

1 **Hospitality Employee's Mindfulness and Its Impact On Creativity and Customer**
2 **Satisfaction: The Moderating Role of Organizational Error Tolerance**

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27 **Abstract**

28 Mindfulness refers to the psychological attentional state in which a person is conscious and
29 accepting of the present. It is increasingly emerging as an estimable quality, especially within the
30 hospitality industry where frontline employees' creativity is critical to sustaining high-reliability
31 organizations (HROs). Drawing on the literature on mindfulness, HROs, and creativity, this
32 study (1) examines the moderating effect of organizational error tolerance on the relationship
33 between employee mindfulness and creativity; and (2) investigates the mediating role of
34 creativity on the relationship between employee mindfulness and customer satisfaction. The

35 results of the multilevel path analyses performed on data collected from 303 restaurant
36 employees and their managers supported the study’s hypotheses. Specifically, the relationship
37 between employee mindfulness and employee creativity was found to be contingent on
38 organizational environmental cues (i.e., organizational error tolerance). The study’s findings
39 have implications for hospitality managerial practice, and research regarding employee
40 mindfulness, creativity, error management, and HROs.

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42 **Key words:** Mindfulness; Creativity; Error tolerance; Customer satisfaction

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47 **Introduction**

48 Among the various key performance indicators of organizational competitiveness in
49 hospitality organizations, customer satisfaction may be the clearest barometer. From service
50 delivery to service recovery, the ultimate goal of any hospitality organization is to meet or
51 exceed customers’ expectations and thus satisfy the customers (e.g., Cheng et al., 2019).

52 Satisfied customers confer on an organization long-lasting benefits such as positive word-of-
53 mouth (WOM), reduced marketing costs (Dominici & Guzzo, 2010), customer loyalty (Gong &
54 Yi, 2018; Towler et al., 2011), and employee job satisfaction (Zablah et al., 2016). César Ritz,
55 the founder of the Ritz-Carlton Hotel Company, once observed, “Never say no when a client
56 asks for something, even if it is the moon. You can always try, and anyhow there is plenty of
57 time afterwards to explain that it was not possible” (Jaiswal, 2015, para. 6). This quotation not

58 only delineates the unique position that customers occupy but also underscores the important role
59 that creativity plays in enhancing customer satisfaction.

60 The creativity of hospitality frontline employees has long been overlooked by scholars and
61 practitioners who tend to narrowly conceptualize frontline employees' work as a series of
62 standardized operational routine tasks (e.g., Grobelna, 2016; Hon & Lui, 2016). First, service is
63 “essentially a series of interactions between participants, processes and physical elements” (Tax
64 & Stuart 1997, p. 107). Any change to these three elements leads to a new service encounter.
65 Frontline employees possess the first-hand information about service situation, and often need to
66 adopt discretion to improvise and customize their service in order to meet the requirements of
67 customers (Lages & Piercy, 2012). These improvisations and customizations, in turn, become
68 important raw materials for service and corporate innovation (Miles, 2010; Hon et al., 2014).
69 Uniformity in service encounters is difficult and not recommended because service production
70 and consumption are a dynamic process of customer– employee interaction, and customers’
71 requests can easily deviate from the standardized service procedure (Victorino et al., 2012).
72 Therefore, frontline employees play a prominent role not only in providing high-quality service,
73 but also in service innovation because innovation as creativity often derives from frontline
74 employees through their creative discretion during the service encounter (Miles, 2010). Second,
75 customers have great exigencies and would like their expectations to be not only met but also
76 exceeded. Third, hospitality organizations are encouraging employees to adopt novel service
77 production strategies to cope with increasingly fierce competition and gain a competitive edge
78 (e.g., Martin et al., 2013). Therefore, it is important to identify the factors that can promote
79 creativity among hospitality frontline employees and thereby lead to superior performance. Past
80 studies have identified various factors that enhance employee creativity. They include leadership

81 style (Dong et al., 2017), personality traits (Liu et al., 2016), organizational contexts (Hur et al.,
82 2016), and job characteristics (De Clercq et al., 2017). Yet the literature on creativity offers a
83 more systematic approach to the role that interactions between individual and environmental
84 factors play in employee creativity. According to the componential model of creativity, one's
85 attitude toward and motivation for completing job tasks are a function of organizational context.
86 Attitude, in turn, determines to what degree creativity is demonstrated (e.g., Conti et al., 1996;
87 Amabile, 2012). One individual factor that has drawn researchers' attention as a potential
88 influence of employee creativity is mindfulness.

89 Mindfulness is a key component of ancient Eastern philosophies and religions. In recent years it
90 has emerged as an increasingly important research area within the fields of clinical, personality,
91 and most recently industrial and organizational psychology. Mindful individuals attend to their
92 surroundings and focus on internal states (Brown & Ryan, 2003; Epstein, 1995). Previous work
93 has revealed that mindfulness is beneficial to personal well-being and life satisfaction (e.g.,
94 Ivtzan, I., & Lomas, 2016). Aetna, a world-influential managed health care organization, put in
95 place mindfulness interventions for 12,500 employees and discovered that employees with high
96 levels of mindfulness experienced a 20% improvement in sleep quality, a 19% decrease in pain,
97 and a 28% decrease in stress levels. The employees also became more productive with an
98 estimated monetary value of \$3,000 per employee each year (Achor & Gielan, 2015). Research
99 findings on mindfulness in the workplace, especially with regard to the hospitality industry, are
100 scarce. Specifically, the question of whether, how, and conditions under which mindfulness
101 affects hospitality employees' work-related behaviors and organizational outcomes remains
102 largely unanswered. The current study focuses on employee mindfulness in restaurants to
103 investigate its influence on employee creativity and customer satisfaction. In addition to

104 mindfulness, which is an individual factor, the work environment influences employee creativity
105 at work (e.g., the componential model of creativity, Amabile, 2012; Kudesia, 2015). In fact, the
106 work environment may interact with mindfulness to influence employee creativity. One
107 organizational factor that may be closely related to employee mindfulness and creativity is how
108 errors and failures are addressed in an organization (e.g., HROs, Vogus & Rerup, 2018). The
109 literature on HROs considers that tolerating error occurrence provides employees with a
110 supportive work environment that facilitates frontline employees' self-regulation of attention
111 directed toward the surroundings and particularly the "small stuff". Processing information in a
112 mindful way enables frontline employees to better understand customers' needs, thereby
113 exercising the service discretion via creative solutions (e.g., Hales & Chakravorty, 2016; Weick
114 & Sutcliffe, 2015). In particular, as the frontline serves as the interface between customers and
115 employees, service production and consumption, it is where various and novel events occur, thus
116 providing an ideal environment that needs frontline employees constantly attend to (e.g., Salvato
117 & Rerup, 2018).

