

# 1 Port system evolution in Chinese coastal regions: A provincial perspective

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## 3 Abstract

4 Against the background of provincial port integration in China, provincial port groups have  
5 become critical market players in the port industry. It has become necessary to review the evolution  
6 of the port system in Chinese coastal regions from a provincial perspective. This paper investigates  
7 the evolution of the Chinese port system by treating eleven coastal provinces as the units of  
8 analysis. The port system is categorized into four segments according to cargo type, namely,  
9 containers, solid bulk cargo, general cargo and liquid bulk cargo. Multiple methods are applied to  
10 study the port system from the perspectives of market shares, cargo concentrations, the port  
11 hierarchy and port specialization. The findings suggest that no province holds a leading market  
12 position in all cargo sectors, and interprovincial port competition remains intense. The degree of  
13 specialization in the provincial port systems is generally moderate, though Hebei Province is an  
14 exception with a high level of port specialization due to its special geographical location. This  
15 paper also elaborates on several policy implications for provincial port groups.

16 **Keywords:** Port system evolution; Port integration; Port hierarchy; Port specialization; Provincial  
17 perspective

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## 18 1. Introduction

19 Currently, the global port industry has witnessed a wave of cooperation among ports in various  
20 forms (Notteboom et al., 2018). As one of the main strategic port governance tools (Zhang et al.,  
21 2019) and the most far-reaching form of port cooperation with mergers and acquisitions (Shinohara  
22 and Saika, 2018), port integration is expected to eliminate overcapacity and decrease inter-port  
23 competition, especially among ports in proximity to each other (Notteboom and Yang, 2017; Wu  
24 and Yang, 2018; Yang et al., 2019; Chen et al., 2020). According to Brooks et al. (2017), port  
25 mergers and acquisitions have emerged in several countries such as Canada, France, Belgium,  
26 Portugal and Italy. Among them, Italy is a representative where 15 regional port system authorities  
27 are newly established to integrate the previous 24 local port authorities with broader geographical  
28 scopes (Parola et al., 2017). Generally speaking, the port merger process is often characterized by

29 complexity because of the possible reconfiguration of port governance structure (Ferretti et al.,  
30 2018).

31 It is worth pointing out that the regional integration of port entities (e.g., port authorities, port  
32 operators) has a significant impact on the structure of transport activities in a given region because  
33 of a shared long-term vision, combined planning and a value chain approach (McLaughlin and  
34 Fearon, 2013). With cooperation among the adjacent ports becoming increasingly closer under  
35 port integration schemes, port competition is likely to evolve from the inter-port (i.e., intercity)  
36 level to a much broader level with a larger geographical scope (Zheng et al., 2020). In the work of  
37 Zheng et al. (2020), Chinese port competition is found to develop from the inter-port level to the  
38 interprovincial level due to provincial port integration. In this context, the port system is expected  
39 to change accordingly because the market players in the system have changed from numerous local  
40 port companies to a limited number of provincial port groups (Feng et al., 2019). More specifically,  
41 in China, provincial port groups (see Table 1) have been newly established as integrators in many  
42 coastal provinces to merge local port companies and coordinate their businesses (Huo et al., 2018).  
43 The creation of provincial port groups, to a great extent, is closely related to the development of  
44 Chinese port governance. In the past decade, the evolution of port governance in China has been  
45 greatly influenced by institutional layering processes, in which new rules, procedures or structures  
46 are added to existing institutions by degrees (Notteboom and Yang, 2017). In practice, the Ministry  
47 of Transport (MOT) issued the “*Guideline for promoting the transformation and upgrading of*  
48 *ports*” to encourage port enterprises to utilize capital resources for mergers with the aim of  
49 achieving regional port integration (MOT, 2014). Inspired by this guideline, some provinces began  
50 to implement the mergers among local port companies. Particularly, the establishment of Zhejiang  
51 Provincial Seaport Investment & Operation Group was officially acknowledged and advocated by  
52 the MOT as the national show case (MOT, 2017), which significantly promoted the popularity of  
53 “provincial port group” model nationwide.

54 These provincial port groups actually manage the main ports in their provinces, including  
55 seaports and inland ports. Compared with local port companies, port groups at the provincial level  
56 are controlled by the provincial governments or by mega state-owned companies held by the  
57 central government, which have many port assets, a high level of bargaining power and strong  
58 investment capacities (Chen et al., 2020). Moreover, Chinese provincial port groups are required

59 to play proactive roles in upgrading the local port industry and providing efficient and effective  
 60 port services for local economic development (MOT, 2017).

61

62 **Table 1.** Provincial port groups in Chinese coastal provinces

Province	Provincial port group	Year of establishment	Main ports in the port group
Guangxi	Beibu Gulf Port Group Co., Ltd.	2007	Fangchenggang Port; Beihai Port; Qinzhou Port
Hebei	Hebei Port Group Co., Ltd.	2009	Qinhuangdao Port; Tangshan Port; Huanghua Port
Zhejiang	Zhejiang Provincial Seaport Investment & Operation Group Co. Ltd.	2015	Ningbo Zhoushan Port; Jiaying Port; Wenzhou Port; Taizhou Port; Yiwu Port
Jiangsu	Jiangsu Port Group Co., Ltd.	2017	Nanjing Port; Suzhou Port; Nantong Port; Zhenjiang Port; Lianyungang Port
Hainan	Hainan Harbor & Shipping Holding Co., Ltd.	2018	Xiuying Port; Yangpu Port; Macun Port; Xinhai Port
Liaoning	Liaoning Port Group Co., Ltd.	2018	Dalian Port; Yingkou Port; Dandong Port
Shandong	Shandong Port Group Co., Ltd.	2019	Qingdao Port; Rizhou Port; Yantai Port; DongYing Port; Weifang Port; Binzhou Port
Fujian	Fujian Port Group Co., Ltd.	2020	Fuzhou Port; Xiamen Port; Quanzhou Port; Ningde Port; Putian Port

63 *Note:* Shanghai and Tianjin are not listed in the table because these two cities are provincial-level  
 64 municipalities and their local port companies (i.e., Shanghai International Port Group Co., Ltd.  
 65 and Tianjin Port Group Co., Ltd.) have been provincial port groups since their early establishment  
 66 in the era of port devolution. Guangzhou is also not listed because that province has not yet  
 67 established a provincial port group.

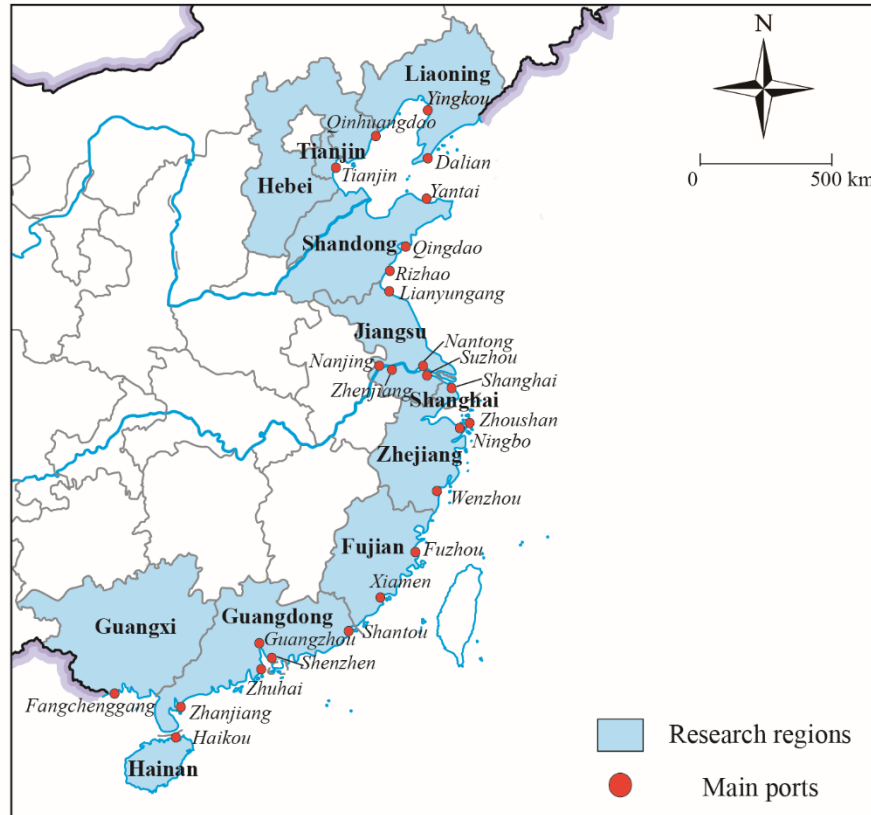
68 *Source:* Authors' own compilation.

