are
697 largely driven by capital. The distinction between this vision of dynamism and that which is
698 informed by the relatively static concept of reproduction (Bourdieu 1977) highlights individuals'
699 heightened agentic capacity. By carrying out the choice to orient to an alternative diaspora
700 group, the participants profiled here provide an example of the interplay between individual
701 action and socio-cultural structures (via ideologies) that characterize agency (Ahearn 2001;
702 Block 2012). Specifically, they provide evidence to support conceptions of agency that
703 recognize structure's influential – albeit not hegemonic – relationship to individuals' capacity to
704 act (Ortner 2006; Archer 2000, 2007), especially in terms of orientations to foreign languages
705 (Miller 2016). This positionality gives rise to new conceptualizations of belonging (Warriner
706 2007), including that of membership in a prominent diaspora group to which one lacks
707 ethnolinguistic ties. Analysis of the shifting nature of structure largely accounts for the opening
708 of this space, which represents a largely undocumented third alternative to the traditionally
709 binary choice to identify either with the dominant culture of the receiving land or the heritage
710 culture of the homeland.

711

712 4 Conclusion

713 The first research question addresses the sociolinguistic ways in which the Hispanophone
714 participants' orientation to Portuguese centrality manifests itself. Despite the two languages'
715 phonological characteristics that contribute to higher levels of Spanish-language intelligibility

716 among Lusophones (relative to Portuguese-language intelligibility among Hispanophones),
717 convergence efforts take place primarily in the direction of Portuguese and are largely invisible
718 to the dominant group. Following Bourhis (1991) and Stell and Dragojevic (2017), these findings
719 point to underlying inequalities. As communities of practice tend to reproduce the power
720 asymmetries of their settings (Contu and Willmott 2003), the positionality that informs this
721 practice within Shine extends – through residential and social network choices – into non-
722 employment domains within the Newark-based, Portuguese-centric diaspora community in
723 which Shine is embedded. In line with Darvin and Norton (2015), this positionality lies at the
724 intersection between positive ideologies toward the local Portuguese-centric diaspora
725 community and participants’ resulting construction of identities as members of this community;
726 moreover, the benefits associated with these identities are rooted in this group’s ownership of
727 capital. The language practices of the Hispanophone employees profiled here point to
728 participants’ agentic re-conceptualization of their identities as members of the Newark-area,
729 Portuguese-centric diaspora community. These findings reflect discussions in the literature
730 about diaspora members’ increased agentic potential in the current era (including
731 Canagarajah and Silberstein 2012; Gabriel 2011; Li Wei 2018; Li Wei and Zhu 2013).

732 The second research question investigates the example of Hispanophone employees’
733 orientation to the Newark-area, Portuguese-centric diaspora community as a means of
734 informing a reconceptualized understanding of diaspora in terms of increased heterogeneity.
735 Given Ecuadorian and Honduran participants’ identification with the Newark-area, Portuguese-
736 centric diaspora community, the findings presented here provide an example of horizontal
737 assimilation (Prashad 2001) that stretches the implications of diasporic heterogeneity discussed

738 in work such as Deumert and Mabandla (2013) and Li Wei and Zhu (2013). Instead of pointing
739 only to the linguistic diversity of diaspora members who trace their roots to a common
740 homeland, the current study also finds heterogeneity with respect to diaspora group members'
741 national heritage beyond the case of younger generations born in the receiving country, which
742 has been mentioned in the literature. The resulting picture of a prominent diaspora community
743 that incorporates individuals who were previously members of other diaspora groups informs
744 the current study's re-envisioned concept of diaspora group membership. This access to a
745 different diaspora group has the potential to influence diasporic belonging on the individual
746 level: the findings presented here suggest that positionality is not limited to the two options of
747 the local, dominant culture vs. that of the homeland, but, rather, the additional option of
748 orienting to an ethnolinguistically different diaspora group also exists.

749 Data from this study help to ground some of the dynamics highlighted in the limited
750 sociolinguistic work in this area. Situated interactions build a sense of community within
751 diaspora groups (Canagarajah and Silberstein 2012), and, thus, allow participation by those with
752 the skills to interact effectively. Owing to their simultaneous presence in more than one cultural
753 context, the Hispanophone participants profiled here possess the enhanced "creative potential"
754 (Li Wei and Zhu 2013: 44; Li Wei 2018: 10) to hone such skills, as demonstrated by their in-situ
755 adjustments to their linguistic resources as needed to suit specific Lusophone interlocutors.
756 These findings provide evidence of the *linguistically constructed* nature of membership in a
757 diaspora (Canagarajah and Silberstein 2012: 84) that contrasts with definitions that focus on
758 fixed criteria, such as heritage or ethnicity. As a shared orientation to a migrant community
759 language indexes diasporic group belonging (Mills 2005), investment in this language and

760 culture – through structural forces linked to ideology, identity, and capital – allows members of
761 the Newark-area, Portuguese-centric diaspora to perceive the Hispanophone participants as
762 part of their diasporic in-group. This positioning comes out of the increased contact between
763 disparate groups that has accompanied the re-ordering of socio-political structures in the
764 current era (Deumert and Mabandla 2013) and is reflected by the diverse demographic make-
765 up of the Ironbound. Similar to the ethnic composition of this district, there is space in this
766 diaspora group for Hispanophone Latinos with Portuguese-centric orientations.

767 In line with the call to embed investigations into the notion of diaspora within specific contexts
768 (Gabriel 2011), it is important to point out that the current study’s interpretations are limited to
769 specific participants situated within a given diaspora community. Future research carried out in
770 this setting has the potential to bring insight into the range of perspectives on diasporic
771 belonging among others with similar positionalities. Such studies could also help to
772 contextualize the magnitude and influence of the structures that bring value to the Portuguese-
773 centric diaspora community highlighted here by comparing these dynamics with those of other
774 area diaspora groups, including the Ecuadorian and Honduran diaspora groups that Nina, Anita,
775 and Lila have rejected. These investigations will provide a fuller picture of the interaction
776 between more diverse ownership of capital, the resulting growth of diaspora communities’
777 influence, the ideologies that guide identity construction within these communities, and the
778 potential for diaspora groups to include ethnolinguistically different members.

779

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