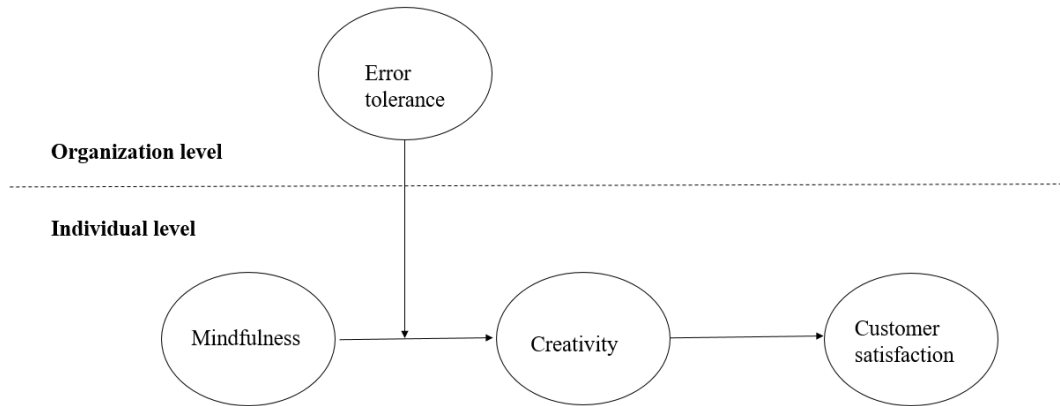
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119 Another major gap in the mindfulness research resides in the dearth of cross-level studies
120 that explore how contextual boundary conditions, especially at the organizational level, can
121 amplify or limit the salutary impacts of mindfulness (for an integrative review, see Sutcliffe et
122 al., 2016). Recognizing these gaps in the literature, we posed two research questions. First, what
123 impacts does individual mindfulness among hospitality frontline employees have on employees'
124 creativity and customers' satisfaction? Second, what sort of work environment can facilitate the
125 employee mindfulness-creativity link? Drawing upon the literature on mindfulness and high-
126 reliability organizing (Reina & Kudesia, 2020; Vogus & Rerup, 2018), we adopted a cross-level
127 approach to investigate how mindfulness (a personal factor) and organizational error tolerance

128 (an organizational factor) interactively influence employees' creativity, which in turn, impacts
129 customer satisfaction.

130 This study contributes to the literature on mindfulness at work, employee creativity, and
131 HROs. First and foremost, this study introduces customer satisfaction as a distal outcome
132 variable of mindfulness, thereby extending the nomological framework of mindfulness in the
133 customer-oriented hospitality context. Second, building upon the componential model of
134 creativity, this study identifies error tolerance as a contextual factor that moderates the impacts
135 of frontline employees' mindfulness on creativity, thereby taking an organization-individual
136 interactive perspective to understand creativity. In doing so, this study also explores how
137 employee mindfulness is a function of the way errors are handled in an organization, thus
138 contributing to research on the error management approach in HROs (creativity and customer
139 satisfaction; e.g., Frese & Keith, 2015; Vogus & Rerup, 2018). Third, this study adopts a cross-
140 level approach by introducing error tolerance as an organization-level boundary condition,
141 thereby answering the call for more cross-level research on mindfulness (Sutcliffe et al., 2016).
142 Ultimately, in this study, we developed a theoretical framework that delineates the combined
143 effects of employee mindfulness (individual-level) and error tolerance (organizational-level) on
144 employee creativity, a key performance variable which in turn influences customer satisfaction.

145 Figure 1 depicts this conceptual model.

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Figure 1. Conceptual model

151 **Literature review and hypothesis development**

152 *Mindfulness*

153 There has been a significant increase in scholarly interest in mindfulness, and it has led to the
 154 development of various conceptualizations of the construct (e.g. Brown et al., 2007). Drawing
 155 upon the commonalities that underlie these various conceptualizations, Dane (2011, p. 1000)
 156 defined mindfulness as “a state of consciousness in which attention is focused on present-
 157 moment phenomena occurring both internally and externally.” Mindfulness is characterized by
 158 its unique focus on the present and attentional breadth (e.g., Baas et al., 2014). It is critical to
 159 notice that mindfulness is initiated by a top-down mechanism in which one actively and
 160 deliberately attends to their surroundings and retains and remembers information so that the
 161 mind is constantly focused on goal-related objects and does not easily wander. Purser and Milillo
 162 (2015) pointed out the misconception that mindfulness means a lack of judgment. In fact,
 163 mindfulness involves the active and continual evaluation of mental conditions compared to the
 164 wholesome states, which are the healthy and ideal states of a person. This evaluation, in turn,
 165 helps an individual to identify the source of stress (Dreyfus, 2011; Titmuss, 2013).

166 Researchers and practitioners have documented the benefits of mindfulness in the workplace, but
167 few such studies have been conducted in hospitality workplace settings. The hospitality industry
168 is dynamic, labor-intensive, and people-oriented. Therefore, mindfulness is an important
169 individual factor that influences organizational functioning in this industry (Raab & Mayer,
170 2004). For example, Hwang and Lee (2019) revealed that customers' mindfulness has a positive
171 impact on the customers' citizenship behavior via public self-awareness and affective
172 satisfaction. Zivnuska et al. (2016) revealed a positive relationship between individual
173 mindfulness and resource accumulation and personal well-being. Andrews et al. (2014) found
174 that mindfulness is positively related to promotion-oriented regulatory focus and job satisfaction.
175 Zivnuska et al. (2016) revealed a positive relationship between individual mindfulness and
176 resource accumulation and personal well-being. Data collected from hotel frontline employees
177 showed that collective mindfulness mediated the relationship among authentic leadership,
178 collective thriving, and prosociality (Wu & Chen, 2019). While these studies have opened up a
179 productive discussion regarding the role of mindfulness, empirical findings on mindfulness
180 among hospitality employees are still scarce and important research gaps remain. In particular,
181 little is known regarding the the relationship between mindfulness and hospitality employees' job
182 behaviors as well as the boundary conditions under which mindfulness leads to positive
183 outcomes.

184 *Mindfulness and creativity*

185 Given the importance of hospitality organizations meeting or exceeding customer expectations
186 by providing high-quality service experiences, the creativity of hospitality frontline employees is
187 of special significance when it comes to customers evaluating their experiences (Hon & Lui,
188 2016). Frontline employees are in a critical position to explore novel ways of providing high-

189 quality and efficient service as they possess abundant first-hand information about service
190 delivery in interacting with customers. Employee creativity is an individual-level phenomenon,
191 and is defined as any ideas and acts that extends beyond the existing work standards or
192 procedures in order to provide better service production or delivery (Hon & Lui, 2016; Lai et al.,
193 2014). In particular, the exercise of discretion in decision making and subsequent actions should
194 be considered as a particularly important embodiment of creativity among hospitality frontline
195 employees. Despite the standardized work procedure, frontline employees often need to deviate
196 from their routine to achieve customers' expectations via customization and improvisation (Lai
197 et al., 2014, Zhou & Shalley, 2003). Extensive research has been conducted to identify the
198 antecedents of employee creativity, including transformational leadership, supervisor and
199 organizational support, and individual characteristics (e.g., self-efficacy, personality traits,
200 learning orientation; Jaiswal & Dhar, 2015). However, the predictive relationship between
201 employee mindfulness and creativity has not been investigated specifically in the hospitality
202 work setting even though there is empirical evidence suggesting that employee mindfulness
203 enhances employee creativity (e.g., Lebuda et al., 2016; Zheng & Liu, 2017).