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70 Notably, in the research field of port geography, the previous literature on port system evolution  
 71 has mainly focused on the development of port system from the perspective of individual ports  
 72 with specific geographical scopes (e.g., Gouvernal et al., 2005; Wilmsmeier and Monios, 2013;  
 73 Liu et al., 2013; Wilmsmeier and Monios, 2016; Monios et al., 2019; Nguyen et al., 2020).

74 However, with the rise of port integration and of regional port entities worldwide, it has become  
75 both interesting and necessary to review the port system evolution from a broader perspective by  
76 treating a port range covering several neighboring ports, rather than an individual port, as the  
77 particular unit of analysis. In so doing, policy and decision makers can make more effective  
78 policies regarding port management, which can better facilitate regional economic development.  
79 In addition, these regional port integrator companies can gain a deeper understanding of their  
80 market positions in the port system and adopt more suitable business strategies.

81 This paper focuses on the evolution of the port system in Chinese coastal regions from a  
82 provincial perspective because most Chinese coastal provinces have completed their port  
83 integration and have established provincial port groups to be unified port operators in their  
84 jurisdictions (e.g., Huo et al., 2018; Wu and Yang, 2018; Chen et al., 2020). A total of eleven  
85 coastal provinces in mainland China are treated as the basic units of analysis shown in Fig. 1. To  
86 comprehensively investigate the Chinese coastal port system, the evolution of market shares, cargo  
87 concentrations, the port hierarchy and port specialization are analyzed through multiple  
88 quantitative approaches. To understand the coastal port system in terms of cargo variety, the port  
89 system is categorized into four subsystems according to cargo type (i.e., containers, solid bulk  
90 cargo, general cargo and liquid bulk cargo).



**Fig. 1.** Coastal provinces in mainland China

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93 The remainder of this paper is organized as follows: Section 2 presents a brief review of the  
94 existing literature on port system evolution. Section 3 describes the methodological approaches  
95 and data collection. The results of the analysis of the port system evolution from a provincial  
96 perspective are presented in Section 4. Section 5 discusses the policy implications for Chinese  
97 provincial port groups that can be derived from our analysis. Section 6 concludes the paper.

98 **2. Literature review**

99 Port evolution, including port system development, is an important research theme in port  
100 geography studies (Ng et al., 2014). There are a number of classic research tracks in this field,  
101 such as Taaffe et al. (1963) on the six-phased development of a port transport network, Bird (1963)  
102 on the Anyport model, Hayuth (1981) on port system de-concentration, Notteboom and Rodrigue  
103 (2005) on port regionalization and Rodrigue and Notteboom (2010) on foreland-based  
104 regionalization. These remarkable conceptual models of port development and port system  
105 development have been widely adopted, with the necessary adjustments for different geographical  
106 scales, to investigate port evolution all over the world (Yang et al., 2017).

107 Among the numerous studies on port system evolution, with geographical scales ranging from  
108 regional to national and even global, most studies take individual ports as their basic units of  
109 analysis. For example, Gouvernal et al. (2005) investigate the dynamics of change in the container  
110 port system in the western Mediterranean by focusing on the eight largest ports in the region.  
111 Wilmsmeier and Monios (2013) present developments in specific top and secondary container  
112 ports in the UK to analyze the evolution of container port system. A potential deconcentration is  
113 identified within the UK container port system. Wilmsmeier and Monios (2016) highlight the  
114 developments in the main Latin American ports to illustrate the trends in the evolution of port  
115 systems. Liu et al. (2013) argue that the container port system in the Pearl River Delta is  
116 undergoing regionalization with specialization by illustrating the relationships among ports of  
117 Hong Kong, Shenzhen and Guangzhou. Monios et al. (2019) select several ports in different port  
118 ranges as illustrative cases to explain the dynamics behind the emergence of second-tier hubs. It  
119 should be noted that the work of Wilmsmeier et al. (2014) provides striking research on port system  
120 evolution; the authors choose sub-regions of a port system rather than individual ports as their  
121 units of analysis. Specifically, the Latin American and Caribbean port system is categorized into  
122 eight subsystems. This study by Wilmsmeier et al. (2014) clearly shows that it is necessary and  
123 feasible to enlarge the geographical scales of the basic units of analysis when conducting  
124 comparative research on different port ranges. The works of Notteboom (2006; 2010) on the  
125 European container port system also manifest that a port system can be divided into several port  
126 ranges in light of geographical characteristics, ports of call of liner services and the hinterland  
127 capture area. In China, besides the divisions according to the provincial jurisdictions, the coastal  
128 ports in the port system are grouped to form five port ranges across provinces, namely the Bohai  
129 Rim, Yangtze River Delta, Southeast coast, Pearl River Delta and Southwest coast (MOT, 2006).

130 With regard to the types of cargo handled in ports, a majority of the existing port system  
131 evolution studies focus on container traffic (e.g., Gouvernal et al., 2005; Notteboom, 2010;  
132 Wilmsmeier and Monios, 2013, 2016; Wilmsmeier et al., 2014; Monios et al., 2019). This is  
133 mainly because of the substantial development in container transportation since the 1980s (Liu et  
134 al., 2013). Port systems for the other types of cargo remain comparatively under-researched. In  
135 recent years, inspired by studies on container port systems, a few studies have begun to explore  
136 the development pattern of bulk port systems. For instance, Lee et al. (2014) point out that the bulk  
137 port system in the west coast of Korea has experienced de-concentration. Wang and Ducruet (2014)

138 analyze coal traffic in the Chinese port system and argue that the spatial distribution of coal-  
139 exporting ports is characterized by the dominance of ports in North China, while the distribution  
140 of coal-importing ports is widespread and includes most main ports along the Chinese coast. Wang  
141 et al. (2018a) builds on Wang and Ducruet (2014) and reveals the spatial evolution of the Chinese  
142 coal port system. The authors articulate that the spatial pattern has changed from "south input and  
143 north output" to "all input and north output". Yang et al. (2017) determine the evolutionary path  
144 of the Yangtze River bulk port system's spatial structure by dividing its development process into  
145 five stages with different characteristics. In addition to these studies on container and bulk port  
146 systems, there are still few studies on port systems for general cargo and liquid bulk cargo.

147 Regarding the analysis and display of the evolution of port systems, a number of data analysis  
148 techniques have been developed and adopted by port geographers due to their various research  
149 objectives. Of these techniques, the use of market shares based on port throughput is a simple but  
150 useful technique to show the development of ports (e.g., Notteboom, 2010; Wilmsmeier et al.,  
151 2014; Wilmsmeier and Monios, 2016). Related to market shares, ranking ports according to  
152 throughput or growth rates can also be used to illustrate the development of the port system  
153 (Monios et al., 2019). Notably, cargo concentration and de-concentration, as important indicators  
154 of port competition levels, are widely studied in the relevant literature (e.g., Notteboom, 2010; Li  
155 et al., 2012; Notteboom et al., 2020). There are several methods for measuring cargo concentration  
156 or de-concentration in the port domain such as the Herfindahl–Hirschman index, the Gini  
157 coefficient, the Lorenz curve, and the concentration ratio (Notteboom, 2006; Nguyen et al., 2020).  
158 As a means to assess the port competitiveness, productivity or efficiency changes in the ports in a  
159 port system have attracted some research interest. Data Envelopment Analysis (DEA) is generally  
160 used for port productivity/efficiency measurements (Cullinane et al., 2005; Medal-Bartual et al.,  
161 2016; Nguyen et al., 2020). Port specialization has been measured for ports as a means to improve  
162 port competitiveness and reduce inter-port competition within the port system (Ducruet et al., 2010;  
163 Wang et al, 2018b). In addition, to gain a deeper understanding of the port hierarchy in a port  
164 system, the rank-size rule has been recently introduced in port studies to investigate the rank-size  
165 distribution of large, medium and small ports with various cargo throughput scales in a port system  
166 (Sun et al., 2016; Chen et al., 2019).

