



**GREAT EXPECTATIONS:
Library Collaboration in Challenging
Times**

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Benefits of Consortia

- **Information access and management**
- **People**
- **Institutional effectiveness**





Benefits: Information Access and Management

- **Access to distributed library collections**
- **Discounted licensing and purchase of commercial e-content**
- **Extended access to commercial e-content**
- **Creation of library held e-content**
- **Collaborative collection access and management**

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Benefits: People

- **Networking and relationship building**
- **Readiness to cooperate**
- **Development of expertise**
- **World view expansion**

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Benefits: Institutional Effectiveness

- **Context for change and program development**
- **Focus for funding**
- **Elimination of duplication**
- **Reduction of operating costs**
- **Implementation of best practices**

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Consortia Models

Types

- Political division
- Geographic proximity
- Library Type
- Program Centered
- Closed Affiliation
- Open Affiliation
- Hybrid

Financial

- Centrally funded
- Self-funding/fee based
- Grant supported
- Hybrid funding

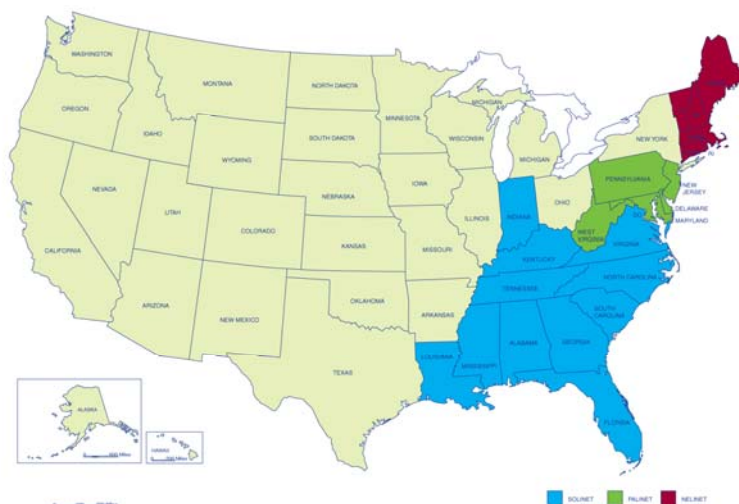
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Consortia Realities

- Increasing member needs
- Cloud and Web 2.0 technology
- Multiple consortia memberships
- Changing financial context

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SOLINET, PALINET, NELINET



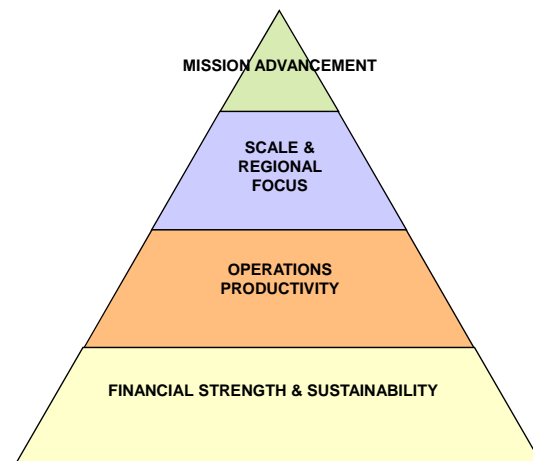
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Why Create LYRASIS?



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Mission Advancement

- **Create capacity to develop new services**
- **Combine and strengthen expertise**
- **Offer unique and complementary services**
- **Combine wealth of individual relationships and partnerships**
- **Leverage scale and relationships with members**
- **Increased visibility with vendors, funders, and the library community**

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Scale and Regional Focus

| _____ |
Large Scale **Focused**

a continuum of strategies

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Operations Productivity

- **Realize benefits of scale: amortization**
- **Material cost reduction**
- **Infrastructure consolidation**
- **Operational assessment and re-engineering**
- **Policy review and synchronization**
- **Infrastructure development**

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Financial Strength and Sustainability

- **Control Costs**
 - For members
 - For LYR^ASIS
- **Diversify services**
- **Set Financial Targets**
 - Net Income Ratio (income/revenue)
 - Primary Reserve (expendable net assets/total assets)
 - Return on Net Assets (income/net assets)

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LYR ASIS STRATEGIES AND PROGRAMS

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Member Programs Refocus

- **Expertise & Capacity**
 - education
 - consulting
 - hosting
- **Effective Library Operations**
 - Open source applications
 - Collection development and management
 - Library programs and processes
 - Content creation and management

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Questions



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