204 As creatures of habit, individuals tend to behave in fairly routine ways, including (1) acting
205 without keeping behavioral intentions in mind—namely, demonstrating a lack of self-awareness;
206 and (2) acting without monitoring and adapting their attempts (Reina & Kudesia, 2020). It is
207 unlikely that a creative person holds fixed opinions about their tasks and work. Creative thoughts
208 can be formed in two ways. One can either change how they think about the problem and
209 solution or reorganize their knowledge structures related to problem-solving. Mindfulness is
210 likely to directly promote creativity in three ways. First, mindfulness tends to decrease discursive
211 thought, which refers to “the tendency to put experience into words” (Kudesia, 2015, p. 199).

212 Considered to be a past-oriented linguistic medium between a person and the reality, discursive
213 thought has been associated with accurate and analytic ways of thinking that reduce flexible
214 cognition (Hayes & Wilson, 2003). Parke and Kelly (2014) revealed a positive relationship
215 between cognitive flexibility and the resistance to discursive thought. Mindfulness may cultivate
216 creativity by enabling one to step back from discursive cognition and develop a more malleable
217 way of thinking. In other words, mindfulness may allow one to detach from existing assumptions
218 regarding problem-solution representation (Kudesia et al., 2015). Second, mindfulness enhances
219 working memory, which is a cognitive system that temporarily stores and makes sense of
220 information (e.g., Capurso et al., 2014). Working memory can improve divergent thinking by
221 helping one develop various ideas synchronously, and it can improve convergent thinking by
222 aiding one in reconsidering the representation of the problem and solution. Both divergent and
223 convergent thinking are indispensable to the cognitive process of creativity (Williams, 2004).
224 Colzato et al.'s (2012) study accordingly suggests that mindfulness contributes to creativity by
225 improving both divergent and convergent thinking. Third, mindfulness benefits attention
226 regulation, which is defined as the extent to which one can maximize their attention to and focus
227 on goal-related behavior. Mindfulness allows one to better organize cognitive resources and
228 optimize their attentional focus in order to handle goal-oriented tasks (Kozasa et al., 2012).
229 Creativity often requires the processing of large amounts of complicated information in order to
230 identify opportunities for problem-solving (Capurso et al., 2014). As a result, mindfulness
231 provides a high level of focus and the broad attention necessary to improve creativity (Carson,
232 2003). Previous studies have examined the relationship between mindfulness and creativity in
233 different ways. Zheng and Liu (2017) found that mindfulness buffers the negative relationship
234 between abusive supervision and creative performance via self-efficacy in the workplace. Baas et

235 al. (2014) focused on the dimensionality of mindfulness and found that only some dimensions of
236 mindfulness consistently show positive impacts on creativity

237 In the hospitality context, because of the variability of customers and user participation in
238 service production, every service delivery is to some degree unique (Koc, 2019). This uniqueness
239 requires frontline employees to be cognitively flexible to respond to customers' needs in
240 different service encounter situations; namely, to practice reduced discursive cognition. Service
241 production and delivery also involves a long chain of consecutive tasks with the participation of
242 employees from different departments (Wang et al., 2020a). This suggests the importance of
243 employees' processing complex information and elastically regulating their attention, tasks that
244 correspond to the working memory and attention regulation aspects of mindfulness, respectively.
245 Accordingly, we predicted that employee mindfulness enhances employee creativity.

246 **Hypothesis 1:** Mindfulness is positively related to creativity among hospitality frontline
247 employees.

248 *Customer satisfaction*

249 Because hospitality organizations are customer-oriented enterprises, they regard customer
250 satisfaction as the ultimate indicator of service quality and organizational performance (e.g.,
251 Ahearne et al., 2005). Customer satisfaction is "a measure of how your organization's total
252 product performs in relation to a set of customer requirements" (Hill & Alexander, 2017, p. 2).
253 Satisfied customers confer various benefits including but not limited to sustainable profitability,
254 customer loyalty, reduced costs, and positive WOM. Research on performance measurement and
255 service quality management considers customer satisfaction to be a fundamental criterion when
256 assessing service frontline employees in terms of performance efficiency and effectiveness
257 (Schneider & White, 2004; Zhao & Mattila, 2013). Research findings suggest that frontline

258 employees should adopt a problem-solving mindset in order to provide personalized service and
259 offer novel solutions that are tailored toward addressing idiosyncratic customer needs (Dong et
260 al., 2015). In this study, frontline employees' creativity was hypothesized to promote customer
261 satisfaction by (1) producing positive disconfirmation and (2) inducing positive emotions. Given
262 the characteristics of service coproduction, frontline employees' creative initiatives play a
263 particularly important role in enhancing customer satisfaction. Although service delivery
264 involves both customers and employees, customers typically do not lead the service production
265 process or propose a solution. Instead, customers wait for frontline employees to direct the
266 service delivery process and expect a satisfactory solution when something goes wrong (Dong et
267 al., 2015). First, customer expectations of service quality are formed prior to the customers'
268 actual experiences. These expectations evolve into not only an anticipation of satisfaction but
269 also comparative referents. Based on these referents, positive (i.e., the actual experience exceeds
270 expectations) or negative (i.e., expectations surpass the actual experience) disconfirmation may
271 occur (Qazi et al., 2017). Positive disconfirmation leads to customer satisfaction (Oliver &
272 DeSarbo 1988). Customers aim to achieve correspondence between their levels of satisfaction
273 and expectations to avoid potential dissonance. By providing customers with services that entail
274 either novel operations or the personalization of standardized work procedures based on the
275 customers' unique expectations (Madjar & Ortiz-Walters, 2008), employees can foster positive
276 disconfirmation and enhance customer satisfaction. Second, creative service provision tends to
277 include affective events that elicit positive emotions (e.g., delight) from customers when they are
278 pleasantly surprised. This contention is consistent with affect event theory (Weiss &
279 Cropanzano, 1996). Accordingly, employee creativity may serve as a strong promoter of
280 customer satisfaction by helping customers generate positive emotional experiences.

281 In addition, the relationship between mindfulness and customer satisfaction via the mediating
282 role of employee creativity can be elucidated from the perspective of stress and coping. With the
283 increasing adoption of new technologies and demanding expectations from customers,
284 hospitality organizations are facing the challenge of maintaining their people-oriented nature to
285 achieve customer satisfaction, thereby constituting a salient stressor for frontline employees
286 (Nasifoglu et al., 2020). Various mindfulness-based interventions (e.g., Mindfulness-Based
287 Stress Reduction (MBSR; Kabat-Zinn, 2003; Mindfulness-Based Cognitive Therapy [MBCT];
288 Segal et al., 2002; mindfulness meditation, Grepmaier et al., 2006) are designed with the purpose
289 of reducing the job stress to promote health benefits among both clinical and nonclinical
290 populations. Moreover, in the dynamic work setting, prominent empirical evidence has
291 demonstrated the negative association between mindfulness and stress (e.g., Li et al., 2017; Jang
292 et al., 2020). Based on the transactional model of stress and coping and self-regulation of
293 behavior theory, we consider that facing the ubiquitous job stressor of achieving customer
294 satisfaction, employees can adopt both emotion-focused and problem-solving approach to cope
295 with stressors (e.g., Huang et al., 2018). Specifically, mindfulness at work represents an emotion-
296 focused coping tool, whereas employee creativity is a problem-focused coping approach. Both
297 emotion-focused and problem-focused coping strategies are referred to as engagement coping
298 (Carver & Connor-Smith, 2010). Taken together, one way to achieve the ultimate goal of
299 customer satisfaction for frontline employees is to adopt one engagement coping, composed of
300 mindfulness as emotion-focused and creativity as problem-solving approach. Therefore, the
301 following hypothesis was proposed:

302 **Hypothesis 2:** Hospitality frontline employees' creativity mediates the relationship between
303 mindfulness and customer satisfaction.