167 In summary, we can identify two research gaps associated with port system evolution. First, few  
168 studies have reviewed the port system evolution from a broader perspective by enlarging the

169 geographical scales of the basic units of analysis beyond individual ports. Second, few studies  
 170 have focused on port systems for general cargo and liquid bulk cargo. Following the previous  
 171 literature, we also find that the evolution of the port system can be quantitatively evaluated by  
 172 measuring market shares, cargo concentrations, the port hierarchy and port specialization.  
 173 Therefore, against the background of increasing port integration at the provincial level in China,  
 174 the current paper conducts a study on port system evolution in Chinese coastal regions from a  
 175 provincial perspective by dividing the overall system into four subsystems (i.e., port systems for  
 176 containers, solid bulk cargo, general cargo and liquid bulk cargo) and measuring multiple aspects  
 177 (i.e., market shares, cargo concentrations, the port hierarchy and port specialization) of the system.

### 178 **3. Methodology and data**

#### 179 **3.1. Market share**

180 Market share is a popular concept in business practice and is generally considered a measure of  
 181 the consumer preferences for a product relative to other similar products. In the port geography  
 182 literature, the market shares of various ports or regions in a port system are often calculated  
 183 according to their port throughputs and are used to show the spatial distribution of cargo (see e.g.,  
 184 Wilmsmeier et al., 2014; Notteboom et al., 2020).

$$MS_{ij} = \frac{X_{ij}}{\sum_{j=1}^n X_{ij}} \times 100\% \quad (1)$$

185 where  $MS_{ij}$  denotes the market share of province  $j$  in cargo type segment  $i$ .  $n$  is the total number  
 186 of provinces studied. In our paper,  $n = 11$ .  $X_{ij}$  is the total port throughput for cargo type  $i$  in  
 187 province  $j$ . A higher market share usually means a larger proportion of total port throughput in the  
 188 port system and a strong barrier to entry for other competitors.

#### 189 **3.2. Herfindahl–Hirschman Index (HHI)**

190 The HHI is widely used to quantitatively measure the level of market concentration in a specific  
 191 industry. In the field of port studies, the HHI is a popular method for identifying the level of market  
 192 concentration in the port industry (e.g., Notteboom, 1997; Notteboom, 2010; Twrdy and Batista,  
 193 2013; Nguyen et al., 2020). In this paper, the HHI is measured as:

$$HHI_i = \sum_{j=1}^n \left( \frac{X_{ij}}{\sum_{j=1}^n X_{ij}} \right)^2 \text{ and } \frac{1}{n} \leq HHI_i \leq 1 \quad (2)$$

194 where  $HHI_i$  is the HHI index for cargo type  $i$  in the port system.  $n$  is the total number of provinces  
 195 studied. In our study,  $n = 11$ .  $X_{ij}$  denotes the total port throughput for cargo type  $i$  in province  $j$ .



196 A high HHI value represents a high degree of concentration and vice versa (Rhoades, 1993).  
197 According to Notteboom et al. (2016), if the HHI value is between 0.15 and 0.25, the market is  
198 moderately concentrated. Note that an HHI value exceeding 0.25 means a high concentration.

### 199 **3.3. Rank-size rule regression**

200 Port hierarchy is one of important research issues associated with port systems (Ng et al., 2014),  
201 which is closely related to the rank-size distribution of large, medium and small ports with various  
202 cargo throughput scales in a port system (Laxe et al., 2012). As one of the most striking empirical  
203 regularities in geographical economics, the rank-size rule is broadly used in the research field of  
204 city size distributions, describing a unique rank-size relationship between a city's population and  
205 its rank (Giesen and Südekum, 2011; Arshad et al., 2018). The rank-size rule was first identified  
206 by Auerbach (1913), who showed that the city sizes obey a Pareto distribution. The idea of the  
207 rank-size rule was further refined and popularized by Zipf (1949) and later became commonly  
208 known as Zipf's law when the Pareto exponent equals 1 (Fang et al., 2017). It is widely accepted  
209 that conformity with Zipf's law implies an optimal allocation of resources, and deviations from  
210 Zipf's law indicate non-optimal allocations due to over- or under-agglomeration (Wan et al., 2020).  
211 Recently, the rank-size rule has been introduced into port studies to investigate the rank-size  
212 distribution of a port system (i.e., the port hierarchy) based on port throughputs (e.g., Sun et al.,  
213 2016; Chen et al., 2019). In this study, the rule is expressed as follows:

$$\ln P_k = \ln C - \alpha \ln k \quad (3)$$

214 where the logarithm of the k-th ranked province's port throughput  $P_k$  is regressed on the logarithm  
215 of the rank  $k$  ( $k = 1, 2, \dots, N$ ). The rank  $k$  is determined by the volume of the province's port  
216 throughput.  $C$  represents the theoretical port throughput of the primary province in the port system,  
217 which is a constant.  $\alpha$  is referred to as Pareto exponent, also called the Zipf exponent. When  $\alpha$   
218 equals 1 (i.e.,  $\alpha = 1$ ), Zipf's law is followed perfectly, which means that an ideal optimal  
219 distribution in the port system exists. When  $\alpha$  is greater than 1 (i.e.,  $\alpha > 1$ ), it indicates that the  
220 port system is characterized by a power-law distribution. Specifically, the port throughputs of the  
221 high-ranked provinces account for the majority of the total port throughput, while the proportion  
222 of the middle- and low-ranked provinces' port throughputs is small. The larger  $\alpha$  is, the more  
223 dominant the role that high-ranked provinces play in the port system. When  $\alpha$  is between 0 and 1  
224 (i.e.,  $0 < \alpha < 1$ ), the rank-size distribution of the port system is a normal distribution. In such a

225 situation, the middle- and low-ranked provinces' port throughputs account for a large proportion  
226 of the total port throughput, and the volume of port throughputs in the high-ranked provinces is  
227 not notably large. The smaller  $\alpha$  is, the more even the distribution of total port throughput among  
228 provinces. Empirically speaking, when  $\alpha$  is in the range of [0.8, 1.2], it can be argued that Zipf's  
229 law basically holds (Gabaix and Ioannides, 2004).

### 230 **3.4. Port Specialization Index (PSI)**

231 Port specialization is considered to be a good way to reduce fierce inter-port competition (Zhuang  
232 et al., 2014). The quantification of the degree of port specialization has been widely explored by  
233 port geography scholars (e.g., Rimmer, 1966; Ducruet et al., 2010; Wang et al, 2018b). However,  
234 a universally accepted mathematical formula for calculating port specialization degree does not  
235 exist. In this paper, we adopt the PSI that was developed by Wang et al. (2018b) to identify the  
236 degree of port specialization, because the PSI is very useful for horizontal comparison across  
237 Chinese coastal provinces. The PSI is measured as:

$$238 \text{PSI}_i = \frac{n_i}{n_i - 1} \times \sum_{j=1}^{n_i} (t_{ij} - \bar{t})^2 \text{ and } \bar{t} = \frac{\sum_{j=1}^{n_i} t_{ij}}{n_i} \quad (4)$$

239 where  $\text{PSI}_i$  is the PSI of province  $i$ .  $n_i$  is the total number of cargo types in province  $i$ .  $t_{ij}$  denotes  
240 the proportion of port throughput of cargo type  $j$  to the total port throughput of province  $i$ . The  
241 value of the PSI is between 0 and 1. A high PSI value means a high degree of port specialization  
242 focusing on a specific cargo type.

### 242 **3.5. Data collection**

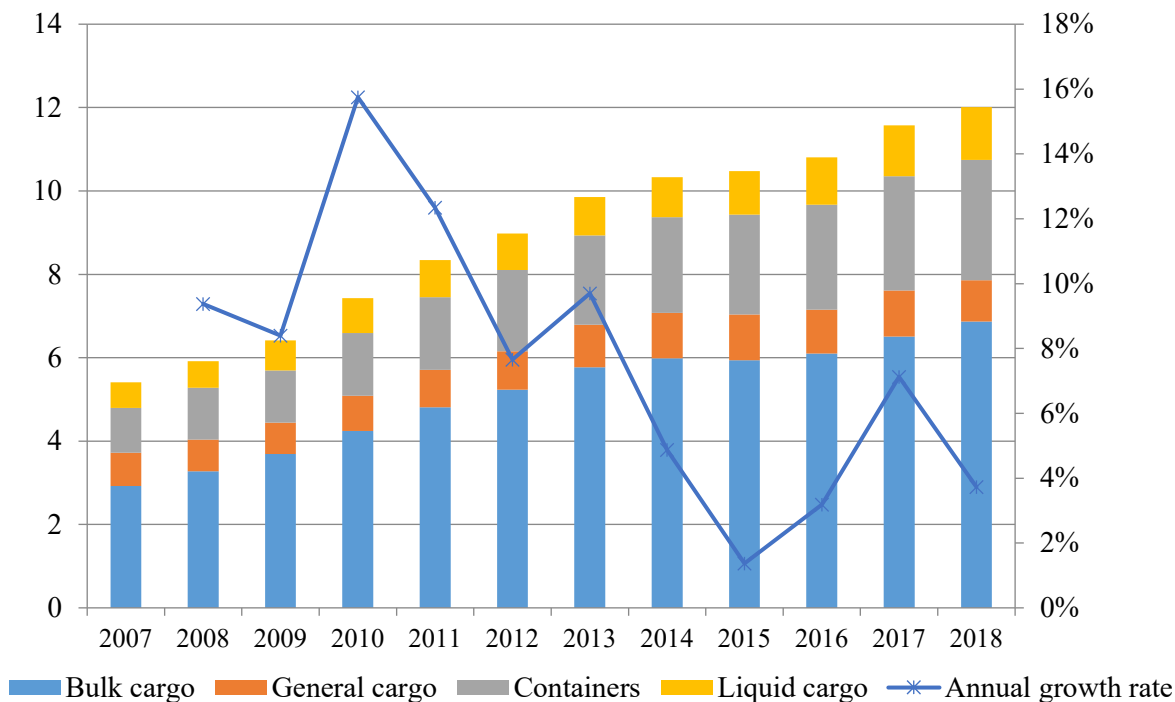
243 According to the "Rules for the Comprehensive Statistical Report of Ports" (MOT, 2010), port  
244 throughput can be divided into five main types of cargo throughput, namely, containers, solid bulk  
245 cargo (e.g., coal, iron ore, bulk grain), liquid bulk cargo (e.g., crude oil, refined oil, liquefied  
246 natural gas), general cargo (e.g., timber, bagged cement) and automobiles carried by Ro-Ro ships.  
247 According to the China Port Yearbook 2019 (China Ports and Harbors Association, 2020), the port  
248 throughput of autos carried by Ro-Ro ships accounts for only 5% of the total port throughput in  
249 the Chinese coastal region. Due to this small proportion, we exclude autos carried by Ro-Ro ships  
250 from our analysis. Therefore, only solid bulk cargo, liquid bulk cargo, general cargo and containers  
251 are the main cargo types analyzed in this paper. It is worth mentioning that we include the port  
252 throughput of autos carried by Ro-Ro ships in the analysis of port specialization because doing so  
253 ensures the accuracy of the PSI calculation by taking all main cargo types into consideration.

254 Regarding the data used in our analysis, we collect the port throughput data for the mentioned  
 255 main cargo types in Chinese coastal provinces from the China Port Yearbooks (2008-2019).

## 256 4. Results of analysis

### 257 4.1. Evolution of market shares

258 The Chinese port system has witnessed dramatic growth in the past four decades under the  
 259 umbrella of a booming economy (Notteboom and Yang, 2017). Fig. 2 provides the evolution of  
 260 the port throughput for the four main cargo types from 2007 to 2018 for the eleven Chinese coastal  
 261 provinces. Although the average year-on-year growth rate in the study period was over 7%, it is  
 262 very obvious that the growth was already relatively weak between 2014 and 2018, especially in  
 263 2015, and the total port throughput of the main cargo types in coastal provinces increased by only  
 264 1.37% relative to that in 2014. This observation indicates to a great extent, that the Chinese port  
 265 system has evolved into a new development phase characterized by slow throughput growth.



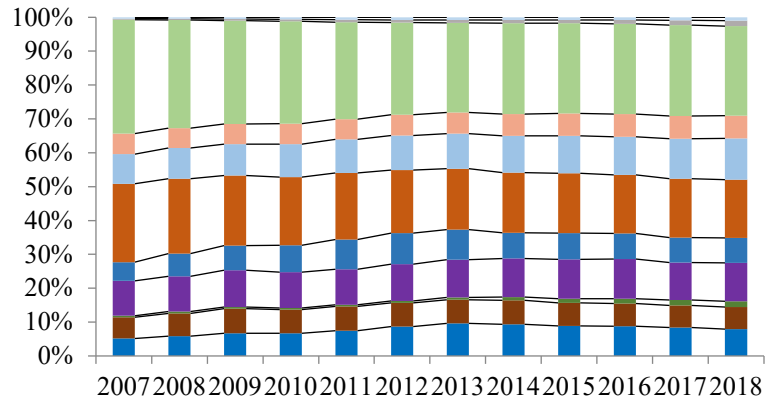
266 **Fig. 2.** Total port throughput of the main cargo types in Chinese coastal provinces (billion tons)

267 In terms of the breakdown of port throughput, solid bulk cargo throughput has continuously  
 268 accounted for over half of the total port throughput (see Fig. 2). This is because China, as the  
 269 world's manufacturing center, imports massive amounts of bulk raw material from other countries  
 270 every year. For example, over 1 billion tons of iron ore were imported into China in 2018, which  
 271

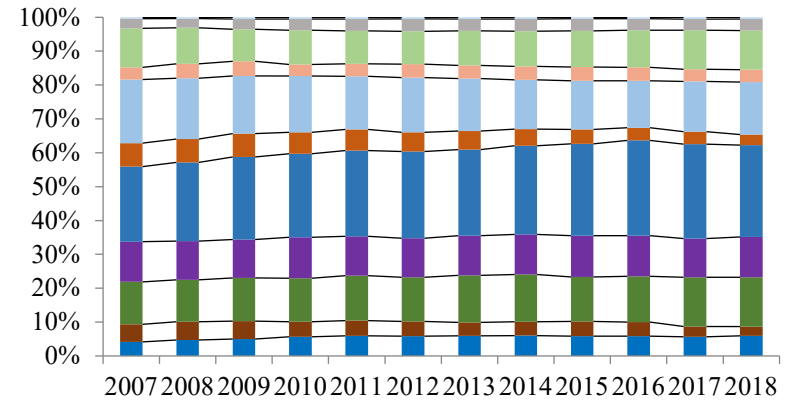
272 accounted for 71% of the global maritime iron ore trade (UNCTAD, 2019). The proportion of  
273 container throughput in total port throughput is the second highest, which is attributable to the  
274 large scale of containerized trade. According to the MOT (2019), the container throughput of  
275 Chinese seaports was over 222 million TEUs in 2018. Compared with the throughputs of solid  
276 bulk cargo and containers, the liquid bulk cargo throughput and general cargo throughput make up  
277 relatively small shares of total port throughput. Since 2016, the throughput of liquid bulk cargo  
278 has exceeded that of general cargo because of the stable development of the liquid chemical  
279 industry across the Chinese coastal regions in recent years.

280 To further illustrate the spatial distribution of cargo across the Chinese coastal regions from a  
281 provincial perspective, column charts (see Fig. 3) present the market shares of each coastal  
282 province in specific cargo segments over the years. It is easy to see that the spatial distributions of  
283 the throughputs differ significantly across the main cargo market segments. Specifically, some  
284 provinces account for a large proportion of the total throughput in one cargo sector, while their  
285 market shares in other sectors are quite low. Moreover, some provinces have continuously  
286 increased their market shares in one or more sectors, while others have gradually lost their market  
287 shares to different degrees. For instance, Shanghai has always held a leading market position with  
288 massive container throughput volumes, but its market shares in the bulk, general and liquid bulk  
289 cargo segments are considerably low. What is more critical for Shanghai is that its market shares  
290 in all segments have declined to an extent. Between 2007 and 2018 (the study period), Shanghai's  
291 market share fell from 23% to 17% in the container sector, from 7% to 3% in the solid bulk cargo  
292 sector, from 11% to 5% in the general cargo sector and from 5% to 3% in the liquid bulk cargo  
293 sector. Another example is Jiangsu Province, which has had excellent market performance in the  
294 solid bulk, general and liquid bulk cargo sectors. In particular, Jiangsu Province consistently  
295 accounts for more than 30% of the total general cargo throughput every year, which absolutely  
296 ensures its prime position in the market. However, Jiangsu performs poorly in the container sector,  
297 with market shares of less than 10%. Hebei Province is another striking example; it accounts for  
298 nearly 15% of the total solid bulk cargo throughput in the Chinese coastal regions, consistently  
299 ranking third after only Jiangsu and Zhejiang, whereas it only accounts for a small proportion of  
300 the market in the other three cargo segments. It is also worth mentioning the significant increase  
301 of Shandong's market share climbing from 10% to 20% between 2007 and 2018 in the liquid bulk  
302 cargo sector, which is greatly dependent on the rapid development of petrochemical industry in