304 *Error tolerance*

305 Personal development is closely related to the self-improvement that results from trying
306 something new, making errors, and ultimately rectifying them (Frese & Keith, 2015). The
307 characteristic features of the hospitality industry (e.g., service coproduction, the simultaneity of
308 service production and consumption) increase the likelihood of error occurrence (Wang et al.,
309 2020b). Van Dyck et al. (2005, p. 1229) defined errors as “unintended deviations from plans,
310 goals, or adequate feedback processing as well as an incorrect action that results from lack of
311 knowledge.” Although error occurrence is a constant phenomenon in the workplace, most
312 organizations perceive errors as negative events because of the negative consequences that result
313 from them (Hagen, 2013). However, researchers and practitioners have contended that error
314 occurrence can result in positive outcomes such as learning and creativity (Frese & Keith, 2015).
315 Errors are closely related to creativity for several reasons. First, creativity often necessitates the
316 exploration of a new and uncharted field, thereby increasing the likelihood of error occurrence.
317 Second, the errors that result from exploration provide valuable feedback, which can stimulate
318 further exploration and foster novel attempts (Bledow et al., 2009). Some creative practices (e.g.,
319 brainstorming) even serve as forerunners of error management.

320 Weinzimmer and Esken (2017, p. 5) introduced the concept of error tolerance and defined it
321 as “the conditions that exist within an organization that allow organizational members to take
322 risks, pursue innovative solutions, and develop superior knowledge without fear of repercussions
323 for making mistakes.” It is clear from this definition that error tolerance is an organization-level
324 contextual factor that provides employees with a supportive work environment characterized by
325 the acceptance of error occurrence. In particular, literature on HROs (e.g., that which focuses on
326 error management) underlines the necessity for every manager and employee to understand and

327 practice error tolerance in order to achieve effective error handling. This shared understanding
328 implies that error tolerance is an organizational feature that entails a shared and commonly
329 accepted perception in terms of attitude toward errors among all employees (Schneider et al.,
330 2011). In organizations with high levels of error tolerance, errors are not perceived negatively,
331 and risk-taking is allowed. In particular, error tolerance is characterized by a work environment
332 in which employees' needs for the protection of vulnerability and supportiveness are fulfilled.
333 Error tolerance may also facilitate the exchange of information about error situations, and this
334 exchange of information may in turn cultivate a positive context in which employees are
335 motivated to be creative. When employees make errors, they tend to feel psychologically
336 vulnerable as they may worry about negative feedback and feel anxious about punishment (Hon
337 et al., 2014). Error tolerance helps employees adopt more positive and accepting attitudes toward
338 failure situations without the fear of punishment (Frese & Keith, 2015).

339 *Interaction effects between mindfulness and error tolerance on employee creativity*

340 Although studied outside of the hospitality work context, a weak but significant positive
341 association between mindfulness and creativity has been found in organizations (e.g., Lebuda et
342 al., 2016). However, the moderating roles of this association, especially the organization-level
343 moderators, have long been overlooked. Given the social attributes of mindfulness,
344 mindfulness's impacts are contingent on its contextual aspects (Sutcliffe et al., 2016). The
345 manifestation of individual mindfulness's influence involves a process of self-regulation, as
346 maintaining mindful attention requires one's constant monitoring and adaptation of their
347 attentional state (e.g., Malinowski, 2013; Lian et al., 2017). Thus, identifying the enacting factors
348 of self-regulation becomes critical in understanding how mindfulness makes an impact (Reina &
349 Kudesia, 2020). The literature on self-regulation indicates that both ability and motivation

350 determine the level of self-regulation (Vago & Silbersweig, 2012). Specifically, one's appraisal
351 of their environment exerts impacts on their motivation to initiate self-regulation, which in turn
352 influences their mindfulness level (Kudesia, 2019). Reina and Kudesia (2020) introduced a
353 theoretical model capturing the dynamics between the manifestation of mindfulness and
354 situations. According to this model, three motivational factors related to the allocation of
355 cognitive resources contribute to the emergence and manifestation of mindfulness: metacognitive
356 beliefs, mental fatigue, and situational appraisal. Situational appraisal refers to one's
357 fundamental judgment about whether a situation attracts cognitive resources to tasks, referred to
358 as task attentional pull, or drives cognitive resources away from tasks, referred to as off-task
359 attentional demands (Randall et al., 2014; Beal et al., 2005). Drawing on this conceptualization
360 of situational appraisal, this study proposed that the extent to which errors are tolerated or
361 accepted at work is a contextual factor likely to influence the motivational force of self-
362 regulation. Specifically, error tolerance creates positive social interactions, including the open
363 discussion of the sources of errors and their solutions, without fear of others' negative feedback
364 (e.g., Reb et al., 2015; Wang et al., 2020a). Ultimately, error tolerance entails an organizational
365 context wherein employees are induced by means of allocated cognitive resources to engage in
366 the self-regulation process, a process that subsequently influences the extent to which
367 mindfulness impacts employee creativity.

368 The link between mindfulness and error handling has also been saliently demonstrated in the
369 literature on HROs. HRO researchers consider mindfulness to be a joint quality among
370 organizational members that entails the collective ability to closely monitor the surroundings and
371 swiftly attend to and act on unexpected details (e.g., Hales & Chakravorty, 2016). In the HRO
372 literature, mindfulness involves the active discussion of the "small stuff" that may strengthen

373 employees' ability to learn from deviations (e.g., errors, unexpected events; Weick & Sutcliffe,
374 2015). Vogus and Rerup (2018) emphasized the critical role frontline employees play in
375 maintaining high organizational reliability. The frontline is where variability, unexpected events,
376 and changes take place (e.g., Salvato & Rerup, 2018). Processing small stuff in a mindful way
377 during service delivery makes frontline employees more likely to attend to unusual situations
378 (e.g., near misses) and implement timely, adaptive, and innovative solutions. As a result, the
379 mindfulness of frontline employees becomes a pathway to achieving more reliable work (e.g.,
380 superior performance resulting from creativity) when the level of organizational error tolerance
381 is higher. Given this information, the following hypothesis was formulated.

382 **Hypothesis 3:** Organizational error tolerance moderates the strength of the relationship between
383 mindfulness and creativity. Specifically, the relationship is stronger among hospitality frontline
384 employees who report high rather than low levels of organizational error tolerance.

385

386 **Method**

387 *Sample and procedure*

388 Data from 304 frontline employees and their general managers working in 42 restaurants in
389 Istanbul, Turkey, were collected at a single point in time. While the employees answered
390 questions on mindfulness and error tolerance, the general managers evaluated the creativity of
391 their employees and the extent to which the employees were able to satisfy their customers (i.e.,
392 perceived customer satisfaction). Twenty-nine percent of the participants were female, and sixty
393 percent of participants were from 18 to 30 years old. Eighty-seven percent of participants have
394 worked in the investigated restaurants for at least six months. Seventy-five percent have
395 completed the high school. Prior to supervisors' participation, one coauthor personally gave

396 supervisors a guidance on rating of customer satisfaction, with the purpose of reducing the
397 potential rating bias (Roch & O'Sullivan, 2003). First, we ensured that the collected data is
398 completely confidential and only accessible by the research team. Second, supervisors were
399 informed that they should attach importance to survey questions by considering it as a formal
400 performance evaluation which in turn, may influence employees' job-related outcomes, such as
401 salary raise, promotion. Third, we emphasized that supervisors' evaluation of employees'
402 creativity and their ability to satisfy customers should be based on employees' integral
403 performance, not on the performance of the day when the survey was conducted.