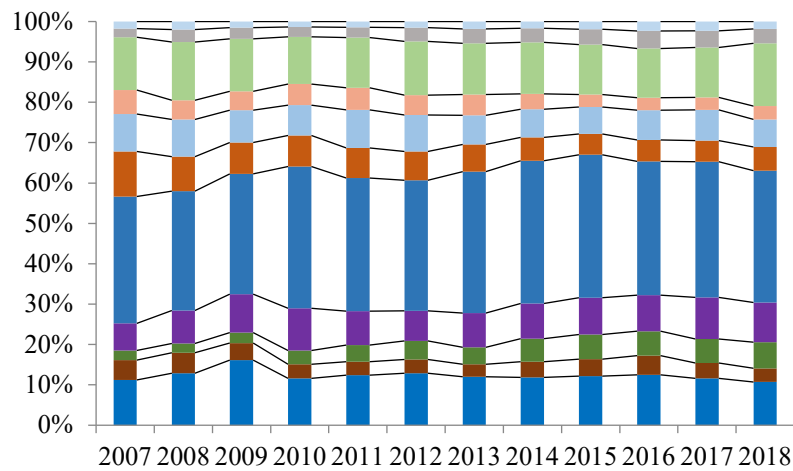
303 the province. According to the data disclosed by People's Daily Net (2020), the output value of  
304 Shandong's chemical enterprises above designated size accounted for 17% of national total value  
305 in 2019, maintaining the first place in the country.



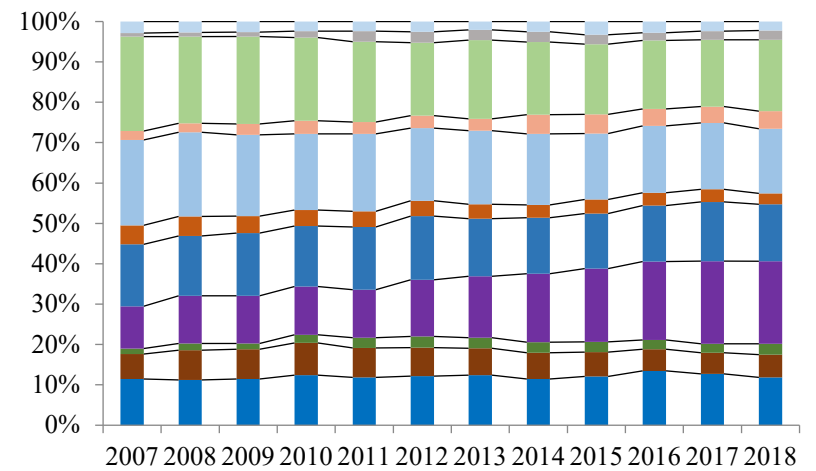
**Fig. 3a** Market shares in the container sector



**Fig. 3b** Market shares in the solid bulk cargo sector



**Fig. 3c** Market shares in the general cargo sector



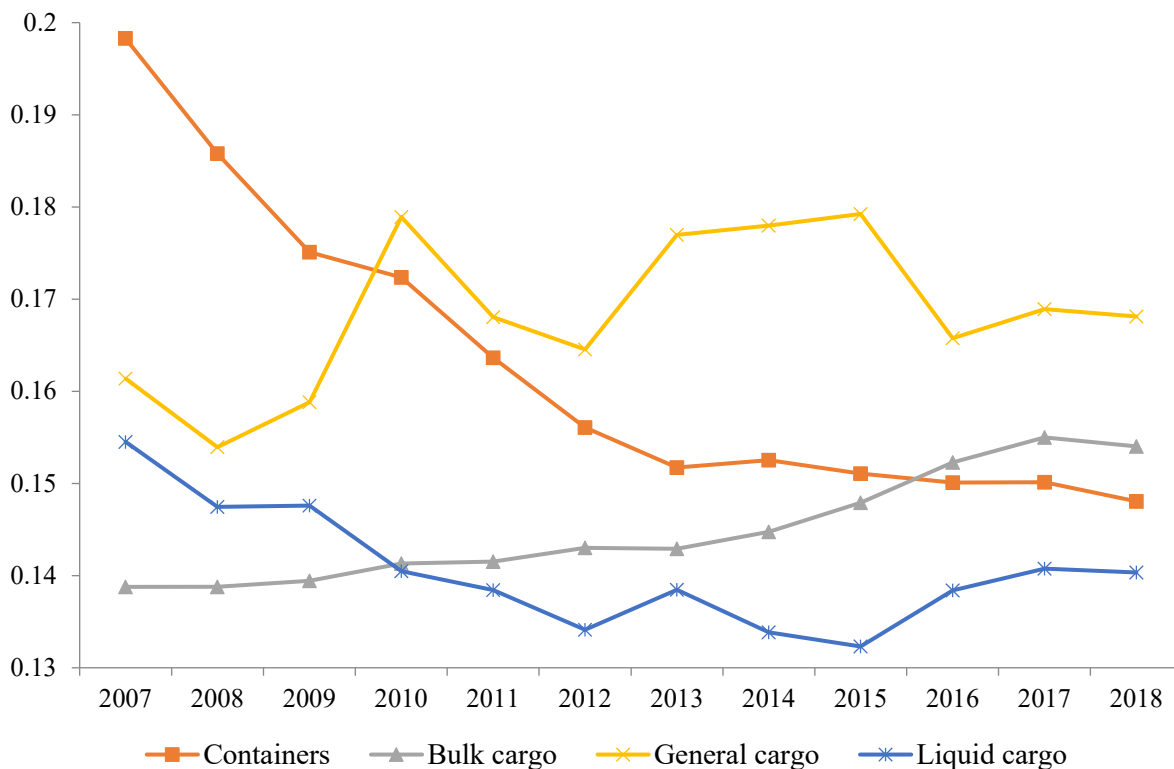
**Fig. 3d** Market shares in the liquid bulk cargo sector

■ Liaoning 
 ■ Tianjin 
 ■ Hebei 
 ■ Shandong 
 ■ Jiangsu 
 ■ Shanghai 
 ■ Zhejiang 
 ■ Fujian 
 ■ Guangdong 
 ■ Guangxi 
 ■ Hainan

**Fig. 3.** Market shares of the coastal provinces in specific cargo segments

306 **4.2. Evolution of cargo concentration**

307 As a widely used indicator for displaying the level of market concentration, the HHI for the port  
308 throughput of the four main cargo types is measured for the Chinese coastal provinces (see Fig. 4).  
309 Fig. 4 shows that in general, the cargo concentrations are quite low, ranging between 0.13 and 0.2,  
310 which indicates a rather competitive port market in China.



311  
312 Fig. 4. HHI for eleven Chinese coastal provinces in different cargo segments

313 As Fig. 4 shows, it is obvious that the HHIs differ considerably across the different cargo market  
314 segments. More specifically, the HHI of the total container throughput for Chinese coastal  
315 provinces has continuously and obviously declined, which denotes to a great extent that the  
316 Chinese coastal region has experienced a steady trend towards cargo de-concentration. The HHI  
317 has been below 0.15 since 2012, indicating that the interprovincial competition among coastal  
318 provinces in the container sector is quite fierce and has a low level of market concentration.

319 Compared to that of container market, in the solid bulk cargo sector, the HHI increased modestly  
320 from less than 0.14 to more than 0.15, which indicates that the bulk market underwent a phase of  
321 moderate concentration during the study period. The slight increase in the HHI is closely related

322 to the growing market shares of the top-ranked provinces. Fig. 3b shows that the combined market  
 323 share of the top four provinces in the system increased from 65% to 69% between 2007 and 2018.

324 The market concentration level for general cargo fluctuates within a relatively stable range from  
 325 approximately 0.16 to 0.18. It is easy to see that the average HHI for general cargo throughput was  
 326 slightly higher than the average HHI for the port throughputs of the other cargo types in our study  
 327 period. Compared with the low cargo concentrations in other sectors, the market concentration in  
 328 the general cargo sector is moderate.