404 Previous studies have indicated some merits of employees' evaluation from their supervisors
405 (e.g., Hekman et al., 2010; Netemeyer & Maxham, 2007). First, supervisors tend to put efforts on
406 information processing when evaluating employees' performance, as they understand the
407 important implications behind it. Second, supervisors' evaluation is based on employees' overall
408 performance over a period of time, as opposed to one-time service delivery. Third, supervisors
409 can receive particular training that helps reduce evaluation bias.

410 *Measurements*

411 All items were rated on a seven-point Likert-type scale ranging from 1 = strongly disagree to
412 7 = strongly agree. The seven-item measure adopted from Dane and Brummel (2014) was used
413 to measure mindfulness. One sample item included, 'I find myself doing things without paying
414 attention'. Creativity was measured with five items adopted from Coelho and Augusto (2010).
415 One sample item is 'On the job this employee is inventive in overcoming barriers'. Customer
416 satisfaction was measured with three items developed by He, Li and Lai (2011). The Cronbach's
417 alpha estimates ranged from 0.74-0.91. One sample item is 'I think that customers are satisfied
418 with this employee's service generally'. Error tolerance was measured with five items developed

419 by Weinzimmer and A.Esken (2017). One sample item is, ‘Managers are generally accepting of
 420 errors’. The null model for error tolerance suggested an ICC(1) of .24, indicating that 24% of the
 421 variance in error tolerance resided at the hotel-level. Therefore, we treated error tolerance as a
 422 second-level variable and aggregated it at the hotel level (Woehr et al., 2015). The zero-order
 423 correlations among the study variables are summarized in Table 1.

| | M | SD | 1 | 2 | 3 | 4 | 5 |
|---------------------------------|------|------|-------------------|------------------|------------------|------|------|
| 1. Mindfulness | 5.41 | 1.28 | -- | .15 ^b | .08 | .08 | .005 |
| 2. Error tolerance ^c | 4.38 | 0.63 | .39 ^{*a} | -- | .11 | .004 | .03 |
| 3. Creativity | 5.14 | 1.26 | .28 [*] | .33 [*] | -- | .18 | .04 |
| 4. Customer satisfaction | 5.46 | 1.09 | .29 [*] | .06 | .43 [*] | -- | .006 |
| 5. Tenure | 2.86 | 1.26 | .07 | .17 [*] | .21 [*] | .08 | -- |

Goodness-of-fit statistics
 $\chi^2(144) = 261.95, p < .05$
 $\chi^2/df = 1.82$
 CFI = .95, IFI = .94
 RMSEA = .05

424 **Table 1.** Means, standard deviations, and correlations.
 425 CFI = comparative fit index; IFI = incremental fit index;
 426 RMSEA = root mean square error of approximation.
 427 ^{*} $p < .05$
 428 a. Correlations are below the diagonal.
 429 b. Squared multiple correlations above the diagonal.
 430 c. Error tolerance was aggregated at the hotel level.

431 Results

432 *Analytic Strategy*

433 Given the nested structural of our model, we used multilevel path analyses in Mplus to test
 434 our hypotheses (Muthén & Muthén, 2017). We used the MLR parameter estimates, which are
 435 robust to nonnormality and nonindependence of observations (Muthén & Muthén, 2017). First,
 436 following the recommendations of Zhang, Zyphur, and Preacher (2009), we tested a cross-level
 437 mediation model to estimate the main effects and the indirect effect. The indirect effect of
 438 mindfulness on customer satisfaction via creativity was estimated using Monte Carlo simulation

439 procedures with the open-source software R (Preacher et al., 2010). This method was found to
440 yield more accurate estimation of an indirect effect in multilevel modeling, where the sampling
441 distribution is usually asymmetric (Preacher et al., 2010). Then, to test the cross-level
442 moderating effect of error tolerance, we specified at the between-group level the cross-level
443 moderating effect of error tolerance on the random slope between mindfulness and creativity as
444 well as the cross-level main effect of error tolerance on creativity. We grand-mean centered error
445 tolerance, and group-mean centered mindfulness and employee organizational tenure to make the
446 results more interpretable and obtain unbiased estimates of the within-group level main effects
447 and the cross-level interaction effect (Hofmann & Gavin, 1998).

448 *Preliminary Analysis*

449 The data from 303 completed surveys were subject to a Confirmatory Factor Analysis to
450 confirm the validity and reliability of the measures (see Table 1 and Table 2). One item from
451 mindfulness was removed because of the low factor loading. The model fit indices of the overall
452 measurement model had a good fit with the data ($\chi^2 = 261.95$, $df = 144$, $p < 0.05$; CFI = 0.95;
453 TLI = 0.94; RMSEA = 0.05; $\chi^2/df = 1.82$). All factor loadings for items were greater than 0.5 and
454 were statistically significant ($p < 0.01$), indicating convergent validity. The average variance
455 extracted (AVE) was used to examine convergent validity. The AVE scores for mindfulness,
456 creativity, and customer satisfaction ranged from .53 to .80, exceeding the 0.50 threshold,
457 indicating convergent validity (Hair et al., 2010). The AVE score for error tolerance was .42. The
458 convergent validity is still adequate with AVE less than 0.5 if the composite reliability of that
459 measure is higher than 0.6 (Fornell & Larcker, 1981). The composite construct reliabilities
460 (CCR) for error tolerance is .78, thus indicating the convergent validity. To test the discriminant
461 validity, the AVE values for any two constructs were compared with the square of the correlation

462 estimate between them (Hair et al., 2010). In all cases, the AVE was greater than the squared
 463 correlation estimates, indicating discriminant validity. In addition, the CCR values ranged
 464 from .78 to .95, exceeding the 0.70 threshold, indicating the construct reliability. Therefore, the
 465 measures possessed adequate reliability and validity.

466

| | Factor loadings | CCR | AVE | Cronbach's Alpha | Skewness; Kurtosis |
|--|------------------------|------------|------------|-------------------------|---------------------------|
| <i>Error tolerance (self-rated)</i> | | .78 | .42 | .75 | |
| 1 Managers are generally accepting of errors | .58 | | | | -.24;-.74 |
| 2 Employees are allowed to take risks | .77 | | | | -.39;-.57 |
| 3 Managers are tolerant of errors when employees pursue innovative solutions | .57 | | | | -.61;.38 |
| 4 The company understands that making errors is part of taking risk | .63 | | | | -.79;.34 |
| 5 Risk taking is encouraged without the fear of punishment | .67 | | | | -.61;-.17 |
| <i>Mindfulness (self-rated)</i> | | .87 | .53 | .86 | |
| 1 I break or spill things because of carelessness, not paying attention, or thinking of something else | .70 | | | | -.91;-.30 |
| 2 I find it difficult to stay focused on what's happening in the present | .80 | | | | -.67;-.67 |
| 3 I tend to walk quickly to get where I'm going without paying attention to what I experience along the way. | .79 | | | | -.79;-.51 |

| | | | | | |
|--|-----|-----|-----|-----|------------|
| 4 I forget a person's name almost as soon as I've been told it for the first time. | .69 | | | | -.88;-.44 |
| 5 I rush through activities without being really attentive to them. | .74 | | | | -1.11;.33 |
| 6 I find myself doing things without paying attention. | .57 | | | | -.99;1.00 |
| <i>Creativity (supervisor-rated)</i> | | .95 | .78 | .95 | |
| 1 This employee tries to be as creative as he/she can in his/her job | .85 | | | | -.91;1.12 |
| 2 This employee experiments with new approaches in performing his/her job | .92 | | | | -.91;.95 |
| 3 When new trends develop, this employee is usually the first to get on board | .92 | | | | -.87;.71 |
| 4 I feel that this employee is creative in performing his/her job | .93 | | | | -.83;.63 |
| 5 On the job this employee is inventive in overcoming barriers | .80 | | | | -1.30;1.99 |
| <i>Customer satisfaction (supervisor-rated)</i> | | .92 | .80 | .92 | |
| 1 Customers are satisfied with this employee's service generally | .90 | | | | -.70;.12 |
| 2 Customers are provided with high quality service by this employee | .92 | | | | -.71;.38 |
| 3 Customers this employee serves feel pleased in this restaurant | .86 | | | | -.77;.79 |

467 **Table 2.** Factor loadings, CCR, AVE, and Cronbach' alpha results

468

469 *Main and Indirect Effects*

470 We first tested a path model to estimate the main effect of mindfulness and error tolerance
471 on creativity as well as the indirect effect of mindfulness on customer satisfaction via creativity.
472 Organizational tenure was controlled on both creativity and customer satisfaction.
473 Unstandardized path coefficients are presented in Table 3. At within-group level, mindfulness
474 was significantly related to creativity ($\gamma = .17, SE = .07, p = .013$), which in turn was
475 significantly related to customer satisfaction ($\gamma = .36, SE = .06, p < .001$), supporting Hypothesis
476 1. However, the direct effect of mindfulness on customer satisfaction was not significant ($\gamma =$
477 $-.01, SE = .04, p = .855$). In addition, the main effect of error tolerance on creativity was also
478 significant ($\gamma = .55, SE = .22, p = .012$). Moreover, a 20,000-repetition Monte Carlo test
479 suggested that creativity mediated the association between mindfulness and customer satisfaction
480 (unstandardized indirect effect = .11; 95% CI [.02, .11]). Thus, Hypothesis 2 was supported.

481 *Cross-Level Interaction Results*

482 Hypothesis 3 proposed a cross-level interaction of error tolerance on the relationship
483 between mindfulness and creativity. To assess the cross-level moderating effect of error
484 toleration, we ran a separate multilevel path analyses where the random slope of the relationship
485 between mindfulness and creativity was regressed on error tolerance at the between-group level.
486 As shown in Table 3, the cross-level moderating effect of error tolerance on mindfulness was
487 significant ($\gamma = .09, SE = .04, p = .024$). Simple slope test suggested that the association between
488 mindfulness and creativity was stronger when error tolerance is high (+1SD; $\gamma = .23, SE = .06, p$
489 $< .001$) than when it is low (-1SD; $\gamma = .11, SE = .08, p = .179$). Figure 2 presents the Johnson-
490 Neyman (J-N) region of significance for the conditional relationship between mindfulness and

491 employee creativity (Bauer & Curran, 2005). According to Figure 2, the regression of creativity
492 on mindfulness is significant and positive when employees rated organizational error tolerance as
493 4 or above. Further, the conditional indirect effect of mindfulness on customer satisfaction via
494 creativity is significant and stronger for high error tolerance (unstandardized estimate = .08, 95%
495 CI [.03,.12]) than for low error tolerance (unstandardized estimate = .04, 95% CI [-.02,.09]),
496 supporting Hypothesis 3.

Table 3. Unstandardized coefficients of the Multilevel Models

| Variable | Cross-level Mediation | | | | Cross-level Moderated Mediation | | | |
|--------------------------------|-----------------------|-----------|-----------------------|-----------|---------------------------------|-----------|-----------------------|-----------|
| | Creativity | | Customer Satisfaction | | Creativity | | Customer Satisfaction | |
| | Estimate | <i>SE</i> | Estimate | <i>SE</i> | Estimate | <i>SE</i> | Estimate | <i>SE</i> |
| Within-group level | | | | | | | | |
| Mindfulness | 0.17* | 0.07 | -0.01 | 0.04 | -0.22 | 0.21 | 0.16 | 0.09 |
| Creativity | | | 0.36*** | 0.06 | | | 0.33** | 0.10 |
| Control: Organizational tenure | 0.10 | 0.06 | 0.05 | 0.04 | 0.12* | 0.06 | -0.02 | 0.06 |
| Between-group level | | | | | | | | |
| Intercept | 1.57 | 1.01 | 4.48*** | 1.00 | 1.72 | 1.04 | 3.22** | 0.98 |
| Error management | 0.55* | 0.22 | | | 0.50 | 0.29 | | |
| Creativity | | | 0.15 | 0.24 | | | 0.07 | 0.14 |
| Cross-level interaction | | | | | | | | |
| Mindfulness×Error Management | | | | | 0.09* | 0.04 | | |

Note. Within-group level: $N = 303$; Between-group level: $N = 42$; * $p < .05$, ** $p < .01$, *** $p < .001$.