329 Similar to the container segment, the liquid bulk cargo sector has witnessed a modest trend  
 330 towards cargo de-concentration. The HHI fell from 0.155 to 0.134 over the period 2007-2012.  
 331 However, in recent years, the concentration level for liquid cargo throughput has been maintained  
 332 at a stable level with the annual HHI fluctuating slightly around 0.135. This low level of  
 333 concentration means that the liquid cargo market is competitive. According to Fig. 3d, there were  
 334 five provinces (i.e., Liaoning, Shandong, Jiangsu, Zhejiang and Guangdong) that consistently  
 335 occupied more than 10% of the total liquid cargo throughput.

### 336 4.3. Evolution of the port hierarchy

337 Fig. 5 presents the log-throughput versus log-rank plots for Chinese coastal provinces in the main  
 338 cargo sectors, an application of the rank-size rule regression. The straight lines on the black points  
 339 indicate Zipf's law, which means that the port system is characterized by a Pareto distribution.  
 340 Strictly speaking, deviations from Zipf's law exist to different extents in each cargo segment as  
 341 shown in Fig. 5, indicating a non-optimal allocation due to over- or under-agglomeration. What  
 342 should be emphasized is that Zipf's law provides a theoretically optimal rank-size distribution in  
 343 mathematics according to the volumes of the coastal provinces' port throughputs, without  
 344 accounting for differences in the natural resources endowments or economic development levels  
 345 of each province.

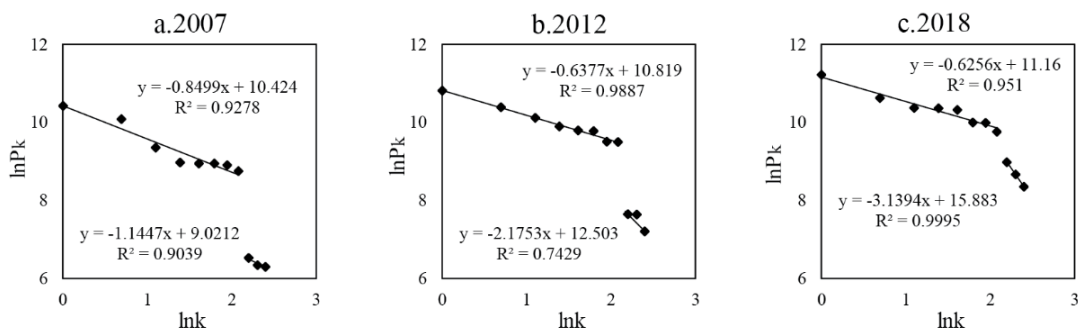
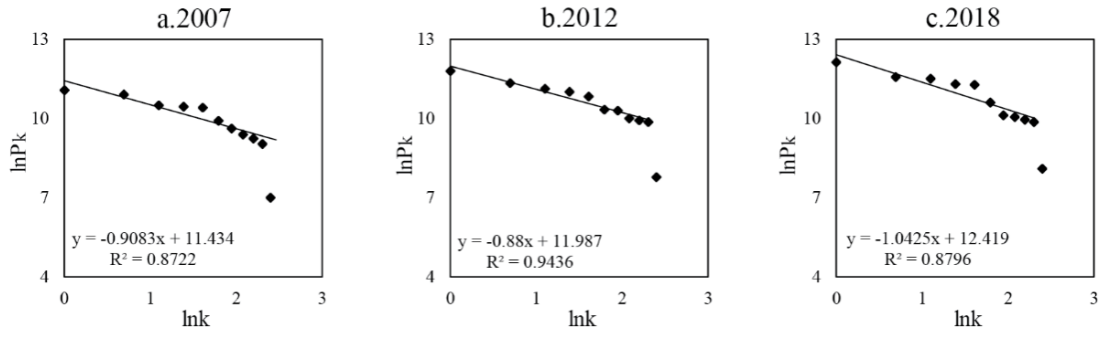
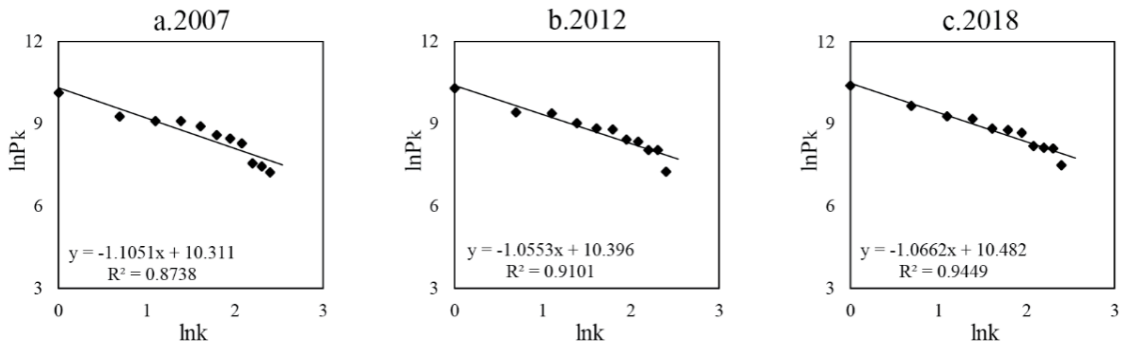


Fig. 5a. Rank-size distribution in the container sector

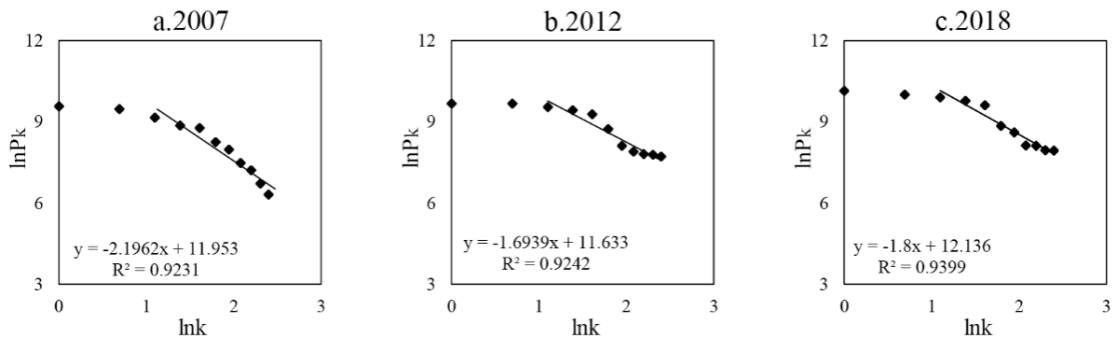




**Fig. 5b.** Rank-size distribution in the solid bulk cargo sector



**Fig. 5c.** Rank-size distribution in the general cargo sector



**Fig. 5d.** Rank-size distribution in the liquid cargo sector

**Fig. 5.** Rank-size distributions of the Chinese coastal provinces in specific cargo segments

346 Fig. 5 clearly shows that the rank-size distributions of the coastal provinces also differ  
 347 significantly across cargo segments. Specifically, the container sector features a bi-fractal structure  
 348 (see Fig. 5a). In detail, the rank-size distribution of the high- and middle-ranked provinces is  
 349 distinct from that of the low-ranked provinces. This is mainly because the container throughput  
 350 volumes in the low-ranked provinces (i.e., Hebei, Guangxi, Hainan) are much smaller than those  
 351 of the high- and middle-ranked provinces.

352 In the solid bulk cargo sector, except for the lowest ranked province, the other provinces roughly  
 353 conform to Zipf's law (see Fig. 5b). Notably, the lowest ranked province (i.e., Hainan Province)

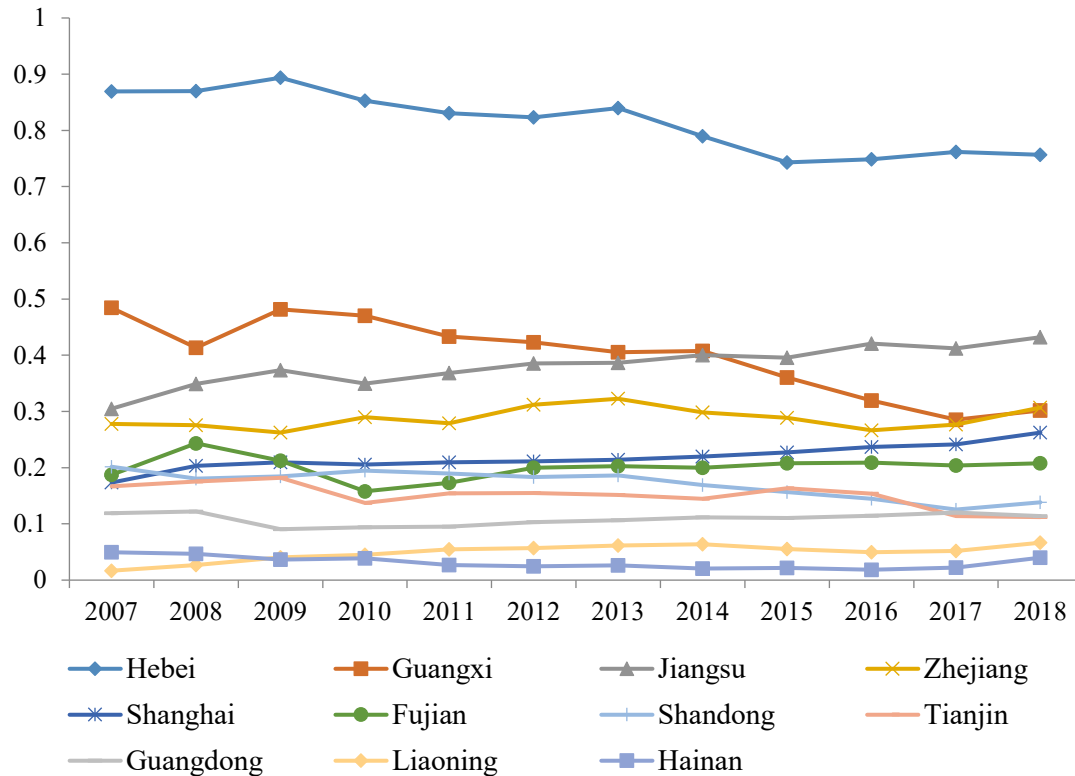
354 is very under-sized. There is a huge gap between Hainan's actual throughput and its theoretically  
355 optimal throughput in the sector. According to our data, Hainan's solid bulk cargo throughput  
356 accounts for less than 1% of the total solid bulk cargo throughput of Chinese coastal provinces.

357 Empirically speaking, Zipf's law basically holds for all provinces in the general cargo sector,  
358 where the Zipf exponent is nearly equal to one (see Fig. 5c). Therefore, the concentration ratio is  
359 almost equal to the dispersion ratio regarding the throughput distribution. This means that the  
360 throughput differences among the high-, middle- and low-ranked provinces are reasonably  
361 hierarchical.

362 In the liquid cargo sector, Zipf's law is to some extent applicable to the rank-size distribution of  
363 the coastal provinces. However, it is obvious that the actual port throughputs of the first- and  
364 second-ranked provinces are much smaller than the theoretical volumes required by Zipf's law  
365 (see Fig. 5d). Consequently, the throughput gap between these higher-ranked provinces and the  
366 lower-ranked provinces is narrow. Since conformity with Zipf's law implies an optimal allocation  
367 of resources, the under-throughput of the top-ranked provinces indicates a possible loss of  
368 agglomeration economies.

#### 369 ***4.4. Evolution of port specialization***

370 To evaluate the specialization level of the port system in each coastal province, PSIs are calculated  
371 and presented (see Fig. 6). One can observe that Hebei Province is unique in China, with  
372 considerably high PSI values over 0.7, which means that the degree of specialization in Hebei's  
373 port system is significant. In comparison, the PSIs of the other coastal provinces were generally  
374 below 0.5. Among these other provinces, Liaoning and Hainan had low degrees of port  
375 specialization degrees, with the PSI values less than 0.1, indicating that the throughputs of the  
376 main cargo types are balanced.



**Fig. 6.** The PSI of each Chinese coastal province (2007-2018)

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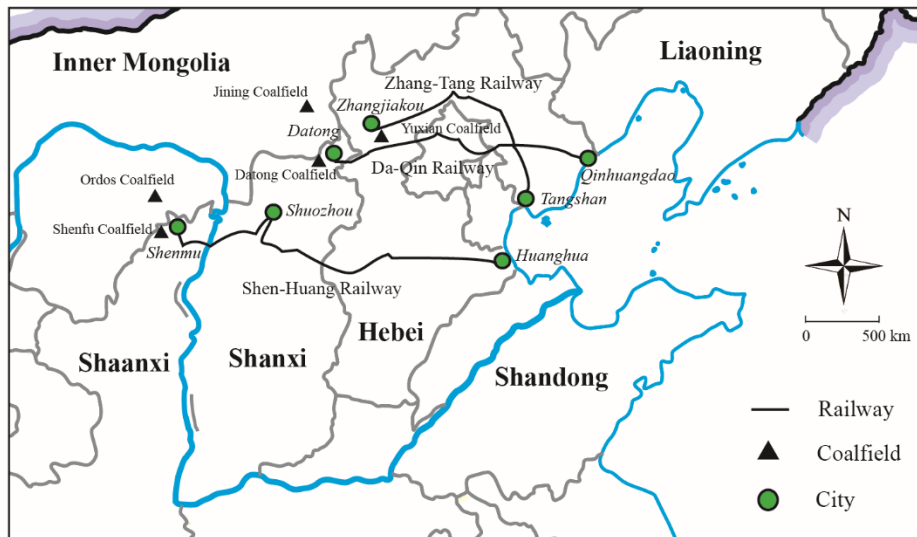
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392

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The high degree of port specialization degree in Hebei is mainly because the three main seaports in Hebei (i.e., Qinhuangdao Port, Tangshan Port and Huanghua Port) are all major Chinese coal loading and unloading ports (Wang and Ducruet, 2014; Wang et al., 2018a). In particular, Qinhuangdao Port is the world’s largest coal loading port. In 2018, the coal throughput in Qinhuangdao Port was over 200 million tons. In addition, Huanghua Port’s coal throughput also exceeded 200 million tons, only slightly less than that of Qinhuangdao Port. From the perspective of transportation geography, it is worth noting that the coal transport corridors connecting Hebei’s seaports and the major coalfields of three large coal producing provinces (i.e., Shanxi, Shaanxi, and Inner Mongolia) are short in terms of geographical distance and are already well developed with dedicated railway lines such as Da-Qin (Datong-Qinhuangdao), and Shen-Huang (Shenmu-Huanghua) (see Fig.7). In recent years, driven by the national strategy of coordinating the development of the Beijing-Tianjin-Hebei region, Hebei Province has tried to optimize its port system by developing port markets for other cargo types such as containers. For example, the container throughput in Hebei increased from 0.49 million TEUs in 2007 to 4.26 million TEUs in 2018. If measured by weight, the proportion of container throughput to Hebei’s total throughput

394 rose from 1.71% to 5% over the period studied. Hence, modest de-specialization is observed in  
395 Hebei.



396  
397 **Fig. 7.** Railway lines connecting Hebei's seaports and major inland coalfields

### 398 **5. Discussion: policy implications for provincial port groups**

399 In China, although the governance principles of port devolution laid down in the Port Law of 2004  
400 are still standing (Notteboom and Yang, 2017) in the domain of port administrative management,  
401 port integration in recent years has actually led to port recentralization in the business field of port  
402 operation (Chen et al., 2020). With the rise of port integration, provincial port groups have become  
403 critical market players in the Chinese port industry. These port groups have substantial control  
404 over the main local port companies at the city level though equity transfer agreements under port  
405 integration schemes. Coordinating local port companies' businesses, reducing intense inter-port  
406 competition, developing the port industry and supporting local economic development in the  
407 provincial jurisdictions are important missions for provincial port groups. Accordingly, port  
408 competition has been found to evolve from the inter-port level to the interprovincial level (Zheng  
409 et al., 2020). Therefore, it is necessary for these port groups to gain an understanding of the  
410 evolution of the Chinese coastal port system from a provincial perspective, which is beneficial for  
411 the adoption of suitable business strategies for the future port development. Based on the above  
412 analysis of the evolution of market shares, cargo concentrations, the port hierarchy and port  
413 specialization in Section 4, several policy implications can be elaborated upon for Chinese  
414 provincial port groups.