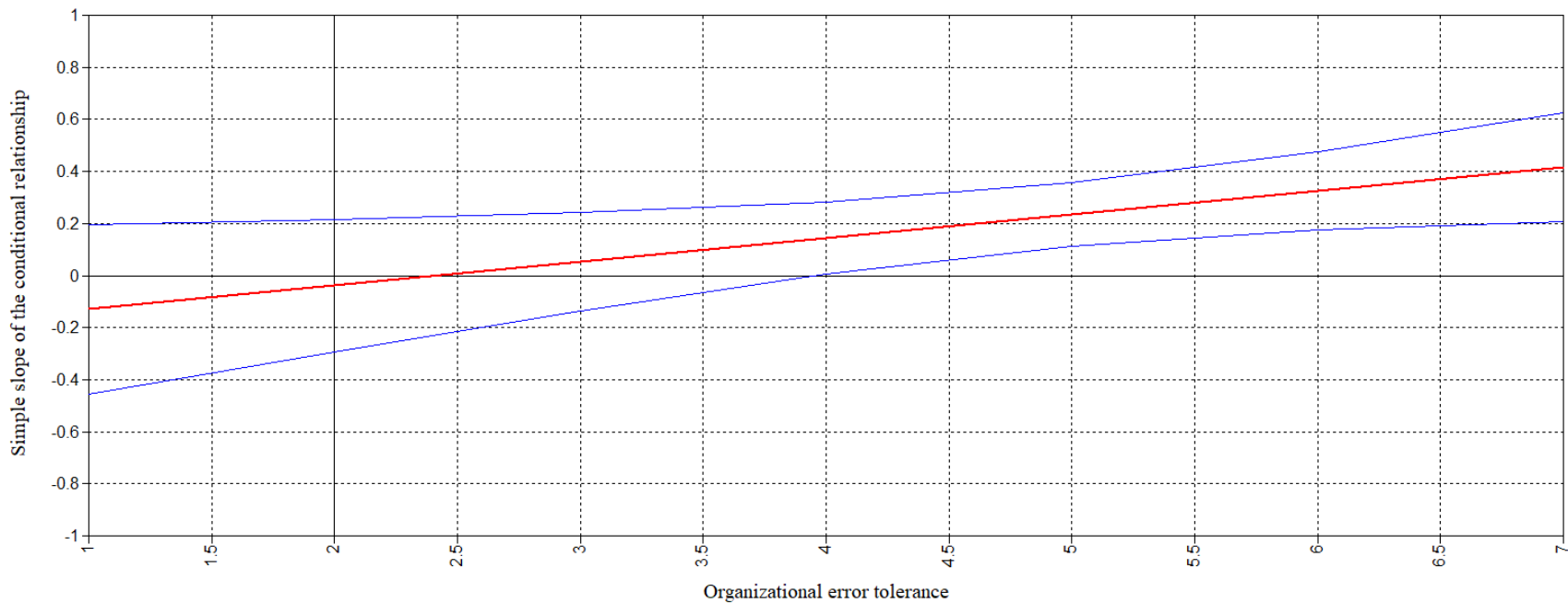


Figure 2. Johnson-Neyman (J-N) region of significance for the conditional relationship between mindfulness and employee creativity.

474 **Discussion**

475 With many organizations launching mindfulness interventions (e.g., Apple, Procter & Gamble,
476 Aetna) to promote health, enhance satisfaction, and increase motivation among their employees
477 (e.g., Schultz et al., 2015), the current research focalizes restaurant frontline employees’
478 mindfulness at work in their dynamic work setting, and examines how mindfulness influences
479 their creativity and customer satisfaction. Integrating literature on mindfulness, creativity with
480 the HROs, this study adopted a cross-level approach and identified one organizational factor,
481 error tolerance, that influenced the extent to which individual mindfulness boosts employee
482 creativity. Moreover, we investigated the underlying mechanisms by which individual
483 mindfulness can impact customer satisfaction via creativity. Two major findings unfolded. First,
484 the positive impacts of mindfulness on employee creativity are stronger when the organization
485 has higher level of error tolerance. Second, employee creativity mediated the relationship
486 between mindfulness and customer satisfaction. Taken together, while the existing research on
487 the mindfulness-creativity relationship is promising, it does not adequately account for
488 contextual factors that may impact that relationship, as the componential model of creativity
489 proposed (e.g., Kudesia, 2015). The results corroborate the importance of understanding the
490 boundary conditions under which mindfulness can influence employee creativity and other job
491 outcomes.

492 *Theoretical implications*

493 Despite increasing interest in the important benefits mindfulness bestows on employees,
494 especially those who work in dynamic environments or have jobs that necessitate emotion
495 regulation and superior performance (e.g., employees in the hospitality work setting; Vogus,
496 2011; Vogus & Rerup, 2018), research on mindfulness in relation to hospitality frontline

497 employees remains limited (Glomb et al., 2011). Addressing this oversight, we investigated
498 frontline employees' mindfulness and its influence on employee creativity and customer
499 satisfaction in the dynamic restaurant work environment. Mindfulness has been linked to key
500 work-related outcomes (e.g., job satisfaction, turnover intentions, emotion regulation; Andrews
501 et al., 2014; Zeller & Levin, 2013). One meta-analysis identified inconsistencies in the research
502 findings on the relationship between mindfulness and creativity, which implicitly underscored
503 the need to address such inconsistencies by identifying the moderators of this relationship
504 (Lebuda et al., 2016). In particular, evidence of the top-down effects of organizational factors on
505 the manifestation of individual mindfulness is scarce. While Reb et al. (2015) found that
506 organizational support influences the manifestation of employee mindfulness, Sutcliffe et al.
507 (2016, p. 74) indicated that "further work is therefore needed to better understand the
508 circumstances under which mindfulness is conducive to performance and, as noted above, the
509 forms of performance to which it is conducive, especially at the organizational level." Drawing
510 on the existing mindfulness literature, we disentangled the extent to which the relationship
511 between mindfulness and creativity is influenced by organizational error tolerance, recognizing
512 that an error-tolerant organizational environment can boost the cognitive resources allocated for
513 self-regulation, a key process for mindfulness (Reina & Kudesia, 2020). Our results thus
514 contribute to the mindfulness literature in the boundary-condition respect. Moreover, our
515 research illustrates how organizational factors influence the association between individual
516 mindfulness and creativity, thereby contributing to the cross-level approach to studying
517 mindfulness (e.g., Sutcliffe et al., 2016).

518 The existing literature underscores the need for further research on the creativity of frontline
519 employees, especially those who work in the customer-oriented hospitality industry, where

520 customers have high expectations for service quality (Madjar & Ortiz-Walters, 2008;
521 Martinaityte et al., 2019). Given the characteristics of service production and delivery in the
522 hospitality industry, managerial researchers have ascribed importance to the effects that the work
523 environment has on frontline employees (e.g., Zeithaml et al., 2010). According to self-
524 determination theory, employee creativity is an autonomous behavior contingent not only on
525 employees' problem-solving abilities but also on their motivation to use these abilities to cope
526 with the demands of various service situations. The componential model of creativity has yielded
527 an integrated perspective that incorporates both the individual and environmental antecedents of
528 creativity (Conti et al., 1996; Zhang & Zhou, 2014). This study addressed the lack of research
529 taking a person-environment integrated view by examining the effects of mindfulness and
530 organizational error tolerance on employee creativity and customer satisfaction. The results
531 reveal that the mindful hospitality frontline employees of highly error-tolerant organizations
532 were more creative than those who were not mindful and that employee creativity was a
533 predictor of customer satisfaction. Although previous studies have noted the influence of
534 mindfulness on creativity (e.g., Lebuda et al., 2016), this is the first empirical study to consider
535 error tolerance as an organizational factor that influences the impacts of mindfulness on
536 creativity. This study also establishes a connection between the literature on error management
537 and that on HRO. In this study, error tolerance, the concept that is at the center of error
538 management literature, was found to facilitate individual mindfulness's role in contributing to
539 HRO. In particular, error tolerance drive superior performance markers such as creativity and
540 customer satisfaction identified in the study (Frese & Keith, 2015; Sutcliffe et al., 2016).
541 In addition, given that service is ultimately delivered to customers, it is surprising that
542 managerial research within the customer-centered hospitality industry has not yet examined the

543 relationship that organization- and employee-related constructs share with customer-oriented
544 outcomes. As a result, there are noteworthy gaps in the literature on the effects of organizational
545 factors and of integrative managerial approaches. Many organization- and individual-level
546 factors have been linked to customer satisfaction. They include employee satisfaction
547 (Bulgarella, 2005), employee empowerment (Ugboro & Obeng, 2000), employee personality
548 (Ekinci & Dawes, 2009), and service climate (Ram, Swapna, & Prabhakar, 2011). However, past
549 findings have underscored the importance of integrating both individual and organizational
550 factors to better understand customer satisfaction (Harter et al., 2002). In this study, we
551 examined two individual-level antecedents (i.e., employee mindfulness and creativity) and an
552 organization-level factor (i.e., error tolerance) that influences customer satisfaction. The present
553 study is the first to yield empirical evidence that supports a positive link between hospitality
554 frontline employee mindfulness and customer satisfaction. These findings not only extend the
555 mindfulness literature but also delineate mindfulness's salutary influence on organizational
556 competitiveness.