415 First, from the analysis of the spatial throughput distributions in the main cargo segments, we  
416 can learn that the market performance of coastal provinces varies widely within a specific cargo  
417 market, and the performance of a specific province also differs greatly across different markets  
418 (see Section 4.1). This kind of heterogeneity might be caused by various factors, such as  
419 differences in economic development levels, natural resource endowments, geographical  
420 conditions and the effects of path dependence on port development. Our data clearly show that no  
421 province holds a prime position in all cargo sectors. In contrast, several provinces hold leading  
422 positions in one or two sectors. Take Shanghai as an example, driven by the national strategy of  
423 constructing the Shanghai international shipping center, Shanghai International Port Group (SIPG)  
424 has made full use of Shanghai's favorable geographical location as the main gateway to the  
425 Yangtze River and has placed great emphasis on container traffic (Veenstra and Notteboom, 2011;  
426 Wang and Ducruet, 2012). Due to the focus on the development of container terminals, SIPG has  
427 experienced declines in its market shares in the other cargo sectors.

428 Second, although the establishment of provincial port groups can mitigate inter-port competition  
429 in provincial jurisdictions to a great extent, port competition at the interprovincial level is still  
430 fierce, which is demonstrated by the low HHI values in our analysis (see Section 4.2). This finding  
431 can greatly clarify the concern that provincial port integration may lead to monopolies in the port  
432 industry (Zhang and Yin, 2018). For provincial port groups, determining how to compete with  
433 other port groups, especially neighboring port groups, is a major concern. For the nation, how to  
434 further coordinate the businesses of the provincial port groups is an important issue associated  
435 with regional coordinated development. In this context, port co-opetition (Song, 2003), a  
436 combination of competition and cooperation, can be observed in the Chinese coastal region. A  
437 representative example is the co-opetition among the three provincial port groups in the Yangtze  
438 River Delta, namely, SIPG, Zhejiang Provincial Seaport Investment & Operation Group (ZJ-  
439 PSIOG) and Jiangsu Port Group (JSPG). In order to compete with the leading market position that  
440 SIPG holds in the region and strengthen their attractiveness to local container cargo, both ZJ-  
441 PSIOG and JSPG have continued to increase their investment in container terminals. For instance,  
442 ZJ-PSIOG has enhanced the container handling capacity of Ningbo-Zhoushan port by  
443 implementing projects to expand container terminals. JSPG has begun to build a new container  
444 terminal in Tongzhou Bay, which is expected to have port capacities of over 15 million TEUs by  
445 2025. Along with the competition, business cooperation is also emphasized by these port groups.

446 For example, ZJ-PSIOG and SIPG have reached a cooperative agreement on joint investments and  
447 operations in the Yangshan deep-water port. In 2018, ZJ-PSIOG added 5 billion yuan to SIPG's  
448 wholly owned subsidiary Shanghai Shengdong Container Terminal Co., Ltd. (SDCTC), which is  
449 the main operator in Yangshan port. After the capital increase, ZJ-PSIOG held 20% of SDCTC's  
450 overall shares; the remaining shares were still held by SIPG.

451 Third, from the view of the optimal port hierarchy (see Section 4.3), the rank-size distributions  
452 of the coastal provinces in the cargo segments need to be optimized, especially in the container,  
453 solid bulk cargo and liquid cargo sectors. Some provinces are under-sized, with huge gaps between  
454 their actual throughputs and theoretically optimal throughputs. According to Zipf's law, under-  
455 throughput indicates a possible loss of agglomeration economies. However, it should be noted that  
456 provincial under-throughput has many causes, such as under-developed economies, special  
457 industrial structures, unfavorable geographical locations and shortages of natural resources, which  
458 are difficult to change in the short or even long term. Compared to local port companies at the city  
459 level, provincial-level port groups in under-sized provinces are more motivated to improve their  
460 port capacities and achieve larger volumes of port throughput. This is mainly because provincial  
461 port groups in China are commonly entrusted by provincial governments with the development of  
462 the local port industry in their jurisdictions, and they have greater ability to gain financial and  
463 policy support from governments. Take Guangxi as an example, it is a typical under-sized coastal  
464 province with small port throughput volumes. In recent years, the Beibu Gulf Port Group (BGPG),  
465 the port integrator in Guangxi, has increased investment in the port infrastructure and corridors  
466 connecting the seaports and China's vast western inland regions. Benefitting from the  
467 implementation of the national strategy of developing new western land-sea corridors, the port  
468 hinterland of BGPG has expanded to Western China, and its throughput has grown rapidly,  
469 especially in the container sector. In 2019, BGPG's container throughput increased by 28.62% to  
470 over 4 million TEUs.

471 Fourth, the degree specialization in the Chinese provincial port systems is generally moderate  
472 except in Hebei Province, which has an obviously high level of specialization (see Section 4.4).  
473 According to our analysis, it is clear that the high level of port specialization in Hebei is closely  
474 related to its special geographical location. The case of Hebei is not universally representative.  
475 Most provinces have multi-functional port divisions with comprehensive capacities for various  
476 cargo segments. Note that keeping multi-functional port divisions does not mean that provincial

477 port groups provide absolutely balanced port capacities across the different cargo sectors. In fact,  
478 it is critical for provincial port groups to achieve a careful balance between functional port  
479 divisions with a reasonable port layout. Take SIPG as an example, SIPG has not totally given up  
480 its market shares in other cargo segments, although it has placed significant emphasis on the  
481 container segment. This is mainly because provincial port groups take on the mission of providing  
482 essential port capacities to handle diversified cargo types with the aim of meeting the various  
483 transportation demands of local economic development.

## 484 **6. Conclusion**

485 Port system evolution has been widely addressed by researchers since the 2000s, though few  
486 studies have enlarged the geographical scales of their basic units of analysis from individual ports  
487 to sub-regions of a port system, or have focused on multiple cargo types rather than a specific  
488 cargo type. Against the background of provincial port integration in China and the potential  
489 consequent shift in port competition from the inter-port level to the interprovincial level, this paper  
490 reviews the evolution of the Chinese coastal port system in terms of four main cargo types (i.e.,  
491 containers, solid bulk cargo, general cargo and liquid cargo) by analyzing four aspects associated  
492 with the port system (i.e., market shares, cargo concentrations, the port hierarchy and port  
493 specialization) from a provincial perspective. Moreover, several policy implications based on our  
494 analysis are elaborated upon for Chinese provincial port groups. Specifically, first, since a province  
495 is hard to hold leading positions in all cargo sectors, it is a wise option for provincial port groups  
496 to take comparative advantages by focusing on specific sectors. Second, port co-opetition can be  
497 adopted by provincial port groups as a business strategy to handle the relationship with other port  
498 groups, especially neighboring ones. Third, provincial port groups, in those under-sized provinces  
499 with small volumes of port throughput, should make full use of their abilities at the provincial level  
500 to facilitate local port development. Fourth, in order to better meet various demands of local  
501 economy regarding port services, provincial port groups should have multi-functional port  
502 capacities.

503 With regard to the international relevance of this paper in a general sense, it is mainly reflected  
504 in two aspects. First, using multiple methods to analyze the port system evolution from different  
505 perspectives can provide a comprehensive understanding of a port system. In this study, four  
506 quantitative approaches are utilized to investigate the evolution of market shares, cargo  
507 concentrations, the port hierarchy and port specialization in Chinese coastal port system.

508 Undoubtedly, these methods can also be adopted when analyzing other port systems. Due to the  
509 heterogeneity among port systems with different geographical characteristics, throughput volumes,  
510 hinterlands capture areas and port governance structures, the results from the quantitative analysis  
511 of this paper may not be exactly applicable to other port systems. However, they enable future  
512 comparative studies on port systems from different countries and regions by using same methods.  
513 Second, port integration with mergers has been observed in more and more countries worldwide.  
514 The formation and development of Chinese provincial port groups to a great extent show the  
515 feasibility of coordinating neighboring ports through mergers, which can hold lessons for other  
516 countries considering similar moves. From the current consequence of provincial port integration  
517 in China, it cannot be concluded that a provincial model is likely to lead to a more balanced and  
518 unconcentrated port system across all cargo sectors in a national scope, although the cargo  
519 concentrations are quite low. However, we can infer from our findings that port integration  
520 contributes to more reasonable multi-functional port divisions in a provincial scope.

521 Regarding a future research agenda, the following appear to be candidates: (1) New quantitative  
522 methods can be introduced to measure more aspects of a port system with the aim of gaining a  
523 much deeper understanding of port system evolution; (2) It is necessary to establish causality  
524 between port integration and evolutionary processes of a port system; (3) The impacts of port  
525 integration on regional and national port systems need to be investigated more profoundly; (4)  
526 Comparative studies should be conducted on port systems from different countries and regions,  
527 especially these places where port integration has risen.

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