557 Our findings also contribute to error management literature by suggesting that error tolerance in
558 the workplace fosters employee creativity. The argument that errors (a) are indicators of what is
559 and is not working and (b) draw attention to and increase awareness of error information
560 (Bledow et al., 2009) is incontestable. However, the relationship between error occurrence and
561 employee creativity is not straightforward. In fact, this relationship depends on how errors are
562 treated in the workplace. Error management emphasizes corrective action following error
563 occurrence. The manner in which employees respond (i.e., their behaviors) to errors is largely
564 contingent on the extent to which their organizations are perceived to be tolerant of errors (Zhao,
565 2011). Past findings have revealed that work environments that are characterized by open

566 communication, mutual support, and cooperation in error situations promote employee creativity
567 (e.g., Wang et al., 2018). The current study delineates the moderating effects of error
568 management strategies on the relationship between employee mindfulness and creativity.

569 *Practical implications*

570 Frontline employees serve as an interface between customers and the backstage of service
571 delivery. The present findings suggest that frontline employee mindfulness enhances creativity
572 and customer satisfaction. Thus, the present findings underscore the importance of promoting
573 employee mindfulness. Scholars have noted that specific forms of training, practice, and
574 experience can help employees become more skillful at mindfully focusing their attention in
575 specific work contexts (Hülshager et al., 2013). Researchers have found support for the
576 effectiveness of meditation-based programs (e.g., mindfulness-based stress reduction) that aim to
577 help individuals focus on the present (Hölzel et al., 2011). While other individual-level
578 antecedents of work outcomes (e.g., personality, cognitive abilities) are relatively stable and
579 enduring, employee mindfulness can be improved through training (Dane & Brummel, 2014). In
580 recent years, there has been a growing interest in the implementation of mindfulness-based
581 training programs to enhance employee well-being and other organizationally relevant outcomes
582 such as job performance (Burton et al., 2017; Hyland et al., 2015). Several factors render
583 mindfulness training particularly relevant and valuable to hospitality organizations and
584 managers. One factor is the growing body of preliminary evidence suggesting that mindfulness
585 training is associated with various organizationally relevant outcomes such as improved
586 performance and engagement and reduced stress-related strains (Allen et al., 2015). Another
587 factor is the well-publicized success of the mindfulness training programs that organizations such
588 as Target, Google, Intel, and Aetna have provided to their employees (Eby et al., 2019). For

589 instance, Google has proposed an employee program called *Search Inside Yourself*. This
590 program not only encourages employees to adopt mindfulness as a means to relieve stress but
591 also acts as a comprehensive psychological intervention that aims to promote various aspects of
592 well-being and potential (e.g., flow, creativity, serenity). Intel launched the *Awake@Intel*
593 mindfulness program. Participants in the program experienced a two-point drop in feeling
594 overwhelmed and a three-point improvement in feeling happy (Schaufenbuet, 2015). Finally, the
595 beneficial effects of mindfulness training interventions on stress are particularly relevant to
596 hospitality organizations because of the stressful nature of hospitality employees' jobs and the
597 high costs that are associated with employee stress.

598 The effect that organizational error tolerance has on employee creativity and customer
599 satisfaction is another important finding of this study. This finding suggests that hospitality
600 managers should recognize and emphasize the importance of error tolerance. Managers play a
601 critical role in cultivating an error-tolerant environment because they are responsible for
602 implementing policies and procedures and communicating the organization's priorities to
603 employees (Ostroff et al., 2012). Managers should focus on creating an environment in which
604 errors are tolerated rather than covered up. This would afford employees the freedom to
605 proactively pursue their goals without fear of failure (Weinzimmer & Esken, 2017). Managers
606 can create an error-tolerant environment by allowing employees to pursue innovative activities,
607 openly discussing errors as they occur, and avoiding punishing employees when errors are made
608 (Weinzimmer & Esken, 2017). Finally, managers should ensure that they do not underestimate
609 the irreplaceable and unique role that frontline employees play in ensuring organizational
610 competitiveness. From the perspective of customers, frontline employees are (1) the service
611 itself, (2) the organization itself, (3) the brand itself, and (4) the marketers (Zeithaml et al.,

612 2008). It is highly unlikely that managers can supervise all service encounters between
613 employees and customers. Employees' latitude and autonomy with regard to the service delivery
614 process are crucial determinants of customer satisfaction because managers allow employees to
615 customize services based on customer needs and expectations (e.g., Martin et al., 2013).
616 Therefore, creating a work environment in which employees are motivated to experiment with
617 new ideas and generate creative solutions should be not only a short-term goal but also a long-
618 term organizational strategy (Mathieu et al., 2007). This is particularly important given the
619 increased expectations of today's customers. Specifically, the mere provision of standardized
620 services is unlikely to exceed customers' expectations. Instead, the inclusion of "wow" factors in
621 the service process is more likely to satisfy customers. Each frontline employee plays a central
622 role in creating these "wow" factors and meeting diverse customer demands (Barnes et al.,
623 2010).

624 *Limitations and suggestions for future research*

625 The creativity of hospitality frontline employees plays a significant role in enhancing
626 customer satisfaction and consequently organizational competitiveness. This study investigated
627 how differences in organizational error tolerance influence the effects of mindfulness on
628 employee creativity. Despite the significance of the findings, some limitations merit
629 acknowledgement. These limitations should be addressed in future studies. First, all the data
630 were collected at a single point in time. Therefore, the data may have been adversely influenced
631 by common method bias. Future studies should adopt cross-lagged panel designs to examine
632 causal relationships. Second, although the Mindful Attention Awareness Scale (MAAS)
633 developed by Brown and Ryan (2003) has been broadly adopted in studies measuring
634 mindfulness, MAAS captures only the facet of mindfulness related to the self-regulation of

635 attention; it ignores the meta-cognitive orientation of mindfulness that highlights an open and
636 accepting state (Bishop et al., 2004). Future research should consider adopting other scales that
637 can measure both facets of mindfulness. Third, although previous studies have adopted
638 supervisor-rated employee creativity and customer satisfaction (e.g., Farabee, 2011; Yao et al.,
639 2010; Tierney et al., 1999; Rogg et al., 2001), it may have been better to collect data about
640 customer satisfaction directly from customers than from employees' managers. When
641 supervisors assessed the extent to which frontline employees were able to satisfy clients, it is
642 more like a perceived customer satisfaction from supervisors' viewpoint. Future studies should
643 directly assess the customer satisfaction from customers, which would greatly improve the
644 reliability of the assessment. Fourth, the present findings suggest that mindful employees tend to
645 be more creative than employees who are not mindful. Given the characteristics of hospitality
646 employees' jobs (i.e., high levels of emotion regulation, long working hours, and high levels of
647 cooperation), future studies should aim to ascertain the extent to which mindfulness confers other
648 benefits on hospitality employees. In addition, future studies should explore other organizational-
649 contextual factors (e.g., a supportive work environment) that activate mindfulness in employees
650 and consequently cultivate creativity.

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